Cathay Life Insurance Co., Ltd. and Subsidiaries
Consolidated Financial Statements
For the Years Ended
December 31, 2012 and 2011
With Independent Auditors' Report

The reader is advised that these financial statements have been prepared originally in Chinese. These financial statements do not include additional disclosure information that is required for Chinese-language reports under the Business Entity Accounting Act and Regulation on Business Entity Accounting Handling with respect to financial accounting standards, Regulations Governing the Preparation of Financial Reports by Insurance Enterprises, and accounting principles generally accepted in the R.O.C.. If there is any conflict between these financial statements and the Chinese version or any difference in the interpretation of the two versions, the Chinese language financial statements shall prevail.

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### **English Translation of Report Originally Issued in Chinese**

Independent Auditors' Report

Board of Directors Cathay Life Insurance Co., Ltd.

We have audited the accompanying consolidated balance sheets of Cathay Life Insurance Co., Ltd. (the "Company") and its subsidiaries ("Subsidiaries") as of December 31, 2012 and 2011, and the related consolidated statements of income, changes in stockholders' equity, and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the Republic of China ("R.O.C.") and Rules Governing Auditing and Certification of Financial Statement by Certified Public Accountants. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company and its subsidiaries as of December 31, 2012 and 2011, and the results of its operations and its cash flows for the years then ended in conformity with requirements of the Regulations Governing the Preparation of Financial Reports by Insurance Enterprises and accounting principles generally accepted in the R.O.C..

Effective from January 1, 2011, the Company and its subsidiaries adopted the third revision of the SFAS No.34 "Financial Instruments: Recognition and Measurement", the new SFAS No.40 "Insurance Contract" and Regulations Governing the Preparation of Financial Reports by Insurance Enterprises.

Ernst & Young Certified Public Accountants Taipei, Taiwan R.O.C. March 15, 2013

### Notice to Readers:

The accompanying financial statements are intended only to present the financial position, results of operations and cash flows in accordance with accounting principles and practices generally accepted in the Republic of China and not those of any other jurisdiction. The standards, procedures and practices to audit such financial statements are those generally accepted and applied in the Republic of China.

### Cathay Life Insurance Co., Ltd. and Subsidiaries Audited consolidated balance sheets As of December 31, 2012 and 2011 (Expressed in thousands of dollars)

|   |              | December        | 31, 2012      | December 31, 2011 |               |  |  |
|---|--------------|-----------------|---------------|-------------------|---------------|--|--|
| Assets  | Notes        | NT\$            | US\$          | NT\$              | US\$          |  |  |
| Cash and cash equivalents   | 2,4,32,33    | \$385,001,185   | \$13,253,053  | \$379,048,580     | \$12,522,252  |  |  |
| 5   | 22           |                 |               |                   |               |  |  |
| Receivables   | 32           | 2,960,789       | 101 020       | 2 410 005         | 112.052       |  |  |
| Notes receivables - Net   |              | , ,             | 101,920       | 3,419,095         | 112,953       |  |  |
| Premiums receivables - Net  |              | 76,735          | 2,642         | 78,939            | 2,608         |  |  |
| Claims recoverable from reinsurers - Net                          |              | 1,014           | 35            | 2,940             | 97<br>91      |  |  |
| Due from reinsurers and ceding companies - Net                    | 22           | 3,547           | 122           | 2,755             |               |  |  |
| Other receivables - Net   | 33           | 57,491,290      | 1,979,046     | 42,627,187        | 1,408,232     |  |  |
| Subtotal  | 22           | 60,533,375      | 2,083,765     | 46,130,916        | 1,523,981     |  |  |
| Investments   | 32           | 72.074.011      | 2.511.607     | 60 150 740        | 1 007 141     |  |  |
| Financial assets at fair value through profit or loss             | 2,5,12,33,34 | 72,964,811      | 2,511,697     | 60,150,749        | 1,987,141     |  |  |
| Available-for-sale financial assets                               | 2,6,12       | 1,216,317,031   | 41,869,777    | 1,281,414,028     | 42,332,806    |  |  |
| Derivative financial assets for hedging                           | 2,7          | 1,142,094       | 39,315        | 1,957,846         | 64,679        |  |  |
| Financial assets carried at cost                                  | 2,8          | 10,707,797      | 368,599       | 10,191,832        | 336,697       |  |  |
| Investments under the equity method - Net                         | 2,9          | 947,731         | 32,624        | 1,423,015         | 47,011        |  |  |
| Investments in debt securities with no active market              | 2,10         | 798,025,236     | 27,470,748    | 510,033,639       | 16,849,476    |  |  |
| Other financial assets  |              | 23,500,010      | 808,950       | 13,300,000        | 439,379       |  |  |
| Investments in real estate - Net                                  | 2,13         | 163,800,328     | 5,638,566     | 146,085,831       | 4,826,093     |  |  |
| Loans   | 2,14,33      | 516,503,876     | 17,779,824    | 489,801,740       | 16,181,095    |  |  |
| Subtotal  |              | 2,803,908,914   | 96,520,100    | 2,514,358,680     | 83,064,377    |  |  |
| Reinsurance reserve assets - Net                                  | 32           |                 |               |                   |               |  |  |
| Ceded unearned premium reserve - Net                              | 19           | 8,384,281       | 288,615       | 8,617,664         | 284,693       |  |  |
| Ceded reserve for claims - Net                                    | 19           | 781,354         | 26,897        | 550,769           | 18,195        |  |  |
| Subtotal  |              | 9,165,635       | 315,512       | 9,168,433         | 302,888       |  |  |
| Property and equipment - Net                                      | 2,15,32,33   |                 |               |                   |               |  |  |
| Land  |              | 12,025,710      | 413,966       | 5,622,358         | 185,740       |  |  |
| Buildings and construction  |              | 16,053,269      | 552,608       | 11,314,685        | 373,792       |  |  |
| Computer equipment  |              | 2,517,668       | 86,667        | 2,537,202         | 83,819        |  |  |
| Communication and transportation equipment                        |              | 15,879          | 547           | 13,500            | 446           |  |  |
| Other equipment   |              | 3,965,944       | 136,521       | 3,824,645         | 126,351       |  |  |
| Leasehold improvements  |              | 124,080         | 4,271         | 115,912           | 3,829         |  |  |
| Leased assets   |              | 275,652         | 9,489         | -                 | -             |  |  |
| Revaluation increments  |              | 620             | 21            | 620               | 21            |  |  |
| Subtotal of cost and revaluation                                  |              | 34,978,822      | 1,204,090     | 23,428,922        | 773,998       |  |  |
| Less: Accumulated depreciation                                    |              | (10,893,954)    | (375,007)     | (10,000,566)      | (330,378)     |  |  |
| Less: Accumulated impairment                                      |              | (140,412)       | (4,833)       | (140,412)         | (4,639)       |  |  |
| Construction in progress and prepayment for real estate equipment |              | 120,676         | 4,154         | 38,869            | 1,284         |  |  |
| Subtotal  |              | 24,065,132      | 828,404       | 13,326,813        | 440,265       |  |  |
| Intangible assets   | 2,32         |                 |               |                   |               |  |  |
| Computer software cost  | 16           | 254,878         | 8,774         | 396,833           | 13,110        |  |  |
| Subtotal  |              | 254,878         | 8,774         | 396,833           | 13,110        |  |  |
| Other assets  | 32           |                 |               |                   |               |  |  |
| Prepayment  |              | 301,107         | 10,365        | 335,000           | 11,067        |  |  |
| Deferred acquisition costs  | 20           | 51,659          | 1,778         | -                 | ´ -           |  |  |
| Guarantee deposits paid   | 2,33,34      | 14,376,119      | 494,875       | 15,695,921        | 518,531       |  |  |
| Deferred income tax assets  | 2,27         | 17,830,685      | 613,793       | 15,023,186        | 496,306       |  |  |
| Other assets - Other  | -,-,         | 1,620,867       | 55,796        | 2,261,166         | 74,700        |  |  |
| Subtotal  |              | 34,180,437      | 1,176,607     | 33,315,273        | 1,100,604     |  |  |
| Separate account product assets                                   | 2,32,38      | 329,557,246     | 11,344,484    | 294,051,012       | 9,714,272     |  |  |
| Total assets  | 2,52,50      | \$3,646,666,802 | \$125,530,699 | \$3,289,796,540   | \$108,681,749 |  |  |
|   |              |                 | ,,-//         | ,,,               |               |  |  |

 $(The \ exchange \ rates \ provided \ by \ the \ Federal \ Reserve \ Bank \ of \ New \ York \ on \ December \ 31, 2012 \ and \ 2011 \ were \ NT\$29.05 \ and \ NT\$30.27 \ to \ US\$1.00)$ 

 $\label{thm:companying} The accompanying notes are an integral part of these consolidated financial statements.$ 

### Cathay Life Insurance Co., Ltd. and Subsidiaries Audited consolidated balance sheets - (continued) As of December 31, 2012 and 2011 (Expressed in thousands of dollars)

|  |         | December        | 31, 2012      | December 31,2011 |               |  |  |
|--|---------|-----------------|---------------|------------------|---------------|--|--|
| Liabilities & stockholders' equity                                     | Notes   | NT\$            | US\$          | NT\$             | US\$          |  |  |
| ~  |         |                 |               |                  |               |  |  |
| Payables   | 32      | 01.104          | 020           | <b>#2.42</b> 0   | 000           |  |  |
| Notes payable  |         | \$1,104         | \$38          | \$2,428          | \$80          |  |  |
| Life insurance proceeds payable  |         | 243,714         | 8,390         | 153,489          | 5,071         |  |  |
| Commissions payable  |         | 644,891         | 22,199        | 1,250,897        | 41,325        |  |  |
| Due to reinsurers and ceding companies                                 |         | 8,056,342       | 277,327       | 6,214,729        | 205,310       |  |  |
| Others payable   | 33      | 29,127,605      | 1,002,671     | 14,989,708       | 495,200       |  |  |
| Subtotal   |         | 38,073,656      | 1,310,625     | 22,611,251       | 746,986       |  |  |
| Financial liabilities  | 32      |                 |               |                  |               |  |  |
| Short-term debts   | 38      | 297,268         | 10,233        | 201,158          | 6,646         |  |  |
| Financial liabilities at fair value through profit or loss             | 2,17    | 2,079,457       | 71,582        | 17,468,901       | 577,103       |  |  |
| Preferred stock liability  | 2,18,33 | 30,000,000      | 1,032,702     | 30,000,000       | 991,080       |  |  |
| Subtotal   |         | 32,376,725      | 1,114,517     | 47,670,059       | 1,574,829     |  |  |
| Reserve for liabilities  | 2,19,32 |                 |               |                  |               |  |  |
| Unearned premium reserve   |         | 12,104,776      | 416,688       | 12,260,033       | 405,023       |  |  |
| Reserve for claims   |         | 4,551,254       | 156,670       | 4,300,083        | 142,058       |  |  |
| Reserve for life insurance liabilities                                 |         | 2,993,462,480   | 103,045,180   | 2,697,468,563    | 89,113,596    |  |  |
| Special reserve  |         | 4,380,370       | 150,787       | 9,023,572        | 298,103       |  |  |
| Premium deficiency reserve   |         | 17,121,635      | 589,385       | 13,599,727       | 449,280       |  |  |
| Reserve for insurance contract with feature of financial instruments   |         | 61,350,872      | 2,111,906     | 66,884,712       | 2,209,604     |  |  |
| Foreign exchange volatility reserve                                    | 40      | 4,270,856       | 147,017       | -                | -             |  |  |
| Subtotal   | .0      | 3,097,242,243   | 106,617,633   | 2,803,536,690    | 92,617,664    |  |  |
| Other liabilities  | 32      | 3,077,212,213   | 100,017,033   | 2,003,330,070    | 72,017,001    |  |  |
| Accounts collected in advance  | 32      | 300,819         | 10,355        | 397,555          | 13,134        |  |  |
| Deferred handling fees   | 21      | 100,202         | 3,449         | 371,333          | 15,154        |  |  |
|  | 33      |                 | 71,524        | 1,960,914        | 64.701        |  |  |
| Guarantee deposits received Reserve for land revaluation increment tax | 33      | 2,077,752       | 120           |                  | 64,781        |  |  |
|  | 2.20    | 3,487           |               | 3,487            | 115           |  |  |
| Accrued pension liability  | 2,38    | 1,601,379       | 55,125        | 1,884,983        | 62,272        |  |  |
| Other liabilities - Other  |         | 9,047,037       | 311,430       | 4,122,246        | 136,182       |  |  |
| Subtotal   |         | 13,130,676      | 452,003       | 8,369,185        | 276,484       |  |  |
| Separate account product liabilities                                   | 2,32,38 | 329,557,246     | 11,344,484    | 294,051,012      | 9,714,272     |  |  |
| Total liabilities  |         | 3,510,380,546   | 120,839,262   | 3,176,238,197    | 104,930,235   |  |  |
| Capital stock  |         |                 |               |                  |               |  |  |
| Common stock   | 2,22    | 53,065,274      | 1,826,688     | 53,065,274       | 1,753,065     |  |  |
| Capital surplus  | 2       | ,,              | -,,           | ,,               | 1,755,005     |  |  |
| Capital surplus - Common stock   | -       | 13,000,000      | 447,504       | 13,000,000       | 429,468       |  |  |
| Capital surplus - Others   |         | 9,649           | 332           | 9,649            | 319           |  |  |
| Retained earnings  | 2,23    | ,,017           | 332           | 7,017            | 317           |  |  |
| Legal capital reserve  | 2,23    | 9,241,230       | 318,115       | 9,150,054        | 302,281       |  |  |
| Special capital reserve  |         | 28,367,452      | 976,504       | 27,624,972       | 912,619       |  |  |
| Unappropriated retained earnings                                       |         | 2,160,262       | 74,364        | (286,071)        |               |  |  |
|  |         | 2,100,202       | 74,504        | (200,071)        | (9,451)       |  |  |
| Equity adjustments   |         | 1,462           | 50            | 1,462            | 40            |  |  |
| Unrealized revaluation increments                                      | 2       |                 |               |                  | 48            |  |  |
| Unrealized gains on financial instruments                              | 2       | 29,856,213      | 1,027,752     | 10,673,438       | 352,608       |  |  |
| Cumulative conversion adjustments                                      | 2       | (428,258)       | (14,742)      | (304,530)        | (10,060)      |  |  |
| Net loss not recognized as pension cost                                | 38      | -               |               | (509,674)        | (16,838)      |  |  |
| Minority interests   |         | 1,012,972       | 34,870        | 1,133,769        | 37,455        |  |  |
| Total stockholders' equity   |         | 136,286,256     | 4,691,437     | 113,558,343      | 3,751,514     |  |  |
| Total liabilities and stockholders' equity                             |         | \$3,646,666,802 | \$125,530,699 | \$3,289,796,540  | \$108,681,749 |  |  |

 $(The \ exchange \ rates \ provided \ by \ the \ Federal \ Reserve \ Bank \ of \ New \ York \ on \ December \ 31, 2012 \ and \ 2011 \ were \ NT\$29.05 \ and \ NT\$30.27 \ to \ US\$1.00)$ 

The accompanying notes are an integral part of these consolidated financial statements.

### Cathay Life Insurance Co., Ltd. and Subsidiaries Audited consolidated statements of income For the years ended December 31, 2012 and 2011 (Expressed in thousands of dollars, except earnings per share)

|   |               | January 1-Decer | nber 31, 2012          | January 1-Decem            | ber 31, 2011 |
|---|---------------|-----------------|------------------------|----------------------------|--------------|
| Item  | Notes         | NT\$            | US\$                   | NT\$                       | US\$         |
| Operating revenues  | 2,33          |                 |                        |                            |              |
| Direct premium income   | 24            | \$474,075,763   | \$16,319,303           | \$410,351,924              | \$13,556,390 |
| Reinsurance premium income  | 24            | 194,373         | 6,691                  | 186,209                    | 6,151        |
| Premiums income   | 24            | 474,270,136     | 16,325,994             | 410,538,133                | 13,562,541   |
| Deduct: Reinsurance premiums ceded  | 24            | (28,611,652)    | (984,911)              | (22,416,067)               | (740,537)    |
| Changes in unearned premium reserve   | 24            | (85,006)        | (2,926)                | 2,062,273                  | 68,129       |
| Retained earned premium   | 24            | 445,573,478     | 15,338,157             | 390,184,339                | 12,890,133   |
| Reinsurance commission earned   |               | 14,371,244      | 494,707                | 11,736,550                 | 387,729      |
| Handling fees earned  | 38            | 2,581,350       | 88,859                 | 2,871,657                  | 94,868       |
| Net investment profit and loss  |               |                 |                        |                            |              |
| Interest income   |               | 92,377,810      | 3,179,959              | 86,926,719                 | 2,871,712    |
| Gains (losses) from valuation on financial assets                           |               | 1,521,073       | 52,360                 | (67,246,887)               | (2,221,569)  |
| Gains (losses) from valuation on financial liabilities                      |               | 15,613,095      | 537,456                | (15,281,075)               | (504,826)    |
| (Losses) gains on equity investments  |               | (347,618)       | (11,966)               | 17,506                     | 578          |
| (Losses) gains on foreign exchange  |               | (35,624,016)    | (1,226,300)            | 36,989,945                 | 1,222,000    |
| Gains on disposal of investments  |               | 39,877,689      | 1,372,726              | 44,086,883                 | 1,456,455    |
| Changes in provision for foreign exchange volatility reserve                |               | 240,550         | 8,281                  | -                          | -            |
| Gains on investments - Real estate  |               | 6,514,108       | 224,238                | 6,850,699                  | 226,320      |
| Impairment loss on investment and gain on reversal of impairment loss       |               | (41,436)        | (1,426)                | (34,222)                   | (1,130)      |
| Other operating income  | 20            | 1,610,005       | 55,422                 | 1,621,282                  | 53,561       |
| Separate account product revenues   | 38            | 104,179,520     | 3,586,214              | 87,360,078                 | 2,886,028    |
| Subtotal  | 2 22          | 688,446,852     | 23,698,687             | 586,083,474                | 19,361,859   |
| Operating costs Insurance claim payments                                    | 2,33<br>25    | (222 521 072)   | (9.029.066)            | (261,497,291)              | (0 (20 027)  |
| Deduct: Claims recovered from reinsures                                     | 25            | (233,531,972)   | (8,038,966)<br>405,444 |                            | (8,638,827)  |
| Retained claim payment  | 25            | (221,753,824)   | (7,633,522)            | 8,389,518<br>(253,107,773) | (8,361,671)  |
| Changes in liability reserves   | 23            | (221,733,624)   | (7,033,322)            | (233,107,773)              | (8,301,071)  |
| Changes in provision claim reserve  |               | (43,930)        | (1,512)                | (563,884)                  | (18,628)     |
| Changes in provision for life insurance                                     |               | (301,554,545)   | (10,380,535)           | (194,456,488)              | (6,424,066)  |
| Changes in provision for special reserve                                    |               | 131,779         | 4,536                  | 1,533,906                  | 50,674       |
| Changes in provision for premium deficiency reserve                         |               | (3,754,578)     | (129,245)              | (3,366,593)                | (111,219)    |
| Changes in reserve for insurance contract with feature of financial instrum | nents         | (796,129)       | (27,406)               | (577,460)                  | (19,077)     |
| Brokerage expenses  | 26            | (16,868,068)    | (580,657)              | (16,090,956)               | (531,581)    |
| Commissions expenses  |               | (16,854,133)    | (580,177)              | (16,721,254)               | (552,404)    |
| Other operating cost  |               | (4,842,380)     | (166,691)              | (4,395,529)                | (145,211)    |
| Separate account product expenses   | 38            | (104,179,520)   | (3,586,214)            | (87,360,078)               | (2,886,028)  |
| Subtotal  |               | (670,515,328)   | (23,081,423)           | (575,106,109)              | (18,999,211) |
| Operating expenses  | 2,16,23,26,33 |                 |                        |                            |              |
| Business expenses   |               | (8,142,518)     | (280,293)              | (6,309,174)                | (208,430)    |
| Administrative and general expenses   |               | (9,309,370)     | (320,460)              | (8,861,808)                | (292,759)    |
| Employee training expenses  |               | (40,631)        | (1,399)                | (40,127)                   | (1,325)      |
| Subtotal  |               | (17,492,519)    | (602,152)              | (15,211,109)               | (502,514)    |
|   |               |                 |                        |                            |              |
| Operating income (loss)   |               | 439,005         | 15,112                 | (4,233,744)                | (139,866)    |
|   |               |                 |                        |                            |              |
| Non-operating revenues and gains  | 2,33          |                 |                        |                            |              |
| Gains on disposal of property and equipment                                 |               | 146             | 5                      | 281                        | 9            |
| Other non-operating revenues and gains                                      |               | 1,882,191       | 64,791                 | 1,768,895                  | 58,437       |
| Subtotal  |               | 1,882,337       | 64,796                 | 1,769,176                  | 58,446       |
| Non-operating expenses and losses   | 2,33          |                 |                        |                            |              |
| Losses on disposal of property and equipment                                |               | (4,538)         | (156)                  | (328)                      | (11)         |
| Dividend on preferred stock liabilities                                     |               | (908,000)       | (31,257)               | (827,995)                  | (27,354)     |
| Losses on obsolescence of property and equipment                            |               | -               | -                      | (97)                       | (3)          |
| Miscellaneous expenses  |               | (4,518)         | (155)                  | (6,998)                    | (230)        |
| Subtotal  |               | (917,056)       | (31,568)               | (835,418)                  | (27,598)     |
| Income (loss) from continuing operations before income taxes                | 2.27          | 1,404,286       | 48,340                 | (3,299,986)                | (109,018)    |
| Income taxes benefit  | 2,27          | 1,752,287       | 60,320                 | 3,547,885                  | 117,208      |
| Consolidated income   |               | \$3,156,573     | \$108,660              | \$247,899                  | \$8,190      |
| Include Perent company  |               | 2 270 000       | 112 000                | 155 000                    | 15,060       |
| Parent company Minority interacts   |               | 3,279,989       | 112,908                | 455,880                    | (6,870)      |
| Minority interests Consolidated income                                      |               | \$3,156,573     | \$108,660              | (207,981)<br>\$247,899     | \$8,190      |
| Earnings per share (In dollars)   | 2,28          | Ψ5,130,573      | Ψ100,000               | Ψ271,077                   | 90,170       |
| Consolidated income   | 2,20          | \$0.59          | \$0.02                 | \$0.05                     | \$-          |
|   |               | 40.57           | <del>\$5.02</del>      | φο.σο                      | Ψ            |

(The exchange rates provided by the Federal Reserve Bank of New York on December 31, 2012 and 2011 were NT\$29.05 and NT\$30.27 to US\$1.00)

### Cathay Life Insurance Co., Ltd. and Subsidiaries Audited consolidated statements of changes in stockholders' equity For the years ended December 31, 2012 and 2011 (Expressed in thousands of dollars)

|   |              |             |              |           |              |           | Retained     | earnings  |               |             |               |      |              |                  | Equity adjus | stment     |                 |            |             |          |               |             |
|---|--------------|-------------|--------------|-----------|--------------|-----------|--------------|-----------|---------------|-------------|---------------|------|--------------|------------------|--------------|------------|-----------------|------------|-------------|----------|---------------|-------------|
|   |              |             |              |           |              |           |              |           | Unappropria   |             | Unrealized re |      |              | ins on financial | Cumulative c |            | Net loss not re |            |             |          |               |             |
|   | Commor       |             | Capital s    |           | Legal capit  |           | Special cap  |           | eam           |             | increme       |      |              | ments            | adjustm      |            | pension         |            | Minority ir |          | Tota          |             |
| Summary   | NT\$         | US\$        | NT\$         | US\$      | NT\$         | US\$      | NT\$         | US\$      | NT\$          | US\$        | NT\$          | US\$ | NT\$         | US\$             | NT\$         | US\$       | NT\$            | US\$       | NT\$        | US\$     | NT\$          | US\$        |
| Balance on January 1, 2011                                      | \$53,065,274 | \$1,753,065 | \$13,009,649 | \$429,787 | \$20,861,134 | \$689,169 | \$21,687,527 | \$716,469 | \$(6,515,586) | \$(215,249) | \$1,462       | \$48 | \$12,057,721 | \$398,339        | \$(401,935)  | \$(13,278) | \$-             | S-         | \$1,424,331 | \$47,054 | \$115,189,577 | \$3,805,404 |
| Covering losses and appropriations for 2010                     |              |             |              |           |              |           |              |           |               |             |               |      |              |                  |              |            |                 |            |             |          |               |             |
| Special capital reserve   | -            | -           | -            | -         | -            | -         | 5,195,494    | 171,639   | (5,195,494)   | (171,639)   | -             | -    | -            | -                | -            | -          | -               | -          | -           | -        | -             | -           |
| Legal capital reserve used to cover accumulated deficits        | -            | -           | -            | -         | (11,711,080) | (386,888) | -            | -         | 11,711,080    | 386,888     | -             | -    | -            | -                | -            | -          | -               | -          | -           | -        | -             | -           |
| Changes in unrealized losses on financial instruments           | -            | -           | -            | -         | -            | -         | -            | -         | -             | -           | -             | -    | (1,384,283)  | (45,731)         | -            | -          | -               | -          | -           | -        | (1,384,283)   | (45,731)    |
| Changes in cumulative conversion adjustments                    | -            | -           | -            | -         | -            | -         | -            | -         | -             | -           | -             | -    | -            | -                | 97,405       | 3,218      | -               | -          | -           | -        | 97,405        | 3,218       |
| Recognized special reserve (Note1)                              | -            | -           | -            | -         | -            | -         | 741,951      | 24,511    | (741,951)     | (24,511)    | -             | -    | -            | -                | -            | -          | -               | -          | -           | -        | -             | -           |
| Changes in net loss not recognized as pension cost              | -            | -           | -            | -         | -            | -         | -            | -         | -             | -           | -             | -    | -            | -                | -            | -          | (509,674)       | (16,838)   | -           | -        | (509,674)     | (16,838)    |
| Consolidated income (loss) for the year ended December 31, 2011 |              | -           | -            | -         |              | -         | -            | -         | 455,880       | 15,060      | -             | -    | -            |                  |              | -          | -               | -          | (207,981)   | (6,870)  | 247,899       | 8,190       |
| Minority interests  |              | -           |              | -         |              | -         |              |           |               |             |               | _    |              |                  |              |            |                 | -          | (82,581)    | (2,729)  | (82,581)      | (2,729)     |
| Balance on December 31, 2011                                    | \$53,065,274 | \$1,753,065 | \$13,009,649 | \$429,787 | \$9,150,054  | \$302,281 | \$27,624,972 | \$912,619 | \$(286,071)   | \$(9,451)   | \$1,462       | \$48 | \$10,673,438 | \$352,608        | \$(304,530)  | \$(10,060) | \$(509,674)     | \$(16,838) | \$1,133,769 | \$37,455 | \$113,558,343 | \$3,751,514 |
| Balance on January 1, 2012                                      | \$53,065,274 | \$1,826,688 | \$13,009,649 | \$447,836 | \$9,150,054  | \$314,976 | \$27,624,972 | \$950,946 | \$(286,071)   | \$(9,847)   | \$1,462       | \$50 | \$10,673,438 | \$367,416        | \$(304,530)  | \$(10,483) | \$(509,674)     | \$(17,545) | \$1,133,769 | \$39,028 | \$113,558,343 | \$3,909,065 |
| Appropriations and distributions for 2011                       |              |             |              |           |              |           |              |           |               |             |               |      |              |                  |              |            |                 |            |             |          |               |             |
| Legal capital reserve   | -            | -           | -            | -         | 91,176       | 3,139     | -            | -         | (91,176)      | (3,139)     | -             | -    | -            | -                | -            | -          | -               | -          | -           | -        | -             | -           |
| Special capital reserve   | -            | -           | -            | -         | -            | -         | 742,961      | 25,575    | (742,961)     | (25,575)    | -             | -    | -            | -                | -            | -          | -               | -          | -           | -        | -             | -           |
| Special capital reserve used to cover accumulated deficits      | -            | -           | -            | -         | -            | -         | (1,120,208)  | (38,561)  | 1,120,208     | 38,561      | -             | -    | -            | -                | -            | -          | -               | -          | -           | -        | -             | -           |
| Changes in unrealized gains on financial instruments            | -            | -           | -            | -         | -            | -         | -            | -         | -             | -           | -             | -    | 19,182,775   | 660,336          | -            | -          | -               | -          | -           | -        | 19,182,775    | 660,336     |
| Changes in cumulative conversion adjustments                    | -            | -           | -            | -         | -            | -         | -            | -         | -             | -           | -             | -    | -            | -                | (123,728)    | (4,259)    | -               | -          | -           | -        | (123,728)     | (4,259)     |
| Recognized special reserve (Note1)                              | -            | -           | -            | -         | -            | -         | 1,119,727    | 38,544    | (1,119,727)   | (38,544)    | -             | -    | -            | -                | -            | -          | -               | -          | -           | -        | -             | -           |
| Changes in net loss not recognized as pension cost              | -            | -           | -            | -         | -            | -         | -            | -         | -             | -           | -             | -    | -            | -                | -            | -          | 509,674         | 17,545     | -           | -        | 509,674       | 17,545      |
| Consolidated income (loss) for the year ended December 31, 2012 |              | -           |              | -         |              |           |              |           | 3,279,989     | 112,908     |               |      |              |                  |              |            |                 | -          | (123,416)   | (4,248)  | 3,156,573     | 108,660     |
| Minority interests  |              |             |              |           |              | -         |              |           |               |             |               |      |              |                  |              |            |                 |            | 2,619       | 90       | 2,619         | 90          |
| Balance on December 31, 2012                                    | \$53,065,274 | \$1,826,688 | \$13,009,649 | \$447,836 | \$9.241.230  | \$318.115 | \$28,367,452 | \$976,504 | \$2,160,262   | \$74,364    | \$1,462       | \$50 | \$29.856.213 | \$1.027.752      | \$(428,258)  | \$(14,742) | <b>S-</b>       | S-         | \$1,012,972 | \$34,870 | \$136,286,256 | \$4,691,437 |

Note1: The special reserve was set aside in accordance with article 18 of "Regulations of the Management of Various Reserves by Insurance Enterprises".

(The exchange rates provided by the Federal Reserve Bank of New York on December 31, 2012 and 2011 were NT\$29.05 and NT\$30.27 to US\$1.00)

The accompanying notes are an integral part of these consolidated financial statements.

### Cathay Life Insurance Co., Ltd. and Subsidiaries Audited consolidated statements of cash flows For the years ended December 31, 2012 and 2011 (Expressed in thousands of dollars)

|  | January 1-Dece           |                   | January 1-Dece           |                       |
|--|--------------------------|-------------------|--------------------------|-----------------------|
| Cash flows from operating activities   | NT\$                     | US\$              | NT\$                     | US\$                  |
| Consolidated income  | \$3,156,573              | \$108,660         | \$247,899                | \$8,190               |
| Adjustments:   |                          |                   |                          |                       |
| (Gains) losses from valuation of financial assets  | (1,521,073)              | (52,360)          | 67,246,887               | 2,221,569             |
| (Gains) losses from valuation of financial liabilities   | (15,613,095)             | (537,456)         | 15,281,075               | 504,826               |
| Provision bad debt   | 1,286,059                | 44,271            | 512,442                  | 16,929                |
| Depreciation Amortization  | 2,554,065<br>179,675     | 87,920<br>6,185   | 2,517,880                | 83,180<br>7,067       |
| Provision or recovered for each reserve  | 293,705,553              | 10,110,346        | 213,933<br>206,520,624   | 6,822,617             |
| Gains on disposal of investments under the equity method   | 2/3,703,333              | -                 | (632,746)                | (20,903)              |
| Losses on disposal of property and equipment   | 4,392                    | 151               | 145                      | 5                     |
| Gains on disposal of investments in real estate  | (89,808)                 | (3,091)           | (503,098)                | (16,620)              |
| Impairment loss  | 41,436                   | 1,426             | 34,222                   | 1,130                 |
| Gains on equity investments less than cash dividends received  | 401,683                  | 13,827            | 49,719                   | 1,642                 |
| Decrease in notes receivable   | 458,306                  | 15,776            | 2,094,833                | 69,205                |
| Decrease (increase) in premiums receivable   | 2,204                    | 76                | (29,021)                 | (959)                 |
| Decrease in claims recoverable from reinsurers (Increase) decrease in due from reinsurers and ceding companies | 1,926                    | 66                | 63                       | 2                     |
| (Increase) decrease in other accounts receivable   | (792)<br>(14,842,981)    | (27)<br>(510,946) | 6,858<br>9,248,337       | 227<br>305,528        |
| Increase in financial assets at fair value through profit or loss  | (11,212,097)             | (385,959)         | (17,563,816)             | (580,238)             |
| Increase in derivative financial assets for hedging  | (25,380)                 | (874)             | (20,047)                 | (662)                 |
| (Increase) decrease in other financial assets  | (10,200,010)             | (351,119)         | 21,300,000               | 703,667               |
| Decrease (increase) in ceded unearned premium reserve  | 233,383                  | 8,034             | (2,347,006)              | (77,536)              |
| Increase in ceded reserve for claims   | (230,585)                | (7,938)           | (51,980)                 | (1,717)               |
| Decrease (increase) in prepayments   | 33,893                   | 1,167             | (272,406)                | (8,999)               |
| Increase in deferred acquisition costs   | (51,659)                 | (1,778)           | -                        | -                     |
| Decrease (increase) in guarantee deposits paid   | 1,535,202                | 52,847            | (3,760,992)              | (124,248)             |
| Increase in deferred income tax assets   | (2,807,499)              | (96,644)          | (6,852,174)              | (226,368)             |
| Decrease (increase) in other assets - Other<br>(Decrease) increase in notes payable                            | 638,885                  | 21,993            | (581,842)                | (19,222)<br>35        |
| Increase in life insurance proceeds payable  | (1,324)<br>90,225        | (46)<br>3,106     | 1,060<br>88,164          | 2,912                 |
| (Decrease) increase in commissions payable   | (606,006)                | (20,861)          | 93,047                   | 3,074                 |
| Increase in due to reinsurers and ceding companies   | 1,841,613                | 63,395            | 1,835,231                | 60,629                |
| Increase (decrease) in others payable  | 14,137,897               | 486,675           | (22,010,295)             | (727,132)             |
| Decrease in financial liabilities at fair value through profit or loss   | · · · -                  | · -               | (192,258)                | (6,351)               |
| Decrease in derivative financial liabilities for hedging   | -                        | -                 | (227,154)                | (7,504)               |
| (Decrease) increase in accounts collected in advance   | (96,736)                 | (3,330)           | 129,650                  | 4,283                 |
| Increase in deferred handling fees   | 100,202                  | 3,449             | -                        | -                     |
| Increase in guarantee deposits received  | 116,838                  | 4,022             | 294,977                  | 9,744                 |
| Increase in accrued pension liability  | 226,070                  | 7,782             | 91,303                   | 3,016                 |
| Increase (decrease) in other liabilities - Other Net cash provided by operating activities                     | 4,924,791<br>268,371,826 | 9,238,273         | (933,903)<br>271,829,611 | (30,852)<br>8,980,166 |
| Cash flows from investing activities   | 200,371,020              | 9,230,273         | 2/1,629,011              | 0,980,100             |
| Increase in loans  | (28,009,318)             | (964,176)         | (8,714,480)              | (287,892)             |
| Decrease (increase) in available-for-sale financial assets   | 85,123,328               | 2,930,235         | (110,985,622)            | (3,666,522)           |
| Decrease in held-to-maturity financial assets  | · -                      | -                 | 32,496,971               | 1,073,570             |
| Increase in financial assets carried at cost   | (557,401)                | (19,188)          | (1,110,504)              | (36,686)              |
| Increase in investments in debt securities with no active market   | (288,007,871)            | (9,914,212)       | (150,562,629)            | (4,973,988)           |
| Disinvestment of investments under the equity method   | 47,198                   | 1,625             | 46,500                   | 1,536                 |
| Disposal of investments under the equity method  | -                        | 2.075             | 1,106,232                | 36,545                |
| Disposal of investments in real estate   | 112,580                  | 3,875             | 676,074                  | 22,335                |
| Acquisition of investments in real estate Disposal of property and equipment                                   | (27,106,138)<br>165      | (933,086)<br>6    | (23,402,221)<br>860      | (773,116)<br>28       |
| Acquisition of property and equipment  | (3,947,687)              | (135,893)         | (316,908)                | (10,469)              |
| Acquisition of intangible assets   | (40,145)                 | (1,382)           | (71,064)                 | (2,348)               |
| Net cash used in investing activities  | (262,385,289)            | (9,032,196)       | (260,836,791)            | (8,617,007)           |
| Cash flows from financing activities   |                          |                   |                          |                       |
| Increase in short-term debts   | 96,110                   | 3,309             | 201,158                  | 6,645                 |
| Increase in preferred stock liability  | -                        | =                 | 5,000,000                | 165,180               |
| Cash dividends   | (24,044)                 | (828)             | (31,089)                 | (1,027)               |
| Net cash provided by financing activities  | 72,066                   | 2,481             | 5,170,069                | 170,798               |
| Effects of exchange rate changes   | (105,998)                | (3,649)           | 92,151                   | 3,044                 |
| Increase in cash and cash equivalents  | 5,952,605                | 204,909           | 16,255,040               | 537,001               |
| Cash and cash equivalents at the beginning of the periods  | 379,048,580              | 13,048,144        | 362,793,540              | 11,985,251            |
| Cash and cash equivalents at the end of the periods Supplemental disclosure of cash flows information          | \$385,001,185            | \$13,253,053      | \$379,048,580            | \$12,522,252          |
| Interest paid during the period  | \$47,538                 | \$1,636           | \$21,208                 | \$701                 |
| Interest paid (excluding capitalized interest)   | \$47,538                 | \$1,636           | \$21,208                 | \$701                 |
| Income tax paid  | \$1,708,417              | \$58,810          | \$1,881,037              | \$62,142              |
| Non-cash investing and financing activities  | . ,,                     | ,                 | . , ,                    |                       |
| Held-to-maturity financial assets reclassify to available-for-sale financial assets                            | \$-                      | <b>\$</b> -       | \$590,598,621            | \$19,511,022          |
|  |                          |                   |                          |                       |

 $(The exchange \ rates \ provided \ by \ the \ Federal \ Reserve \ Bank \ of \ New \ York \ on \ December \ 31,2012 \ and \ 2011 \ were \ NT\$29.05 \ and \ NT\$30.27 \ to \ US\$1.00)$ 

 $The \ accompanying \ notes \ are \ an \ integral \ part \ of \ these \ consolidated \ financial \ statements.$ 

Cathay Life Insurance Co., Ltd. and Subsidiaries

Note to audited consolidated financial statements

(Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

### 1. Organizations and business scope

Cathay Life Insurance Co., Ltd. (the "Company") was incorporated in Taiwan on October 23, 1962, under the provisions of the Company Act of the Republic of China ("R.O.C."). The Company mainly engages in the business of life insurance. On December 31, 2001, the Company became a subsidiary of Cathay Financial Holding Co., Ltd. ("Cathay Financial Holding") by adopting the stock conversion method under the R.O.C. Financial Holding Company Act and other pertinent acts of the R.O.C. in order to gain benefit of synergistic operation and enhance the Company's competitiveness in the financial market.

The parent company and ultimate parent company of the Company is Cathay Financial Holding. As of December 31, 2012 and 2011, total numbers of employees in the Company were 31,093 and 31,157, respectively.

### 2. Summary of significant accounting policies

The consolidated financial statements are prepared in accordance with the Regulations Governing the Preparation of Financial Reports by Insurance Enterprises, and accounting principles generally accepted in the Republic of China. A summary of significant accounting policies is as follows:

### (1) Principles of consolidation

A. According to the Statements of Financial Accounting Standards of the R.O.C. ("R.O.C. SFAS") No.7 "Consolidated Financial Statements", the consolidated financial statements include the Company and its subsidiaries ("Subsidiaries") over which the Company holds more than 50% of the Subsidiaries' voting rights or has a controlling interest. As of and for the years ended December 31, 2012 and 2011, the consolidated financial statements included the following entities:

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

### (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

|             |                  |               | Ownership interest |            |  |
|-------------|------------------|---------------|--------------------|------------|--|
| Investors   | Investees        | Business      | 2012.12.31         | 2011.12.31 | Notes                                    |
| The Company | Symphox          | Type II       | 60.12%             | 60.12%     | Symphox Information was incorporated     |
|             | Information Co., | telecom       |                    |            | in Taiwan on December 12, 1999, under    |
|             | Ltd. ("Symphox   | service, data |                    |            | the provisions of the Company Act. As of |
|             | Information")    | processing    |                    |            | December 31 2012 and 2011, the           |
|             |                  | service,      |                    |            | Company owns 60.12% of interest in       |
|             |                  | information   |                    |            | Symphox Information. As of December      |
|             |                  | supply        |                    |            | 31 2012 and 2011, the total numbers of   |
|             |                  | service       |                    |            | employees were 200 and 183,              |
|             |                  |               |                    |            | respectively.                            |
| The Company | Cathay Life      | Life          | 50.00%             | 50.00%     | Cathay Life (China) acquired an          |
|             | Insurance Ltd.   | insurance     |                    |            | operation license of an enterprise as a  |
|             | (China)          |               |                    |            | juristic person on December 29, 2004.    |
|             | ("Cathay Life    |               |                    |            | The Company and China Eastern Air        |
|             | (China)")        |               |                    |            | Holding Group each owns 50% interest     |
|             |                  |               |                    |            | in Cathay Life (China). As of December   |
|             |                  |               |                    |            | 31 2012 and 2011, the total numbers of   |
|             |                  |               |                    |            | employees were 2,255 and 2,564,          |
|             |                  |               |                    |            | respectively.                            |
| The Company | Cathay Life      | Life          | 100.00%            | 100.00%    | Cathay Life (Vietnam) acquired an        |
|             | Insurance        | insurance     |                    |            | operation license of an enterprise as a  |
|             | (Vietnam) Co.,   |               |                    |            | juristic person on November 21, 2007.    |
|             | Ltd. ("Cathay    |               |                    |            | As of December 31 2012 and 2011, the     |
|             | Life (Vietnam)") |               |                    |            | total numbers of employees were 239      |
|             |                  |               |                    |            | and 221, respectively.                   |
| The Company | Lin Yuan         | Office        | 100.00%            | -          | Lin Yuan acquired an operation license   |
|             | (Shanghai) Real  | equipment     |                    |            | of an enterprise as a juristic person on |
|             | Estate Co., Ltd. | leasing       |                    |            | August 15, 2012.                         |
|             | ("Lin Yuan")     |               |                    |            |  |

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

As of years ended December 31, 2012 and 2011, the consolidated financial statements exclude the followings:

|             |                |            | Ownership interest |            |   |
|-------------|----------------|------------|--------------------|------------|---|
| Investors   | Investees      | Business   | 2012.12.31         | 2011.12.31 | Notes                                   |
| The Company | Cathay         | Class3     | 100.00%            | 100.00%    | The consolidated financial statements   |
|             | Insurance      | general    |                    |            | do not include Cathay Insurance         |
|             | (Bermuda) Co., | business   |                    |            | (Bermuda) because its total assets and  |
|             | Ltd.           | insurers   |                    |            | operating revenues were insignificant   |
|             |                | and a      |                    |            | to the total assets and operating       |
|             |                | Long-term  |                    |            | revenues of the Company.                |
|             |                | insurer    |                    |            |   |
| The Company | Cathay         | Securities | 100.00%            | 100.00%    | The consolidated financial statements   |
|             | Securities     | investment |                    |            | do not include Cathay Securities        |
|             | Investment     | research   |                    |            | Investment Consulting because its       |
|             | Consulting     | analysis   |                    |            | total assets and operating revenues     |
|             | Co., Ltd.      |            |                    |            | were insignificant to the total assets  |
|             |                |            |                    |            | and operating revenues of the           |
|             |                |            |                    |            | Company.                                |
| The Company | Cathay         | Properties | 50.00%             | 50.00%     | Cathay Insurance (China) acquired an    |
|             | Insurance      | insurance  |                    |            | operation license of an enterprise as a |
|             | Company        |            |                    |            | juristic person on August 26, 2008.     |
|             | Limited        |            |                    |            | Due to the lack of actual ability of    |
|             | (China)        |            |                    |            | controlling, the Company does not       |
|             |                |            |                    |            | include Cathay Insurance (China) in     |
|             |                |            |                    |            | the consolidated financial statements.  |

B. All material inter-company transactions were eliminated in the consolidated financial statements.

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

### (2) Cash equivalents

Cash equivalents refer to short-term and highly liquid investments that are both:

- A. readily convertible to known amounts of cash; and
- B. near maturity and subject to insignificant risk of changes in value resulting from interest rate fluctuations.

Common examples of cash equivalents are treasury bills, commercial papers and bank acceptances with maturity of three months or less from the original acquisition date.

### (3) Recognition of financial assets and liabilities

According to the Statements of Financial Accounting Standards of the R.O.C. ("R.O.C. SFAS") No.34 "Financial Instruments: Recognition and Measurement" and "Regulations Governing the Preparation of Financial Reports by Insurance Enterprises", financial assets are categorized as the "financial assets at fair value through profit or loss", "held-to-maturity financial assets", "investments in debt securities with no active market", "available-for-sale financial assets", "financial assets carried at cost" and "derivative financial assets for hedging". Financial liabilities are categorized as either "financial liabilities at fair value through profit or loss" or "derivative financial liabilities for hedging". Upon their initial recognition, financial assets are measured at fair value plus transaction costs that are directly attributable to the acquisition or issue of the financial assets.

All "regular way" purchases and sales of financial assets are recorded using trade date (the date that the Company commits to purchase or sell the asset) accounting. "Regular way" purchases or sales are transactions of financial assets that require delivery of assets within the period established by regulation or convention in the marketplace.

Cathay Life Insurance Co., Ltd. and Subsidiaries

Note to audited consolidated financial statements-continued

(Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

### A. Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition as at fair value through profit or loss. Financial assets held for trading include products acquired primarily for the purpose of sale in the near term and derivative financial assets, except for those that are designated as hedging instruments and are effective. Such assets are subsequently measured at fair value with changes in fair value recognized in profit or loss.

Apart from derivatives and financial instruments designated as at fair value through profit or loss, financial instruments may be reclassified out of the fair value through profit or loss category if the financial instruments are no longer held for the purpose of selling or repurchasing them in the near term, and the following requirements are met:

- a. Financial asset that would have met the definition of loans and receivables may be reclassified out of the fair value through profit or loss category if the entity has the intention and ability to hold the financial asset for the foreseeable future or until maturity.
- b. Financial instruments that would not have met the definition of loans and receivables may be reclassified out of the fair value through profit or loss category only in rare circumstances.

Financial instrument shall be reclassified at its fair value on the date of reclassification. Any gain or loss already recognized in profit or loss shall not be reversed. The fair value of the financial instrument on the date of reclassification becomes its new cost or amortized cost, as applicable.

Financial instrument shall not be reclassified into the fair value through profit or loss category after initial recognition.

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

### B. Held-to-maturity financial assets

Non-derivative financial assets with fixed or determinable payments and fixed maturity are classified as held-to-maturity financial assets if the Company has both the positive intention and ability to hold the financial assets to maturity. Such investments are subsequently measured at amortized cost. Gains or losses are recognized in profit or loss when the investments are derecognized or impaired. The amortized cost is computed as the cost amount initially recognized minus principal repayments, plus or minus the cumulative amortization using the effective interest rate arising from the difference between the cost and the maturity amount, and minus impairment. Contracts related to the financial assets, transactions costs, fees and premiums/discounts are taken into consideration when calculating the effective interest rate.

If, as a result of a change in intention or ability, it is no longer appropriate to classify an investment as held-to-maturity, it shall be reclassified as available-for-sale and remeasured at fair value, and the difference between its carrying amount and fair value shall be recognized in equity. When the financial asset is derecognized, those cumulative gains or losses shall be recognized in profit or loss.

### C. Investments in debt securities with no active market

Investments in debt securities with no active market are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are carried at amortized cost using the effective interest method. Gains or losses from changes in fair value are recognized in profit or loss when the investments in debt securities with no active market are derecognized or impaired.

### D. Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are designated as available-for-sale or are not classified as any of the three preceding categories. After initial measurement, available-for-sale financial assets are measured at fair value with unrealized gains or losses recognized in equity, except for impairment losses and gains or losses arising from the translation of monetary financial assets. When the financial assets are derecognized, the cumulative gains or losses previously recorded in equity are recognized in profit or loss.

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

Available-for-sale financial asset that would have met the definition of loans and receivables may be reclassified out of the available-for-sale category to the loans and receivables category if the entity has the intention and ability to hold the financial asset for the foreseeable future or until maturity. Upon reclassification, the fair value on the date of reclassification becomes its new cost or amortized cost, as applicable. Any previous gain or loss on the asset that has been recognized in stockholders' equity shall be amortized over the remaining life of the asset.

### E. Financial assets carried at cost

Financial assets carried at cost are investments in equity instruments to non-listed companies which the Company has no significant influence over. They are recorded at initial cost as the fair values cannot be reliably measured. If there is objective evidence that an impairment loss has been incurred, the impairment loss is recognized. Such impairment loss shall not be reversed.

### F. Derivative financial assets for hedging

Derivative financial assets that have been designated in hedge accounting and are effective hedging instruments are measured at fair value.

The fair value, as mentioned above, for a listed stock or a depositary receipt is based on the closing price on the balance sheet date, while for an open-end fund, the fair value is determined based on its net asset value as at the balance sheet date.

Financial liabilities at fair value through profit or loss and derivative financial liabilities for hedging are measured at fair value.

### (4) Derecognizing of financial assets and liabilities

### A. Financial assets

A financial asset or a portion of a financial asset is derecognized when the Company loses control of the contractual rights that comprise the financial asset or a portion of the financial asset. A transfer of a financial asset or a portion of the asset in which the Company surrenders control over the asset in exchange of consideration received is deemed a sale.

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

If a financial asset is transferred but the transfer does not satisfy the conditions for loss of control, the Company accounts for the transaction as a secured borrowing. In that case, the Company's right to reacquire the asset is not a derivative financial instrument.

### B. Financial liabilities

An entire or a part of a financial liability is derecognized when the obligation specified in the contract is discharged, cancelled or expired.

Where an existing financial liability is replaced by another one from the same creditor with substantially different terms of agreement, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognization of the original liability and recognition of a new liability. The difference between the respective carrying amounts is recognized as a gain or loss for the period.

### (5) Accounting for impairment of financial assets

The Company and Subsidiaries assesses at each balance sheet date whether a financial asset or group of financial assets is impaired. Applying to different financial assets valued in different ways, the adopted impairment methods are as follows:

### A. Financial assets carried at amortized cost

If there is objective evidence that an impairment loss on financial assets carried at amortized cost has been incurred, the amount of the loss is recognized and measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the financial asset's original effective interest rate. The carrying amount of the asset shall be reduced through use of an allowance account. The amount of the loss shall be recognized in profit or loss.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease is objectively related to an event occurring after the impairment is recognized, the previously recognized impairment loss is reversed by adjusting the allowance account. The reversal shall not result in a carrying amount of the financial asset exceeding what the amortized cost would have been had the impairment not been recognized at the date the impairment is reversed. The amount of the reversal shall be recognized in profit or loss.

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

### B. Financial assets measured at cost

If there is objective evidence that an impairment loss on an unquoted equity instrument, or on a derivative asset that is linked to and must be settled by delivery of such equity instrument has been incurred, the amount of the loss is recorded and measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset. Such impairment loss shall not be reversed.

### C. Available-for-sale financial assets

If an available-for-sale financial asset is impaired, the cumulative loss that had been recognized in equity shall be reclassified from equity to profit or loss. The amount of the impairment loss is measured as the difference between the acquisition cost (net of any principal repayment and amortization) and current fair value or recoverable amount, less any impairment loss previously recognized in profit or loss. If, in a subsequent period, the amount of the impairment loss decreases, impairment losses recognized in profit or loss for an investment in an equity instrument classified as available for sale shall be reversed through equity, rather than through profit or loss. If, in a subsequent period, the fair value of a debt instrument classified as available for sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in profit or loss, the impairment loss shall be reversed through profit or loss.

### (6) Derivative financial instruments

The Company engages in derivative financial instrument transactions, such as forward currency contracts and interest rate swaps, to hedge its risks associated with foreign currency and interest rate fluctuations. These derivative financial instruments are initially recognized at fair value on the day a derivative contract is entered into and are subsequently remeasured at fair value. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative.

Any gains or losses arising from changes in fair value of derivatives that no longer meets the criteria for hedge accounting are taken directly to profit or loss for the period.

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

Hedging relationships consist of three types:

- A. Fair value hedges: a hedge of the exposure to changes in fair value of a recognized asset or liability, an unrecognized firm commitment, or an identified portion of such asset, liability or firm commitment, that is attributable to a particular risk which could affect profit or loss.
- B. Cash flow hedges: a hedge of the exposure to variability in cash flows that is either attributable to a particular risk associated with a recognized asset or liability (such as all or some future interest payments on variable rate debt) or with a highly probable forecast transaction and could affect profit or loss.
- C. Hedge of a net investment in a foreign operation: a hedge of the exposure to foreign currency risk associated with a net investment in a foreign operation.

At the inception of a hedge relationship, the Company formally designates and documents hedge relationship to which the Company wishes to apply hedge accounting, the risk management objective and strategy for undertaking the hedge. The documentation includes identification of the hedging instrument, the hedged item or transaction, the nature of the risk being hedged and how the Company assesses the hedging instrument's effectiveness in offsetting the exposure to changes in the hedged item's fair value or cash flows attributable to the hedged risk. Such hedges are expected to be highly effective in achieving offsetting changes in fair value or cash flows attributable to the hedged risk, and are assessed on an ongoing basis to determine that they actually have been highly effective throughout the financial reporting periods for which they were designated for the hedge.

Hedges in compliance with hedge accounting requirements as mentioned above are accounted for as follows:

### Fair value hedges

The carrying amount of the hedged item is adjusted and gain or loss attributable to the hedged risk is recognized in profit or loss. The gain or loss from remeasuring the hedging instrument at fair value (for a derivative hedging instrument) or the foreign currency component of its carrying amount measured in accordance with the R.O.C. SFAS No. 14 "The Effects of Changes in Foreign Exchange Rates" (for a non-derivative hedging instrument) is recognized in profit or loss.

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

For a hedged interest-bearing financial instrument, the adjustment arising from above paragraph to its carrying amount is amortized to profit or loss based on an effective interest rate over the remaining term to maturity. Amortization may begin as soon as an adjustment exists and shall begin no later than when the hedged item ceases to be subject to hedge accounting.

The Company and Subsidiaries discontinue fair value hedge accounting when any of the below situation occurs:

- A. the hedging instrument expires or is sold, terminated or exercised,
- B. the hedge no longer meets the conditions for hedge accounting,
- C. the Company revokes the designation.

### Cash flow hedges

The portion of the gain or loss on the hedging instrument that is determined to be an effective hedge is recognized in equity, while the ineffective portion is recognized in profit or loss

If a hedge of a forecast transaction subsequently results in the recognition of a financial asset or a financial liability, the associated gains or losses that were recognized in equity shall be reclassified from equity to profit or loss as a reclassification adjustment in the same period or periods during which the asset acquired or liability assumed affects profit or loss. If a hedge of the forecast transaction results in the recognition of a non-financial asset or a non-financial liability, the associated gains or losses initially recognized in equity shall be removed and then be included in the initial cost or other carrying amount of the asset or liability.

If the forecast transaction is no longer expected to occur, the related cumulative gain or loss on the hedging instrument that has been recognized in equity is transferred to profit or loss. If the hedging instrument expires or is sold, terminated or exercised without replacement or rollover, or if its designation as a hedge is revoked, the cumulative gain or loss that was previously recognized in equity remains in equity until the forecast transaction occurs. If the transaction is not expected to occur, the cumulative gain or loss is reclassified from equity to profit or loss.

Cathay Life Insurance Co., Ltd. and Subsidiaries

Note to audited consolidated financial statements-continued

(Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

### Hedges of a net investment in a foreign operation

Hedges of a net investment in a foreign operation are accounted for in a way similar to cash flow hedges. Gains or losses on the hedging instruments relating to the effective portion of the hedge are recognized in equity, while any gains or losses relating to the ineffective portion are recognized in profit or loss. On disposal of the foreign operation, the cumulative gains or losses recognized in equity is transferred to profit or loss.

### (7) Allowance for bad and doubtful debts

A. In accordance with the regulation of "Guidelines for Handling Assessment of Assets, Loans Overdue, Receivable on Demand and Bad Debts by Insurance Enterprises", the Company is required to record the minimum amounts based upon each of the following category for allowance of uncollectible accounts: 0.5 percent of the ending balance for the first category of loan assets excluding life insurance loan, automatic premium loans, and holding government debt to be reserved within three years starting on January 1, 2011, 2 percent of the ending balance for the second category of loan assets, 10 percent of the ending balance for the third category of loan assets, as well as 50 and 100 percent of the ending balance for the fourth and fifth category of loan assets, respectively.

Since January 1, 2011, the Company first assesses whether objective evidence of impairment exists individually for loans and receivables that are individually significant. If there is objective evidence that an impairment loss on individual loans and receivables has been incurred, the amount of impairment loss should be assessed individually. If there is objective evidence that an impairment loss on loans and receivables that are not individually significant has been incurred, the Company shall include those assets in a group of financial assets with similar credit risk characteristics and collectively assess them for impairment. Similarly, for receivables with no objective evidence that an impairment loss has been incurred, those receivables shall be collectively assessed for impairment.

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

If the objective evidence indicating the occurrence of the impairment loss does exist, the assessment of impairment loss is based upon the difference between the carrying amount of loans and receivables and the present value of the estimated future cash flows, excluding forecasted loss on credit risks. Present value of the future cash flow on loans and receivables is discounted by using the original effective interest rate. However, if floating rate is stipulated, then the present value of the future cash flows for loans and receivables shall be calculated using the current effective interest rate determined under the contract as the discount rate.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized (such as an improvement in the debtor's credit rating), the previously recognized impairment loss shall be reversed by adjusting an allowance account. The reversal shall not result in a carrying amount of the loan and receivable that exceeds what the amortized cost would have been had the impairment not being recognized at the date the impairment is reversed. The amount of the reversal shall be recognized in current period as profit or loss.

- B. Before January 1, 2011, allowance for bad debts on account receivable of Symphox Information is determined based on the aging analysis of outstanding balances of such accounts and past experience. Since January 1, 2011, Symphox Information first assesses whether objective evidence of impairment exists individually for receivables that is individually significant. If there is objective evidence that an impairment loss on individual receivables has been incurred, the amount of impairment loss should be assessed individually. If there is objective evidence that an impairment loss on receivables that is not individually significant has been incurred, Symphox Information shall include those assets in a group of financial assets with similar credit risk characteristics and collectively assess them for impairment. Similarly, for receivables with no objective evidence that an impairment loss has been incurred, those receivables shall be collectively assessed for impairment.
- C. Allowance for bad debts on account receivable of Cathay Life (Vietnam) is determined based on the aging analysis of outstanding balances of such accounts and past experience.

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

D. According to the R.O.C. SFAS No. 34 "Financial Instruments: Recognition and Measurement" effective on January 1, 2011, Cathay Life (China) first assesses whether objective evidence of impairment exists individually for receivables, such as premiums receivable, interest receivable and account receivable that are individually significant. If there is objective evidence that an impairment loss on individual receivables, such as premiums receivable, interest receivable and account receivable has been incurred, the amount of impairment loss should be assessed individually. If there is objective evidence that an impairment loss on receivables, such as premiums receivable, interest receivable and account receivable that are not individually significant has been incurred, Cathay Life (China) shall include those assets in a group of financial assets with similar credit risk characteristics and collectively assess them for impairment. Similarly, for receivables, such as premiums receivable, interest receivable and account receivable with no objective evidence that an impairment loss has been incurred, those receivables shall be collectively assessed for impairment.

### (8) Investments under the equity method

Investments in equity securities are accounted for under the equity method where the Company holds more than 20% of the investee's voting rights or has significant influence over the investee company. The difference between the investment cost and the Company's share of net assets of the investee company at the acquisition date is analyzed and accounted for in conformity with the acquisition cost allocation as provided in R.O.C. SFAS No.25 "Business Combination - Accounting Treatment under Purchase Method". Goodwill is no longer amortized.

Adjustment to additional paid-in capital is required when the holding percentage changes due to disproportional subscription to new issue of investee's shares. If the balance of additional paid-in capital is insufficient, retained earnings are adjusted.

Unrealized intercompany gains or losses are eliminated under the equity method. Gains or losses arising from sales of depreciable assets between the investees are amortized over the economic service life of the assets. Gains or losses arising from other types of intercompany transactions are recognized when realized.

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

### (9) Investments in real estate

Investments in real estate are stated at cost when acquired.

Improvements and major renovation of investments in real estate are capitalized, while repairs and maintenance are expensed as incurred.

Upon disposal, the related cost, accumulated depreciation and accumulated impairment are eliminated and gains or losses are recorded in operating gains or losses.

Depreciation is calculated using the straight-line method in accordance with the "Estimated Useful Life of Fixed Assets Table" published by the Executive Yuan of the R.O.C. (the "Executive Yuan Depreciation Table").

Real estate investment primarily is for business leasing purposes; rents can be paid annually, semi-annually, quarterly, monthly or in a lump sum.

### (10) Property and equipment

Property and equipment are stated at cost or cost plus appreciation. Upon revaluation, land and depreciable properties shall be reevaluated separately. Property increments shall be recorded in "unrealized reevaluation increments" under stockholders' equity.

Major improvements, additions, and renewals are capitalized, while repairs and maintenance are expensed when incurred.

Upon the sale or disposal of properties and equipment, their cost, related accumulated depreciation and accumulated impairment are removed from respective accounts. Gain or loss resulting from such sale or disposal is accounted for as non-operating gain or loss.

Depreciation is calculated using the straight-line method over the estimated service lives prescribed by the Executive Yuan Depreciation Table. Property and equipment that are still in use after their useful lives are depreciated based on the residual value and the newly estimated remaining useful lives.

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

Fixed assets with unit value above CNY\$2,000 thousands of Cathay Life (China) are assets with useful life over a year, such as houses, buildings, machines, equipments and vehicles. These assets are recorded at cost and depreciated using straight-line method starting from the subsequent month after the assets are ready to be used. The remaining values of those fixed assets are 10% of their costs estimated based on their nature and conditions of usage.

### (11) Intangible assets

According to the R.O.C. SFAS No. 37 "Accounting for Intangible Assets" effective on January 1, 2007, intangible assets are initially recognized at cost. After the initial recognition, the intangible assets shall be carried at cost plus statutory revaluation increment less accumulated amortization and accumulated impairment losses.

The useful lives of intangible assets of the Company and Subsidiaries are deemed finite.

The intangible assets with finite useful lives are amortized on a systematic basis over their useful lives. Impairment testing is performed when there are indications of impairment on intangible assets. The Company and Subsidiaries will reassess the useful lives and amortization methods for its intangible assets with finite useful lives at each balance sheet date. If there is any change to be made, it will be treated as changes in accounting estimates.

### (12) Deferred charges

According to the regulations established by the R.O.C. Ministry of Finance (the "MOF") in the year of 1993, the Company created a "stabilization fund" and an offsetting account "stabilization fund reserve", both of which are off balance sheet accounts. From January 1, 1993 to June 30, 2002, an amount of NT\$1,603,526 (US\$55,199) thousands was appropriated to this fund. From July 1, 2002 to December 31, 2012, an amount of NT\$3,739,348 (US\$128,721) thousands was appropriated to this fund under Regulations Governing Management of Insurance Stabilization Funds, which was established by the "MOF" in the year of 2002.

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

### (13) Accounting for assets impairment

Pursuant to R.O.C. SFAS No. 35, the Company evaluates whether indicators of impairment exist at each balance sheet date for all assets subject to guidelines set forth under the Statement. If impairment indicators exist, the Company shall perform impairment testing by comparing the carrying amount with the recoverable amount of the assets or the cash-generating unit ("CGU"). Impairment losses shall be recognized when the carrying amount exceeds the recoverable amount which is defined as the higher of fair values less costs to sell and the values in use. Conversely, if there is any evidence that the impairment loss may no longer exist or may have decreased, the recoverable amount of the asset shall be subsequently re-evaluated. The impairment loss may be reversed to reflect the asset's estimated increase in future service potential since the date of its last recognition of impairment loss. However, the carrying amount of the asset after the reversal of impairment loss should not exceed the carrying amount of the asset that would have been determined net of depreciation or amortization had no impairment loss been recognized for the asset in prior years.

In addition, a goodwill-allocated CGU or group of CGUs is tested for impairment at the same day of each year, regardless of whether an impairment indicator exists. If the recoverable amount of the CGU assets or the group of CGUs assets is smaller than their carrying amount, impairment loss should be recognized to reduce the carrying amount of the assets. First, the carrying amount of the goodwill allocated to the CGU or group of CGUs shall be reduced. Then, any remaining impairment loss should be allocated on a pro-rata basis based on the carrying amount of each asset within the CGU or group of CGUs. Recognized impairment loss for goodwill should not be reversed.

Impairment loss (reversal) is classified as non-operating losses (income).

### (14) Guaranteed depository insurance payment

### A. The Company

According to Article 141 of the R.O.C. Insurance Act (the "Insurance Act"), an amount equal to 15% of the Company's capital stock must be deposited in the form of a bond with the Central Bank of China (the "Central Bank") as the "Guaranteed Depository Insurance".

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued Expressed in thousands of dollars except for share and per share data and unless otherwise

(Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

### B. Cathay life (China)

According to the requirement of the China Insurance Regulatory Commission, an amount equal to 20% of the capital must be deposited in the form of time deposits.

### (15) Reserve for liabilities

### A. The Company

Business reserved funds for insurance contracts and financial instruments whether with or without discretionary participation feature are made in accordance with "Regulations Governing the Setting Aside of Various Reserves by Insurance Enterprises." Furthermore, they have been validated by the certified actuarial professionals approved by Financial Supervisory Commission. The required amount to be reserved for short-term group insurance is based upon the greater of premium received or calculated premium following the regulations established by the authorities. Reserved amount for the rest of other provisions is addressed below:

Moreover, an insurance contract with discretionary participation feature is classified as liability.

### a. Unearned premium reserve:

For the insurance policy which period is within one year and has not met the due date or accidental insurance policy over one year, the amount of reserve required is based upon the risk calculation.

### b. Reserve for claims:

It is mainly a reserve for the unpaid claims and unreported claims. The unpaid claims reserve is assessed upon a based that the relevant information of each case and the amount deposited is further classified by the type of insurance. Unreported claims reserve is calculated and deposited by the following methods:

(A) Health or life insurance with a policy period within 1 year: Before December 31, 2009, 1 percent of earned premium by each type of insurance is reserved and deposited. At the beginning of January 2010, the dollar amount of indemnity reserve by each type of insurance is calculated and deposited based upon the past indemnity experiences and expenses occurred and in accordance with the actuarial principles.

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

(B) Injury insurance: The dollar amount of reserve required and deposited is based upon the past experiences and expenses occurred and in accordance with the actuarial principle.

### c. Reserve for life insurance liabilities:

Based upon the life table and projected interest rates in the manual provided by the authority for each type of insurance, the dollar amount of life insurance reserve is calculated and deposited according to the calculation method listing on the section 12 of "Regulations Governing the Setting Aside of Various Reserves by Insurance Enterprises" and the manual published by each authority of insurance products.

Starting from policy year of 2003, for valid insurance contract whose bonus calculation is stipulated by the regulations established by the authorities, the downward adjustments of bonus due to the offset between mortality saving (loss) and gain (loss) from difference of interest rate should be recognized and recorded as the increase of reserve for long-term valid contract.

From January 1, 2012, insurance company should reserve the amount of special reserve for major incidents which is recovered in accordance with the section 19 of "Regulations Governing the Setting Aside of Various Reserves by Insurance Enterprises" as reserve for life insurance liabilities.

The method prescribed by law for computing reserve for life insurance liabilities was modified by the authority on December 28, 2012.

### d. Special reserve:

(A) For the retained businesses with policy period within 1 year and injury insurance with policy period longer than 1 year, the special reserve is classified into 2 categories, "Special Reserves for Major Incidents" and "Special Reserve for Fluctuation of Risks." The dollar amount of reserve required is addressed as follows:

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

### ① Special reserves for major incidents

All types of insurance should follow the special catastrophe reserve rates set by authorities. Upon occurrence of the catastrophic events, actual claims on retained business in excess of NT\$30,000 thousand can be withdrawn from the reserve. If the reserve has been set aside for over 15 years, the Company could have its plan of the recovering process of the reserve assessed by certified actuaries and submit the plan to the authority for reference. Effected on January 1, 2011, the recovery of special reserves for major incidents can be charged against the special reserve for life insurance proceeds if sufficient. If the recovery amount exceeds the balance of the special reserve for life insurance proceeds, according to SFAS No.22, the post-tax excess amount can be placed in the special capital reserve under stock holder's equity.

### ② Special reserves for fluctuation of risks

When the actual amount paid for indemnity minus the offsetting amount from special reserve for major incidents is less than the anticipated dollar amount need to be paid, the 15 percent of this difference should be reserved in special reserve for fluctuation of risks.

When the actual amount paid for indemnity minus the offsetting amount from special reserve for major incidents is greater than the anticipated dollar amount need to be paid, the exceeded amount can be used for writing down the special reserve for fluctuation of risks. If the total amount of special reserves for fluctuation of risks is not enough to be written down, special reserve for major incidents for other types of insurance can be used. Also, the type of insurance and total dollar amount written-down should be reported to the authority for inspection purpose. When accumulative dollar amount of special reserve for fluctuation of risks exceeds 30 percent of self-retention earned premium, the exceeded amount will be recalled and recognized as profit in current period. Since January of 2011, the amounts of written-down and recallable can be recognized and recorded in special reserve for major incidents under liability. However, these amounts are able to be recognized and recorded in special capital reserve for major incidents under equity in accordance with SFAS No. 22 if the amounts reserved under liability are unrecoverable.

Cathay Life Insurance Co., Ltd. and Subsidiaries

Note to audited consolidated financial statements-continued

(Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

For special reserves addressed previously, the balance of the annual reserve net of tax needs to be recorded in special capital reserve under equity since January of 2011 according to SFAS No. 22.

In addition, the full amount of special reserves for fluctuation of risks in liability should be recognized and recorded in special capital reserve next year after approved by shareholders; it should not be used for other purposes and distributed if not been approved by the authority.

(B) The Company sells participating life insurance policy. According to the "Rule Governing application of revenues and expenses related to participating / non-participating policy", the Company is required to set aside special reserve for dividend participation based on income before tax and dividend. On the date of declaration, dividend should be withdrawn from this account. The excess dividend should be accounted as special reserve for dividend risks.

### e. Premium deficiency reserve:

For the contracts over 1 year of life insurance, health insurance, or annuities contracts commencing on January 1, 2001, the following rules applied: If the written premiums are lower than those of providing policy reserves, the special premium deficiency reserve will be set aside based on the premium deficiencies.

In addition, for the insurance policy which period is within one year and has not met the due date or accidental insurance policy over one year, the following rules applied: If the probable indemnities and expenses are greater than the aggregate of unearned premium serves and collectable premiums in the future, the premium deficiency reserve is set aside based on the difference thereof.

The method prescribed by law for computing premium deficiency reserve was modified by the authority on December 28, 2012.

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

### f. Liability adequacy reserve:

This is the reserve that is set aside based on the adequacy test of liability required by SFAS No.40.

### g. Reserves for insurance contract with feature of financial instruments

Reserve for non-separate account insurance product that is also classified as financial products without discretionary participation features follows "Regulations Governing the Setting Aside of Various Reserves by Insurance Enterprises" and Depository Accounting.

### h. Foreign exchange volatility reserve

The beginning balance of foreign exchange volatility reserve is NT\$4,511,406 (US\$155,298) thousands which was appropriated in accordance with "Regulations Governing the Setting Aside of Various Reserves by Insurance Enterprises" and "Direction for foreign exchange volatility reserve by Life Insurance Enterprises". As of December 31, 2012, the amount set aside was NT\$4,270,856 (US\$147,017) thousands.

### i. Liability adequacy test

Liability adequacy test is base on integrated insurance contract and related regulations following ASP No. 40 - Contract classification and liability adequacy test. This test compares reserve for insurance contract net with deferred acquisition cost and related intangible assets and anticipated present value of insurance contract cash flow on balance sheet date. If net book value is insufficient, recognize all insufficient amounts as expense and loss at that period is applicable.

### B. Cathay life (China)

In accordance with the Insurance Act of the People's Republic of China, the liability reserves (including unearned premium reserves, claim reserves and life policy reserves) are required and are calculated based on the actuarial reports.

Cathay Life Insurance Co., Ltd. and Subsidiaries

Note to audited consolidated financial statements-continued

(Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

(16) Insurance premium income and expenses

### A. The Company

For the Company's insurance contract and financial instruments with discretionary participation features, the initial and renewal premium is only recognized as revenue after collection and underwriting procedures finished, subsequent session of collection, respectively. In terms of the acquisition cost such as commission expenses and brokerage expenses, the relative expenses will be recognized in that period after commencement of the insurance contract.

For non-separate account insurance product that is also classified as financial products without discretionary participation features, the insurance revenue collected is recognized on the balance sheet as "reserves for insurance contract with feature of financial instruments."

For separate account insurance product that is also classified as financial products without discretionary participation features, the balance of insurance revenue collected less preprocess expense or investment management fee, etc. is totally recognized on the balance sheet as "separate account product liabilities. In terms of the investment management related deferred acquisition costs such as commissions and incremental costs directly attributable to the issue of new type of contracts, the amount is recognized on the balance sheet as "deferred acquisition costs" and amortized on a straight-line basis over the service period. The amortization is recognized as an expense under "other operating costs."

### B. Cathay life (China)

In accordance with "The General Accounting System for Insurance Companies" issued by local government, Cathay Life (China) records direct premiums as income at the time of cash receipts. Related expenses (commissions, brokerage fees, etc.) are recognized on an accrual basis.

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

### (17) Product categories

Insurance contract refers to the insuree accepting the insurance policyholder's transfer of significant insurance risk, and agrees to the uncertain future of a particular event (insured event) and the contract will compensate the policyholder for any damages occurred. The Company's definition of a significant insurance risk refers to any insured event that occurs and causes the Company to pay additional significant fees.

Insurance contract with features of financial instruments are contracts that transfer the financial risk. The definition of a financial risk refers to one or more specific interest rate, prices of financial instruments, product prices, exchange rates, price index, rate index, credit ratings and index, and other variables that faces risk of possible future changes. If the above variables are not considered as a financial variable, then the variables exist in both sides under the contract.

When the original judgment meet the criteria of the policy under the insurance contract, before the right of ownership and obligations expired or disappeared, the policy will still be considered as an insurance contract; even if the exposure to insurance risk during the policy period has been significantly reduced. However, if insurance risk following the renewal of an insurance contract with features of financial instruments is transferred to the Company, the Company will reclassify the contract as an insurance contract.

Insurance contracts and insurance contracts with features of financial instruments can be further broken down into separate categories depending on whether the contracts have discretionary participation feature or not. To have discretionary participation feature means a guaranteed payment from the contract plus contractual rights to receive additional payments. These contractual rights have the following characteristics:

- A. Additional payments as a percentage of total contractual payments may be more significant and take up a bigger portion.
- B. In accordance with the contract, the amount and date of payment for additional payments are at the Company's discretion.

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

- C. In accordance with the contract, additional payments are handed out based on one of the following matters:
  - a. Special combination of contracts or specific type of contractual performance.
  - b. The Company holds return on investment from a portfolio of specific assets.
  - c. Profit and loss from the Company, funds, or other entities.

When embedded derivative products' economic characteristics and risks are no longer closely related to the economic characteristics and risks of the primary contracts, it should be listed separately from the primary contracts and use fair value method to determine its fair value. Also the profit or loss determined by the fair value method should be recognized in the current period. However, if the embedded derivative product meets the definition of an insurance contract or the whole contract is measured by the fair value method and the profit or loss is recognized in the current period, the Company will not need to separately list the embedded derivative product and the insurance contract.

### (18) Reinsurance

The Company limits exposure to some events that may cause a certain amount of loss and this is done in accordance to sale's needs and the insurance laws and regulations for reinsurance. For reinsurance ceded, the Company can't refuse to fulfill its obligations to the insured because the re-insurees failed to fulfill their responsibility.

The Company holds the right over re-insurees for reinsurance reserve assets, claims recoverable from reinsurers-net and due from reinsurers and ceding companies, and regularly assess if impairment has occurred to such rights or the rights can no longer be recovered. When objective evidences demonstrate that such rights after initial recognition may lead to the Company not recovering all contractual terms of the amount due; and the above events can be recovered from reinsurers at the impacted amount, then the Company can retrieve an amount that is less than the carrying value of the aforementioned rights, and recognize impairment losses.

For the Classification of reinsurance contracts, the Company assess whether the transfer of significant insurance risk to the re-insurees has occurred. If the transfer of significant insurance risk was not apparent, then the contract is recognized and evaluated with deposit accounting.

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

Reinsurance contracts that have their significant insurance risk transferred; if the Company can separate the individual elements and measure their savings, then the reinsurance contracts need to be recognized separately as the insurance's element and the saving's element. That is, the Company receive (or pay) the contract's value minus the insurance element, recognizing it as either financial liabilities (or assets), and not as incomes (or expenses). The financial liabilities (or assets) are recognized with the fair value method and uses the present value of future cash flow as the basis for the fair value method.

### (19) Pension plan

The Company and Subsidiaries have established a pension plan for all employees according to related laws and regulations. Pension funds are separated from the Company and Subsidiaries and therefore are not included in the consolidated financial statements.

The Labor Pension Act of R.O.C. ("the Act"), which adopts a defined contribution scheme, takes effect from July 1, 2005. In accordance with the Act, employees of the Company may elect to be subject to either the Act, and maintain their seniority before the enforcement of the Act, or other pension mechanism under the Labor Standards Act. For employees subject to the Act, the Company shall make monthly contributions to the employees' individual pension accounts on a basis of no less than 6% of the employees' monthly wages.

The Company adopted the R.O.C. SFAS No. 18, "Accounting for Pensions" to account for its pension plan. An actuarial valuation of pension liability is performed on the balance sheet date, and a minimum pension liability is recorded in the financial statements based on the difference between the accumulated benefit obligation and the fair value of plan assets. When providing defined contribution plans, an enterprise should recognize the amounts to be contributed as current expense as incurred.

### (20) Research and development expenses

The research and develop projects of Symphox Information were divided into the research phase and develop phase. All expenditures occurred during the research and develop phases were recognized as expenses except for those expenditures being capitalized during develop phase when Symphox Information could demonstrate all of the following:

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

(Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

- A. The technical feasibility of completing the intangible asset so that it will be available for use or sale.
- B. Its intention to complete the intangible asset and use or sell it.
- C. Its ability to use or sell the intangible asset.
- D. The intangible asset is likely to generate future economic benefit.
- E. The availability of adequate technical, financial and other resources to complete the development project.
- F. Its ability to measure reliably the expenditures attributable to the intangible asset during its development.

An impairment test is performed annually in December for the intangible asset arising from the develop phase.

### (21) Foreign currency transactions

### A. Translation of foreign currency transactions

Monetary assets or liabilities denominated in foreign currencies shall be translated using the applicable rate as at the balance sheet date and the resulting exchange differences shall be recognized in profit or loss for the period. Non-monetary assets or liabilities denominated in foreign currencies that are measured at fair value shall be translated using the exchange rates at the date when the fair value was determined. When a gain or loss on a non-monetary asset or liability is recognized directly in equity, any exchange component of that gain or loss shall be recognized in equity. When a gain or loss on a non-monetary asset or liability is recognized in profit or loss, any exchange component of that gain or loss shall be recognized in profit or loss. Non-monetary assets or liabilities denominated in foreign currencies that are measured at historical cost shall be translated using the exchange rate at the date of the initial transaction.

### B. Translation of subsidiaries' financial statements in foreign currencies

Financial statements of foreign subsidiaries accounted for under the equity method are translated into NT dollars as follows: all assets and liabilities denominated in foreign currencies are translated into NT dollars at the exchange rate on the balance sheet date. Stockholders' equity items are translated at the historical rates except for the opening balance of retained earnings, which is carried forward directly from the yearend balance of previous year. Revenue and expense items are translated by the weighted-average exchange rate for the fiscal year. Translation differences arising from above conversion are reported as "cumulative conversion adjustments" under stockholders' equity.

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

### (22) Income taxes

The Company and Subsidiaries adopted SFAS No. 22, "Accounting for Income Taxes", which requires inter-period and intra-period tax allocations in addition to computing current period income tax payable. Deferred income tax liabilities are recognized for taxable temporary differences; while deferred income tax assets are recognized for deductible temporary differences, loss carry-forward and investment tax credits. A valuation allowance on deferred income tax assets is provided to the extent that it is more likely than not that the tax benefits will not be realized. The prior year's income tax expenses adjustment should be recorded as current period income tax expenses in the year of adjustment.

The Company and Subsidiaries have adopted SFAS No. 12, "Accounting for Income Tax Credits" in dealing with income tax credits. Accordingly, the income tax credits resulting from expenditures on the purchase of equipment and technology, research and development, education training, and investment in equity are accounted for using the flow-through method.

The additional 10% income tax imposed on undistributed earnings is recognized as expense on the date of shareholders' meeting in which the shareholders have resolved that the earnings shall be retained.

In accordance with Article 49 of the Financial Holding Company Act, the Company and its parent company jointly filed corporation income tax returns and 10% surcharge on it undistributed retained earnings since 2002 under the Integrated Income Tax System. If there is any tax effect due to the adoption of the foregoing Integrated Income Tax System, parent company can proportionately allocate the effects on tax expense (benefit), deferred income tax and tax payable (tax refund receivable) among the Company and its parent company.

Effective from January 1, 2006, the Company and Symphox Information adopted "Income Basic Tax Act" and "Enforcement Rules of Income Basic Tax Act" to estimate and file joint income basic tax.

Cathay Life Insurance Co., Ltd. and Subsidiaries

Note to audited consolidated financial statements-continued

(Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

#### (23) Capital expenditure expenses

Capital expenditure is capitalized and amortized over its useful life if it involves a significant amount and may generate revenues in future periods. Otherwise, it is expensed in the year as incurred.

#### (24) Separate account products

The Company sells Separate account products, of which the insured pays the insurance fees according to the agreement amount less the expenses incurred by the insured. In addition, the investment distribution is approved by the insured and then transferred to specific accounts as requested by the insured. The value of these specific accounts is determined based on the market value on the applicable date, and its fair value is determined based on the accounting principles and practices generally accepted in the R.O.C..

In accordance with guidelines for the preparation of financial statements in the insurance industry, provides a dedicated book for assets and liabilities, regardless if it is produced by an insurance contract or insurance policy with features of financial instruments. All contracts are to be accounted for separately as, "separate account product assets" and "separate account product liabilities". To record related revenues and expenditures, this method is consistent with SFAS No. 40 insurance contract's definition for separate account insurance products' income and expenses, separately recognizing as "separate account product revenues" and "separate account product expenses."

#### (25) Employee bonus and remuneration of directors and supervisors

Pursuant to (96) Article 052 issued by the Accounting Research and Development Foundation in March 2007, employee bonus and remuneration of directors and supervisors are accounted for as expenses instead of distribution of earnings.

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

### (26) Operating segment information

An operating segment is a component of an entity that has the following characteristics:

- A. engaging in business activities from which it may earn revenues and incur expenses,
- B. whose operating results are regularly reviewed by the entity's chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance, and
- C. for which discrete financial information is available.

#### (27) Conversion to U.S. dollars

The financial statements are presented in NT dollars. The converted U.S. dollars amounts from NT dollars as of December 31, 2012 and 2011 are for information only. The U.S. dollar/NT dollars noon buying rates of NT\$29.05 and NT\$30.27 provided by Federal Reserve Bank of New York of December 31, 2012 and 2011 are used for the conversion.

- 3. Reasons and effects for changes in accounting principles
  - (1) This applied to SFAS No.40 "Insurance Contract" and "Regulations Governing the Preparation of Financial Reports by Insurance Enterprises".

The Company and subsidiaries apply SFAS No.40 "Insurance Contract" and "Regulations Governing the Preparation of Financial Reports by Insurance Enterprises" issued on December 30, 2009 according to FSC Insurance Interpretation No. 09802506492 from January 1, 2011. Based on SFAS, preparing guidance and related interpretation, the impact of the Company and subsidiaries' insurance policies reclassification, measurement and disclosure are as following:

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

For investment-linked insurance products which are categorized as non-participating financial instruments, the Company and subsidiaries should recognize the accumulated change in accounting principle of deferred surcharge revenue and deferred acquiring costs on January 1, 2011 under this change in accounting principle. The change in accounting principles does not have significant effect on the consolidated financial statements for the year ended December 31, 2011.

In addition, special reserves for major incidents and special reserves for fluctuation of risks that had been set aside should be accounted for special capital reserve under retained earnings at the end of 2011. As of December 31, 2011, the amount set aside was NT\$741,951 (US\$24,511) thousands.

- (2) Effected on January 1, 2011, the Company and subsidiaries adopted the third revision of the SFAS No.34 "Financial Instruments: Recognition and Measurement". This change in accounting principles has no significant impact on the consolidated financial statements for the year ended December 31, 2011.
- (3) Effected on January 1, 2011, the Company and subsidiaries adopted SFAS No.41, "Operating Segments", to present operating segment information. The new SFAS No.41 replaces SFAS No.20, "Segment Reporting".

#### 4. Cash and cash equivalents

|                             | December 31,  |              |               |              |  |  |  |  |  |
|-----------------------------|---------------|--------------|---------------|--------------|--|--|--|--|--|
|                             | 20            | 12           | 20            | 11           |  |  |  |  |  |
|                             | NT\$          | US\$         | NT\$          | US\$         |  |  |  |  |  |
| Cash on hand and petty cash | \$202,262     | \$6,963      | \$196,035     | \$6,476      |  |  |  |  |  |
| Cash in banks               | 83,168,415    | 2,862,940    | 86,712,363    | 2,864,630    |  |  |  |  |  |
| Time deposits               | 264,499,563   | 9,104,976    | 278,951,453   | 9,215,443    |  |  |  |  |  |
| Cash equivalents            | 37,130,945    | 1,278,174    | 13,188,729    | 435,703      |  |  |  |  |  |
| Total                       | \$385,001,185 | \$13,253,053 | \$379,048,580 | \$12,522,252 |  |  |  |  |  |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

As of December 31, 2012 and 2011, the amounts of time deposits with maturities beyond one year were NT\$18,879,381 (US\$649,893) thousands and NT\$4,995,000 (US\$165,015) thousands, respectively.

The cash equivalent usually includes commercial paper and repurchase agreement with maturity shorter than three months.

### 5. Financial assets at fair value through profit or loss

|                                  | December 31, |             |              |             |  |  |  |  |
|----------------------------------|--------------|-------------|--------------|-------------|--|--|--|--|
|                                  | 202          | 12          | 20           | 11          |  |  |  |  |
|                                  | NT\$         | NT\$ US\$   |              | US\$        |  |  |  |  |
| Listed stocks                    | \$11,333,091 | \$390,124   | \$7,705,386  | \$254,555   |  |  |  |  |
| Overseas stocks                  | -            | -           | 322,368      | 10,650      |  |  |  |  |
| Beneficiary certificates         | 35,560,980   | 1,224,130   | 33,026,532   | 1,091,065   |  |  |  |  |
| Exchange traded funds            | 479,223      | 16,496      | 1,721,844    | 56,883      |  |  |  |  |
| Overseas bonds                   | 96,441       | 3,320       | 203,089      | 6,709       |  |  |  |  |
| Corporate bonds                  | 781,539      | 26,903      | 1,314,648    | 43,430      |  |  |  |  |
| Government bonds                 | 1,572,423    | 54,128      | 1,572,423    | 51,947      |  |  |  |  |
| Derivative financial instruments | 22,828       | 786         | 367,049      | 12,126      |  |  |  |  |
| Structured time deposits         | 18,600,000   | 640,275     | 11,000,000   | 363,396     |  |  |  |  |
| Subtotal                         | 68,446,525   | 2,356,162   | 57,233,339   | 1,890,761   |  |  |  |  |
| Add: Adjustment of valuation     | 4,518,286    | 155,535     | 2,917,410    | 96,380      |  |  |  |  |
| Total                            | \$72,964,811 | \$2,511,697 | \$60,150,749 | \$1,987,141 |  |  |  |  |

As of December 31, 2012 and 2011, Symphox Information Co., Ltd. has pledged NT\$45,103 (US\$1,553) thousands and NT\$39,313 (US\$1,299) thousands, respectively as collaterals for its e-coupon transaction. Refer to Note 34 (2) disclosure for pledged assets.

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

#### 6. Available-for-sale financial assets

|                                 | December 31,    |              |                 |              |  |  |  |  |
|---------------------------------|-----------------|--------------|-----------------|--------------|--|--|--|--|
|                                 | 201             | 2            | 201             | 1            |  |  |  |  |
|                                 | NT\$            | US\$         | NT\$            | US\$         |  |  |  |  |
| Listed stocks                   | \$212,344,860   | \$7,309,634  | \$214,704,550   | \$7,092,982  |  |  |  |  |
| Overseas stocks                 | 74,626,542      | 2,568,900    | 50,168,583      | 1,657,370    |  |  |  |  |
| Beneficiary certificates        | 80,318,335      | 2,764,831    | 68,637,045      | 2,267,494    |  |  |  |  |
| Collateralized loans obligation |                 |              |                 |              |  |  |  |  |
| and collateralized bonds        | 7,128,861       |              |                 |              |  |  |  |  |
| obligation                      |                 | 245,400      | 9,997,863       | 330,290      |  |  |  |  |
| Exchange traded funds           | 7,228,313       | 248,823      | 7,067,933       | 233,496      |  |  |  |  |
| Real estate investment trust    | 7,847,883       | 270,151      | 8,699,943       | 287,411      |  |  |  |  |
| Financial debentures            | 195,661,599     | 6,735,339    | 191,424,921     | 6,323,915    |  |  |  |  |
| Corporate bonds                 | 51,095,646      | 1,758,886    | 48,181,906      | 1,591,738    |  |  |  |  |
| Government bonds                | 206,785,773     | 7,118,271    | 179,687,163     | 5,936,147    |  |  |  |  |
| Overseas bonds                  | 350,110,039     | 12,051,980   | 505,518,706     | 16,700,321   |  |  |  |  |
| Subtotal                        | 1,193,147,851   | 41,072,215   | 1,284,088,613   | 42,421,164   |  |  |  |  |
| Add : Adjustment of valuation   | 33,427,486      | 1,150,688    | 8,675,541       | 286,605      |  |  |  |  |
| Less: Accumulated impairment    | (735,000)       | (25,301)     | (735,000)       | (24,282)     |  |  |  |  |
| Less: Securities serving as     |                 |              |                 |              |  |  |  |  |
| deposits paid-bonds             | (9,523,306)     | (327,825)    | (10,615,126)    | (350,681)    |  |  |  |  |
| Total                           | \$1,216,317,031 | \$41,869,777 | \$1,281,414,028 | \$42,332,806 |  |  |  |  |

An impairment provision is recognized as some objective evidences are identified showing impairment indicators associated with collateralized loans obligation held by the Company. As of December 31, 2012 and 2011 the Company recognized impairment losses amounting to NT\$735,000 (US\$25,301) thousands and NT\$735,000 (US\$24,282) thousands, respectively. Refer to Note 11 for reclassification of held-to-maturity financial assets information.

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

(Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

### 7. Derivative financial assets for hedging

|                                  | December 31, |          |             |          |  |  |  |  |
|----------------------------------|--------------|----------|-------------|----------|--|--|--|--|
|                                  | 2012         | 2        | 201         | 1        |  |  |  |  |
|                                  | NT\$         | US\$     | NT\$        | US\$     |  |  |  |  |
| Derivative financial instruments | \$-          | \$-      | \$-         | \$-      |  |  |  |  |
| Add: Adjustment of valuation     | 1,142,094    | 39,315   | 1,957,846   | 64,679   |  |  |  |  |
| Total                            | \$1,142,094  | \$39,315 | \$1,957,846 | \$64,679 |  |  |  |  |

#### 8. Financial assets carried at cost

|                              | December 31, |           |              |           |  |  |  |  |
|------------------------------|--------------|-----------|--------------|-----------|--|--|--|--|
|                              | 201          | 2         | 20           | 11        |  |  |  |  |
|                              | NT\$         | US\$      | NT\$         | US\$      |  |  |  |  |
| Stocks                       | \$6,211,102  | \$213,807 | \$7,907,077  | \$261,218 |  |  |  |  |
| Beneficiary certificates     | 5,421,129    | 186,614   | 3,178,813    | 105,015   |  |  |  |  |
| Subtotal                     | 11,632,231   | 400,421   | 11,085,890   | 366,233   |  |  |  |  |
| Less: Accumulated impairment | (924,434)    | (31,822)  | (894,058)    | (29,536)  |  |  |  |  |
| Total                        | \$10,707,797 | \$368,599 | \$10,191,832 | \$336,697 |  |  |  |  |

An impairment provision is recognized as some objective evidences are identified showing impairment indicators associated with the stocks held by the Company. As of December 31, 2012 and 2011 the Company recognized impairment losses amounting to NT\$924,434 (US\$31,822) thousands and NT\$894,058 (US\$29,536) thousands, respectively.

### 9. Investments under the equity method

|  |           | Decen    | iber 31,    |          |
|--|-----------|----------|-------------|----------|
|  | 20        | 12       | 20          | 11       |
| Investee                               | NT\$      | US\$     | NT\$        | US\$     |
| WK Technology Fund VI Co., Ltd.        | \$279,441 | \$9,619  | \$336,538   | \$11,118 |
| Vista Technology Venture Capital Corp. | 7,451     | 256      | 27,325      | 903      |
| Omnitek Venture Capital Corp.          | 31,694    | 1,091    | 63,705      | 2,104    |
| IBT Venture Capital Corp.              | 56,435    | 1,943    | 77,733      | 2,568    |
| Cathay Insurance (Bermuda) Co., Ltd.   | 101,761   | 3,503    | 126,731     | 4,187    |
| Cathay Securities Investment           |           |          |             |          |
| Consulting Co., Ltd.                   | 170,659   | 5,875    | 161,913     | 5,349    |
| Cathay Insurance Company Limited.      |           |          |             |          |
| (China)                                | 300,290   | 10,337   | 629,070     | 20,782   |
| Total                                  | \$947,731 | \$32,624 | \$1,423,015 | \$47,011 |
| ·                                      |           |          |             |          |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

Cathay Securities Investment Trust Co., Ltd., an investee of the Company, was sold in accordance with resolution of the Board of Directors' meeting and became a subsidiary of Cathay Financial Holding Co., Ltd. with 100% ownership.

As of June 24, 2011, the Company has disposed all of its equity investment in Cathay Securities Investment Trust Co., Ltd. to Cathay Financial Holding Co., Ltd..

The disinvestment of investments under the equity method amounting to NT\$30,351 (US\$1,045) thousands, NT\$31,362 (US\$1,080) thousands and NT\$1,162 (US\$40) thousands for November 19, 2010, November 16, 2011 and July 27, 2012, respectively, and agreement of dissolution on July 1, 2010 were resolved by Wa Tech Venture Capital Co., Ltd.'s stockholders' meeting on June 23, 2010.

#### 10. Investments in debt securities with no active market

|                              | December 31,  |              |               |              |  |  |  |  |
|------------------------------|---------------|--------------|---------------|--------------|--|--|--|--|
|                              | 20            | 12           | 20            | 11           |  |  |  |  |
|                              | NT\$          | US\$         | NT\$          | US\$         |  |  |  |  |
| Stocks                       | \$7,531,287   | \$259,253    | \$2,108,000   | \$69,640     |  |  |  |  |
| Corporate bonds              | 13,500,000    | 464,716      | 15,500,000    | 512,058      |  |  |  |  |
| Financial debentures         | 8,950,000     | 308,089      | -             | -            |  |  |  |  |
| Overseas bonds               | 768,422,717   | 26,451,728   | 492,819,409   | 16,280,786   |  |  |  |  |
| Subtotal                     | 798,404,004   | 27,483,786   | 510,427,409   | 16,862,484   |  |  |  |  |
| Less: Accumulated impairment | (378,768)     | (13,038)     | (393,770)     | (13,008)     |  |  |  |  |
| Total                        | \$798,025,236 | \$27,470,748 | \$510,033,639 | \$16,849,476 |  |  |  |  |

A CDO impairment is recognized as objective impairment evidence exists for some overseas bonds held by the Company. As of December 31, 2012 and 2011, the Company recognized impairment losses amounting to NT\$378,768 (US\$13,038) thousands and NT\$393,770 (US\$13,008) thousands, respectively.

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

#### 11. Held-to-maturity financial assets

In response to the increase in the financial market fluctuation and downgrade of the sovereign rating in the recent days, the requirement for investment operating flexibility is increased and it leads to the relevant investment exposures need to be adjusted for a quick response to the market and credit outlook changes. Nevertheless, the investment intention for held-to-maturity financial assets has been changed. In accordance with the R.O.C SFAS No.34 "Financial Instruments: Recognition and Measurement," held-to-maturity financial assets NT\$590,598,621 (US\$19,511,022) thousands are reclassified to available-for-sale financial assets measured at fair value on December 31, 2011.

#### 12. Structured notes

The financial asset investment portfolio belonging to structured notes amounted to NT\$7,840,496 (US\$269,897) thousands and NT\$8,776,116 (US\$289,928) thousands as of December 31, 2012 and 2011, respectively. The details of structured notes are listed below:

|                                     | December 31, 2012 |           |               |             |             |           |  |  |  |
|-------------------------------------|-------------------|-----------|---------------|-------------|-------------|-----------|--|--|--|
|                                     | Cos               | t         | Adjustment of | f valuation | Book value  |           |  |  |  |
| Item                                | NT\$              | US\$      | NT\$          | US\$        | NT\$        | US\$      |  |  |  |
| Financial assets at fair value      |                   |           |               |             |             |           |  |  |  |
| through profit or loss              | \$96,441          | \$3,320   | \$27,808      | \$957       | \$124,249   | \$4,277   |  |  |  |
| Available-for-sale financial assets | 7,429,680         | 255,755   | 286,567       | 9,865       | 7,716,247   | 265,620   |  |  |  |
| Total                               | \$7,526,121       | \$259,075 | \$314,375     | \$10,822    | \$7,840,496 | \$269,897 |  |  |  |
|                                     |                   |           |               |             | _           |           |  |  |  |
|                                     |                   |           | December 3    | 1, 2011     |             |           |  |  |  |
|                                     | Cos               | t         | Adjustment of | f valuation | Book value  |           |  |  |  |
| Item                                | NT\$              | US\$      | NT\$          | US\$        | NT\$        | US\$      |  |  |  |
| Financial assets at fair value      |                   |           |               |             |             |           |  |  |  |
| through profit or loss              | \$203,088         | \$6,709   | \$59,762      | \$1,975     | \$262,850   | \$8,684   |  |  |  |
| Available-for-sale financial assets | 8,329,667         | 275,179   | 183,599       | 6,065       | 8,513,266   | 281,244   |  |  |  |
| Total                               | \$8,532,755       | \$281,888 | \$243,361     | \$8,040     | \$8,776,116 | \$289,928 |  |  |  |
| •                                   |                   |           |               |             |             |           |  |  |  |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

### (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

#### 13. Investments in real estate

|                     |               | December 31, 2012 |             |            |                |             |             |            |               |             |
|---------------------|---------------|-------------------|-------------|------------|----------------|-------------|-------------|------------|---------------|-------------|
|                     | Cos           | t                 | Revaluation | increments | Accumulated de | epreciation | Accumulated | impairment | Net va        | nlue        |
| Item                | NT\$          | US\$              | NT\$        | US\$       | NT\$           | US\$        | NT\$        | US\$       | NT\$          | US\$        |
| Investments in real |               |                   |             |            |                |             |             |            |               |             |
| estate              | \$178,736,912 | \$6,152,734       | \$4,329     | \$149      | \$(23,901,456) | \$(822,770) | \$(140,701) | \$(4,843)  | \$154,699,084 | \$5,325,270 |
| Construction        | 7,519,477     | 258,846           | -           | -          | -              | -           | -           | -          | 7,519,477     | 258,846     |
| Prepayments for     |               |                   |             |            |                |             |             |            |               |             |
| buildings and land  | 1,581,767     | 54,450            |             |            | <u>-</u>       |             |             |            | 1,581,767     | 54,450      |
| Total               | \$187,838,156 | \$6,466,030       | \$4,329     | \$149      | \$(23,901,456) | \$(822,770) | \$(140,701) | \$(4,843)  | \$163,800,328 | \$5,638,566 |

|                     | December 31, 2011 |             |             |            |                |             |             |            |               |             |
|---------------------|-------------------|-------------|-------------|------------|----------------|-------------|-------------|------------|---------------|-------------|
|                     | Cos               | t           | Revaluation | increments | Accumulated de | epreciation | Accumulated | impairment | Net va        | llue        |
| Item                | NT\$              | US\$        | NT\$        | US\$       | NT\$           | US\$        | NT\$        | US\$       | NT\$          | US\$        |
| Investments in real |                   |             |             |            |                |             |             |            |               |             |
| estate              | \$163,100,411     | \$5,388,187 | \$4,329     | \$143      | \$(22,357,900) | \$(738,616) | \$(140,701) | \$(4,648)  | \$140,606,139 | \$4,645,066 |
| Construction        | 5,459,223         | 180,351     | -           | -          | -              | -           | -           | -          | 5,459,223     | 180,351     |
| Prepayments for     |                   |             |             |            |                |             |             |            |               |             |
| buildings and land  | 20,469            | 676         | <u>-</u>    |            |                |             |             |            | 20,469        | 676         |
| Total               | \$168,580,103     | \$5,569,214 | \$4,329     | \$143      | \$(22,357,900) | \$(738,616) | \$(140,701) | \$(4,648)  | \$146,085,831 | \$4,826,093 |

- (1) The real estate investments are held mainly for lease business.
- (2) All the lease agreements of the Company's lease business are operating leases. The primary terms of lease agreements are the same with general lease agreement.
- (3) Rents from real estate investment are received annually, semi-annually, quarterly, monthly or in lump sum.
- (4) As of December 31, 2012 and 2011, no investments in real estate were pledged as collateral.

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

(Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

#### 14. Loans

|                         | December 31,  |              |               |              |  |  |  |  |  |
|-------------------------|---------------|--------------|---------------|--------------|--|--|--|--|--|
|                         | 201           | 2            | 20            | 11           |  |  |  |  |  |
|                         | NT\$          | US\$         | NT\$          | US\$         |  |  |  |  |  |
| Policy loans            | \$175,865,592 | \$6,053,893  | \$182,048,566 | \$6,014,158  |  |  |  |  |  |
| Automatic premium loans | 6,045,296     | 208,100      | 6,312,018     | 208,524      |  |  |  |  |  |
| Secured loans           | 334,592,988   | 11,517,831   | 301,441,156   | 9,958,413    |  |  |  |  |  |
| Total                   | \$516,503,876 | \$17,779,824 | \$489,801,740 | \$16,181,095 |  |  |  |  |  |

- (1) Policy loans were secured by policies issued by the Company and Subsidiaries.
- (2) Policyholder may state on the application form or issue a written statement prior within grace period for premium payment to request the insurance enterprise to automatically deduct the due premiums and interest of the premium loan (as well as the principal and interest of the policy loan, if applicable) from the policyholder's policy value reserve after the second installment becomes overdue in order to remain the insurance policy to be constantly effective. Policyholder may also inform the enterprise in written to stop the automatic premium loan option prior to the next due date of premium payment.

### (3) Secured loans

|                                 | December 31,  |              |               |             |  |  |  |  |  |
|---------------------------------|---------------|--------------|---------------|-------------|--|--|--|--|--|
|                                 | 201           | .2           | 2011          |             |  |  |  |  |  |
|                                 | NT\$          | US\$         | NT\$          | US\$        |  |  |  |  |  |
| Secured loans                   | \$333,064,485 | \$11,465,215 | \$298,732,859 | \$9,868,941 |  |  |  |  |  |
| Secured loans - Related parties | 3,677,241     | 126,583      | 3,783,742     | 125,000     |  |  |  |  |  |
| Less: Allowance for bad debts   | (2,289,452)   | (78,811)     | (1,337,090)   | (44,172)    |  |  |  |  |  |
| Subtotal                        | 334,452,274   | 11,512,987   | 301,179,511   | 9,949,769   |  |  |  |  |  |
| Overdue receivables             | 558,875       | 19,238       | 324,987       | 10,736      |  |  |  |  |  |
| Less: Allowance for bad debts   | (418,161)     | (14,394)     | (63,342)      | (2,092)     |  |  |  |  |  |
| Subtotal                        | 140,714       | 4,844        | 261,645       | 8,644       |  |  |  |  |  |
| Total                           | \$334,592,988 | \$11,517,831 | \$301,441,156 | \$9,958,413 |  |  |  |  |  |

Secured loans are secured by government bonds, stocks, corporate bonds and real estate.

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

### (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

### 15. Property and equipment

|                          | December 31, 2012 |             |             |            |                |                          |             |            |              |           |
|--------------------------|-------------------|-------------|-------------|------------|----------------|--------------------------|-------------|------------|--------------|-----------|
|                          | Co                | st          | Revaluation | increments | Accumulated    | Accumulated depreciation |             | impairment | Net va       | lue       |
| Item                     | NT\$              | US\$        | NT\$        | US\$       | NT\$           | US\$                     | NT\$        | US\$       | NT\$         | US\$      |
| Land                     | \$12,025,710      | \$413,966   | \$620       | \$21       | \$-            | \$-                      | \$(67,146)  | \$(2,311)  | \$11,959,184 | \$411,676 |
| Buildings and            |                   |             |             |            |                |                          |             |            |              |           |
| construction             | 16,053,269        | 552,608     | -           | -          | (5,105,945)    | (175,764)                | (73,266)    | (2,522)    | 10,874,058   | 374,322   |
| Computer equipment       | 2,517,668         | 86,667      | -           | -          | (2,218,630)    | (76,373)                 | -           | -          | 299,038      | 10,294    |
| Communication and        |                   |             |             |            |                |                          |             |            |              |           |
| transportation           |                   |             |             |            |                |                          |             |            |              |           |
| equipment                | 15,879            | 547         | -           | -          | (9,653)        | (332)                    | -           | -          | 6,226        | 215       |
| Other equipment          | 3,965,944         | 136,521     | -           | -          | (3,434,077)    | (118,212)                | -           | -          | 531,867      | 18,309    |
| Leasehold                |                   |             |             |            |                |                          |             |            |              |           |
| improvements             | 124,080           | 4,271       | -           | -          | (96,935)       | (3,337)                  | -           | -          | 27,145       | 934       |
| Leased assets            | 275,652           | 9,489       |             |            | (28,714)       | (989)                    |             | -          | 246,938      | 8,500     |
| Subtotal                 | 34,978,202        | 1,204,069   | 620         | 21         | (10,893,954)   | (375,007)                | (140,412)   | (4,833)    | 23,944,456   | 824,250   |
| Construction in progress |                   |             |             |            |                |                          |             |            |              |           |
| and prepayment for       |                   |             |             |            |                |                          |             |            |              |           |
| real estate equipment    | 120,676           | 4,154       |             |            | -              |                          |             |            | 120,676      | 4,154     |
| Total                    | \$35,098,878      | \$1,208,223 | \$620       | \$21       | \$(10,893,954) | \$(375,007)              | \$(140,412) | \$(4,833)  | \$24,065,132 | \$828,404 |

|                          | December 31, 2011 |           |                        |      |                          |             |                        |           |              |           |  |
|--------------------------|-------------------|-----------|------------------------|------|--------------------------|-------------|------------------------|-----------|--------------|-----------|--|
|                          | Cos               | st        | Revaluation increments |      | Accumulated depreciation |             | Accumulated impairment |           | Net value    |           |  |
| Item                     | NT\$              | US\$      | NT\$                   | US\$ | NT\$                     | US\$        | NT\$                   | US\$      | NT\$         | US\$      |  |
| Land                     | \$5,622,358       | \$185,740 | \$620                  | \$21 | \$-                      | \$-         | \$(67,146)             | \$(2,218) | \$5,555,832  | \$183,543 |  |
| Buildings and            |                   |           |                        |      |                          |             |                        |           |              |           |  |
| construction             | 11,314,685        | 373,792   | -                      | -    | (4,459,903)              | (147,337)   | (73,266)               | (2,421)   | 6,781,516    | 224,034   |  |
| Computer equipment       | 2,537,202         | 83,819    | -                      | -    | (2,155,842)              | (71,220)    | -                      | -         | 381,360      | 12,599    |  |
| Communication and        |                   |           |                        |      |                          |             |                        |           |              |           |  |
| transportation           |                   |           |                        |      |                          |             |                        |           |              |           |  |
| equipment                | 13,500            | 446       | -                      | -    | (11,820)                 | (391)       | -                      | -         | 1,680        | 55        |  |
| Other equipment          | 3,824,645         | 126,351   | -                      | -    | (3,293,717)              | (108,811)   | -                      | -         | 530,928      | 17,540    |  |
| Leasehold                |                   |           |                        |      |                          |             |                        |           |              |           |  |
| improvements             | 115,912           | 3,829     | <u> </u>               |      | (79,284)                 | (2,619)     | -<br>                  | -         | 36,628       | 1,210     |  |
| Subtotal                 | 23,428,302        | 773,977   | 620                    | 21   | (10,000,566)             | (330,378)   | (140,412)              | (4,639)   | 13,287,944   | 438,981   |  |
| Construction in progress |                   |           |                        |      |                          |             |                        |           |              |           |  |
| and prepayment for       |                   |           |                        |      |                          |             |                        |           |              |           |  |
| real estate equipment    | 38,869            | 1,284     | <u> </u>               |      | -                        |             | <u> </u>               | -         | 38,869       | 1,284     |  |
| Total                    | \$23,467,171      | \$775,261 | \$620                  | \$21 | \$(10,000,566)           | \$(330,378) | \$(140,412)            | \$(4,639) | \$13,326,813 | \$440,265 |  |

No properties or equipment was pledged as collaterals as of December 31, 2012 and 2011.

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

### For the years ended December 31, 2012 and 2011

### 16. Computer software cost

|                           | January 1, 2012 Increase |          | Decrea      | se        | December 31, 2012 |        |             |          |
|---------------------------|--------------------------|----------|-------------|-----------|-------------------|--------|-------------|----------|
| Item                      | NT\$                     | US\$     | NT\$        | US\$      | NT\$              | US\$   | NT\$        | US\$     |
| Acquired Cost:            |                          |          |             |           |                   |        |             |          |
| Computer software         | \$1,682,975              | \$57,934 | \$33,597    | \$1,156   | \$(340)           | \$(12) | \$1,716,232 | \$59,078 |
| Amortized and impairment: |                          |          |             |           |                   |        |             |          |
| Amortized                 | (1,286,142)              | (44,273) | (175,212)   | (6,031)   |                   | -      | (1,461,354) | (50,304) |
| Book value                | \$396,833                | \$13,661 | \$(141,615) | \$(4,875) | \$(340)           | \$(12) | \$254,878   | \$8,774  |
|                           |                          |          |             |           |                   |        |             |          |
|                           | January 1                | , 2011   | Increa      | ise       | Decrea            | se     | December    | 31, 2011 |
| Item                      | NT\$                     | US\$     | NT\$        | US\$      | NT\$              | US\$   | NT\$        | US\$     |
| Acquired Cost:            |                          |          |             |           |                   |        |             |          |
| Computer software         | \$1,598,634              | \$52,813 | \$84,341    | \$2,786   | \$-               | \$-    | \$1,682,975 | \$55,599 |
| Amortized and impairment: |                          |          |             |           |                   |        |             |          |
| Amortized                 | (1,069,129)              | (35,320) | (217,013)   | (7,169)   |                   |        | (1,286,142) | (42,489) |
| Book value                | \$529,505                | \$17,493 | \$(132,672) | \$(4,383) | \$-               | \$-    | \$396,833   | \$13,110 |

### 17. Financial liabilities at fair value through profit or loss

|                                  | December 31, |          |              |           |  |  |  |
|----------------------------------|--------------|----------|--------------|-----------|--|--|--|
|                                  | 201          | 2        | 2011         |           |  |  |  |
| Item                             | NT\$         | US\$     | NT\$         | US\$      |  |  |  |
| Derivative financial instruments | \$-          | \$-      | \$-          | \$-       |  |  |  |
| Add: Adjustment of valuation     | 2,079,457    | 71,582   | 17,468,901   | 577,103   |  |  |  |
| Total                            | \$2,079,457  | \$71,582 | \$17,468,901 | \$577,103 |  |  |  |

#### 18. Preferred stock liabilities

(1) In accordance with the resolution of the Board of Directors' meeting on November 6, 2008, adopted with the Shareholder Meeting's authority, the Company issued 300,000 thousand shares of Class A preferred stocks at par value of NT\$10 per share through private offerings. The offering was approved by Insurance Bureau of Financial Supervisory Commission, Executive Yuan ("Insurance Bureau") on November 18, 2008.

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

Primary terms and conditions of the privately offered Class A preferred stocks are listed as follows:

- A. Issuance period covers from December 25, 2008, the issue date, to December 25, 2015, seven years in total.
- B. Dividend yield is 3.50% per year based on the actual issue price of NT\$50 per share. Unpaid dividends will accumulate and shall be paid in full with priority in the year with earnings.
- C. The preference shares are not convertible to common stocks. When the shares are mature, the Company shall repurchase the shares at the issue price in compliance with R.O.C. Company Act. If the Company is not able to repurchase all or a portion of the issued preferred stocks due to force majeure, the terms of the preferred stocks remain the same until the Company repurchases all outstanding shares. Dividends will be calculated at the original rate based on the actual extended period. Preferred shareholders' rights shall not be violated.
- D. Preferred shareholders do not have rights to require the Company to redeem the shares. Five years after issuance, the Company can redeem the shares with the approval from the governing authorities.
- (2) In accordance with the resolution of the Board of Directors' meeting on October 29, 2009, adopted with the Shareholder Meeting's authority, the Company issued 200,000 thousand shares of Class B preferred stocks at par value of NT\$10 per share through private offerings. The offering was approved by Insurance Bureau of Financial Supervisory Commission, Executive Yuan ("Insurance Bureau") on December 14, 2009.

Primary terms and conditions of the privately offered Class B preferred stocks are listed as follows:

- A. Issuance period covers from December 16, 2009, the issue date, to December 16, 2016, seven years in total.
- B. Dividend yield is 2.90% per year based on the actual issue price of NT\$50 per share. Unpaid dividends will accumulate and shall be paid in full with priority after class A in the year with earnings.

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

- C. The preference shares are not convertible to common stocks. When the shares are mature, the Company shall repurchase the shares at the issue price in compliance with R.O.C. Company Act. If the Company is not able to repurchase all or a portion of the issued preferred stocks due to force majeure, the terms of the preferred stocks remain the same until the Company repurchases all outstanding shares. Dividends will be calculated at the original rate based on the actual extended period. Preferred shareholders' rights shall not be violated.
- D. Preferred shareholders do not have rights to require the Company to redeem the shares. Five years after issuance, the Company can redeem the shares with the approval from the governing authorities.
- (3) In accordance with the resolution of the Board of Directors' meeting on October 7, 2011, adopted with the Shareholder Meeting's authority, the Company issued 125,000 thousand shares of Class C preferred stocks at par value of NT\$10 per share through private offerings. The offering was approved by Insurance Bureau of Financial Supervisory Commission, Executive Yuan ("Insurance Bureau") on October 26, 2011.

Primary terms and conditions of the privately offered Class C preferred stocks are listed as follows:

- A. Issuance period covers from November 11, 2011, the issue date, to November 11, 2018, seven years in total.
- B. Dividend yield is 1.86% per year based on the actual issue price of NT\$40 per share. Unpaid dividends will accumulate and shall be paid in full with priority after class A and class B in the year with earnings.
- C. The preference shares are not convertible to common stocks. When the shares are mature, the Company shall repurchase the shares at the issue price in compliance with R.O.C. Company Act. If the Company is not able to repurchase all or a portion of the issued preferred stocks due to force majeure, the terms of the preferred stocks remain the same until the Company repurchases all outstanding shares. Dividends will be calculated at the original rate based on the actual extended period. Preferred shareholders' rights shall not be violated.

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

D. Preferred shareholders do not have rights to require the Company to redeem the shares. Five years after issuance, the Company can redeem the shares with the approval from the governing authorities.

According to the SFAS No. 36 "Financial Instruments: Disclosure and Presentation", the above mentioned preferred stocks issued shall be categorized as a financial liability. Thus, the preferred stocks were reported as "preferred stock liabilities" under financial liabilities.

19. Insurance contract and reserve for insurance contract with discretionary participation feature of financial instruments

The details of insurance contract and financial instruments with discretionary participation feature are summarized below:

### (1) The Company

#### A. Reserve for life insurance liabilities:

|                    |                    | December 31, 2012 |                 | December 31, 2011  |                  |                 |  |
|--------------------|--------------------|-------------------|-----------------|--------------------|------------------|-----------------|--|
|                    |                    | NT\$              |                 | NT\$               |                  |                 |  |
|                    |                    | Financial         |                 | Financial          |                  |                 |  |
|                    |                    | instruments with  |                 |                    | instruments with |                 |  |
|                    |                    | discretionary     |                 |                    | discretionary    |                 |  |
|                    |                    | participation     |                 |                    | participation    |                 |  |
|                    | Insurance contract | feature           | Total           | Insurance contract | feature          | Total           |  |
| Life insurance     | \$2,540,691,009    | \$44,435,855      | \$2,585,126,864 | \$2,262,171,695    | \$44,410,268     | \$2,306,581,963 |  |
| Injury insurance   | 7,888,169          | -                 | 7,888,169       | 7,663,561          | -                | 7,663,561       |  |
| Health insurance   | 270,513,728        | -                 | 270,513,728     | 228,602,480        | -                | 228,602,480     |  |
| Annuity insurance  | 1,226,217          | 124,300,017       | 125,526,234     | 1,468,242          | 149,221,880      | 150,690,122     |  |
| Investment-linked  |                    |                   |                 |                    |                  |                 |  |
| insurance          | 1,059,809          | -                 | 1,059,809       | 1,217,774          | -                | 1,217,774       |  |
| Recover from major |                    |                   |                 |                    |                  |                 |  |
| incident reserve   | 63,292             | -                 | 63,292          |                    |                  |                 |  |
| Total              | \$2,821,442,224    | \$168,735,872     | \$2,990,178,096 | \$2,501,123,752    | \$193,632,148    | \$2,694,755,900 |  |

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

|                    |                    | December 31, 2012 |               | December 31, 2011  |                  |              |  |  |
|--------------------|--------------------|-------------------|---------------|--------------------|------------------|--------------|--|--|
|                    |                    | US\$              |               |                    | US\$             |              |  |  |
|                    |                    | Financial         |               | Financial          |                  |              |  |  |
|                    |                    | instruments with  |               |                    | instruments with |              |  |  |
|                    |                    | discretionary     |               |                    | discretionary    |              |  |  |
|                    |                    | participation     |               |                    | participation    |              |  |  |
|                    | Insurance contract | feature           | Total         | Insurance contract | feature          | Total        |  |  |
| Life insurance     | \$87,459,243       | \$1,529,634       | \$88,988,877  | \$74,733,125       | \$1,467,138      | \$76,200,263 |  |  |
| Injury insurance   | 271,538            | -                 | 271,538       | 253,174            | -                | 253,174      |  |  |
| Health insurance   | 9,312,004          | -                 | 9,312,004     | 7,552,114          | -                | 7,552,114    |  |  |
| Annuity insurance  | 42,211             | 4,278,830         | 4,321,041     | 48,505             | 4,929,695        | 4,978,200    |  |  |
| Investment-linked  |                    |                   |               |                    |                  |              |  |  |
| insurance          | 36,482             | -                 | 36,482        | 40,230             | -                | 40,230       |  |  |
| Recover from major |                    |                   |               |                    |                  |              |  |  |
| incident reserve   | 2,179              | <u> </u>          | 2,179         |                    | -                |              |  |  |
| Total              | \$97,123,657       | \$5,808,464       | \$102,932,121 | \$82,627,148       | \$6,396,833      | \$89,023,981 |  |  |

### Reserve for life insurance liabilities is summarized below:

|                   | For the ye         | ear ended December 3 | 1, 2012         | For the year ended December 31, 2011 |               |                 |  |  |
|-------------------|--------------------|----------------------|-----------------|--------------------------------------|---------------|-----------------|--|--|
|                   |                    | NT\$                 |                 | NT\$                                 |               |                 |  |  |
|                   |                    | Financial            |                 | Financial                            |               |                 |  |  |
|                   |                    | instruments with     |                 | instruments with                     |               |                 |  |  |
|                   |                    | discretionary        |                 |                                      | discretionary |                 |  |  |
|                   |                    | participation        |                 | participation                        |               |                 |  |  |
|                   | Insurance contract | feature              | Total           | Insurance contract                   | feature       | Total           |  |  |
| Beginning balance | \$2,501,123,752    | \$193,632,148        | \$2,694,755,900 | \$2,254,981,751                      | \$241,995,513 | \$2,496,977,264 |  |  |
| Reserve           | 466,361,698        | 1,012,224            | 467,373,922     | 399,124,484                          | 7,788,150     | 406,912,634     |  |  |
| Recover           | (140,671,956)      | (25,790,701)         | (166,462,657)   | (156,150,107)                        | (56,357,179)  | (212,507,286)   |  |  |
| (Gains) losses on |                    |                      |                 |                                      |               |                 |  |  |
| foreign exchange  | (5,371,270)        | (117,799)            | (5,489,069)     | 3,167,624                            | 205,664       | 3,373,288       |  |  |
| Ending balance    | \$2,821,442,224    | \$168,735,872        | \$2,990,178,096 | \$2,501,123,752                      | \$193,632,148 | \$2,694,755,900 |  |  |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

### (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

|                   | For the year       | ar ended December 3 | 1, 2012       | For the year ended December 31, 2011 US\$              |             |              |  |
|-------------------|--------------------|---------------------|---------------|--|-------------|--------------|--|
|                   |                    | US\$                |               |  |             |              |  |
|                   |                    | Financial           |               | Financial instruments with discretionary participation |             |              |  |
|                   |                    | instruments with    |               |  |             |              |  |
|                   |                    | discretionary       |               |  |             |              |  |
|                   |                    | participation       |               |  |             |              |  |
|                   | Insurance contract | feature             | Total         | Insurance contract                                     | feature     | Total        |  |
| Beginning balance | \$86,097,203       | \$6,665,479         | \$92,762,682  | \$74,495,598   | \$7,994,566 | \$82,490,164 |  |
| Reserve           | 16,053,759         | 34,844              | 16,088,603    | 13,185,480   | 257,289     | 13,442,769   |  |
| Recover           | (4,842,408)        | (887,804)           | (5,730,212)   | (5,158,576)  | (1,861,816) | (7,020,392)  |  |
| (Gains) losses on |                    |                     |               |  |             |              |  |
| foreign exchange  | (184,897)          | (4,055)             | (188,952)     | 104,646  | 6,794       | 111,440      |  |
| Ending balance    | \$97,123,657       | \$5,808,464         | \$102,932,121 | \$82,627,148   | \$6,396,833 | \$89,023,981 |  |

### B. Unearned premium reserve:

|                     | D                  | ecember 31, 2012 |             |                    | December 31, 2011 |             |
|---------------------|--------------------|------------------|-------------|--------------------|-------------------|-------------|
|                     |                    | NT\$             |             |                    | NT\$              |             |
|                     |                    | Financial        |             |                    | Financial         |             |
|                     |                    | instruments with |             |                    | instruments with  |             |
|                     |                    | discretionary    |             |                    | discretionary     |             |
|                     |                    | participation    |             |                    | participation     |             |
|                     | Insurance contract | feature          | Total       | Insurance contract | feature           | Total       |
| Individual life     |                    |                  |             |                    |                   |             |
| insurance           | \$286,321          | \$-              | \$286,321   | \$209,502          | \$4               | \$209,506   |
| Individual injury   |                    |                  |             |                    |                   |             |
| insurance           | 4,528,407          | -                | 4,528,407   | 4,346,188          | -                 | 4,346,188   |
| Individual health   |                    |                  |             |                    |                   |             |
| insurance           | 6,135,137          | -                | 6,135,137   | 5,762,270          | -                 | 5,762,270   |
| Group insurance     | 780,294            | -                | 780,294     | 1,579,244          | -                 | 1,579,244   |
| Investment-linked   |                    |                  |             |                    |                   |             |
| insurance           | 118,616            |                  | 118,616     | 120,773            | <u> </u>          | 120,773     |
| Total               | 11,848,775         |                  | 11,848,775  | 12,017,977         | 4                 | 12,017,981  |
| Less ceded unearned | premium reserve:   |                  |             |                    |                   |             |
| Individual life     |                    |                  |             |                    |                   |             |
| insurance           | 3,686,613          | -                | 3,686,613   | 2,513,030          | -                 | 2,513,030   |
| Individual injury   |                    |                  |             |                    |                   |             |
| insurance           | 4,690,419          | -                | 4,690,419   | 4,807,267          | -                 | 4,807,267   |
| Group insurance     | 89                 | -                | 89          | 826                | -                 | 826         |
| Investment-linked   |                    |                  |             |                    |                   |             |
| insurance           | <u> </u>           |                  |             | 1,289,194          | <u> </u>          | 1,289,194   |
| Total               | 8,377,121          | <u> </u>         | 8,377,121   | 8,610,317          | <u> </u>          | 8,610,317   |
| Net                 | \$3,471,654        | \$-              | \$3,471,654 | \$3,407,660        | \$4               | \$3,407,664 |
|                     |                    |                  |             | : :                |                   |             |

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

|                        | D                  | ecember 31, 2012 |          | Γ                  | December 31, 2011 |          |  |
|------------------------|--------------------|------------------|----------|--------------------|-------------------|----------|--|
|                        |                    | US\$             |          |                    | US\$              |          |  |
|                        |                    | Financial        |          |                    | Financial         |          |  |
|                        |                    | instruments with |          | instruments with   |                   |          |  |
|                        |                    | discretionary    |          |                    | discretionary     |          |  |
|                        |                    | participation    |          |                    | participation     |          |  |
|                        | Insurance contract | feature          | Total    | Insurance contract | feature           | Total    |  |
| Individual life        |                    |                  |          |                    |                   |          |  |
| insurance              | \$9,856            | \$-              | \$9,856  | \$6,921            | \$-               | \$6,921  |  |
| Individual injury      |                    |                  |          |                    |                   |          |  |
| insurance              | 155,883            | -                | 155,883  | 143,581            | -                 | 143,581  |  |
| Individual health      |                    |                  |          |                    |                   |          |  |
| insurance              | 211,192            | -                | 211,192  | 190,362            | -                 | 190,362  |  |
| Group insurance        | 26,861             | -                | 26,861   | 52,172             | -                 | 52,172   |  |
| Investment-linked      |                    |                  |          |                    |                   |          |  |
| insurance              | 4,083              | <u>-</u>         | 4,083    | 3,990              | <u>-</u>          | 3,990    |  |
| Total                  | 407,875            | <u> </u>         | 407,875  | 397,026            | <u> </u>          | 397,026  |  |
| Less ceded unearned pr | remium reserve:    |                  |          |                    |                   |          |  |
| Individual life        |                    |                  |          |                    |                   |          |  |
| insurance              | 126,906            | -                | 126,906  | 83,021             | -                 | 83,021   |  |
| Individual injury      |                    |                  |          |                    |                   |          |  |
| insurance              | 161,460            | -                | 161,460  | 158,813            | -                 | 158,813  |  |
| Group insurance        | 3                  | -                | 3        | 27                 | -                 | 27       |  |
| Investment-linked      |                    |                  |          |                    |                   |          |  |
| insurance              |                    | <u>-</u>         |          | 42,590             | <del>-</del>      | 42,590   |  |
| Total                  | 288,369            | <u>-</u> _       | 288,369  | 284,451            | <u> </u>          | 284,451  |  |
| 27.4                   | <b>#110.50</b> 6   | <b>*</b>         | 0110.506 | <b>0110</b> 575    | Φ.                | 0110.575 |  |

\$119,506

\$112,575

Net

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

For the year ended December 31, 2011

NT\$

Financial

instruments with

### Unearned premium reserve is summarized below:

For the year ended December 31, 2012

NT\$

Financial

instruments with

|                         |                    | discretionary participation                            |                    |                    | discretionary participation                            |              |
|-------------------------|--------------------|--|--------------------|--------------------|--|--------------|
|                         | Insurance contract | feature  | Total              | Insurance contract | feature  | Total        |
| Beginning balance       | \$12,017,977       | \$4  | \$12,017,981       | \$11,743,204       | \$2  | \$11,743,206 |
| Reserve                 | 11,848,775         | -  | 11,848,775         | 12,017,977         | 4  | 12,017,981   |
| Recover                 | (12,017,977)       | (4)  | (12,017,981)       | (11,743,204)       | (2)  | (11,743,206) |
| Ending balance          | 11,848,775         | <u>-</u>   | 11,848,775         | 12,017,977         | 4  | 12,017,981   |
| Less ceded unearned pre | emium reserve:     |  |                    |                    |  |              |
| Beginning balance-Net   | 8,610,317          | -  | 8,610,317          | 6,263,909          | -  | 6,263,909    |
| Increase                | 1,283              | -  | 1,283              | 2,413,153          | -  | 2,413,153    |
| Decrease                | (234,479)          | <u>-</u>   | (234,479)          | (66,745)           |  | (66,745)     |
| Total                   | 8,377,121          | -  | 8,377,121          | 8,610,317          | -  | 8,610,317    |
| Ending balance-Net      | \$3,471,654        | <b>\$</b> -  | \$3,471,654        | \$3,407,660        | \$4  | \$3,407,664  |
|                         |                    | Financial instruments with discretionary participation |                    |                    | Financial instruments with discretionary participation |              |
|                         | Insurance contract | feature  | Total              | Insurance contract | feature  | Total        |
| Beginning balance       | \$413,700          | \$-  | \$413,700          | \$387,949          | \$-  | \$387,949    |
| Reserve                 | 407,875            | -  | 407,875            | 397,026            | -  | 397,026      |
| Recover                 | (413,700)          | -  | (413,700)          | (387,949)          | -  | (387,949)    |
| Ending balance          | 407,875            |  | 407,875            | 397,026            |  | 397,026      |
| Less ceded unearned pre | emium reserve:     |  | <u> </u>           | · <del></del>      | -  |              |
| Beginning balance-Net   | 296,396            | -  | 296,396            | 206,935            | -  | 206,935      |
| Increase                | 44                 | -  | 44                 | 79,721             | -  | 79,721       |
| merease                 |                    |  |                    |                    |  | (2.205)      |
| Decrease                | (8,071)            | -  | (8,071)            | (2,205)            | -  | (2,205)      |
|                         | (8,071)            | <del>-</del> -   | (8,071)<br>288,369 | (2,205) 284,451    | -  | 284,451      |

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

#### C. Reserve for claims:

|                               |                    | December 31, 2012 |             | December 31, 2011  |                  |             |  |
|-------------------------------|--------------------|-------------------|-------------|--------------------|------------------|-------------|--|
|                               |                    | NT\$              |             |                    | NT\$             |             |  |
|                               |                    | Financial         |             |                    | Financial        |             |  |
|                               |                    | instruments with  |             |                    | instruments with |             |  |
|                               |                    | discretionary     |             |                    | discretionary    |             |  |
|                               |                    | participation     |             |                    | participation    |             |  |
|                               | Insurance contract | feature           | Total       | Insurance contract | feature          | Total       |  |
| Individual life insurance     |                    |                   |             |                    |                  |             |  |
| - Reported but not            |                    |                   |             |                    |                  |             |  |
| paid claim                    | \$105,856          | \$797             | \$106,653   | \$139,018          | \$3,242          | \$142,260   |  |
| - Unreported claim            | 49,750             | -                 | 49,750      | 33,877             | -                | 33,877      |  |
| Individual injury insurance   |                    |                   |             |                    |                  |             |  |
| - Reported but not            |                    |                   |             |                    |                  |             |  |
| paid claim                    | 147,062            | -                 | 147,062     | 192,822            | -                | 192,822     |  |
| - Unreported claim            | 1,024,487          | -                 | 1,024,487   | 789,273            | -                | 789,273     |  |
| Individual health insurance   |                    |                   |             |                    |                  |             |  |
| - Reported but not            |                    |                   |             |                    |                  |             |  |
| paid claim                    | 124,100            | -                 | 124,100     | 116,876            | -                | 116,876     |  |
| — Unreported claim            | 1,535,223          | -                 | 1,535,223   | 1,321,690          | -                | 1,321,690   |  |
| Group insurance               |                    |                   |             |                    |                  |             |  |
| - Reported but not            |                    |                   |             |                    |                  |             |  |
| paid claim                    | 36,141             | -                 | 36,141      | 18,972             | -                | 18,972      |  |
| - Unreported claim            | 1,124,644          | -                 | 1,124,644   | 1,252,450          | -                | 1,252,450   |  |
| Investment-linked insurance   |                    |                   |             |                    |                  |             |  |
| - Reported but not            |                    |                   |             |                    |                  |             |  |
| paid claim                    | 4,210              | <u>-</u>          | 4,210       | 10,510             |                  | 10,510      |  |
| Total                         | 4,151,473          | 797               | 4,152,270   | 3,875,488          | 3,242            | 3,878,730   |  |
| Less ceded reserve for claims | i:                 |                   |             |                    |                  |             |  |
| Individual injury insurance   | 780,831            |                   | 780,831     | 549,591            |                  | 549,591     |  |
| Net                           | \$3,370,642        | \$797             | \$3,371,439 | \$3,325,897        | \$3,242          | \$3,329,139 |  |

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

|                               |                    | December 31, 2012 |           | December 31, 2011  |                  |           |  |  |
|-------------------------------|--------------------|-------------------|-----------|--------------------|------------------|-----------|--|--|
|                               |                    | US\$              |           |                    | US\$             |           |  |  |
|                               |                    | Financial         |           | Financial          |                  |           |  |  |
|                               | instruments with   |                   |           |                    | instruments with |           |  |  |
|                               |                    | discretionary     |           |                    | discretionary    |           |  |  |
|                               |                    | participation     |           |                    | participation    |           |  |  |
|                               | Insurance contract | feature           | Total     | Insurance contract | feature          | Total     |  |  |
| Individual life insurance     |                    |                   |           |                    |                  |           |  |  |
| - Reported but not            |                    |                   |           |                    |                  |           |  |  |
| paid claim                    | \$3,644            | \$27              | \$3,671   | \$4,593            | \$107            | \$4,700   |  |  |
| - Unreported claim            | 1,713              | -                 | 1,713     | 1,119              | -                | 1,119     |  |  |
| Individual injury insurance   |                    |                   |           |                    |                  |           |  |  |
| - Reported but not            |                    |                   |           |                    |                  |           |  |  |
| paid claim                    | 5,062              | -                 | 5,062     | 6,370              | -                | 6,370     |  |  |
| - Unreported claim            | 35,266             | -                 | 35,266    | 26,075             | -                | 26,075    |  |  |
| Individual health insurance   |                    |                   |           |                    |                  |           |  |  |
| - Reported but not            |                    |                   |           |                    |                  |           |  |  |
| paid claim                    | 4,272              | -                 | 4,272     | 3,861              | -                | 3,861     |  |  |
| - Unreported claim            | 52,848             | -                 | 52,848    | 43,663             | -                | 43,663    |  |  |
| Group insurance               |                    |                   |           |                    |                  |           |  |  |
| - Reported but not            |                    |                   |           |                    |                  |           |  |  |
| paid claim                    | 1,244              | -                 | 1,244     | 627                | -                | 627       |  |  |
| - Unreported claim            | 38,714             | -                 | 38,714    | 41,376             | -                | 41,376    |  |  |
| Investment-linked insurance   |                    |                   |           |                    |                  |           |  |  |
| - Reported but not            |                    |                   |           |                    |                  |           |  |  |
| paid claim                    | 145                | <u> </u>          | 145       | 347                |                  | 347       |  |  |
| Total                         | 142,908            | 27                | 142,935   | 128,031            | 107              | 128,138   |  |  |
| Less ceded reserve for claims | ):<br>:            |                   |           |                    |                  |           |  |  |
| Individual injury insurance   | 26,879             |                   | 26,879    | 18,156             |                  | 18,156    |  |  |
| Net                           | \$116,029          | \$27              | \$116,056 | \$109,875          | \$107            | \$109,982 |  |  |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

For the year ended December 31, 2011

### Reserve for claims is summarized below:

For the year ended December 31, 2012

|   |   | Financial   |  |  | Financial   |  |
|---|---|---|--|--|---|--|
|   |   | instruments with  |  |  | instruments with  |  |
|   |   | discretionary   |  |  | discretionary   |  |
|   |   | participation   |  |  | participation   |  |
|   | Insurance contract  | feature   | Total  | Insurance contract   | feature   | Total  |
| Beginning balance   | \$3,875,488   | \$3,242   | \$3,878,730  | \$3,444,087  | \$211   | \$3,444,298  |
| Reserve   | 4,151,480   | 797   | 4,152,277  | 3,875,488  | 3,242   | 3,878,730  |
| Recover   | (3,875,488)   | (3,242)   | (3,878,730)  | (3,444,087)  | (211)   | (3,444,298)  |
| Gains on foreign exchange   | (7)   | <u> </u>  | (7)  |  | <u> </u>  |  |
| Ending balance  | 4,151,473   | 797   | 4,152,270  | 3,875,488  | 3,242   | 3,878,730  |
| Less ceded reserve for claims   | s:  |   |  |  |   |  |
| Beginning balance-Net   | 549,591   | -   | 549,591  | 497,707  | -   | 497,707  |
| Increase  | 231,240   |   | 231,240  | 51,884   |   | 51,884   |
| Total   | 780,831   |   | 780,831  | 549,591  |   | 549,591  |
| Net   | \$3,370,642   | \$797   | \$3,371,439  | \$3,325,897  | \$3,242   | \$3,329,139  |
|   |   |   |  |  |   |  |
|   | For the year  | r ended December 31   | , 2012   | For the ye   | ear ended December 31,  | , 2011   |
|   |   |   |  |  |   |  |
|   |   | US\$  |  |  | US\$  |  |
|   |   | US\$<br>Financial   |  |  | US\$<br>Financial   |  |
|   |   |   |  |  |   |  |
|   |   | Financial   |  |  | Financial   |  |
|   |   | Financial instruments with  |  |  | Financial instruments with  |  |
|   | Insurance contract  | Financial instruments with discretionary                                      | Total  | Insurance contract   | Financial instruments with discretionary                                    | Total  |
| Beginning balance   |   | Financial instruments with discretionary participation                        | Total<br>\$133,520   | Insurance contract \$113,779   | Financial instruments with discretionary participation                      | Total<br>\$113,786   |
| Beginning balance<br>Reserve  | Insurance contract  | Financial instruments with discretionary participation feature                |  |  | Financial instruments with discretionary participation feature              | -  |
|   | Insurance contract<br>\$133,408   | Financial instruments with discretionary participation feature \$112          | \$133,520  | \$113,779  | Financial instruments with discretionary participation feature \$7          | \$113,786  |
| Reserve   | Insurance contract \$133,408 142,908                                      | Financial instruments with discretionary participation feature \$112 27       | \$133,520<br>142,935   | \$113,779<br>128,031   | Financial instruments with discretionary participation feature \$7 107      | \$113,786<br>128,138   |
| Reserve<br>Recover  | Insurance contract \$133,408 142,908                                      | Financial instruments with discretionary participation feature \$112 27       | \$133,520<br>142,935   | \$113,779<br>128,031   | Financial instruments with discretionary participation feature \$7 107      | \$113,786<br>128,138   |
| Reserve<br>Recover<br>Gains on foreign exchange   | Insurance contract \$133,408 142,908 (133,408) - 142,908                  | Financial instruments with discretionary participation feature \$112 27 (112) | \$133,520<br>142,935<br>(133,520)                                    | \$113,779<br>128,031<br>(113,779)                                    | Financial instruments with discretionary participation feature  \$7 107 (7) | \$113,786<br>128,138<br>(113,786)                                    |
| Reserve Recover Gains on foreign exchange Ending balance  | Insurance contract \$133,408 142,908 (133,408) - 142,908                  | Financial instruments with discretionary participation feature \$112 27 (112) | \$133,520<br>142,935<br>(133,520)                                    | \$113,779<br>128,031<br>(113,779)                                    | Financial instruments with discretionary participation feature  \$7 107 (7) | \$113,786<br>128,138<br>(113,786)                                    |
| Reserve Recover Gains on foreign exchange Ending balance Less ceded reserve for claims                                | Insurance contract \$133,408 142,908 (133,408) - 142,908                  | Financial instruments with discretionary participation feature \$112 27 (112) | \$133,520<br>142,935<br>(133,520)<br>-<br>142,935                    | \$113,779<br>128,031<br>(113,779)<br>-<br>128,031                    | Financial instruments with discretionary participation feature  \$7 107 (7) | \$113,786<br>128,138<br>(113,786)<br>-<br>128,138                    |
| Reserve Recover Gains on foreign exchange Ending balance Less ceded reserve for claims Beginning balance-Net          | Insurance contract \$133,408 142,908 (133,408) - 142,908 ss:              | Financial instruments with discretionary participation feature \$112 27 (112) | \$133,520<br>142,935<br>(133,520)<br>-<br>142,935                    | \$113,779<br>128,031<br>(113,779)<br>-<br>128,031                    | Financial instruments with discretionary participation feature  \$7 107 (7) | \$113,786<br>128,138<br>(113,786)<br>-<br>128,138                    |
| Reserve Recover Gains on foreign exchange Ending balance Less ceded reserve for claim: Beginning balance-Net Increase | Insurance contract \$133,408 142,908 (133,408) - 142,908 ss: 18,919 7,960 | Financial instruments with discretionary participation feature \$112 27 (112) | \$133,520<br>142,935<br>(133,520)<br>-<br>142,935<br>18,919<br>7,960 | \$113,779<br>128,031<br>(113,779)<br>-<br>128,031<br>16,442<br>1,714 | Financial instruments with discretionary participation feature  \$7 107 (7) | \$113,786<br>128,138<br>(113,786)<br>-<br>128,138<br>16,442<br>1,714 |

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

### D. Special reserve:

|  | December 31, 2012 |                  |        |                  | December 31, 2011 |                  |             |                   |
|--|-------------------|------------------|--------|------------------|-------------------|------------------|-------------|-------------------|
| _                                      |                   | NT\$             |        |                  |                   | NT\$             |             |                   |
|  |                   | Financial        |        |                  |                   | Financial        |             |                   |
|  |                   | instruments with |        |                  |                   | instruments with |             |                   |
|  |                   | discretionary    |        |                  |                   | discretionary    |             |                   |
|  | Insurance         | participation    |        |                  | Insurance         | participation    |             |                   |
| _                                      | contract          | feature          | Other  | Total            | contract          | feature          | Other       | Total             |
| Statutory special reserve:             |                   |                  |        |                  |                   |                  |             |                   |
| Individual life                        |                   |                  |        |                  |                   |                  |             |                   |
| insurance                              | \$62,075          | \$-              | \$-    | \$62,075         | \$121,785         | \$-              | \$-         | \$121,785         |
| Individual injury                      |                   |                  |        |                  |                   |                  |             |                   |
| insurance                              | 1,102,231         | -                | -      | 1,102,231        | 2,336,788         | -                | -           | 2,336,788         |
| Individual health                      |                   |                  |        |                  |                   |                  |             |                   |
| insurance                              | 1,829,374         | -                | -      | 1,829,374        | 3,728,497         | -                | -           | 3,728,497         |
| Group insurance                        | 1,384,203         | -                | -      | 1,384,203        | 2,835,742         | -                | -           | 2,835,742         |
| Participating policies                 |                   |                  |        |                  |                   |                  |             |                   |
| dividends reserve                      | 1,971             |                  |        | 1,971            | 227               | <u> </u>         |             | 227               |
| Total                                  | \$4,379,854       | \$-              | \$-    | \$4,379,854      | \$9,023,039       | \$-              | \$-         | \$9,023,039       |
| _                                      | _                 |                  |        |                  |                   |                  |             |                   |
|  |                   | December 31      | , 2012 |                  |                   | December 31      | , 2011      |                   |
|  |                   | US\$             |        |                  |                   | US\$             |             |                   |
| •                                      |                   | Financial        |        |                  |                   | Financial        |             |                   |
|  |                   | instruments with |        |                  |                   | instruments with |             |                   |
|  |                   | discretionary    |        |                  |                   | discretionary    |             |                   |
|  | Insurance         | participation    |        |                  | Insurance         | participation    |             |                   |
|  | contract          | feature          | Other  | Total            | contract          | feature          | Other       | Total             |
| Statutory special reserve:             |                   |                  |        |                  |                   | _                |             |                   |
| Individual life                        |                   |                  |        |                  |                   |                  |             |                   |
| insurance                              | \$2,137           | \$-              | \$-    | \$2,137          | \$4,023           | \$-              | \$-         | \$4,023           |
| Individual injury                      |                   |                  |        |                  |                   |                  |             |                   |
| insurance                              | 37,943            | -                | _      | 37,943           | 77,198            | -                | -           | 77,198            |
| Individual health                      |                   |                  |        |                  |                   |                  |             |                   |
| insurance                              |                   |                  |        |                  |                   |                  |             |                   |
|  | 62,973            | -                | -      | 62,973           | 123,175           | -                | -           | 123,175           |
| Group insurance                        | 62,973<br>47,649  | -                | -      | 62,973<br>47,649 | 123,175<br>93,681 | -                | -           | 123,175<br>93,681 |
| Group insurance Participating policies |                   | -                | -      |                  |                   | -                | -           |                   |
|  |                   | -<br>-           | -<br>- |                  |                   | -<br>-           | -<br>-<br>- |                   |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

### (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

For the year ended December 31, 2011

For the year ended December 31, 2012

### Special reserve is summarized below:

|   |   | NT\$  |             |  |   | NT\$  |            |   |
|---|---|---|-------------|--|---|---|------------|---|
|   |   | Financial   |             | _                                      |   | Financial   | •          |   |
|   |   | instruments with  |             |  |   | instruments with  |            |   |
|   |   | discretionary   |             |  |   | discretionary   |            |   |
|   | Insurance                                     | participation   |             |  | Insurance                                     | participation   |            |   |
|   | contract                                      | feature   | Other       | Total                                  | contract                                      | feature   | Other      | Total                                     |
| Beginning balance   | \$9,023,039                                   | <b>\$</b> -   | <b>\$</b> - | \$9,023,039                            | \$10,556,945                                  | <b>\$</b> -   | \$-        | \$10,556,945                              |
| Reserves for major incidents over 15 years  | (63,292)                                      | -   | -           | (63,292)                               | (169,922)                                     | -   | -          | (169,922)                                 |
| Actual claims payment less offsets of   |   |   |             |  |   |   |            |   |
| reserves for major incidents exceed   |   |   |             |  |   |   |            |   |
| expected claims payment   | (18,925)                                      | -   | -           | (18,925)                               | (769,214)                                     | -   | _          | (769,214)                                 |
| Accumulated provision for special reserves  |   |   |             | , , ,                                  | , , ,   |   |            |   |
| for fluctuation of risks is more than 30  |   |   |             |  |   |   |            |   |
| percent of the retained earned premium  |   |   |             |  |   |   |            |   |
| for the current year  | (51,306)                                      | -   | _           | (51,306)                               | (594,997)                                     | -   | _          | (594,997)                                 |
| Reserves for participating policies dividends   |   |   |             | , , ,                                  | , , ,   |   |            |   |
| reserve   | 2,065   | -   | -           | 2,065                                  | 1,401   | -   | _          | 1,401                                     |
| Recovery from participating policies  | ,   |   |             | ,                                      | ,   |   |            |   |
| dividends reserve   | (321)   | -   | -           | (321)                                  | (285)   | -   | _          | (285)                                     |
| Reserves for dividends risk reserve   | -   | -   | -           | -                                      | (889)   | -   | _          | (889)                                     |
| Reclassify to foreign exchange volatility   |   |   |             |  |   |   |            |   |
| reserve   | (4,511,406)                                   | -   | -           | (4,511,406)                            | -   | -   | _          | -   |
| Ending balance  | \$4,379,854                                   | \$-   | <b>\$</b> - | \$4,379,854                            | \$9,023,039                                   | \$-   | \$-        | \$9,023,039                               |
|   |   |   |             |  |   |   |            |   |
|   |   |   |             |  | -   |   |            |   |
| 7   | For f   | he year ended Dec   | rember 31   | 2012                                   | For   | the year ended Dec  | ember 31   | 2011                                      |
| 7   | For t   | he year ended Dec   | cember 31,  | 2012                                   | For   | the year ended Dec  | ember 31,  | 2011                                      |
| 7   | For t   | US\$  | cember 31,  | 2012                                   | For   | US\$  | ember 31,  | 2011                                      |
| 7   | For t   | US\$<br>Financial   | cember 31,  | 2012                                   | For   | US\$<br>Financial   | cember 31, | , 2011                                    |
| 7   | For t   | US\$ Financial instruments with                                     | cember 31,  | 2012                                   | For   | US\$ Financial instruments with                                     | cember 31, | . 2011                                    |
| 7   |   | US\$ Financial instruments with discretionary                       | eember 31,  | 2012                                   |   | US\$ Financial instruments with discretionary                       | cember 31, | , 2011                                    |
| 7   | Insurance                                     | US\$ Financial instruments with discretionary participation         |             |  | Insurance                                     | US\$ Financial instruments with discretionary participation         |            |   |
|   | Insurance<br>contract                         | US\$ Financial instruments with discretionary participation feature | Other       | Total                                  | Insurance<br>contract                         | US\$ Financial instruments with discretionary participation feature | Other      | Total                                     |
| Beginning balance   | Insurance contract \$310,604                  | US\$ Financial instruments with discretionary participation         |             | Total \$310,604                        | Insurance contract \$348,759                  | US\$ Financial instruments with discretionary participation         |            | Total<br>\$348,759                        |
| Beginning balance<br>Reserves for major incidents over 15 years   | Insurance<br>contract                         | US\$ Financial instruments with discretionary participation feature | Other       | Total                                  | Insurance<br>contract                         | US\$ Financial instruments with discretionary participation feature | Other      | Total                                     |
| Beginning balance Reserves for major incidents over 15 years Actual claims payment less offsets of  | Insurance contract \$310,604                  | US\$ Financial instruments with discretionary participation feature | Other       | Total \$310,604                        | Insurance contract \$348,759                  | US\$ Financial instruments with discretionary participation feature | Other      | Total<br>\$348,759                        |
| Beginning balance Reserves for major incidents over 15 years Actual claims payment less offsets of reserves for major incidents exceed  | Insurance<br>contract<br>\$310,604<br>(2,179) | US\$ Financial instruments with discretionary participation feature | Other       | Total<br>\$310,604<br>(2,179)          | Insurance<br>contract<br>\$348,759<br>(5,614) | US\$ Financial instruments with discretionary participation feature | Other      | Total<br>\$348,759<br>(5,614)             |
| Beginning balance Reserves for major incidents over 15 years Actual claims payment less offsets of reserves for major incidents exceed expected claims payment  | Insurance contract \$310,604                  | US\$ Financial instruments with discretionary participation feature | Other       | Total \$310,604                        | Insurance contract \$348,759                  | US\$ Financial instruments with discretionary participation feature | Other      | Total<br>\$348,759                        |
| Beginning balance Reserves for major incidents over 15 years Actual claims payment less offsets of reserves for major incidents exceed expected claims payment Accumulated provision for special reserves   | Insurance<br>contract<br>\$310,604<br>(2,179) | US\$ Financial instruments with discretionary participation feature | Other       | Total<br>\$310,604<br>(2,179)          | Insurance<br>contract<br>\$348,759<br>(5,614) | US\$ Financial instruments with discretionary participation feature | Other      | Total<br>\$348,759<br>(5,614)             |
| Beginning balance Reserves for major incidents over 15 years Actual claims payment less offsets of reserves for major incidents exceed expected claims payment  | Insurance<br>contract<br>\$310,604<br>(2,179) | US\$ Financial instruments with discretionary participation feature | Other       | Total<br>\$310,604<br>(2,179)          | Insurance<br>contract<br>\$348,759<br>(5,614) | US\$ Financial instruments with discretionary participation feature | Other      | Total<br>\$348,759<br>(5,614)             |
| Beginning balance Reserves for major incidents over 15 years Actual claims payment less offsets of reserves for major incidents exceed expected claims payment Accumulated provision for special reserves   | Insurance<br>contract<br>\$310,604<br>(2,179) | US\$ Financial instruments with discretionary participation feature | Other       | Total<br>\$310,604<br>(2,179)<br>(651) | Insurance contract \$348,759 (5,614) (25,412) | US\$ Financial instruments with discretionary participation feature | Other      | Total<br>\$348,759<br>(5,614)             |
| Beginning balance Reserves for major incidents over 15 years Actual claims payment less offsets of reserves for major incidents exceed expected claims payment Accumulated provision for special reserves for fluctuation of risks is more than 30  | Insurance<br>contract<br>\$310,604<br>(2,179) | US\$ Financial instruments with discretionary participation feature | Other       | Total<br>\$310,604<br>(2,179)          | Insurance<br>contract<br>\$348,759<br>(5,614) | US\$ Financial instruments with discretionary participation feature | Other      | Total<br>\$348,759<br>(5,614)             |
| Beginning balance Reserves for major incidents over 15 years Actual claims payment less offsets of reserves for major incidents exceed expected claims payment Accumulated provision for special reserves for fluctuation of risks is more than 30 percent of the retained earned premium   | Insurance contract \$310,604 (2,179) (651)    | US\$ Financial instruments with discretionary participation feature | Other       | Total<br>\$310,604<br>(2,179)<br>(651) | Insurance contract \$348,759 (5,614) (25,412) | US\$ Financial instruments with discretionary participation feature | Other      | Total<br>\$348,759<br>(5,614)<br>(25,412) |
| Beginning balance Reserves for major incidents over 15 years Actual claims payment less offsets of reserves for major incidents exceed expected claims payment Accumulated provision for special reserves for fluctuation of risks is more than 30 percent of the retained earned premium for the current year Reserves for participating policies dividends reserve                                      | Insurance contract \$310,604 (2,179)          | US\$ Financial instruments with discretionary participation feature | Other       | Total<br>\$310,604<br>(2,179)<br>(651) | Insurance contract \$348,759 (5,614) (25,412) | US\$ Financial instruments with discretionary participation feature | Other      | Total<br>\$348,759<br>(5,614)<br>(25,412) |
| Beginning balance Reserves for major incidents over 15 years Actual claims payment less offsets of reserves for major incidents exceed expected claims payment Accumulated provision for special reserves for fluctuation of risks is more than 30 percent of the retained earned premium for the current year Reserves for participating policies dividends reserve Recovery from participating policies | Insurance contract \$310,604 (2,179) (651)    | US\$ Financial instruments with discretionary participation feature | Other       | Total<br>\$310,604<br>(2,179)<br>(651) | Insurance contract \$348,759 (5,614) (25,412) | US\$ Financial instruments with discretionary participation feature | Other      | Total \$348,759 (5,614) (25,412)          |
| Beginning balance Reserves for major incidents over 15 years Actual claims payment less offsets of reserves for major incidents exceed expected claims payment Accumulated provision for special reserves for fluctuation of risks is more than 30 percent of the retained earned premium for the current year Reserves for participating policies dividends reserve                                      | Insurance contract \$310,604 (2,179) (651)    | US\$ Financial instruments with discretionary participation feature | Other       | Total<br>\$310,604<br>(2,179)<br>(651) | Insurance contract \$348,759 (5,614) (25,412) | US\$ Financial instruments with discretionary participation feature | Other      | Total \$348,759 (5,614) (25,412)          |

(155,298)

\$150,770

(155,298)

\$150,770

\$298,085

\$298,085

Reclassify to foreign exchange volatility

reserve

Ending balance

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

### E. Special capital reserve for major incidents and fluctuation of risks:

|                             |             | December 31, 2012 |         |             |           | December 31, 2011 |         |           |  |
|-----------------------------|-------------|-------------------|---------|-------------|-----------|-------------------|---------|-----------|--|
|                             |             | NT\$              |         |             |           | NT\$              |         |           |  |
|                             |             | Financial         |         |             | Financial |                   |         |           |  |
|                             |             | instruments       |         |             |           | instruments       |         |           |  |
|                             |             | with              |         |             |           | with              |         |           |  |
|                             |             | discretionary     |         |             |           | discretionary     |         |           |  |
|                             | Insurance   | participation     |         |             | Insurance | participation     |         |           |  |
|                             | contract    | feature           | Other   | Total       | contract  | feature           | Other   | Total     |  |
| Individual life insurance   | \$27,650    | \$-               | \$-     | \$27,650    | \$19,462  | \$-               | \$-     | \$19,462  |  |
| Individual injury insurance | 279,581     | -                 | -       | 279,581     | 157,782   | -                 | -       | 157,782   |  |
| Individual health insurance | 842,680     | -                 | -       | 842,680     | 509,244   | -                 | -       | 509,244   |  |
| Group insurance             | 711,767     |                   | _       | 711,767     | 55,463    |                   |         | 55,463    |  |
| Total                       | \$1,861,678 | \$-               | \$-     | \$1,861,678 | \$741,951 | \$-               | \$-     | \$741,951 |  |
|                             |             |                   |         |             |           |                   |         |           |  |
|                             |             | December 31       | 1, 2012 |             |           | December 31       | 1, 2011 |           |  |
|                             |             | US\$              |         |             |           | US\$              |         |           |  |
|                             |             | Financial         |         |             |           | Financial         |         |           |  |
|                             |             | instruments       |         |             |           | instruments       |         |           |  |
|                             |             | with              |         |             |           | with              |         |           |  |
|                             |             | discretionary     |         |             |           | discretionary     |         |           |  |
|                             | Insurance   | participation     |         |             | Insurance | participation     |         |           |  |
|                             | contract    | feature           | Other   | Total       | contract  | feature           | Other   | Total     |  |
| Individual life insurance   | \$952       | \$-               | \$-     | \$952       | \$644     | \$-               | \$-     | \$644     |  |
| Individual injury insurance | 9,624       | -                 | -       | 9,624       | 5,212     | -                 | -       | 5,212     |  |
| Individual health insurance | 29,008      | -                 | -       | 29,008      | 16,823    | -                 | -       | 16,823    |  |
| Group insurance             | 24,501      |                   |         | 24,501      | 1,832     |                   |         | 1,832     |  |
| Total                       | \$64,085    | \$-               | \$-     | \$64,085    | \$24,511  | \$-               | \$-     | \$24,511  |  |

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

### F. Premium deficiency reserve:

|                   |                    | December 31, 2012 |              | December 31, 2011  |                   |              |  |
|-------------------|--------------------|-------------------|--------------|--------------------|-------------------|--------------|--|
|                   |                    | NT\$              |              | NT\$               |                   |              |  |
|                   |                    | Financial         |              | Financial          |                   |              |  |
|                   |                    | instruments with  |              |                    | instruments with  |              |  |
|                   |                    | discretionary     |              |                    | discretionary     |              |  |
|                   |                    | participation     |              |                    | participation     |              |  |
|                   | Insurance contract | feature           | Total        | Insurance contract | feature           | Total        |  |
| Individual life   |                    |                   |              |                    |                   |              |  |
| insurance         | \$16,389,516       | \$-               | \$16,389,516 | \$12,872,878       | \$-               | \$12,872,878 |  |
| Individual health |                    |                   |              |                    |                   |              |  |
| insurance         | 690,546            | -                 | 690,546      | 673,880            | -                 | 673,880      |  |
| Group insurance   | 41,573             |                   | 41,573       | 52,969             | -                 | 52,969       |  |
| Total             | \$17,121,635       | \$-               | \$17,121,635 | \$13,599,727       | \$-               | \$13,599,727 |  |
|                   |                    |                   |              |                    |                   |              |  |
|                   |                    | December 31, 2012 |              |                    | December 31, 2011 |              |  |
|                   | -                  | US\$              |              |                    | US\$              |              |  |
|                   |                    | Financial         |              |                    | Financial         |              |  |
|                   |                    | instruments with  |              |                    | instruments with  |              |  |
|                   |                    | discretionary     |              |                    | discretionary     |              |  |
|                   |                    | participation     |              |                    | participation     |              |  |
|                   | Insurance contract | feature           | Total        | Insurance contract | feature           | Total        |  |
| Individual life   |                    |                   |              |                    |                   |              |  |
| insurance         | \$564,183          | \$-               | \$564,183    | \$425,268          | \$-               | \$425,268    |  |
| Individual health |                    |                   |              |                    |                   |              |  |
| insurance         | 23,771             | -                 | 23,771       | 22,262             | -                 | 22,262       |  |
| Group insurance   | 1,431              |                   | 1,431        | 1,750              | <u>-</u>          | 1,750        |  |
| Total             | \$589,385          | \$-               | \$589,385    | \$449,280          | \$-               | \$449,280    |  |

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

Premium deficiency reserve is summarized below:

|                   | For the year       | ur ended December 3 | 31, 2012     | For the year ended December 31, 2011 |                      |              |  |
|-------------------|--------------------|---------------------|--------------|--------------------------------------|----------------------|--------------|--|
|                   |                    | NT\$                |              |                                      | NT\$                 |              |  |
|                   |                    | Financial           |              | Financial                            |                      |              |  |
|                   |                    | instruments with    |              | instruments with                     |                      |              |  |
|                   | discretionary      |                     |              |                                      | discretionary        |              |  |
|                   |                    | participation       |              |                                      | participation        |              |  |
|                   | Insurance contract | feature             | Total        | Insurance contract                   | feature              | Total        |  |
| Beginning balance | \$13,599,727       | \$-                 | \$13,599,727 | \$10,064,101                         | \$-                  | \$10,064,101 |  |
| Reserve           | 3,754,578          | -                   | 3,754,578    | 3,366,593                            | -                    | 3,366,593    |  |
| (Gains) losses on |                    |                     |              |                                      |                      |              |  |
| foreign exchange  | (232,670)          | <u>-</u> _          | (232,670)    | 169,033                              |                      | 169,033      |  |
| Ending balance    | \$17,121,635       | \$-                 | \$17,121,635 | \$13,599,727                         | \$-                  | \$13,599,727 |  |
|                   |                    |                     |              |                                      |                      |              |  |
|                   | For the year       | ar ended December 3 | 1, 2012      | For the ye                           | ear ended December 3 | 1, 2011      |  |
|                   |                    | US\$                |              |                                      | US\$                 |              |  |
|                   |                    | Financial           |              |                                      | Financial            |              |  |
|                   |                    | instruments with    |              |                                      | instruments with     |              |  |
|                   |                    | discretionary       |              |                                      | discretionary        |              |  |
|                   |                    | participation       |              |                                      | participation        |              |  |
|                   | Insurance contract | feature             | Total        | Insurance contract                   | feature              | Total        |  |
| Beginning balance | \$468,149          | \$-                 | \$468,149    | \$332,477                            | \$-                  | \$332,477    |  |
| Reserve           | 129,245            | -                   | 129,245      | 111,219                              | -                    | 111,219      |  |
| (Gains) losses on |                    |                     |              |                                      |                      |              |  |
| foreign exchange  | (8,009)            | <u>-</u>            | (8,009)      | 5,584                                |                      | 5,584        |  |
| Ending balance    | \$589,385          | \$-                 | \$589,385    | \$449,280                            | \$-                  | \$449,280    |  |

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

### G. Liability adequacy reserve:

|  | December 31, 2012        | December 31, 2011        |
|--|--------------------------|--------------------------|
|  | (NT\$)                   | (NT\$)                   |
|  | Insurance contract and   | Insurance contract and   |
|  | financial instruments    | financial instruments    |
|  | with discretionary       | with discretionary       |
|  | participation feature    | participation feature    |
| Reserve for life insurance liabilities | \$2,990,178,096          | \$2,694,755,900          |
| Unearned premium reserve               | 11,848,775               | 12,017,981               |
| Premium deficiency reserve             | 17,121,635               | 13,599,727               |
| Total                                  | \$3,019,148,506          | \$2,720,373,608          |
| Book value of insurance liabilities    | \$3,019,148,506          | \$2,720,373,608          |
| Estimated present value of cash flows  | \$2,174,379,434          | \$2,368,148,220          |
| Balance of liability adequacy reserve  | \$-                      | \$-                      |
|  | December 31, 2012 (US\$) | December 31, 2011 (US\$) |
|  | Insurance contract and   | Insurance contract and   |
|  | financial instruments    | financial instruments    |
|  | with discretionary       | with discretionary       |
|  | participation feature    | participation feature    |
| Reserve for life insurance liabilities | \$102,932,121            | \$89,023,981             |
| Unearned premium reserve               | 407,875                  | 397,026                  |
| Premium deficiency reserve             | 589,385                  | 449,280                  |
| Total                                  | \$103,929,381            | \$89,870,287             |
| Book value of insurance liabilities    | \$103,929,381            | \$89,870,287             |
| Estimated present value of cash flows  | \$74,849,550             | \$78,234,167             |
| Balance of liability adequacy reserve  | \$-                      | \$-                      |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

- Note 1: Shown by liability adequacy test range (integrated contract).
- Note 2: Reserve for claims and special reserve are not included in liability adequacy test. Reserve for claims is determined based on claims incurred before valuation date (December 31, 2012 and 2011, respectively) and therefore not included in the test.
- Note 3: There are no instances of merge or transfer of insurance contract for the Company. As such, the book value of related intangible assets shall not be deducted from book value of insurance liability for liability adequacy reserve test.

Liability adequacy testing methodology are listed as follows:

|             | December 31, 2012  |
|-------------|--|
| Test method | Gross premium valuation method (GPV)   |
| Groups      | Integrated testing   |
| Assumptions | (1) Information of policies: Include insurance contracts and financial instruments with discretionary participation feature as of December 31, 2012.   |
|             | (2) Discount rate: Under assets allocation plan of current semi-annual report, discount rates are calculated using the best estimated scenario investment return based on actuary report of 2011, with neutral assumption for discount rates after 30 years. |
|             | December 31, 2011  |
| Test method | Gross premium valuation method (GPV)   |
| Groups      | Integrated testing   |
| Assumptions | (1) Information of policies: Include insurance contracts and financial instruments with discretionary participation feature as of December 31, 2011.   |
|             | (2) Discount rate: Under assets allocation plan of current semi-annual   |

report, discount rates are calculated using the best estimated scenario investment return based on actuary report of 2010, with neutral

assumption for discount rates after 30 years (after 2041).

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

#### H. Reserve for insurance contract with feature of financial instruments:

The Company issues non-investment-linked insurance contract without discretionary participation feature of financial instruments. As of December 31, 2012 and 2011, reserve for insurance contract with feature of financial instruments is summarized below:

|                          | 20           | 12          |              | 2011        |                |  |
|--------------------------|--------------|-------------|--------------|-------------|----------------|--|
|                          | NT\$         | US\$        | NT\$         |             | US\$           |  |
| Life insurance           | \$56,461,371 | \$1,943,593 | \$60,624,    | 750         | \$2,002,800    |  |
|                          |              |             |              |             |                |  |
|                          |              | For the ye  | ear ended    | For         | the year ended |  |
|                          |              | December    | r 31,2012    | Dec         | ember 31,2011  |  |
|                          |              | N           | Γ\$          |             | NT\$           |  |
| Beginning balance        |              | \$60,6      | 24,750       |             | \$55,083,796   |  |
| Premiums (returned) re   |              | (5,532)     |              | 6,757,906   |                |  |
| Insurance claim payme    | ents         | (5,1        | 18,417)      | (2,214,416) |                |  |
| Net provision of statute | ory reserve  | 9           | 960,570      |             | 997,464        |  |
| Ending balance           |              | \$56,4      | \$56,461,371 |             | \$60,624,750   |  |
|                          |              |             |              |             |                |  |
|                          |              | For the ye  | ear ended    | For         | the year ended |  |
|                          |              | December    | r 31,2012    | Dec         | ember 31,2011  |  |
|                          |              | US          | S\$          |             | US\$           |  |
| Beginning balance        |              | \$2,0       | 86,910       |             | \$1,819,749    |  |
| Premiums (returned) re   | eceived      |             | (190)        |             | 223,254        |  |
| Insurance claim payme    | ents         | (1          | 76,193)      |             | (73,155)       |  |
| Net provision of statute | ory reserve  |             | 33,066       |             | 32,952         |  |
| Ending balance           |              | \$1,9       | \$1,943,593  |             | \$2,002,800    |  |

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

### (2) Cathay Life (China)

### A. Reserve for life insurance liabilities:

|                   |                    | December 31, 2012 |             | December 31, 2011  |                   |             |  |
|-------------------|--------------------|-------------------|-------------|--------------------|-------------------|-------------|--|
|                   |                    | NT\$              |             |                    | NT\$              |             |  |
|                   |                    | Financial         |             |                    | Financial         |             |  |
|                   |                    | instruments with  |             |                    | instruments with  |             |  |
|                   |                    | discretionary     |             |                    | discretionary     |             |  |
|                   |                    | participation     |             |                    | participation     |             |  |
|                   | Insurance contract | feature           | Total       | Insurance contract | feature           | Total       |  |
| Life insurance    | \$2,875,460        | \$-               | \$2,875,460 | \$2,417,929        | \$-               | \$2,417,929 |  |
| Health insurance  | 58,989             | -                 | 58,989      | 44,343             | -                 | 44,343      |  |
| Investment-linked |                    |                   |             |                    |                   |             |  |
| insurance         | 50,436             |                   | 50,436      | 19,226             | <u> </u>          | 19,226      |  |
| Total             | \$2,984,885        | \$-               | \$2,984,885 | \$2,481,498        | \$-               | \$2,481,498 |  |
|                   |                    |                   |             |                    |                   |             |  |
|                   |                    | December 31, 2012 |             |                    | December 31, 2011 |             |  |
|                   |                    | US\$              |             |                    | US\$              |             |  |
|                   |                    | Financial         |             |                    | Financial         |             |  |
|                   |                    | instruments with  |             |                    | instruments with  |             |  |
|                   |                    | discretionary     |             |                    | discretionary     |             |  |
|                   |                    | participation     |             |                    | participation     |             |  |
|                   | Insurance contract | feature           | Total       | Insurance contract | feature           | Total       |  |
| Life insurance    | \$98,983           | \$-               | \$98,983    | \$79,879           | \$-               | \$79,879    |  |
| Health insurance  | 2,031              | -                 | 2,031       | 1,465              | -                 | 1,465       |  |
| Investment-linked |                    |                   |             |                    |                   |             |  |
| insurance         | 1,736              |                   | 1,736       | 635                |                   | 635         |  |
| Total             | \$102,750          | \$-               | \$102,750   | \$81,979           | \$-               | \$81,979    |  |

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

Reserve for life insurance liabilities is summarized below:

|                   | For the ye         | ear ended December 3 | 1, 2012     | For the year ended December 31, 2011 |                       |             |  |
|-------------------|--------------------|----------------------|-------------|--------------------------------------|-----------------------|-------------|--|
|                   |                    | NT\$                 |             |                                      | NT\$                  |             |  |
|                   |                    | Financial            |             | Financial                            |                       |             |  |
|                   |                    | instruments with     |             | instruments with                     |                       |             |  |
|                   | discretionary      |                      |             |                                      | discretionary         |             |  |
|                   |                    | participation        |             |                                      | participation         |             |  |
|                   | Insurance contract | feature              | Total       | Insurance contract                   | feature               | Total       |  |
| Beginning balance | \$2,481,498        | \$-                  | \$2,481,498 | \$3,083,702                          | \$-                   | \$3,083,702 |  |
| Reserve           | 955,020            | -                    | 955,020     | 1,007,504                            | -                     | 1,007,504   |  |
| Recover           | (377,675)          | -                    | (377,675)   | (1,837,146)                          | -                     | (1,837,146) |  |
| (Gains) losses on |                    |                      |             |                                      |                       |             |  |
| foreign exchange  | (73,958)           | <u>-</u>             | (73,958)    | 227,438                              |                       | 227,438     |  |
| Ending balance    | \$2,984,885        | \$-                  | \$2,984,885 | \$2,481,498                          | \$-                   | \$2,481,498 |  |
|                   |                    |                      |             |                                      |                       |             |  |
|                   | For the ye         | ear ended December 3 | 1, 2012     | For the y                            | ear ended December 31 | , 2011      |  |
|                   |                    | US\$                 |             |                                      | US\$                  |             |  |
|                   |                    | Financial            |             |                                      | Financial             |             |  |
|                   |                    | instruments with     |             |                                      | instruments with      |             |  |
|                   |                    | discretionary        |             |                                      | discretionary         |             |  |
|                   |                    | participation        |             |                                      | participation         |             |  |
|                   | Insurance contract | feature              | Total       | Insurance contract                   | feature               | Total       |  |
| Beginning balance | \$85,422           | \$-                  | \$85,422    | \$101,873                            | \$-                   | \$101,873   |  |
| Reserve           | 32,875             | -                    | 32,875      | 33,284                               | -                     | 33,284      |  |
| Recover           | (13,001)           | -                    | (13,001)    | (60,692)                             | -                     | (60,692)    |  |
| (Gains) losses on |                    |                      |             |                                      |                       |             |  |
| foreign exchange  | (2,546)            | <u>-</u>             | (2,546)     | 7,514                                |                       | 7,514       |  |
| Ending balance    | \$102,750          | \$-                  | \$102,750   | \$81,979                             | \$-                   | \$81,979    |  |

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

### B. Unearned premium reserve:

|   | December 31, 2012   |   |   | December 31, 2011                                     |   |   |
|---|---|---|---|---|---|---|
|   | NT\$ Financial  |   |   | NT\$ Financial  |   |   |
|   |   |   |   |   |   |   |
|   |   | instruments with  |   |   | instruments with  |   |
|   |   | discretionary   |   |   | discretionary   |   |
|   |   | participation   |   |   | participation   |   |
|   | Insurance contract  | feature   | Total   | Insurance contract                                    | feature   | Total   |
| Individual injury insurance   | \$6,787   | \$-   | \$6,787   | \$8,653   | \$-   | \$8,653   |
| Individual health insurance   | 624   | -   | 624   | 682   | -   | 682   |
| Group insurance   | 245,310   | <u>-</u>  | 245,310   | 229,383   | <u>-</u> _  | 229,383   |
| Total   | 252,721   | -   | 252,721   | 238,718   | - [   | 238,718   |
| Less ceded unearned premium   | reserve:  |   |   |   |   |   |
| Individual life insurance   | 61  | -   | 61  | 62  | -   | 62  |
| Individual injury insurance   | 66  | -   | 66  | 68  | -   | 68  |
| Individual health insurance   | 2,862   | -   | 2,862   | 2,937   | -   | 2,937   |
| Group insurance   | 4,171   | <u> </u>  | 4,171   | 4,280   | <u> </u>  | 4,280   |
| Total   | 7,160   | <u>-</u>  | 7,160   | 7,347   | <u>-</u> _  | 7,347   |
| Net   | \$245,561   | \$-   | \$245,561   | \$231,371   | \$-   | \$231,371   |
|   |   |   |   |   |   |   |
|   | De  | ecember 31, 2012  |   | D   | ecember 31, 2011  |   |
|   | De  | US\$  |   | D   | US\$  |   |
|   | De  | US\$<br>Financial   |   | D   | US\$<br>Financial   |   |
|   | De  | US\$ Financial instruments with                                     |   | D   | US\$ Financial instruments with                                     |   |
|   | De  | US\$ Financial instruments with discretionary                       |   | D   | US\$ Financial instruments with discretionary                       |   |
|   |   | US\$ Financial instruments with discretionary participation         | Total   |   | US\$ Financial instruments with discretionary participation         | Total   |
| Individual injury insurance   | Insurance contract  | US\$ Financial instruments with discretionary participation feature | Total \$234   | Insurance contract                                    | US\$ Financial instruments with discretionary participation feature | Total \$286   |
| Individual injury insurance   | Insurance contract \$234                                    | US\$ Financial instruments with discretionary participation         | \$234   | Insurance contract \$286                              | US\$ Financial instruments with discretionary participation         | \$286   |
| Individual health insurance   | Insurance contract \$234 22                                 | US\$ Financial instruments with discretionary participation feature | \$234<br>22   | Insurance contract \$286 23                           | US\$ Financial instruments with discretionary participation feature | \$286<br>23   |
| Individual health insurance Group insurance   | Insurance contract  | US\$ Financial instruments with discretionary participation feature | \$234<br>22<br>8,444                                      | Insurance contract                                    | US\$ Financial instruments with discretionary participation feature | \$286<br>23<br>7,578                                      |
| Individual health insurance Group insurance Total   | Insurance contract \$234 22 8,444 8,700                     | US\$ Financial instruments with discretionary participation feature | \$234<br>22   | Insurance contract \$286 23                           | US\$ Financial instruments with discretionary participation feature | \$286<br>23   |
| Individual health insurance Group insurance Total Less ceded unearned premium   | Insurance contract   \$234   22   8,444   8,700   reserve:  | US\$ Financial instruments with discretionary participation feature | \$234<br>22<br>8,444<br>8,700                             | Insurance contract \$286 23 7,578 7,887               | US\$ Financial instruments with discretionary participation feature | \$286<br>23<br>7,578<br>7,887                             |
| Individual health insurance Group insurance Total Less ceded unearned premium Individual life insurance   | Insurance contract \$234 22 8,444 8,700 reserve:            | US\$ Financial instruments with discretionary participation feature | \$234<br>22<br>8,444<br>8,700                             | Insurance contract \$286 23 7,578 7,887               | US\$ Financial instruments with discretionary participation feature | \$286<br>23<br>7,578<br>7,887                             |
| Individual health insurance Group insurance Total Less ceded unearned premium Individual life insurance Individual injury insurance   | Insurance contract \$234 22 8,444 8,700 reserve: 2 2        | US\$ Financial instruments with discretionary participation feature | \$234<br>22<br>8,444<br>8,700                             | Insurance contract \$286 23 7,578 7,887 2 2 2         | US\$ Financial instruments with discretionary participation feature | \$286<br>23<br>7,578<br>7,887                             |
| Individual health insurance Group insurance Total Less ceded unearned premium Individual life insurance   | Insurance contract \$234 22 8,444 8,700 reserve:            | US\$ Financial instruments with discretionary participation feature | \$234<br>22<br>8,444<br>8,700                             | Insurance contract \$286 23 7,578 7,887               | US\$ Financial instruments with discretionary participation feature | \$286<br>23<br>7,578<br>7,887<br>2<br>2                   |
| Individual health insurance Group insurance Total Less ceded unearned premium Individual life insurance Individual injury insurance Individual health insurance                 | Insurance contract \$234 22 8,444 8,700 reserve: 2 2 98     | US\$ Financial instruments with discretionary participation feature | \$234<br>22<br>8,444<br>8,700<br>2<br>2<br>2<br>98        | Insurance contract \$286 23 7,578 7,887  2 2 2 97 141 | US\$ Financial instruments with discretionary participation feature | \$286<br>23<br>7,578<br>7,887<br>2<br>2<br>2<br>97<br>141 |
| Individual health insurance Group insurance Total Less ceded unearned premium Individual life insurance Individual injury insurance Individual health insurance Group insurance | Insurance contract \$234 22 8,444 8,700 reserve: 2 2 98 144 | US\$ Financial instruments with discretionary participation feature | \$234<br>22<br>8,444<br>8,700<br>2<br>2<br>2<br>98<br>144 | Insurance contract \$286 23 7,578 7,887  2 2 97       | US\$ Financial instruments with discretionary participation feature | \$286<br>23<br>7,578<br>7,887<br>2<br>2<br>2<br>97        |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

For the year ended December 31, 2011

### Unearned premium reserve is summarized below:

For the year ended December 31, 2012

|  |   | NT\$  |   |  | NT\$  |  |
|--|---|---|---|--|---|--|
|  |   | Financial   |   |  | Financial   |  |
|  |   | instruments with  |   |  | instruments with  |  |
|  |   | discretionary   |   |  | discretionary   |  |
|  |   | participation   |   |  | participation   |  |
|  | Insurance contract  | feature   | Total                                   | Insurance contract                                 | feature   | Total  |
| Beginning balance  | \$238,718   | \$-   | \$238,718                               | \$211,489  | \$-   | \$211,489  |
| Reserve  | 269,698   | -   | 269,698                                 | 206,999  | -   | 206,999  |
| Recover  | (248,736)   | -   | (248,736)                               | (198,970)  | -   | (198,970)  |
| (Gains) losses on foreign  |   |   |   |  |   |  |
| exchange   | (6,959)   |   | (6,959)                                 | 19,200   |   | 19,200   |
| Ending balance   | 252,721   | <u> </u>  | 252,721                                 | 238,718  |   | 238,718  |
| Less ceded unearned premium  | reserve:  |   |   |  |   |  |
| Beginning balance-Net  | 7,347   | -   | 7,347                                   | 6,749  | -   | 6,749  |
| Increase   | 24  | -   | 24                                      | -  | -   | -  |
| (Losses) gains on foreign  |   |   |   |  |   |  |
| exchange   | (211)   |   | (211)                                   | 598  |   | 598  |
| Total  | 7,160   |   | 7,160                                   | 7,347  |   | 7,347  |
| Ending balance-Net   | \$245,561   | \$-   | \$245,561                               | \$231,371  | \$-   | \$231,371  |
|  | For the year  | ended December 31, 2  | 2012                                    | For the yea  | r ended December 31,  | 2011   |
|  | For the year  | ended December 31, 2  | 2012                                    | For the yea  | ar ended December 31,   | 2011   |
|  | For the year  | US\$  | 2012                                    | For the yea  | US\$  | 2011   |
|  | For the year  | US\$<br>Financial   | 2012                                    | For the yea  | US\$<br>Financial   | 2011   |
|  | For the year  | US\$ Financial instruments with                                     | 2012                                    | For the yea  | US\$ Financial instruments with                                     | 2011   |
|  | For the year  | US\$ Financial instruments with discretionary                       | 2012                                    | For the yea  | US\$ Financial instruments with discretionary                       | 2011   |
|  |   | US\$ Financial instruments with discretionary participation         |   |  | US\$ Financial instruments with discretionary participation         |  |
| Beginning balance  | Insurance contract  | US\$ Financial instruments with discretionary participation feature | Total                                   | Insurance contract                                 | US\$ Financial instruments with discretionary participation feature | Total  |
| Beginning balance<br>Reserve   | Insurance contract \$8,218  | US\$ Financial instruments with discretionary participation         | Total<br>\$8,218                        |  | US\$ Financial instruments with discretionary participation         | Total<br>\$6,987                                     |
|  | Insurance contract  | US\$ Financial instruments with discretionary participation feature | Total                                   | Insurance contract \$6,987                         | US\$ Financial instruments with discretionary participation feature | Total  |
| Reserve  | Insurance contract \$8,218 9,284  | US\$ Financial instruments with discretionary participation feature | Total<br>\$8,218<br>9,284               | Insurance contract \$6,987 6,839                   | US\$ Financial instruments with discretionary participation feature | Total<br>\$6,987<br>6,839                            |
| Reserve<br>Recover   | Insurance contract \$8,218 9,284  | US\$ Financial instruments with discretionary participation feature | Total<br>\$8,218<br>9,284               | Insurance contract \$6,987 6,839                   | US\$ Financial instruments with discretionary participation feature | Total<br>\$6,987<br>6,839                            |
| Reserve<br>Recover<br>(Gains) losses on foreign  | Insurance contract  | US\$ Financial instruments with discretionary participation feature | Total<br>\$8,218<br>9,284<br>(8,562)    | Insurance contract \$6,987 6,839 (6,573)           | US\$ Financial instruments with discretionary participation feature | Total<br>\$6,987<br>6,839<br>(6,573)                 |
| Reserve<br>Recover<br>(Gains) losses on foreign<br>exchange  | Insurance contract \$8,218 9,284 (8,562)  (240) 8,700                                   | US\$ Financial instruments with discretionary participation feature | Total<br>\$8,218<br>9,284<br>(8,562)    | Insurance contract \$6,987 6,839 (6,573)           | US\$ Financial instruments with discretionary participation feature | Total<br>\$6,987<br>6,839<br>(6,573)                 |
| Reserve Recover (Gains) losses on foreign exchange Ending balance  | Insurance contract \$8,218 9,284 (8,562)  (240) 8,700                                   | US\$ Financial instruments with discretionary participation feature | Total<br>\$8,218<br>9,284<br>(8,562)    | Insurance contract \$6,987 6,839 (6,573)           | US\$ Financial instruments with discretionary participation feature | Total<br>\$6,987<br>6,839<br>(6,573)                 |
| Reserve Recover (Gains) losses on foreign exchange Ending balance Less ceded unearned premium  | Insurance contract   \$8,218   9,284   (8,562)   (240)     8,700     reserve:           | US\$ Financial instruments with discretionary participation feature | Total \$8,218 9,284 (8,562) (240) 8,700 | Insurance contract \$6,987 6,839 (6,573) 634 7,887 | US\$ Financial instruments with discretionary participation feature | Total<br>\$6,987<br>6,839<br>(6,573)<br>634<br>7,887 |
| Reserve Recover (Gains) losses on foreign exchange Ending balance Less ceded unearned premium Beginning balance-Net                                    | Insurance contract   \$8,218   9,284   (8,562)   (240)     8,700     reserve:           | US\$ Financial instruments with discretionary participation feature | Total \$8,218 9,284 (8,562) (240) 8,700 | Insurance contract \$6,987 6,839 (6,573) 634 7,887 | US\$ Financial instruments with discretionary participation feature | Total<br>\$6,987<br>6,839<br>(6,573)<br>634<br>7,887 |
| Reserve Recover (Gains) losses on foreign exchange Ending balance Less ceded unearned premium Beginning balance-Net Increase                           | Insurance contract   \$8,218   9,284   (8,562)   (240)     8,700     reserve:           | US\$ Financial instruments with discretionary participation feature | Total \$8,218 9,284 (8,562) (240) 8,700 | Insurance contract \$6,987 6,839 (6,573) 634 7,887 | US\$ Financial instruments with discretionary participation feature | Total<br>\$6,987<br>6,839<br>(6,573)<br>634<br>7,887 |
| Reserve Recover (Gains) losses on foreign exchange Ending balance Less ceded unearned premium Beginning balance-Net Increase (Losses) gains on foreign | Insurance contract   \$8,218   9,284   (8,562)   (240)     8,700     reserve:   253   - | US\$ Financial instruments with discretionary participation feature | Total \$8,218 9,284 (8,562) (240) 8,700 | Insurance contract \$6,987 6,839 (6,573) 634 7,887 | US\$ Financial instruments with discretionary participation feature | Total \$6,987 6,839 (6,573) 634 7,887                |

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

### C. Reserve for claims:

|                                | December 31, 2012  |                  |           | December 31, 2011  |                  |           |  |
|--------------------------------|--------------------|------------------|-----------|--------------------|------------------|-----------|--|
|                                |                    | NT\$             |           | NT\$               |                  |           |  |
|                                |                    | Financial        |           | Financial          |                  |           |  |
|                                |                    | instruments with |           |                    | instruments with |           |  |
|                                | discretionary      |                  |           | discretionary      |                  |           |  |
|                                | participation      |                  |           | participation      |                  |           |  |
|                                | Insurance contract | feature          | Total     | Insurance contract | feature          | Total     |  |
| Individual life insurance      |                    |                  |           |                    |                  |           |  |
| - Reported but not paid        |                    |                  |           |                    |                  |           |  |
| claim                          | \$2,899            | \$-              | \$2,899   | \$19               | \$-              | \$19      |  |
| — Unreported claim             | 2,358              | -                | 2,358     | 2,118              | -                | 2,118     |  |
| Individual injury insurance    |                    |                  |           |                    |                  |           |  |
| -Reported but not paid         |                    |                  |           |                    |                  |           |  |
| claim                          | 3,613              | -                | 3,613     | 2,509              | -                | 2,509     |  |
| — Unreported claim             | 3,020              | -                | 3,020     | 286                | -                | 286       |  |
| Individual health insurance    |                    |                  |           |                    |                  |           |  |
| -Reported but not paid         |                    |                  |           |                    |                  |           |  |
| claim                          | 3,285              | -                | 3,285     | 499                | -                | 499       |  |
| —Unreported claim              | 7,369              | -                | 7,369     | 4,592              | -                | 4,592     |  |
| Group insurance                |                    |                  |           |                    |                  |           |  |
| -Reported but not paid         |                    |                  |           |                    |                  |           |  |
| claim                          | 66,165             | -                | 66,165    | 21,878             | -                | 21,878    |  |
| -Unreported claim              | 307,740            |                  | 307,740   | 388,663            |                  | 388,663   |  |
| Total                          | 396,449            |                  | 396,449   | 420,564            |                  | 420,564   |  |
| Less ceded reserve for claims: |                    |                  |           |                    |                  |           |  |
| Individual health insurance    | 523                |                  | 523       | 1,178              |                  | 1,178     |  |
| Net                            | \$395,926          | \$-              | \$395,926 | \$419,386          | \$-              | \$419,386 |  |

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

|                                | D                  | ecember 31, 2012 |          | December 31, 2011  |         |        |
|--------------------------------|--------------------|------------------|----------|--------------------|---------|--------|
|                                |                    | US\$             |          | US\$               |         |        |
|                                |                    | Financial        |          | Financial          |         |        |
|                                | instruments with   |                  |          | instruments with   |         |        |
|                                | discretionary      |                  |          | discretionary      |         |        |
|                                | participation      |                  |          | participation      |         |        |
|                                | Insurance contract | feature          | Total    | Insurance contract | feature | Total  |
| Individual life insurance      |                    |                  |          |                    |         |        |
| -Reported but not paid         |                    |                  |          |                    |         |        |
| claim                          | \$100              | \$-              | \$100    | \$1                | \$-     | \$1    |
| — Unreported claim             | 81                 | -                | 81       | 70                 | -       | 70     |
| Individual injury insurance    |                    |                  |          |                    |         |        |
| -Reported but not paid         |                    |                  |          |                    |         |        |
| claim                          | 124                | -                | 124      | 83                 | -       | 83     |
| — Unreported claim             | 104                | -                | 104      | 9                  | -       | 9      |
| Individual health insurance    |                    |                  |          |                    |         |        |
| -Reported but not paid         |                    |                  |          |                    |         |        |
| claim                          | 113                | -                | 113      | 16                 | -       | 16     |
| — Unreported claim             | 254                | -                | 254      | 152                | -       | 152    |
| Group insurance                |                    |                  |          |                    |         |        |
| -Reported but not paid         |                    |                  |          |                    |         |        |
| claim                          | 2,278              | -                | 2,278    | 723                | -       | 723    |
| — Unreported claim             | 10,594             |                  | 10,594   | 12,840             |         | 12,840 |
| Total                          | 13,648             |                  | 13,648   | 13,894             |         | 13,894 |
| Less ceded reserve for claims: |                    |                  |          |                    |         |        |
| Individual health insurance    | 18                 |                  | 18       | 39                 |         | 39     |
| Net                            | \$13,630           | \$-              | \$13,630 | 13,855             | \$-     | 13,855 |

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

### Reserve for claims is summarized below:

|  | For the year ended December 31, 2012                               |  |   | For the year ended December 31, 2011           |   |  |  |
|--|--|--|---|--|---|--|--|
|  |  | NT\$   |   |  | NT\$  |  |  |
|  |  | Financial  |   |  | Financial   |  |  |
|  | i  | instruments with                                     |   | instruments with discretionary participation   |   |  |  |
|  |  | discretionary  |   |  |   |  |  |
|  |  | participation  |   |  |   |  |  |
|  | Insurance contract   | feature  | Total   | Insurance contract                             | feature   | Total  |  |
| Beginning balance  | \$420,564  | \$-  | \$420,564   | \$210,756                                      | \$-   | \$210,756                                      |  |
| Reserve  | 743,155  | -  | 743,155   | 520,001  | -   | 520,001  |  |
| Recover  | (755,230)  | -  | (755,230)   | (338,925)                                      | -   | (338,925)                                      |  |
| (Gains) losses on foreign  |  |  |   |  |   |  |  |
| exchange   | (12,040)   | -  | (12,040)  | 28,732   |   | 28,732   |  |
| Ending balance   | 396,449  |  | 396,449   | 420,564  |   | 420,564  |  |
| Less ceded reserve for claims:   |  |  |   |  |   |  |  |
| Beginning balance-Net  | 1,178  | -  | 1,178   | 1,082  | -   | 1,082  |  |
| Decrease   | (624)  | -  | (624)   | -  | -   | -  |  |
| (Losses) gains on foreign  |  |  |   |  |   |  |  |
| exchange   | (31)   | -  | (31)  | 96   |   | 96   |  |
| Total  | 523  | -  | 523   | 1,178  |   | 1,178  |  |
| Net  | \$395,926  | \$-  | \$395,926   | \$419,386                                      | \$-   | \$419,386                                      |  |
|  | For the year of  | ended December 31<br>US\$                            | 1, 2012   | For the year ended December 31, 2011 US\$      |   |  |  |
|  |  | Financial  |   | Financial                                      |   |  |  |
|  |  | rmanciai   |   |  | Financial   |  |  |
|  | i  | instruments with                                     |   |  | Financial instruments with                                    |  |  |
|  | i  |  |   |  |   |  |  |
|  | i  | instruments with                                     |   |  | instruments with  |  |  |
|  | Insurance contract   | instruments with discretionary                       | Total   | Insurance contract                             | instruments with discretionary                                | Total  |  |
| Beginning balance  |  | discretionary participation                          | Total<br>\$14,477   | Insurance contract \$6,963                     | instruments with discretionary participation                  | Total<br>\$6,963                               |  |
| Beginning balance<br>Reserve   | Insurance contract   | discretionary participation feature                  |   | <del></del>                                    | instruments with<br>discretionary<br>participation<br>feature |  |  |
|  | Insurance contract \$14,477  | discretionary participation feature                  | \$14,477  | \$6,963  | instruments with<br>discretionary<br>participation<br>feature | \$6,963  |  |
| Reserve  | Insurance contract \$14,477 25,582                                 | discretionary participation feature                  | \$14,477<br>25,582  | \$6,963<br>17,179                              | instruments with<br>discretionary<br>participation<br>feature | \$6,963<br>17,179                              |  |
| Reserve<br>Recover   | Insurance contract \$14,477 25,582 (25,997)                        | discretionary participation feature                  | \$14,477<br>25,582  | \$6,963<br>17,179                              | instruments with<br>discretionary<br>participation<br>feature | \$6,963<br>17,179                              |  |
| Reserve<br>Recover<br>(Gains) losses on foreign  | Insurance contract \$14,477 25,582 (25,997)                        | discretionary participation feature                  | \$14,477<br>25,582<br>(25,997)                                  | \$6,963<br>17,179<br>(11,197)                  | instruments with<br>discretionary<br>participation<br>feature | \$6,963<br>17,179<br>(11,197)                  |  |
| Reserve Recover (Gains) losses on foreign exchange   | Insurance contract \$14,477 25,582 (25,997)                        | instruments with discretionary participation feature | \$14,477<br>25,582<br>(25,997)<br>(414)                         | \$6,963<br>17,179<br>(11,197)                  | instruments with<br>discretionary<br>participation<br>feature | \$6,963<br>17,179<br>(11,197)                  |  |
| Reserve Recover (Gains) losses on foreign exchange Ending balance  | Insurance contract \$14,477 25,582 (25,997)                        | instruments with discretionary participation feature | \$14,477<br>25,582<br>(25,997)<br>(414)                         | \$6,963<br>17,179<br>(11,197)                  | instruments with<br>discretionary<br>participation<br>feature | \$6,963<br>17,179<br>(11,197)                  |  |
| Reserve Recover (Gains) losses on foreign exchange Ending balance Less ceded reserve for claims: Beginning balance-Net Decrease                                    | Insurance contract \$14,477 25,582 (25,997) (414) 13,648           | discretionary participation feature \$               | \$14,477<br>25,582<br>(25,997)<br>(414)<br>13,648               | \$6,963<br>17,179<br>(11,197)<br>949<br>13,894 | instruments with<br>discretionary<br>participation<br>feature | \$6,963<br>17,179<br>(11,197)<br>949<br>13,894 |  |
| Reserve Recover (Gains) losses on foreign exchange Ending balance Less ceded reserve for claims: Beginning balance-Net Decrease (Losses) gains on foreign          | Insurance contract \$14,477 25,582 (25,997)  (414) 13,648  40 (21) | discretionary participation feature \$               | \$14,477<br>25,582<br>(25,997)<br>(414)<br>13,648<br>40<br>(21) | \$6,963<br>17,179<br>(11,197)<br>949<br>13,894 | instruments with<br>discretionary<br>participation<br>feature | \$6,963<br>17,179<br>(11,197)<br>949<br>13,894 |  |
| Reserve Recover (Gains) losses on foreign exchange Ending balance Less ceded reserve for claims: Beginning balance-Net Decrease (Losses) gains on foreign exchange | Insurance contract \$14,477 25,582 (25,997)  (414) 13,648  40 (21) | discretionary participation feature \$               | \$14,477<br>25,582<br>(25,997)<br>(414)<br>13,648<br>40<br>(21) | \$6,963<br>17,179<br>(11,197)<br>949<br>13,894 | instruments with<br>discretionary<br>participation<br>feature | \$6,963<br>17,179<br>(11,197)<br>949<br>13,894 |  |
| Reserve Recover (Gains) losses on foreign exchange Ending balance Less ceded reserve for claims: Beginning balance-Net Decrease (Losses) gains on foreign          | Insurance contract \$14,477 25,582 (25,997)  (414) 13,648  40 (21) | discretionary participation feature \$               | \$14,477<br>25,582<br>(25,997)<br>(414)<br>13,648<br>40<br>(21) | \$6,963<br>17,179<br>(11,197)<br>949<br>13,894 | instruments with<br>discretionary<br>participation<br>feature | \$6,963<br>17,179<br>(11,197)<br>949<br>13,894 |  |

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

### D. Liability adequacy reserve:

|  | December 31, 2012      | December 31, 2011      |
|--|------------------------|------------------------|
|  | (NT\$)                 | (NT\$)                 |
|  | Insurance contract and | Insurance contract and |
|  | financial instruments  | financial instruments  |
|  | with discretionary     | with discretionary     |
|  | participation feature  | participation feature  |
| Reserve for life insurance liabilities | \$2,984,885            | \$2,481,498            |
| Unearned premium reserve               | 252,721                | 238,718                |
| Total                                  | \$3,237,606            | \$2,720,216            |
| Book value of insurance liabilities    | \$3,237,606            | \$2,720,216            |
| Estimated present value of cash flows  | \$2,319,570            | \$2,312,185            |
| Balance of liability adequacy reserve  | <b>\$-</b>             | <b>\$-</b>             |
|  |                        |                        |
|  | December 31, 2012      | December 31, 2011      |
|  | (US\$)                 | (US\$)                 |
|  | Insurance contract and | Insurance contract and |
|  | financial instruments  | financial instruments  |
|  | with discretionary     | with discretionary     |
|  | participation feature  | participation feature  |
| Reserve for life insurance liabilities | \$102,750              | \$81,979               |
| Unearned premium reserve               | 8,700                  | 7,887                  |
| Total                                  | \$111,450              | \$89,866               |
| Book value of insurance liabilities    | \$111,450              | \$89,866               |
| Estimated present value of cash flows  | \$79,848               | \$76,385               |
| Balance of liability adequacy reserve  | <u>\$-</u>             | <b>\$-</b>             |
|  |                        |                        |

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

- Note 1: Shown by liability adequacy test range (integrated contract).
- Note 2: Reserve for claims is not included in liability adequacy test. Reserve for claims is determined based on claims incurred before valuation date (December 31, 2012 and 2011, respectively) and therefore not included in the test.
- Note 3: There are no instances of merge or transfer of insurance contract for Cathay Life (China). As such, the book value of related intangible assets shall not be deducted from book value of insurance liability for liability adequacy reserve test.

December 31, 2012

Liability adequacy testing methodology are listed as follows:

| Test method | Gross premium valuation method (GPV)                                      |  |  |  |  |  |  |
|-------------|---|--|--|--|--|--|--|
| Groups      | Integrated testing  |  |  |  |  |  |  |
| Assumptions | (1) Information of policies: Include insurance contracts and financial    |  |  |  |  |  |  |
|             | instruments with discretionary participation feature as of December       |  |  |  |  |  |  |
|             | 31, 2012.   |  |  |  |  |  |  |
|             | (2) Discount rate: Discount rates are calculated using the best estimated |  |  |  |  |  |  |
|             | scenario investment return based on actuary report of 2011, with          |  |  |  |  |  |  |
|             | neutral assumption for discount rates after 30 years.                     |  |  |  |  |  |  |
|             | D 1 21 2011   |  |  |  |  |  |  |
|             | December 31, 2011   |  |  |  |  |  |  |
| Test method | Gross premium valuation method (GPV)                                      |  |  |  |  |  |  |
| Groups      | Integrated testing  |  |  |  |  |  |  |
| Assumptions | (1)Information of policies: Include insurance contracts and financial     |  |  |  |  |  |  |
|             | instruments with discretionary participation feature as of December       |  |  |  |  |  |  |
|             | 31, 2011.   |  |  |  |  |  |  |
|             |   |  |  |  |  |  |  |

(2) Discount rate: Under assets allocation plan of annual report of 2010,

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

#### E. Reserve for insurance contract with feature of financial instruments:

Cathay Life (China) issues non-investment-linked insurance contract without discretionary participation feature of financial instruments. As of December 31, 2012 and 2011, reserve for insurance contract with feature of financial instruments is summarized below:

|                         |             | December 31, |           |              |               |  |  |
|-------------------------|-------------|--------------|-----------|--------------|---------------|--|--|
|                         | 201         | 12           |           | 201          | 11            |  |  |
|                         | NT\$        | US\$         | NT\$      | 5            | US\$          |  |  |
| Life insurance          | \$4,889,501 | \$168,313    | \$6,259   | ,962         | \$206,804     |  |  |
|                         |             |              |           |              |               |  |  |
|                         |             | For the year | ended     | For the      | he year ended |  |  |
|                         |             | December 3   | 1,2012    | Dece         | mber 31,2011  |  |  |
|                         |             | NT\$         |           |              | NT\$          |  |  |
| Beginning balance       |             | \$6,259,     | 962       | 9            | \$5,518,921   |  |  |
| Premiums received       |             | 1,248,       | 957       |              | 76,026        |  |  |
| Insurance claim paymo   | ents        | (704,        | 024)      |              | (322,325)     |  |  |
| Net provision of statut | ory reserve | (1,740,      | 740)      | 740) 484,711 |               |  |  |
| (Gains) losses on forei | gn exchange | (174,        | (174,654) |              | 502,629       |  |  |
| Ending balance          |             | \$4,889,     | 501       | (            | \$6,259,962   |  |  |
|                         |             |              |           |              |               |  |  |
|                         |             | For the year | ended     | For tl       | he year ended |  |  |
|                         |             | December 3   | 1,2012    | Dece         | mber 31,2011  |  |  |
|                         |             | US\$         |           |              | US\$          |  |  |
| Beginning balance       |             | \$215,       | 489       |              | \$182,323     |  |  |
| Premiums received       |             | 42,          | 993       |              | 2,511         |  |  |
| Insurance claim paymo   | ents        | (24,         | 235)      |              | (10,648)      |  |  |
| Net provision of statut | ory reserve | (59,         | 922)      |              | 16,013        |  |  |
| (Gains) losses on forei | gn exchange | (6,          | 012)      |              | 16,605        |  |  |
| Ending balance          |             | \$168,       | 313       | \$206,804    |               |  |  |
|                         |             |              |           |              |               |  |  |

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

### For the years ended December 31, 2012 and 2011

### (3) Cathay Life (Vietnam)

### A. Reserve for life insurance liabilities:

|                     | ]                  | December 31, 2012 |           | December 31, 2011  |                  |           |  |
|---------------------|--------------------|-------------------|-----------|--------------------|------------------|-----------|--|
|                     |                    | NT\$              |           |                    | NT\$             |           |  |
|                     |                    | Financial         |           | Financial          |                  |           |  |
|                     |                    | instruments with  |           | instruments with   |                  |           |  |
|                     |                    | discretionary     |           | discretionary      |                  |           |  |
|                     |                    | participation     |           | participation      |                  |           |  |
|                     | Insurance contract | feature           | Total     | Insurance contract | feature          | Total     |  |
| Life insurance      | \$299,490          | \$-               | \$299,490 | \$231,165          | \$-              | \$231,165 |  |
| Investment – linked |                    |                   |           |                    |                  |           |  |
| insurance           | 9                  |                   | 9         |                    | <u> </u>         |           |  |
| Total               | \$299,499          | \$-               | \$299,499 | \$231,165          | \$-              | \$231,165 |  |
|                     |                    |                   |           |                    |                  |           |  |
|                     | ]                  | December 31, 2012 |           | December 31, 2011  |                  |           |  |
|                     |                    | US\$              |           | US\$               |                  |           |  |
|                     |                    | Financial         |           |                    | Financial        |           |  |
|                     |                    | instruments with  |           |                    | instruments with |           |  |
|                     |                    | discretionary     |           |                    | discretionary    |           |  |
|                     |                    | participation     |           |                    | participation    |           |  |
|                     | Insurance contract | feature           | Total     | Insurance contract | feature          | Total     |  |
| Life insurance      | \$10,309           | \$-               | \$10,309  | \$7,636            | \$-              | \$7,636   |  |
| Investment – linked |                    |                   |           |                    |                  |           |  |
| insurance           | 0                  |                   | 0         |                    |                  |           |  |
| Total               | \$10,309           | \$-               | \$10,309  | \$7,636            | \$-              | \$7,636   |  |

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

Reserve for life insurance liabilities is summarized below:

|                   | For the year                | For the year ended December 31, 2012 |           |                    | For the year ended December 31, 2011 |           |  |  |
|-------------------|-----------------------------|--------------------------------------|-----------|--------------------|--------------------------------------|-----------|--|--|
|                   |                             | NT\$                                 |           |                    | NT\$                                 |           |  |  |
|                   |                             | Financial                            |           | Financial          |                                      |           |  |  |
|                   |                             | instruments with                     |           | instruments with   |                                      |           |  |  |
|                   |                             | discretionary                        |           | discretionary      |                                      |           |  |  |
|                   | participation participation |                                      |           | participation      | on                                   |           |  |  |
|                   | Insurance contract          | feature                              | Total     | Insurance contract | feature                              | Total     |  |  |
| Beginning balance | \$231,165                   | \$-                                  | \$231,165 | \$118,431          | \$-                                  | \$118,431 |  |  |
| Reserve           | 77,228                      | -                                    | 77,228    | 115,585            | -                                    | 115,585   |  |  |
| Gains on foreign  |                             |                                      |           |                    |                                      |           |  |  |
| exchange          | (8,894)                     | <u> </u>                             | (8,894)   | (2,851)            |                                      | (2,851)   |  |  |
| Ending balance    | \$299,499                   | \$-                                  | \$299,499 | \$231,165          | \$-                                  | \$231,165 |  |  |
|                   |                             |                                      |           |                    |                                      |           |  |  |
|                   | For the year                | ar ended December 31,                | 2012      | For the year       | ar ended December 31,                | , 2011    |  |  |
|                   |                             | US\$                                 |           |                    | US\$                                 |           |  |  |
|                   |                             | Financial                            |           |                    | Financial                            |           |  |  |
|                   |                             | instruments with                     |           |                    | instruments with                     |           |  |  |
|                   |                             | discretionary                        |           |                    | discretionary                        |           |  |  |
|                   |                             | participation                        |           |                    | participation                        |           |  |  |
|                   | Insurance contract          | feature                              | Total     | Insurance contract | feature                              | Total     |  |  |
| Beginning balance | \$7,957                     | \$-                                  | \$7,957   | \$3,912            | \$-                                  | \$3,912   |  |  |
| Reserve           | 2,658                       | -                                    | 2,658     | 3,818              | -                                    | 3,818     |  |  |
| Gains on foreign  |                             |                                      |           |                    |                                      |           |  |  |
| exchange          | (306)                       | <u>-</u>                             | (306)     | (94)               | <u> </u>                             | (94)      |  |  |
| Ending balance    | \$10,309                    | \$-                                  | \$10,309  | \$7,636            | \$-                                  | \$7,636   |  |  |

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

### B. Unearned premium reserve:

|                   | 1                       | December 31, 2012 |         | December 31, 2011  |                   |         |  |
|-------------------|-------------------------|-------------------|---------|--------------------|-------------------|---------|--|
|                   |                         | NT\$              |         |                    | NT\$              |         |  |
|                   |                         | Financial         |         | Financial          |                   |         |  |
|                   |                         | instruments with  |         | instruments with   |                   |         |  |
|                   |                         | discretionary     |         | discretionary      |                   |         |  |
|                   | participation participa |                   |         | participation      |                   |         |  |
|                   | Insurance contract      | feature           | Total   | Insurance contract | feature           | Total   |  |
| Individual injury |                         |                   |         |                    |                   |         |  |
| insurance         | \$1,666                 | \$-               | \$1,666 | \$1,484            | \$-               | \$1,484 |  |
| Individual health |                         |                   |         |                    |                   |         |  |
| insurance         | 1,614                   |                   | 1,614   | 1,850              |                   | 1,850   |  |
| Total             | \$3,280                 | \$-               | \$3,280 | \$3,334            | \$-               | \$3,334 |  |
|                   |                         |                   |         |                    |                   |         |  |
|                   | 1                       | December 31, 2012 |         | 1                  | December 31, 2011 |         |  |
|                   |                         | US\$              |         |                    | US\$              |         |  |
|                   |                         | Financial         |         |                    | Financial         |         |  |
|                   |                         | instruments with  |         |                    | instruments with  |         |  |
|                   |                         | discretionary     |         |                    | discretionary     |         |  |
|                   |                         | participation     |         |                    | participation     |         |  |
|                   | Insurance contract      | feature           | Total   | Insurance contract | feature           | Total   |  |
| Individual injury |                         |                   |         |                    |                   |         |  |
| insurance         | \$57                    | \$-               | \$57    | \$49               | \$-               | \$49    |  |
| Individual health |                         |                   |         |                    |                   |         |  |
| insurance         | 56                      | <del>-</del>      | 56      | 61                 |                   | 61      |  |
| Total             | \$113                   | \$-               | \$113   | \$110              | \$-               | \$110   |  |

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

Unearned premium reserve is summarized below:

|                   | For the year       | ar ended December 31, | , 2012  | For the year ended December 31, 2011 |                      |         |  |
|-------------------|--------------------|-----------------------|---------|--------------------------------------|----------------------|---------|--|
|                   |                    | NT\$                  |         |                                      | NT\$                 |         |  |
|                   |                    | Financial             |         | Financial                            |                      |         |  |
|                   |                    | instruments with      |         | instruments with                     |                      |         |  |
|                   |                    | discretionary         |         | discretionary                        |                      |         |  |
|                   |                    | participation         |         | participation                        |                      |         |  |
|                   | Insurance contract | feature               | Total   | Insurance contract                   | feature              | Total   |  |
| Beginning balance | \$3,334            | \$-                   | \$3,334 | \$2,061                              | \$-                  | \$2,061 |  |
| Reserve           | 54                 | -                     | 54      | 1,330                                | -                    | 1,330   |  |
| Gains on foreign  |                    |                       |         |                                      |                      |         |  |
| exchange          | (108)              |                       | (108)   | (57)                                 | (57)                 |         |  |
| Ending balance    | \$3,280            | \$-                   | \$3,280 | \$3,334                              | \$-                  | \$3,334 |  |
|                   |                    |                       |         |                                      |                      |         |  |
|                   | For the year       | ar ended December 31, | , 2012  | For the year                         | ar ended December 31 | , 2011  |  |
|                   |                    | US\$                  |         |                                      | US\$                 |         |  |
|                   |                    | Financial             |         |                                      | Financial            |         |  |
|                   |                    | instruments with      |         | instruments with                     |                      |         |  |
|                   |                    | discretionary         |         |                                      | discretionary        |         |  |
|                   |                    | participation         |         |                                      | participation        |         |  |
|                   | Insurance contract | feature               | Total   | Insurance contract                   | feature              | Total   |  |
| Beginning balance | \$115              | \$-                   | \$115   | \$68                                 | \$-                  | \$68    |  |
| Reserve           | 2                  | -                     | 2       | 44                                   | -                    | 44      |  |
| Gains on foreign  |                    |                       |         |                                      |                      |         |  |
| exchange          | (4)                | <u>-</u>              | (4)     | (2)                                  |                      | (2)     |  |
| Ending balance    | \$113              | \$-                   | \$113   | \$110                                | \$-                  | \$110   |  |

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

#### C. Reserve for claims:

|   | ]                  | December 31, 2012                      |                | ]                  | December 31, 2011 |                |
|---|--------------------|--|----------------|--------------------|-------------------|----------------|
|   |                    | NT\$                                   |                |                    | NT\$              |                |
|   |                    | Financial                              |                | -                  | Financial         |                |
|   |                    | instruments with                       |                |                    | instruments with  |                |
|   |                    | discretionary                          |                |                    | discretionary     |                |
|   |                    | participation                          |                |                    | participation     |                |
|   | Insurance contract | feature                                | Total          | Insurance contract | feature           | Total          |
| Individual life insurance   |                    |  |                |                    | -                 |                |
| -Reported but not   |                    |  |                |                    |                   |                |
| paid claim  | \$1,251            | \$-                                    | \$1,251        | \$302              | \$-               | \$302          |
| Individual injury insurance   |                    |  | , ,            |                    |                   |                |
| - Reported but not  |                    |  |                |                    |                   |                |
| paid claim  | 231                | -                                      | 231            | 139                | <u>-</u>          | 139            |
| — Unreported claim  | 163                | <u>-</u>                               | 163            | 141                | <u>-</u>          | 141            |
| Individual health insurance   |                    |  |                |                    |                   |                |
| -Reported but not   |                    |  |                |                    |                   |                |
| paid claim  | 206                | -                                      | 206            | 98                 | <u>-</u>          | 98             |
| —Unreported claim   | 294                | _                                      | 294            | 109                | _                 | 109            |
| Investment-linked insurar   |                    |  |                |                    |                   |                |
| - Reported but not  |                    |  |                |                    |                   |                |
| paid claim  | 390                | _                                      | 390            | _                  | _                 | _              |
| Total   | \$2,535            | <u> </u>                               | \$2,535        | \$789              | \$-               | \$789          |
|   | Ψ2,000             |  | <u> </u>       |                    | <u> </u>          | <u> </u>       |
|   | ,                  | December 31, 2012                      |                | ,                  | December 31, 2011 |                |
|   |                    | US\$                                   |                |                    | US\$              |                |
|   |                    | Financial                              |                |                    | Financial         |                |
|   |                    | instruments with                       |                |                    | instruments with  |                |
|   |                    | discretionary                          |                |                    | discretionary     |                |
|   |                    | participation                          |                |                    | participation     |                |
|   | Insurance contract | feature                                | Total          | Insurance contract |                   |                |
| Individual life insurance   | mourance contract  |  |                |                    |                   | Total          |
| Reported but not  |                    |  | 1000           | msurance contract  | feature           | Total          |
| reported but not  |                    |  |                | mstrance contract  | reature           | Total          |
| naid claim  | \$43               | ¢                                      |                |                    |                   |                |
| paid claim  | \$43               | \$-                                    | \$43           | \$10               | s-                | Total          |
| Individual injury insurance   |                    | \$-                                    |                |                    |                   |                |
| Individual injury insurance  — Reported but not   | ee                 | <b>\$</b> -                            | \$43           | \$10               |                   | \$10           |
| Individual injury insurance  — Reported but not paid claim  | ee 8               | \$-<br>-                               | \$43<br>8      | \$10               |                   | \$10<br>4      |
| Individual injury insurance  — Reported but not paid claim  — Unreported claim  | 8<br>6             | \$-<br>-<br>-                          | \$43           | \$10               |                   | \$10           |
| Individual injury insurance  — Reported but not paid claim  — Unreported claim Individual health insurance  | 8<br>6             | \$-<br>-<br>-                          | \$43<br>8      | \$10               |                   | \$10<br>4      |
| Individual injury insurance  — Reported but not paid claim  — Unreported claim  Individual health insurance  — Reported but not   | 8<br>6             | \$-<br>-<br>-                          | \$43<br>8<br>6 | \$10<br>4<br>5     |                   | \$10<br>4<br>5 |
| Individual injury insurance  — Reported but not paid claim  — Unreported claim  Individual health insurance  — Reported but not paid claim  | 8 6 cee 7          | \$-<br>-<br>-                          | \$43<br>8<br>6 | \$10<br>4<br>5     |                   | \$10<br>4<br>5 |
| Individual injury insurance  — Reported but not paid claim  — Unreported claim  Individual health insurance  — Reported but not paid claim  — Unreported claim  | 8 6 cee            | \$-<br>-<br>-                          | \$43<br>8<br>6 | \$10<br>4<br>5     |                   | \$10<br>4<br>5 |
| Individual injury insurance  — Reported but not paid claim  — Unreported claim  Individual health insurance  — Reported but not paid claim  — Unreported claim  Investment-linked insurance                     | 8 6 cee            | \$-<br>-<br>-                          | \$43<br>8<br>6 | \$10<br>4<br>5     |                   | \$10<br>4<br>5 |
| Individual injury insurance  — Reported but not paid claim  — Unreported claim  Individual health insurance  — Reported but not paid claim  — Unreported claim  Investment-linked insurance  — Reported but not | 8 6 ce 7 10 ace    | \$-<br>-<br>-                          | \$43<br>8<br>6 | \$10<br>4<br>5     |                   | \$10<br>4<br>5 |
| Individual injury insurance  — Reported but not paid claim  — Unreported claim  Individual health insurance  — Reported but not paid claim  — Unreported claim  Investment-linked insurance                     | 8 6 cee            | \$-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | \$43<br>8<br>6 | \$10<br>4<br>5     |                   | \$10<br>4<br>5 |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

### (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

Reserve for claims is summarized below:

|                           | For the year ended December 31, 2012 |                    |         | For the year ended December 31, 2011 |                  |       |  |
|---------------------------|--------------------------------------|--------------------|---------|--------------------------------------|------------------|-------|--|
|                           |                                      | NT\$               |         | NT\$                                 |                  |       |  |
|                           |                                      | Financial          |         | Financial                            |                  |       |  |
|                           |                                      | instruments with   |         | instruments with                     |                  |       |  |
|                           |                                      | discretionary      |         | discretionary                        |                  |       |  |
|                           |                                      | participation      |         | participation                        |                  |       |  |
|                           | Insurance contract                   | feature            | Total   | Insurance contract feature           |                  |       |  |
| Beginning balance         | \$789                                | \$-                | \$789   | \$545                                | \$-              | \$545 |  |
| Reserve                   | 1,804                                | -                  | 1,804   | 260                                  | -                | 260   |  |
| Gains on foreign exchange | (58)                                 | -                  | (58)    | (16)                                 | -                | (16)  |  |
| Ending balance            | \$2,535                              | \$-                | \$2,535 | \$789                                | \$-              | \$789 |  |
|                           |                                      |                    |         |                                      |                  |       |  |
|                           | For the year                         | ended December 31, | 2012    | For the year ended December 31, 2011 |                  |       |  |
|                           |                                      | US\$               |         | US\$                                 |                  |       |  |
|                           |                                      | Financial          |         | Financial                            |                  |       |  |
|                           |                                      | instruments with   |         |                                      | instruments with |       |  |
|                           |                                      | discretionary      |         |                                      | discretionary    |       |  |
|                           |                                      | participation      |         |                                      | participation    |       |  |
|                           | Insurance contract                   | feature            | Total   | Insurance contract                   | feature          | Total |  |
| Beginning balance         | \$27                                 | \$-                | \$27    | \$18                                 | \$-              | \$18  |  |
| Reserve                   | 62                                   | -                  | 62      | 9                                    | -                | 9     |  |
| Gains on foreign exchange | (2)                                  | <u></u> -          | (2)     | (1)                                  |                  | (1)   |  |
| Ending balance            | \$87                                 | \$-                | \$87    | \$26                                 | \$-              | \$26  |  |

### D. Special reserve:

|        |           | December 31      | , 2012 |       | December 31, 2011 |               |       |       |
|--------|-----------|------------------|--------|-------|-------------------|---------------|-------|-------|
|        |           | NT\$             |        |       | NT\$              |               |       |       |
|        |           | Financial        |        |       | Financial         |               |       |       |
|        |           | instruments with |        |       | instruments with  |               |       |       |
|        |           | discretionary    |        |       | discretionary     |               |       |       |
|        | Insurance | participation    |        |       | Insurance         | participation |       |       |
|        | contract  | feature          | Other  | Total | contract          | feature       | Other | Total |
| Others | \$516     | \$-              | \$-    | \$516 | \$533             | \$-           | \$-   | \$533 |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

### (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

|        |                              | December 31   | 1, 2012   |      | December 31, 2011 |               |       |       |
|--------|------------------------------|---------------|-----------|------|-------------------|---------------|-------|-------|
|        | US\$                         |               |           |      | US\$              |               |       |       |
|        |                              | Financial     | Financial |      |                   |               |       |       |
|        | instruments with             |               |           |      | instruments with  |               |       |       |
|        |                              | discretionary |           |      | discretionary     |               |       |       |
|        | Insurance                    | participation |           |      | Insurance         | participation |       |       |
|        | contract feature Other Total |               |           |      | contract          | feature       | Other | Total |
| Others | \$17                         | \$-           | \$-       | \$17 | \$18              | \$-           | \$-   | \$18  |

### Special reserve is summarized below:

|   | For the year ended December 31, 2012 |                  |           |       | For the year ended December 31, 2011 |                  |       |       |
|---|--------------------------------------|------------------|-----------|-------|--------------------------------------|------------------|-------|-------|
|   |                                      | NT\$             |           |       | NT\$                                 |                  |       |       |
|   |                                      | Financial        |           |       |                                      | Financial        |       |       |
|   |                                      | instruments with |           |       |                                      | instruments with |       |       |
|   |                                      | discretionary    |           |       |                                      | discretionary    |       |       |
|   | Insurance                            | participation    |           |       | Insurance                            | participation    |       |       |
|   | contract                             | feature          | Other     | Total | contract                             | feature          | Other | Total |
| Beginning balance                             | \$533                                | \$-              | \$-       | \$533 | \$551                                | \$-              | \$-   | \$551 |
| Reserves for major incidents over 15 years    | -                                    | -                | -         | -     | -                                    | -                | -     | -     |
| Actual claims payment less offsets of         |                                      |                  |           |       |                                      |                  |       |       |
| reserves for major incidents exceed           |                                      |                  |           |       |                                      |                  |       |       |
| expected claims payment                       | -                                    | -                | -         | -     | -                                    | -                | -     | -     |
| Accumulated provision for special reserves    |                                      |                  |           |       |                                      |                  |       |       |
| for fluctuation of risks is more than 30      |                                      |                  |           |       |                                      |                  |       |       |
| percent of the retained earned premium        |                                      |                  |           |       |                                      |                  |       |       |
| for the current year                          | -                                    | -                | -         | -     | -                                    | -                | -     | -     |
| Reserves for participating policies dividends |                                      |                  |           |       |                                      |                  |       |       |
| reserve                                       | -                                    | -                | -         | -     | -                                    | -                | -     | -     |
| Recovery from participating policies          |                                      |                  |           |       |                                      |                  |       |       |
| dividends reserve                             | -                                    | -                | -         | -     | -                                    | -                | -     | -     |
| Reserves for dividends risk reserve           | -                                    | -                | -         | -     | -                                    | -                | -     | -     |
| Other   | -                                    | -                | -         | -     | -                                    | -                | -     | -     |
| Gains on foreign exchange                     | (17)                                 |                  |           | (17)  | (18)                                 |                  |       | (18)  |
| Ending balance                                | \$516                                | \$-              | \$-       | \$516 | \$533                                | \$-              | \$-   | \$533 |
|   | · <del></del> -                      |                  | · <u></u> | ·     | · <u></u> -                          |                  |       |       |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

### (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

|   | For the year ended December 31, 2012 |                  |            |       | For the year ended December 31, 2011 |                  |       |       |
|---|--------------------------------------|------------------|------------|-------|--------------------------------------|------------------|-------|-------|
|   |                                      | US\$             |            |       | US\$                                 |                  |       |       |
|   |                                      | Financial        |            |       |                                      | Financial        |       |       |
|   |                                      | instruments with |            |       |                                      | instruments with |       |       |
|   |                                      | discretionary    |            |       |                                      | discretionary    |       |       |
|   | Insurance                            | participation    |            |       | Insurance                            | participation    |       |       |
|   | contract                             | feature          | Other      | Total | contract                             | feature          | Other | Total |
| Beginning balance                             | \$17                                 | \$-              | \$-        | \$17  | \$18                                 | \$-              | \$-   | \$18  |
| Reserves for major incidents over 15 years    | -                                    | -                | -          | -     | -                                    | -                | -     | -     |
| Actual claims payment less offsets of         |                                      |                  |            |       |                                      |                  |       |       |
| reserves for major incidents exceed           |                                      |                  |            |       |                                      |                  |       |       |
| expected claims payment                       | -                                    | -                | -          | -     | -                                    | -                | -     | -     |
| Accumulated provision for special reserves    |                                      |                  |            |       |                                      |                  |       |       |
| for fluctuation of risks is more than 30      |                                      |                  |            |       |                                      |                  |       |       |
| percent of the retained earned premium        |                                      |                  |            |       |                                      |                  |       |       |
| for the current year                          | -                                    | -                | -          | -     | -                                    | -                | -     | -     |
| Reserves for participating policies dividends |                                      |                  |            |       |                                      |                  |       |       |
| reserve                                       | -                                    | -                | -          | -     | -                                    | -                | -     | -     |
| Recovery from participating policies          |                                      |                  |            |       |                                      |                  |       |       |
| dividends reserve                             | -                                    | -                | -          | -     | -                                    | -                | -     | -     |
| Reserves for dividends risk reserve           | -                                    | -                | -          | -     | -                                    | -                | -     | -     |
| Other   | -                                    | -                | -          | -     | -                                    | -                | -     | -     |
| Gains on foreign exchange                     |                                      |                  |            |       |                                      | -                |       |       |
| Ending balance                                | \$17                                 | \$-              | <b>\$-</b> | \$17  | \$18                                 | \$-              | \$-   | \$18  |

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

### E. Liability adequacy reserve:

|  | December 31, 2012 (NT\$) | December 31, 2011 (NT\$) |
|--|--------------------------|--------------------------|
|  | Insurance contract and   | Insurance contract and   |
|  | financial instruments    | financial instruments    |
|  | with discretionary       | with discretionary       |
|  | participation feature    | participation feature    |
| Reserve for life insurance liabilities | \$299,499                | \$231,165                |
| Unearned premium reserve               | 3,280                    | 3,334                    |
| Total                                  | \$302,779                | \$234,499                |
| Book value of insurance liabilities    | \$302,779                | \$234,499                |
| Estimated present value of cash flows  | Negative amount          | Negative amount          |
| Balance of liability adequacy reserve  | \$-                      | \$-                      |
|  | December 31, 2012 (US\$) | December 31, 2011 (US\$) |
|  | Insurance contract and   | Insurance contract and   |
|  | financial instruments    | financial instruments    |
|  | with discretionary       | with discretionary       |
|  | participation feature    | participation feature    |
| Reserve for life insurance liabilities | \$10,309                 | \$7,636                  |
| Unearned premium reserve               | 113                      | 110                      |
| Total                                  | \$10,422                 | \$7,746                  |
| Book value of insurance liabilities    | \$10,422                 | \$7,746                  |
| Estimated present value of cash flows  | Negative amount          | Negative amount          |
| Balance of liability adequacy reserve  | <b>\$-</b>               | <u>\$-</u>               |
|  |                          |                          |

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

- Note 1: Shown by liability adequacy test range (integrated contract).
- Note 2: Outstanding reserve for claims (NT\$2,535 (US\$87) and NT\$789 (US\$26) thousands as of December 31, 2012 and 2011, respectively) and special reserve (NT\$516 (US\$17) and NT\$533 (US\$18) thousands as of December 31, 2012 and 2011, respectively) are not included in liability adequacy test. Reserve for claims is determined based on claims incurred before valuation date (December 31, 2012 and 2011, respectively) and therefore not included in the test.
- Note 3: As the loss ratio of one-year injury medical insurance is less than 100%, unearned premium reserve is included in the calculation of estimated present value of cash flows for conservative approach.
- Note 4: Extended contracts are calculated based on maximum possibility of loss, which assumes immediate death of the insured to calculate estimated present value of cash flows.
- Note 5: There are no instances of merge or transfer of insurance contract for Cathay Life (Vietnam). As such, the book value of related intangible assets shall not be deducted from book value of insurance liability for liability adequacy reserve test.

### 20. Deferred acquisition costs

The Company issues investment-linked insurance contracts without discretionary participation feature of financial instruments. Deferred acquisition costs related to investment management services of such contracts are summarized below:

|                   | For the year ended | For the year ended |
|-------------------|--------------------|--------------------|
|                   | December 31,2012   | December 31,2011   |
|                   | NT\$               | NT\$               |
| Beginning balance | \$-                | \$-                |
| Increase          | 53,571             | -                  |
| Amortization      | (1,912)            |                    |
| Ending balance    | \$51,659           | \$-                |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

(Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

|                   | For the year ended | For the year ended |
|-------------------|--------------------|--------------------|
|                   | December 31,2012   | December 31,2011   |
|                   | US\$               | US                 |
| Beginning balance | \$-                | \$-                |
| Increase          | 1,844              | -                  |
| Amortization      | (66)               |                    |
| Ending balance    | \$1,778            | \$-                |

### 21. Deferred handling fees

The Company issues investment-linked insurance contracts without discretionary participation feature of financial instruments. Deferred handling fees related to investment management services of such contracts are summarized below:

|                           | For the year ended | For the year ended |
|---------------------------|--------------------|--------------------|
|                           | December 31,2012   | December 31,2011   |
|                           | NT\$               | NT\$               |
| Beginning balance         | \$-                | \$-                |
| Increase                  | 105,084            | -                  |
| Amortization              | (4,481)            | -                  |
| Gains on foreign exchange | (401)              |                    |
| Ending balance            | \$100,202          | \$-                |
|                           |                    |                    |
|                           | For the year ended | For the year ended |
|                           | December 31,2012   | December 31,2011   |
|                           | US\$               | US\$               |
| Beginning balance         | \$-                | \$-                |
| Increase                  | 3,617              | -                  |
| Amortization              | (154)              | -                  |
| Gains on foreign exchange | (14)               |                    |
| Ending balance            | \$3,449            | \$-                |
|                           |                    |                    |

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

#### 22. Common stock

As of December 31, 2012 and 2011, the total authorized thousand shares were both 5,306,527 at par value of NT\$10.

#### 23. Retained earnings

### (1) Legal capital reserve

Pursuant to the Insurance Act, 20% of the Company's after-tax net income in the current year must be appropriated as legal capital reserve until the total amount of the legal capital reserve equals the issued share capital. Prior to 2007, this legal capital reserve was appropriated by 10% of the Company's after-tax net income according to the R.O.C. Company Act.

On April 24, 2012, the Company's Board of Directors, acting under the authority of the Company's Shareholder Meeting, resolved to recognize the legal capital reserves NT\$91,176 (US\$3,139) thousands. On April 29, 2011, the Company's Board of Directors, acting under the authority of the Company's Shareholder Meeting, resolved to use the legal capital reserves to offset the cumulative deficits amounting to NT\$11,711,080 (US\$386,888) thousands.

#### (2) Special capital reserve

Pursuant to the regulations established by the R.O.C. Financial Supervisory Commission, the after-tax amount of released provision from the special claim reserves for contingency according to "Regulations Governing the Setting Aside of Various Reserves by Insurance Enterprises" are appropriated as special capital reserve when approved by stockholders' meeting in the following year.

For special reserves, the balance of the annual reserve net of tax needs to be recorded in special capital reserve under equity since January of 2011 according to SFAS No. 22.

According to article 17 of "Regulations Governing the Acquisition and Disposal of Assets by Public Companies", when the company acquires real estates from its related parties, the differences between transaction price and valuation cost should be recognized as special capital reserve.

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

In addition, the full amount of special reserves for fluctuation of risks in liability should be recognized and recorded in special capital reserve next year after approved by shareholders; it should not be used for other purposes and distributed if not been approved by the authority.

On April 24, 2012, the Company's Board of Directors, acting under the authority of the Company's Shareholder Meeting, resolved to use the special capital reserves to offset the cumulative deficits amounting to NT\$1,120,208 (US\$38,561) thousands after recognizing special capital reserves NT\$1,484,912 (US\$51,116) thousands, among which special reserves for major incidents and special reserves for fluctuation of risks NT\$741,951 (US\$24,511) thousands had been recognized at the end of 2011 in accordance with "Regulations Governing the Setting Aside of Various Reserves by Insurance Enterprises." The resolution was authorized by Financial Supervisory Commission on April 9, 2012.

### (3) Undistributed retained earnings

- A. According to the Company's articles of incorporation, the Company's annual earnings, after paying tax and offsetting deficits, if any, shall be appropriated as legal capital reserve and special capital reserve according to law. The total remaining amount plus beginning undistributed earnings are the distributable earnings. The distributable earnings must be appropriated in accordance with the resolution by the stockholders' meeting, and 2% of the aforementioned amount should be distributed as the employee bonus.
- B. According to the amended Income Tax Act ("Tax Act") in 1998, the Company has to pay an extra 10% income tax on all undistributed retained earnings generated during the year.
- C. Pursuant to the explanatory letter of SFB on January 27, 2006, the Company is required to appropriate a special capital reserve in the amount equal to unrealized losses of financial instruments except for the legal capital reserve since 2007.
- D. The employee bonus and remuneration of directors for the years ended December 31, 2012 and 2011, amounting to NT\$0 (US\$0) thousands and NT\$ 20,000 (US\$661) thousands, respectively, was accrued based on the average of actual distribution in the past three years and recognized as operating costs or expenses. The difference between the actual distribution and the estimated amount will be adjusted in the following fiscal year.

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

- E. The Company's distribution of 2012 retained earnings has not been approved by the shareholders as of the independent auditor's opinion date. For related information please refer to the "Market Observation Post System" website of the Taiwan Stock Exchange Corporation.
- F. Special reserves for major incidents and special reserves for fluctuation of risks are recorded as special capital reserve under equity at the end of this year. As of December 31, 2012, the reserves amounted to NT\$1,119,727 (US\$38,544) thousands.

### 24. Retained earned premium

### (1) The Company

|                         | For the y     | ear ended December | r 31,2012     | For the year ended December 31,2011 |                  |               |  |
|-------------------------|---------------|--------------------|---------------|-------------------------------------|------------------|---------------|--|
|                         |               | NT\$               |               |                                     | NT\$             |               |  |
|                         |               | Financial          |               |                                     | Financial        |               |  |
|                         |               | instruments with   |               |                                     | instruments with |               |  |
|                         |               | discretionary      |               |                                     | discretionary    |               |  |
|                         | Insurance     | participation      |               | Insurance                           | participation    |               |  |
|                         | contract      | feature            | Total         | contract                            | feature          | Total         |  |
| Direct premium income   | \$458,061,131 | \$13,759,474       | \$471,820,605 | \$370,138,594                       | \$37,705,814     | \$407,844,408 |  |
| Reinsurance premium     |               |                    |               |                                     |                  |               |  |
| income                  | 194,373       |                    | 194,373       | 186,209                             |                  | 186,209       |  |
| Premiums income         | 458,255,504   | 13,759,474         | 472,014,978   | 370,324,803                         | 37,705,814       | 408,030,617   |  |
| Less:                   |               |                    |               |                                     |                  |               |  |
| Reinsurance premiums    |               |                    |               |                                     |                  |               |  |
| ceded                   | (28,597,180)  | -                  | (28,597,180)  | (22,397,674)                        | -                | (22,397,674)  |  |
| Changes in unearned     |               |                    |               |                                     |                  |               |  |
| premium reserve         | (63,994)      | 4                  | (63,990)      | 2,071,635                           | (2)              | 2,071,633     |  |
| Subtotal                | (28,661,174)  | 4                  | (28,661,170)  | (20,326,039)                        | (2)              | (20,326,041)  |  |
| Retained earned premium | \$429,594,330 | \$13,759,478       | \$443,353,808 | \$349,998,764                       | \$37,705,812     | \$387,704,576 |  |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

### (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

|                         | For the y    | ear ended December | 31,2012      | For the year ended December 31,2011 |                  |              |  |
|-------------------------|--------------|--------------------|--------------|-------------------------------------|------------------|--------------|--|
| _                       |              | US\$               |              | US\$                                |                  |              |  |
|                         |              | Financial          |              |                                     | Financial        |              |  |
|                         |              | instruments with   |              |                                     | instruments with |              |  |
|                         |              | discretionary      |              |                                     | discretionary    |              |  |
|                         | Insurance    | participation      |              | Insurance                           | participation    |              |  |
| _                       | contract     | feature            | Total        | contract                            | feature          | Total        |  |
| Direct premium income   | \$15,768,025 | \$473,648          | \$16,241,673 | \$12,227,902                        | \$1,245,650      | \$13,473,552 |  |
| Reinsurance premium     |              |                    |              |                                     |                  |              |  |
| income                  | 6,691        |                    | 6,691        | 6,151                               |                  | 6,151        |  |
| Premiums income         | 15,774,716   | 473,648            | 16,248,364   | 12,234,053                          | 1,245,650        | 13,479,703   |  |
| Less:                   |              |                    |              |                                     |                  |              |  |
| Reinsurance premiums    |              |                    |              |                                     |                  |              |  |
| ceded                   | (984,412)    | -                  | (984,412)    | (739,929)                           | -                | (739,929)    |  |
| Changes in unearned     |              |                    |              |                                     |                  |              |  |
| premium reserve         | (2,203)      |                    | (2,203)      | 68,438                              | _                | 68,438       |  |
| Subtotal                | (986,615)    |                    | (986,615)    | (671,491)                           | -                | (671,491)    |  |
| Retained earned premium | \$14,788,101 | \$473,648          | \$15,261,749 | \$11,562,562                        | \$1,245,650      | \$12,808,212 |  |

### (2) Cathay life (China)

| For the y   | ear ended December   | 31,2012   | For the year ended December 31,2011   |  |  |  |
|-------------|--|---|---|--|--|--|
|             | NT\$   |   |   | NT\$   |  |  |
|             | Financial  |   |   | Financial  |  |  |
|             | instruments with   |   |   | instruments with   |  |  |
|             | discretionary  |   |   | discretionary  |  |  |
| Insurance   | participation  |   | Insurance   | participation  |  |  |
| contract    | feature  | Total   | contract  | feature  | Total  |  |
| \$2,092,597 | \$-  | \$2,092,597   | \$2,264,929   | \$-  | \$2,264,929  |  |
|             |  |   |   |  |  |  |
| <u> </u>    | <u> </u>   |   |   |  | -  |  |
| 2,092,597   | <u> </u>   | 2,092,597   | 2,264,929   |  | 2,264,929  |  |
|             |  |   |   |  |  |  |
|             |  |   |   |  |  |  |
| (14,472)    | -  | (14,472)  | (18,393)  | -  | (18,393)   |  |
|             |  |   |   |  |  |  |
| (20,962)    |  | (20,962)  | (8,030)   |  | (8,030)  |  |
| (35,434)    | <u> </u>   | (35,434)  | (26,423)  | <u> </u>   | (26,423)   |  |
| \$2,057,163 | \$-  | \$2,057,163   | \$2,238,506   | \$-  | \$2,238,506  |  |
|             | Insurance contract \$2,092,597  2,092,597  (14,472)  (20,962) (35,434) | NT\$   Financial   instruments with   discretionary   participation   feature     \$2,092,597 | Financial instruments with discretionary  Insurance participation contract feature Total  \$2,092,597 \$- \$2,092,597 | NTS   Financial   instruments with   discretionary   Insurance   contract   feature   Total   contract   \$2,092,597   \$- \$2,092,597   \$2,264,929     -   2,092,597   2,264,929     (14,472)   -   (14,472)   (18,393)   (20,962)   -   (20,962)   (8,030)   (35,434)   -   (35,434)   (26,423) | NT\$         NT\$           Financial instruments with discretionary         Financial instruments with discretionary           Insurance contract         participation         Insurance contract         participation           \$2,092,597         \$-         \$2,092,597         \$2,264,929         \$-           2,092,597         -         2,092,597         2,264,929         -           (14,472)         -         2,092,597         2,264,929         -           (14,472)         -         (14,472)         (18,393)         -           (20,962)         -         (20,962)         (8,030)         -           (35,434)         -         (35,434)         (26,423)         - |  |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

### (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

|                         | For the y | ear ended December 3 | 31,2012  | For the year ended December 31,2011 |                  |          |  |  |
|-------------------------|-----------|----------------------|----------|-------------------------------------|------------------|----------|--|--|
| <u>-</u>                |           | US\$                 |          | US\$                                |                  |          |  |  |
|                         |           | Financial            |          |                                     | Financial        |          |  |  |
|                         |           | instruments with     |          |                                     | instruments with |          |  |  |
|                         |           | discretionary        |          |                                     | discretionary    |          |  |  |
|                         | Insurance | participation        |          | Insurance                           | participation    |          |  |  |
| <u>-</u>                | contract  | feature              | Total    | contract                            | feature          | Total    |  |  |
| Direct premium income   | \$72,034  | \$-                  | \$72,034 | \$74,824                            | \$-              | \$74,824 |  |  |
| Reinsurance premium     |           |                      |          |                                     |                  |          |  |  |
| income                  | <u> </u>  | <u> </u>             | <u> </u> |                                     |                  | -        |  |  |
| Premiums income         | 72,034    | <del>-</del> _       | 72,034   | 74,824                              |                  | 74,824   |  |  |
| Less:                   |           |                      |          |                                     |                  |          |  |  |
| Reinsurance premiums    |           |                      |          |                                     |                  |          |  |  |
| ceded                   | (499)     | -                    | (499)    | (608)                               | -                | (608)    |  |  |
| Changes in unearned     |           |                      |          |                                     |                  |          |  |  |
| premium reserve         | (721)     | <del>-</del>         | (721)    | (265)                               | <del>-</del> -   | (265)    |  |  |
| Subtotal                | (1,220)   | <del>_</del>         | (1,220)  | (873)                               |                  | (873)    |  |  |
| Retained earned premium | \$70,814  | \$-                  | \$70,814 | \$73,951                            | \$-              | \$73,951 |  |  |

### (3) Cathay life (Vietnam)

|                         | For the y | ear ended December | 31,2012   | For the year ended December 31,2011 |                  |           |  |
|-------------------------|-----------|--------------------|-----------|-------------------------------------|------------------|-----------|--|
|                         |           | NT\$               |           | NT\$                                |                  |           |  |
|                         |           | Financial          |           |                                     | Financial        |           |  |
|                         |           | instruments with   |           |                                     | instruments with |           |  |
|                         |           | discretionary      |           |                                     | discretionary    |           |  |
|                         | Insurance | participation      |           | Insurance                           | participation    |           |  |
|                         | contract  | feature            | Total     | contract                            | feature          | Total     |  |
| Direct premium income   | \$162,561 | \$-                | \$162,561 | \$242,587                           | \$-              | \$242,587 |  |
| Reinsurance premium     |           |                    |           |                                     |                  |           |  |
| income                  |           |                    |           |                                     | <u> </u>         | -         |  |
| Premiums income         | 162,561   |                    | 162,561   | 242,587                             | <u> </u>         | 242,587   |  |
| Less:                   |           |                    |           |                                     |                  |           |  |
| Reinsurance premiums    |           |                    |           |                                     |                  |           |  |
| ceded                   | -         | -                  | -         | -                                   | -                | -         |  |
| Changes in unearned     |           |                    |           |                                     |                  |           |  |
| premium reserve         | (54)      |                    | (54)      | (1,330)                             |                  | (1,330)   |  |
| Subtotal                | (54)      |                    | (54)      | (1,330)                             |                  | (1,330)   |  |
| Retained earned premium | \$162,507 | \$-                | \$162,507 | \$241,257                           | \$               | \$241,257 |  |
|                         |           |                    |           |                                     |                  |           |  |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

### (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

|                         | For the year ended December 31,2012 |                  |         | For the year ended December 31,2011 |               |         |  |
|-------------------------|-------------------------------------|------------------|---------|-------------------------------------|---------------|---------|--|
|                         |                                     | US\$             |         | US\$                                |               |         |  |
|                         |                                     | Financial        |         |                                     | Financial     |         |  |
|                         |                                     | instruments with |         | instruments with discretionary      |               |         |  |
|                         |                                     | discretionary    |         |                                     |               |         |  |
|                         | Insurance                           | participation    |         | Insurance                           | participation |         |  |
|                         | contract                            | feature          | Total   | contract                            | feature       | Total   |  |
| Direct premium income   | \$5,596                             | \$-              | \$5,596 | \$8,014                             | \$-           | \$8,014 |  |
| Reinsurance premium     |                                     |                  |         |                                     |               |         |  |
| income                  |                                     | <u> </u>         |         |                                     |               |         |  |
| Premiums income         | 5,596                               | <u> </u>         | 5,596   | 8,014                               |               | 8,014   |  |
| Less:                   |                                     |                  |         |                                     |               |         |  |
| Reinsurance premiums    |                                     |                  |         |                                     |               |         |  |
| ceded                   | -                                   | -                | -       | -                                   | -             | -       |  |
| Changes in unearned     |                                     |                  |         |                                     |               |         |  |
| premium reserve         | (2)                                 |                  | (2)     | (44)                                |               | (44)    |  |
| Subtotal                | (2)                                 | <u> </u>         | (2)     | (44)                                |               | (44)    |  |
| Retained earned premium | \$5,594                             | \$-              | \$5,594 | \$7,970                             | \$-           | \$7,970 |  |

### 25. Retained claim payment

### (1) The Company

|                          | For the year ended December 31,2012 |                  |               | For the year ended December 31,2011 |                  |               |
|--------------------------|-------------------------------------|------------------|---------------|-------------------------------------|------------------|---------------|
|                          | NT\$                                |                  |               | NT\$                                |                  |               |
|                          |                                     | Financial        |               |                                     | Financial        |               |
|                          |                                     | instruments with |               |                                     | instruments with |               |
|                          |                                     | discretionary    |               |                                     | discretionary    |               |
|                          | Insurance                           | participation    |               | Insurance                           | participation    |               |
|                          | contract                            | feature          | Total         | contract                            | feature          | Total         |
| Direct insurance claim   |                                     |                  |               |                                     |                  |               |
| payments                 | \$189,414,906                       | \$42,853,918     | \$232,268,824 | \$169,024,123                       | \$90,610,858     | \$259,634,981 |
| Reinsurance claim        |                                     |                  |               |                                     |                  |               |
| payments                 | 174,964                             |                  | 174,964       | 119,143                             |                  | 119,143       |
| Insurance claim payments | 189,589,870                         | 42,853,918       | 232,443,788   | 169,143,266                         | 90,610,858       | 259,754,124   |
| Less:                    |                                     |                  |               |                                     |                  |               |
| Claims recovered from    |                                     |                  |               |                                     |                  |               |
| reinsures                | (11,768,982)                        |                  | (11,768,982)  | (8,387,802)                         |                  | (8,387,802)   |
| Retained claim payment   | \$177,820,888                       | \$42,853,918     | \$220,674,806 | \$160,755,464                       | \$90,610,858     | \$251,366,322 |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

### (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

|                          | For the year ended December 31,2012 |                  |             | For the year ended December 31,2011 |                  |             |  |
|--------------------------|-------------------------------------|------------------|-------------|-------------------------------------|------------------|-------------|--|
|                          | US\$                                |                  |             | US\$                                |                  |             |  |
|                          |                                     | Financial        |             |                                     | Financial        |             |  |
|                          |                                     | instruments with |             |                                     | instruments with |             |  |
|                          |                                     | discretionary    |             |                                     | discretionary    |             |  |
|                          | Insurance                           | participation    |             | Insurance                           | participation    |             |  |
|                          | contract                            | feature          | Total       | contract                            | feature          | Total       |  |
| Direct insurance claim   |                                     |                  |             |                                     |                  |             |  |
| payments                 | \$6,520,306                         | \$1,475,178      | \$7,995,484 | \$5,583,883                         | \$2,993,421      | \$8,577,304 |  |
| Reinsurance claim        |                                     |                  |             |                                     |                  |             |  |
| payments                 | 6,023                               | -                | 6,023       | 3,936                               | -                | 3,936       |  |
| Insurance claim payments | 6,526,329                           | 1,475,178        | 8,001,507   | 5,587,819                           | 2,993,421        | 8,581,240   |  |
| Less:                    |                                     |                  |             |                                     |                  |             |  |
| Claims recovered from    |                                     |                  |             |                                     |                  |             |  |
| reinsures                | (405,128)                           | -                | (405,128)   | (277,100)                           | -                | (277,100)   |  |
| Retained claim payment   | \$6,121,201                         | \$1,475,178      | \$7,596,379 | \$5,310,719                         | \$2,993,421      | \$8,304,140 |  |

### (2) Cathay life (China)

|                          | For the year ended December 31,2012 |                  |             | For the year ended December 31,2011 |                  |             |  |  |
|--------------------------|-------------------------------------|------------------|-------------|-------------------------------------|------------------|-------------|--|--|
|                          |                                     | NT\$             |             |                                     | NT\$             |             |  |  |
|                          |                                     | Financial        |             |                                     | Financial        |             |  |  |
|                          |                                     | instruments with |             |                                     | instruments with |             |  |  |
|                          |                                     | discretionary    |             |                                     | discretionary    |             |  |  |
|                          | Insurance                           | participation    |             | Insurance                           | participation    |             |  |  |
|                          | contract                            | feature          | Total       | contract                            | feature          | Total       |  |  |
| Direct insurance claim   |                                     |                  |             |                                     |                  |             |  |  |
| payments                 | \$1,068,812                         | \$-              | \$1,068,812 | \$1,724,226                         | \$-              | \$1,724,226 |  |  |
| Reinsurance claim        |                                     |                  |             |                                     |                  |             |  |  |
| payments                 | <u> </u>                            |                  |             |                                     | <u> </u>         |             |  |  |
| Insurance claim payments | 1,068,812                           | <u> </u>         | 1,068,812   | 1,724,226                           | <u>-</u>         | 1,724,226   |  |  |
| Less:                    |                                     |                  |             |                                     |                  |             |  |  |
| Claims recovered from    |                                     |                  |             |                                     |                  |             |  |  |
| reinsures                | (9,166)                             |                  | (9,166)     | (1,716)                             | <u>-</u> .       | (1,716)     |  |  |
| Retained claim payment   | \$1,059,646                         | \$-              | \$1,059,646 | \$1,722,510                         | \$-              | \$1,722,510 |  |  |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

### (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

|                          | For the year ended December 31,2012 |                  |          | For the year ended December 31,2011 |                  |          |  |
|--------------------------|-------------------------------------|------------------|----------|-------------------------------------|------------------|----------|--|
| _                        | US\$                                |                  |          | US\$                                |                  |          |  |
|                          |                                     | Financial        |          |                                     | Financial        |          |  |
|                          |                                     | instruments with |          |                                     | instruments with |          |  |
|                          |                                     | discretionary    |          |                                     | discretionary    |          |  |
|                          | Insurance                           | participation    |          | Insurance                           | participation    |          |  |
| _                        | contract                            | feature          | Total    | contract                            | feature          | Total    |  |
| Direct insurance claim   |                                     |                  |          |                                     |                  |          |  |
| payments                 | \$36,792                            | \$-              | \$36,792 | \$56,961                            | \$-              | \$56,961 |  |
| Reinsurance claim        |                                     |                  |          |                                     |                  |          |  |
| payments                 |                                     | <u> </u>         |          |                                     | <u>-</u> _       |          |  |
| Insurance claim payments | 36,792                              | <u> </u>         | 36,792   | 56,961                              | <u> </u>         | 56,961   |  |
| Less:                    |                                     |                  |          |                                     |                  |          |  |
| Claims recovered from    |                                     |                  |          |                                     |                  |          |  |
| reinsures                | (316)                               | <u> </u>         | (316)    | (56)                                | <u>-</u> _       | (56)     |  |
| Retained claim payment   | \$36,476                            | \$-              | \$36,476 | \$56,905                            | \$-              | \$56,905 |  |

### (3) Cathay life (Vietnam)

|                          | For the year ended December 31,2012 |                  |          | For the year ended December 31,2011 |                  |          |
|--------------------------|-------------------------------------|------------------|----------|-------------------------------------|------------------|----------|
|                          |                                     | NT\$             |          |                                     | NT\$             | _        |
|                          |                                     | Financial        |          |                                     | Financial        |          |
|                          |                                     | instruments with |          |                                     | instruments with |          |
|                          |                                     | discretionary    |          |                                     | discretionary    |          |
|                          | Insurance                           | participation    |          | Insurance                           | participation    |          |
|                          | contract                            | feature          | Total    | contract                            | feature          | Total    |
| Direct insurance claim   |                                     |                  |          |                                     |                  |          |
| payments                 | \$19,372                            | \$-              | \$19,372 | \$18,941                            | \$-              | \$18,941 |
| Reinsurance claim        |                                     |                  |          |                                     |                  |          |
| payments                 |                                     |                  | -        |                                     |                  | -        |
| Insurance claim payments | 19,372                              |                  | 19,372   | 18,941                              |                  | 18,941   |
| Less:                    |                                     |                  |          |                                     |                  |          |
| Claims recovered from    |                                     |                  |          |                                     |                  |          |
| reinsures                |                                     |                  |          |                                     |                  | -        |
| Retained claim payment   | \$19,372                            | \$-              | \$19,372 | \$18,941                            | \$-              | \$18,941 |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

### (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

|                          | For the year ended December 31,2012 |                  |              | For the year ended December 31,2011 |                  |       |
|--------------------------|-------------------------------------|------------------|--------------|-------------------------------------|------------------|-------|
|                          | US\$                                |                  |              | US\$                                |                  |       |
|                          |                                     | Financial        |              |                                     | Financial        |       |
|                          |                                     | instruments with |              |                                     | instruments with |       |
|                          |                                     | discretionary    |              |                                     | discretionary    |       |
|                          | Insurance                           | participation    |              | Insurance                           | participation    |       |
|                          | contract                            | feature          | Total        | contract                            | feature          | Total |
| Direct insurance claim   |                                     |                  |              |                                     |                  |       |
| payments                 | \$667                               | \$-              | \$667        | \$626                               | \$-              | \$626 |
| Reinsurance claim        |                                     |                  |              |                                     |                  |       |
| payments                 |                                     | <u> </u>         | <del>-</del> |                                     | <u> </u>         | -     |
| Insurance claim payments | 667                                 |                  | 667          | 626                                 | <u> </u>         | 626   |
| Less:                    |                                     |                  |              |                                     |                  |       |
| Claims recovered from    |                                     |                  |              |                                     |                  |       |
| reinsures                |                                     | <u> </u>         | <u>-</u>     |                                     | <u> </u>         |       |
| Retained claim payment   | \$667                               | \$-              | \$667        | \$626                               | \$-              | \$626 |

### 26. Personnel expense, depreciation and amortizations – The Company and Subsidiaries

|                                   | Fo                         | or the year end | ed           | For the year ended |               |              |
|-----------------------------------|----------------------------|-----------------|--------------|--------------------|---------------|--------------|
|                                   | Decen                      | nber 31, 2012   | (NT\$)       | Decei              | mber 31, 2011 | (NT\$)       |
|                                   | Operating                  | Operating       |              | Operating          | Operating     |              |
| Item                              | costs                      | expenses        | Total        | costs              | expenses      | Total        |
| Personnel expenses                |                            |                 |              |                    |               |              |
| Salary and wages                  | \$13,053,296               | \$2,830,595     | \$15,883,891 | \$12,604,973       | \$2,681,806   | \$15,286,779 |
| Labor & health insurance expenses | 1,730,144                  | 345,568         | 2,075,712    | 1,654,108          | 327,470       | 1,981,578    |
| Pension expenses                  | 1,162,849                  | 218,959         | 1,381,808    | 1,027,080          | 188,845       | 1,215,925    |
| Other expenses                    | 1,354,273                  | 328,230         | 1,682,503    | 1,278,642          | 300,927       | 1,579,569    |
| Depreciation                      | 41,093 2,512,972 2,554,065 |                 |              | 52,273             | 2,465,607     | 2,517,880    |
| Amortization                      | 732                        | 178,943         | 179,675      | 838                | 213,095       | 213,933      |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

### (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

|                                   | F                   | or the year ende | ed        | For the year ended |                 |           |
|-----------------------------------|---------------------|------------------|-----------|--------------------|-----------------|-----------|
|                                   | Decei               | mber 31, 2012 (  | (US\$)    | Decei              | mber 31, 2011 ( | (US\$)    |
|                                   | Operating           | Operating        |           | Operating          | Operating       |           |
| Item                              | costs               | expenses         | Total     | costs              | expenses        | Total     |
| Personnel expenses                |                     |                  |           |                    |                 |           |
| Salary and wages                  | \$449,339           | \$97,439         | \$546,778 | \$416,418          | \$88,596        | \$505,014 |
| Labor & health insurance expenses | 59,557              | 11,896           | 71,453    | 54,645             | 10,818          | 65,463    |
| Pension expenses                  | 40,029              | 7,537            | 47,566    | 33,931             | 6,239           | 40,170    |
| Other expenses                    | 46,619              | 11,299           | 57,918    | 42,241             | 9,942           | 52,183    |
| Depreciation                      | 1,415 86,505 87,920 |                  | 1,727     | 81,453             | 83,180          |           |
| Amortization                      | 25                  | 6,160            | 6,185     | 27                 | 7,040           | 7,067     |

### 27. Estimated income taxes

### (1) Deferred income tax liabilities and assets are as follows:

|                                      | December 31,  |            |              |            |  |  |
|--------------------------------------|---------------|------------|--------------|------------|--|--|
|                                      | 201           | 2          | 201          | 1          |  |  |
|                                      | NT\$          | US\$       | NT\$         | US\$       |  |  |
| Total deferred tax assets            | \$19,157,085  | \$659,452  | \$15,808,131 | \$522,237  |  |  |
| Total deferred tax liabilities       | \$(435,535)   | \$(14,993) | \$(2,254)    | \$(74)     |  |  |
| Allowance for deferred tax assets    | \$(890,865)   | \$(30,666) | \$(782,691)  | \$(25,857) |  |  |
| Temporary differences:               |               |            |              |            |  |  |
| Pension expense                      | \$272,234     | \$9,371    | \$233,803    | \$7,724    |  |  |
| Unrealized foreign exchange losses   | 13,601,243    | 468,201    | 8,007,195    | 264,526    |  |  |
| (Gains) losses from valuation on     |               |            |              |            |  |  |
| financial assets and liabilities     | (435,535)     | (14,993)   | 2,320,509    | 76,660     |  |  |
| Impairment losses                    | 221,499       | 7,625      | 221,499      | 7,317      |  |  |
| Unrealized bad debt losses           | 77,463        | 2,667      | 77,458       | 2,559      |  |  |
| Others                               | 7,243         | 249        | 7,210        | 238        |  |  |
| Total                                | \$13,744,147  | \$473,120  | \$10,867,674 | \$359,024  |  |  |
| Loss carryforwards                   | \$7,047,072   | \$242,584  | \$5,621,289  | \$185,705  |  |  |
| Tax effect under consolidated income |               |            |              |            |  |  |
| tax system                           | \$(2,078,424) | \$(71,546) | \$(702,065)  | \$(23,193) |  |  |
| Deferred income tax liabilities of   |               |            |              |            |  |  |
| foreign branches                     | \$-           | \$-        | \$(2,254)    | \$(74)     |  |  |
| Investment tax credits               | \$8,755       | \$301      | \$21,233     | \$701      |  |  |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

(Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

|   | December 31, |           |              |           |  |  |
|---|--------------|-----------|--------------|-----------|--|--|
|   | 201          | 12        | 2011         |           |  |  |
|   | NT\$         | US\$      | NT\$         | US\$      |  |  |
| Deferred tax assets                       | \$19,157,085 | \$659,452 | \$15,808,131 | \$522,237 |  |  |
| Allowance for deferred tax assets         | (890,865)    | (30,666)  | (782,691)    | (25,857)  |  |  |
| Deferred tax assets-Net                   | 18,266,220   | 628,786   | 15,025,440   | 496,380   |  |  |
| Deferred tax liabilities                  | (435,535)    | (14,993)  | (2,254)      | (74)      |  |  |
| Net offset balance of deferred tax assets | \$17,830,685 | \$613,793 | \$15,023,186 | \$496,306 |  |  |

### (2) Income tax benefit included the following:

|  | For the years ended December 31, |            |               |             |  |  |
|--|----------------------------------|------------|---------------|-------------|--|--|
|  | 201                              | 12         | 20            | 11          |  |  |
|  | NT\$                             | US\$       | NT\$          | US\$        |  |  |
| Tax expenses before adjusting temporary  |                                  |            |               |             |  |  |
| and other differences                    | \$760,144                        | \$26,166   | \$3,293,307   | \$108,798   |  |  |
| Deferred income tax (benefit) expenses:  |                                  |            |               |             |  |  |
| Unrealized foreign exchange (gains)      |                                  |            |               |             |  |  |
| losses                                   | (5,594,048)                      | (192,566)  | 6,778,646     | 223,939     |  |  |
| Unrealized financial instruments         |                                  |            |               |             |  |  |
| valuation losses (gains)                 | 2,756,043                        | 94,872     | (13,701,101)  | (452,630)   |  |  |
| Unrealized pension benefit               | (38,432)                         | (1,323)    | (15,521)      | (513)       |  |  |
| Loss carryforwards                       | (49,424)                         | (1,701)    | -             | -           |  |  |
| Allowance for deferred tax assets        | 108,174                          | 3,723      | -             | -           |  |  |
| Others                                   | (37)                             | (1)        | (370)         | (12)        |  |  |
| Prior year adjustment                    | 298,079                          | 10,261     | 80,809        | 2,670       |  |  |
| China corporate income tax               | 1,065                            | 37         | -             | -           |  |  |
| Withholding tax for overseas             |                                  |            |               |             |  |  |
| investments                              | (6,329)                          | (218)      | -             | -           |  |  |
| Tax effect under basic tax systems       | 108,011                          | 3,718      | 66,423        | 2,194       |  |  |
| Investment tax credit                    | 12,478                           | 430        | 16,345        | 540         |  |  |
| Tax effect under consolidated income tax |                                  |            |               |             |  |  |
| systems                                  | (108,011)                        | (3,718)    | (66,423)      | (2,194)     |  |  |
| Total income tax benefit                 | \$(1,752,287)                    | \$(60,320) | \$(3,547,885) | \$(117,208) |  |  |

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

(3) The Company's income tax returns have been assessed by the Tax Authorities up to fiscal year 2006. Due to disagreements on premiums on bonds investment amortized to interest revenue, the Company has filed appeals for fiscal year of 2003 and 2005 through 2006.

Symphox Information's income tax returns have been assessed by the Tax Authorities up to fiscal year 2009.

(4) Information related to imputation-The Company and Subsidiaries

#### A. Balance of imputation credit account

|                     | December 31, |           |             |           |  |  |  |
|---------------------|--------------|-----------|-------------|-----------|--|--|--|
|                     | 20           | 012       | 20          | 11        |  |  |  |
|                     | NT\$         | US\$      | NT\$        | US\$      |  |  |  |
| The Company         | \$5,584,641  | \$192,242 | \$4,368,541 | \$144,319 |  |  |  |
| Symphox Information | 13,982       | 481       | 10,687      | 353       |  |  |  |

### B. Imputation credit account ratio

|                     | 2011 (Actual) | 2010 (Actual) |  |
|---------------------|---------------|---------------|--|
| The Company         | 20.48%        | - (Note)      |  |
| Symphox Information | 20.48%        | 33.33%        |  |

Note: The imputation credit account ratio was inapplicable due to the Company's cumulative deficits of 2010.

### (5) Information related to undistributed earnings-The Company

|            |             | December 31, |             |           |  |
|------------|-------------|--------------|-------------|-----------|--|
|            | 20          | 2012         |             | 2011      |  |
| Year       | NT\$        | US\$         | NT\$        | US\$      |  |
| After 1998 | \$2,160,262 | \$74,364     | \$(286,071) | \$(9,451) |  |

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

### 28. Earnings per share

| For the year ended  December 31, 2012  Basic earnings per share:  Consolidated income | Amo<br>(nume<br>Before tax<br>NT\$ |           | Weighted average outstanding number of shares (denominator) (thousand shares) | Earnings (In do Before tax NT\$ | •         |
|---|------------------------------------|-----------|---|---------------------------------|-----------|
|   | Amount (numerator)                 |           | Weighted average outstanding number of shares                                 | Earnings per share (In dollars) |           |
| For the year ended  | Before tax                         | After tax | (denominator)   | Before tax                      | After tax |
| December 31, 2012   | US\$                               | US\$      | (thousand shares)   | US\$                            | US\$      |
| Basic earnings per share:   |                                    |           |   |                                 |           |
| Consolidated income   | \$48,340                           | \$108,660 | 5,306,527   | \$0.01                          | \$0.02    |
|   | Amount (numerator)                 |           | Weighted average outstanding number of shares                                 | Earnings per share (In dollars) |           |
| For the year ended  | Before tax                         | After tax | (denominator)   | Before tax                      | After tax |
| December 31, 2011   | NT\$                               | NT\$      | (thousand shares)   | NT\$                            | NT\$      |
| Basic earnings per share:  Consolidated (loss) income                                 | \$(3,299,986)                      | \$247,899 | 5,306,527   | \$(0.62)                        | \$0.05    |
|   | Amount                             |           | Weighted average outstanding  | Earnings per share              |           |
|   | (numerator)                        |           | number of shares  | (In dollars)                    |           |
| For the year ended  | Before tax                         | After tax | (denominator)   | Before tax                      | After tax |
| December 31, 2011   | US\$                               | US\$      | (thousand shares)   | US\$                            | US\$      |
| Basic earnings per share:   |                                    |           |   |                                 |           |
| Consolidated (loss) income  | \$(109,018)                        | \$8,190   | 5,306,527   | \$(0.02)                        | \$0.00    |

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

#### 29. Information of insurance contract

Risk management objectives, policies, procedures and methods:

(1) Framework for risk management, organization structure and responsibilities

### A. Board of directors

- a. The board of directors should establish appropriate risk management function and culture, ratify appropriate risk management policy and allocate resources in the most effective manner.
- b. The board of directors and senior management should promote and execute risk management policies and standards. Furthermore, they should ensure the policies and standards are in line with the Company's operational objective and operational strategy.
- c. The board of directors should acknowledge the risk of operation, ensure the effectiveness of risk management and assume the ultimate responsibility for risk management.
- d. The board of directors should delegate authority to risk management department to deal with violation of risk quotas by other departments.

### B. Risk management committee

- a. The committee should draft the risk management policies, framework and organizational function to establish quantitative and qualitative risk management standards. The committee is also responsible to report the execution results to the board periodically and make necessary improvement suggestions.
- b. The committee should execute the risk management decisions set by the board of directors and evaluate the development, implementation and results of execution of the risk management function.

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

- c. The committee should assist and monitor the risk management activities.
- d. The committee should adjust the risk category, risk quota allocation and risk taking according to the change of the big environment.
- e. The committee should enhance cross-department interaction and communication.

### C. Risk management department

- a. The department is responsible for monitoring, measuring and evaluating daily risks. The department should execute its authority independently from the operating department.
- b. The department should perform following function based on activity categories:
  - (A) Assist drafting and execute the risk management policies set by the board of directors.
  - (B) Assist determines the risk quotas based on risk appetite.
  - (C) Summarize the risk information provided by all departments. Facilitate and communicate the execution of the policies as well as the risk quotas with departments.
  - (D) Periodically provide risk management related reports.
  - (E) Periodically monitor all operating department's risk quotas and manage the exceptions attributable to exceed the risk quotas granted.
  - (F) Assist the pressure test. Execute back testing if necessary.
  - (G) Other risk management issues.

#### D. Operating departments

- a. Managers of the operating departments:
  - (A) Responsible for the departments' daily risk management report and respond to issues if necessary.
  - (B) Make sure to delivery risk management information periodically to the risk management department.

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

### b. Operating departments:

- (A) Address and measure risks and report the pervasiveness of exposure.
- (B) Periodically review the risk quotas. If exception happens, report the exceptions as well as the actions taken.
- (C) Assist to develop the risk model. Ensure the measurement of risk, the usage of the model and the assumptions made are reasonable and has been applied consistently.
- (D) Ensure internal control operates effectively to comply with related regulation and company's risk management policies.
- (E) Assist gathering risk management related data.

### E. Audit department

The department is required to audit all departments to determine the execution status of the risk management policies complies with the related regulations and company's risk management policies.

### (2) Reporting risk or measuring the range and characteristics of the system

The Company set its risk management standards based on markets, credibility, sovereign, liquidity, operations, insurance, risks of matching between assets / liability positions and the capital adequacy. The Company also periodically provides the risk management report for monitoring the Company's risks.

#### A. Market risk

The risk represents decrease in value of the Company's financial asset due to the price fluctuation of the financial instrument market. The Company applies the 95% and 99% confidence level as the benchmark to measure odd week market risk. The Company also applies back testing periodically to the market risk to ensure accuracy of the model. Furthermore, the Company applies scenario analysis and stress test to evaluate the change in value of the asset groups due to significant domestic and international incidences. In accordance with the adoption of foreign exchange volatility reserve, the Company regulates the ceiling of foreign exchange risk and early warning system of the reserve, and also monitors foreign exchange risk regularly.

Cathay Life Insurance Co., Ltd. and Subsidiaries

Note to audited consolidated financial statements-continued

(Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

#### B. Credit risk

This risk represents the Company's loss due to the default of debtors. The measurements that the Company uses include credit rating, concentration analysis and value at risk (VAR) under 95% confidence level. Furthermore, the Company applies scenario analysis and stress test to evaluate the change in value of the asset groups due to significant domestic and international incidences.

### C. Sovereign risk

This represents risks of the Company's investment positions caused by changes of the local government's politics or economy further causes price fluctuation or default that eventually results in a loss. The Company takes international credit ranking companies' ranking and other economy indexes into consideration to measure the sovereign risk and set the investment ceiling for specific countries. The Company review and adjust the ceiling periodically.

### D. Liquidity risk

Liquidity risks include 'Funding liquidity risk' and 'Market liquidity risk'. Funding liquidity risk is the risk of insufficient funding to meet the Company's commitment when due. The Company uses current ratio to measure funding liquidity risk and manages to maintain the ratio below high risk. Operating departments have established funding communication system. The risk management department manages funding liquidity based on the information provided by the operating departments. Furthermore, operating departments have also built up their own cash flow analysis models and monitor the result of the analysis. They also set the annual assets allocation plan to better maintain the liquidity of funding. 'Market liquidity risk' occurs when the market is under turmoil or lack of market depth further cause the drastic change of market price. All investment departments have evaluated the market liquidity risk based on the characteristics and intentions of current investment portfolio.

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

### For the years ended December 31, 2012 and 2011

### E. Operating risk

This risk occurs when there are errors caused by internal process, employee or system breakdown or external issues including legislative risks but strategic risk and reputation risks. The Company had set the standard operating procedure based all characteristics of operations meanwhile established losses reporting system to manage operating risk losses information.

#### F. Insurance risk

This risk occurs after collecting premium from the policy holder. The Company assumed the risk transferred from the policy holder and when the Company pays the claim, due to unexpected change the Company assumed a loss. This generally happens because of the policy design, pricing risks, underwriting risks, reinsurance risks, catastrophe risks, claim risks and reserve related risks.

### G. Asset and liability matching risk

The type of risks happens when the changes in value of assets and liability are not equal. The Company measures the risk by referencing capital costs, duration, cash flow management and scenario analysis.

#### H. Capital adequacy rate

Capital adequacy ratio is defined by Insurance Act and Regulations Governing Capital Adequacy of Insurance Companies. The Company applies capital adequacy rate as the index of capital adequacy.

- (3) Manage the process of assuming, measuring, monitoring and controlling risks to ensure proper risk classification, premium level and underwriting policies.
  - A. The process of assuming, measuring, monitoring and controlling risks:
    - a. Promulgate the Company's risk management standards including the definition and rage of risk, management structure, risk management indexes and other risk management measures.
    - b. Establish methods to evaluate insurance risks.

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

- c. Periodically provide the insurance risk management report to the risk management committee for supervising insurance risks and developing insurance risk management strategies.
- d. When a risk exceptional incidence occur, related departments should draft the possible solution and submit it to the risk management committee and Cathay Financial Holding's risk management committee.
- B. Ensure proper risk classification and underwriting policies of premium level:
  - a. Underwriters should ensure clients' financial underwriting, checking insurance notification for exceptions, considering the amount insured, types of insurance, age, family members, reason for insurance, employment, etc. to confirm client's appropriateness of the amount insured and the ability to meet premium deadlines.
  - b. The Company has an underwriter team dealing with controversy events such as new type of contracts and change of security systems and clarifying related underwriting standards.
  - c. The Company has a judging team for highly insured projects to enhance its risk management and prevent adverse selection and moral hazard.
- (4) Evaluation based on the enterprise taken as a whole and range of managing insurance risks
  - A. Evaluation of insurance risks includes the following risks:
    - a. Product design and pricing risks: This type of risk arises from improper design of products, inappropriate policies, inappropriate pricing, referencing the wrong source of information, inconsistency and unexpected changes.
    - b. Underwriting risks: Unexpected losses arise from promoting business, underwriting activities and approval, other expenditure activities, etc.
    - c. Reinsurance risks: This type of risk arises from failing to reinsure the excess risk or reinsurer fails to fulfill its responsibility that results in loss in premium, claims or non-reimbursed expenses.

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

- d. Catastrophe risks: This type of risk arises from accidents that cause a type or more than one type of insurance a loss which in aggregate might affect the Company's credit raking and solvency.
- e. Claim risks: This type of risk arises from inappropriate operation or mistakes while handling claim.
- f. Risk of insufficient reserve: This type of risk arises from insufficient reserve due to underestimate of liability. As a result, the Company fails to fulfill its anticipated responsibility.

#### B.Range of managing insurance risks

- a. Establish Company's insurance risk management standards as the guidance of performing risk management.
- b. Establish Company's insurance risk management standards including the definition and range of risks, management structure, risk management index and other risk management measures.
- c. Draft action plans for matching the Company's expanding strategy and response to the changes of financial environment worldwide.
- d. Establish measurement methods for insurance risks.
- e. Periodically provide insurance risks management report for monitoring insurance risk and drafting insurance managing strategy.
- f. Other issues related to insurance risks management.
- (5) Methods to limit or transfer insurance risk exposure and to prevent inappropriate concentration of risks

The method that the Company mainly uses to limit or transfer insurance risk exposure and to prevent inappropriate concentration of risks is the reinsurance managing plan. The Company estimates the risk that the Company is able to assume including characteristics of the risk, regulation issues and development technique factors all together to determine the range of reinsurance. In order to maintain safety of risk transfer and control the risk of reinsurance transactions, the Company has established reinsurer selection standards.

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

#### (6) Methods for managing assets and liabilities

- A. The Company has assets and liabilities managing committee to ensure full application of the managing policy, establish management structure, integrate human capital and resources, review the strategy and practice periodically and further reduce all types of risks.
- B. Responsible departments will review the measurement of the matching risks of assets and liabilities periodically. The reports will be sent to the risk management committee. Furthermore, the reports should be delivered to the risk management committee of Cathay Financial Holding annually.
- C. When exceptional situation occur, related departments should hold a meeting to find possible actions plan and deliver the report to assets and liabilities managing committee, risk management committee and the risk management committee of Cathay Financial Holding.
- (7) When special incidence happens, the managing, monitoring and controlling procedures relating to extra liability or commitment of contributing extra owner equity are as following:

To comply with laws and regulation, the Company is required to maintain its capital adequacy rate in a certain rage. In order to enhance the Company's capital management and maintain its capital adequacy ratio, the Company has established a set of capital adequacy management standards as following:

### A. Capital adequacy management

- a. Periodically provide capital adequacy management reports and analysis to the financial department of Cathay Financial Holding.
- b. Periodically provide the risk management committee the capital adequacy management analysis report.
- c. Practice scenario analysis for capital adequacy ratio focusing on the Company's usage of funding, changes of the financial environment including updates of laws and regulations.

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

d. Periodically review the capital adequacy rate and related control standards to fulfill the management of capital adequacy.

#### B. Exception management process

When the Company's capital adequacy rate exceeds the risk management standard or other exceptions occur, the Company is required to notify the risk management department and financial department of Cathay Financial Holding enclosed with capital adequacy analysis report and related planned actions reports.

#### 30. Information of insurance risk

(1) Sensitivity of insurance risk- Insurance contracts and financial instruments with discretionary participation features:

#### A. The Company

|                        | December 31, 2012 |                     |                      |  |  |  |  |  |  |
|------------------------|-------------------|---------------------|----------------------|--|--|--|--|--|--|
|                        |                   | NT\$                |                      |  |  |  |  |  |  |
|                        | Change in         | Change in           | Change in            |  |  |  |  |  |  |
|                        | supposition       | income before tax   | stockholders' equity |  |  |  |  |  |  |
| Life table/Morbidity   | ×1.05 (×0.95)     | Decrease (increase) | Decrease (increase)  |  |  |  |  |  |  |
|                        |                   | 2,037,788           | 1,691,364            |  |  |  |  |  |  |
| Expense                | ×1.05 (×0.95)     | Decrease (increase) | Decrease (increase)  |  |  |  |  |  |  |
|                        |                   | 2,642,541           | 2,193,309            |  |  |  |  |  |  |
| Surrender rates        | ×1.05 (×0.95)     | Increase (decrease) | Increase (decrease)  |  |  |  |  |  |  |
|                        |                   | 332,635             | 276,087              |  |  |  |  |  |  |
| Investment return rate | +0.1%             | Increase 2,945,451  | Increase 2,444,724   |  |  |  |  |  |  |
| Investment return rate | -0.1%             | Decrease 2,948,340  | Decrease 2,447,122   |  |  |  |  |  |  |

December 31 2012

#### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

(Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

|                        |               | 2                             |                                  |
|------------------------|---------------|-------------------------------|----------------------------------|
|                        | Change in     | Change in                     | Change in                        |
|                        | supposition   | income before tax             | stockholders' equity             |
| Life table/Morbidity   | ×1.05 (×0.95) | Decrease (increase)           | Decrease (increase)              |
|                        |               | 70,148                        | 58,223                           |
| Expense                | ×1.05 (×0.95) | Decrease (increase)           | Decrease (increase)              |
|                        |               | 90,965                        | 75,501                           |
| Surrender rates        | ×1.05 (×0.95) | Increase (decrease)           | Increase (decrease)              |
|                        |               | 11,450                        | 9,504                            |
| Investment return rate | +0.1%         | Increase 101,392              | Increase 84,156                  |
| Investment return rate | -0.1%         | Decrease 101,492              | Decrease 84,238                  |
| _                      |               | December 31, 2011<br>NT\$     |                                  |
|                        | Change in     | Change in                     | Change in                        |
| <del>-</del>           | supposition   | income before tax             | stockholders' equity             |
| Life table/Morbidity   | ×1.05 (×0.95) | Decrease (increase) 2,006,254 | Decrease (increase)<br>1,665,191 |
| Expense                | ×1.05 (×0.95) | Decrease (increase) 2,440,125 | Decrease (increase) 2,025,304    |
| Surrender rates        | ×1.05 (×0.95) | Increase (decrease) 319,189   | Increase (decrease)<br>264,926   |
| Investment return rate | +0.1%         | Increase 2,712,005            | Increase 2,250,964               |
| Investment return rate | -0.1%         | Decrease 2,714,674            | Decrease 2,253,180               |
| _                      |               | December 31, 2011<br>US\$     | I                                |
|                        | Change in     | Change in                     | Change in                        |
| _                      | supposition   | income before tax             | stockholders' equity             |
| Life table/Morbidity   | ×1.05 (×0.95) | Decrease (increase)           | Decrease (increase)              |
|                        |               | 66,279                        | 55,011                           |
| Expense                | ×1.05 (×0.95) | Decrease (increase)           | Decrease (increase)              |
|                        |               | 80,612                        | 66,908                           |
| Surrender rates        | ×1.05 (×0.95) | Increase (decrease)           | Increase (decrease)              |
|                        |               | 10,545                        | 8,752                            |
| Investment return rate | +0.1%         | Increase 89,594               | Increase 74,363                  |
| Investment return rate | -0.1%         | Decrease 89,682               | Decrease 74,436                  |
|                        |               |                               |                                  |

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

#### B. Cathay life (China)

|              |             | December 31, 2012<br>NT\$ |                            |                     |                         |                     |  |  |
|--------------|-------------|---------------------------|----------------------------|---------------------|-------------------------|---------------------|--|--|
|              |             | Change in                 | Chan                       | ge in               | Change in               |                     |  |  |
|              |             | supposition               | income b                   | efore tax           | stockholde              | ers' equity         |  |  |
| Life table/M | lorbidity   | ×1.10 (×0.90)             | Decrease (                 | increase) 33,798    | Decrease (              | increase)<br>25,348 |  |  |
| Expense      |             | ×1.05 (×0.95)             | Decrease (                 | increase) 32,500    | Decrease (              | increase) 24,375    |  |  |
| Surrender ra | ates        | ×1.10 (×0.90)             | Increase (c                | decrease)<br>17,374 | Increase (d             | lecrease)<br>13,030 |  |  |
| Investment i | return rate | +0.25%                    | Increase                   | 112,403             | Increase                | 84,302              |  |  |
| Investment i |             | -0.25%                    | Decrease                   | 122,476             | Decrease                | 91,857              |  |  |
|              |             |                           |                            | er 31, 2012<br>JS\$ | 2                       |                     |  |  |
|              |             | Change in                 | Chan                       | _                   | Change in               |                     |  |  |
|              |             | supposition               | income b                   | efore tax           | stockholde              | ers' equity         |  |  |
| Life table/M | lorbidity   | ×1.10 (×0.90)             | Decrease (                 | increase)<br>1,163  | Decrease (increase) 873 |                     |  |  |
| Expense      |             | ×1.05 (×0.95)             | Decrease (                 | increase)<br>1,119  | Decrease (              | increase)<br>839    |  |  |
| Surrender ra | ites        | ×1.10 (×0.90)             | Increase (c                | decrease)<br>598    | Increase (c             | lecrease)<br>449    |  |  |
| Investment i | return rate | +0.25%                    | Increase                   | 3,869               | Increase                | 2,902               |  |  |
| Investment i | return rate | -0.25%                    | Decrease                   | 4,216               | Decrease                | 3,162               |  |  |
|              |             |                           |                            | er 31, 2011<br>NT\$ | l                       |                     |  |  |
|              |             | Change in                 | Chan                       | C                   | Chan                    | _                   |  |  |
|              |             | supposition               | income b                   | efore tax           | stockholde              | ers' equity         |  |  |
| Life table/M | lorbidity   | ×1.10(×0.90)              | Decrease (                 | increase)<br>8,653  | Decrease (              | increase)<br>6,490  |  |  |
| Expense      |             | ×1.05(×0.95)              | Decrease (increase) 28,166 |                     | Decrease (              | increase)<br>21,124 |  |  |
| Surrender ra | ites        | ×1.10(×0.90)              | Increase (c                | •                   | Increase (d             | -                   |  |  |
| Investment i | return rate | +0.25%                    | Increase                   | 82,982              | Increase                | 62,236              |  |  |
| Investment i | return rate | -0.25%                    | Decrease                   | 90,645              | Decrease                | 67,984              |  |  |
|              |             |                           |                            |                     |                         |                     |  |  |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

(Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

|                          | December 31, 2011 |                          |                         |  |  |  |  |
|--------------------------|-------------------|--------------------------|-------------------------|--|--|--|--|
|                          |                   | US\$                     |                         |  |  |  |  |
|                          | Change in         | Change in                | Change in               |  |  |  |  |
|                          | supposition       | stockholders' equity     |                         |  |  |  |  |
| Life table/Morbidity     | ×1.10(×0.90)      | Decrease (increase)      | Decrease (increase)     |  |  |  |  |
|                          |                   | 286                      | 214                     |  |  |  |  |
| Expense                  | ×1.05(×0.95)      | Decrease (increase)      | Decrease (increase)     |  |  |  |  |
|                          |                   | 930                      | 698                     |  |  |  |  |
| Surrender rates          | ×1.10(×0.90)      | Increase (decrease)      | Increase (decrease)     |  |  |  |  |
|                          |                   | 561                      | 421                     |  |  |  |  |
| Investment return rate   | +0.25%            | Increase 2,741           | Increase 2,056          |  |  |  |  |
| Investment return rate   | -0.25%            | Decrease 2,995           | Decrease 2,246          |  |  |  |  |
| C. Cathay Life (Vietnam) |                   |                          |                         |  |  |  |  |
|                          |                   | December 31, 201         | 12                      |  |  |  |  |
|                          |                   | NT\$                     |                         |  |  |  |  |
| -                        | Change in         | Change in                | Change in               |  |  |  |  |
|                          | supposition       | income before tax        | stockholders' equity    |  |  |  |  |
| Life table/Morbidity     | ×1.05 (×0.95)     | Decrease (increase)      | Decrease (increase)     |  |  |  |  |
|                          |                   | 243                      | 182                     |  |  |  |  |
| Expense                  | ×1.05 (×0.95)     | Decrease (increase)      | Decrease (increase)     |  |  |  |  |
|                          |                   | 12,285                   | 9,214                   |  |  |  |  |
| Surrender rates          | ×1.05 (×0.95)     | Increase (decrease)      | Increase (decrease)     |  |  |  |  |
|                          |                   | 2,199                    | 1,649                   |  |  |  |  |
| Investment return rate   | +0.1%             | Increase 1,438           | Increase 1,079          |  |  |  |  |
| Investment return rate   | -0.1%             | Decrease 1,440           | Decrease 1,080          |  |  |  |  |
|                          |                   | December 31, 201<br>US\$ | 2                       |  |  |  |  |
|                          | Change in         | Change in                | Change in               |  |  |  |  |
| _                        | supposition       | income before tax        | stockholders' equity    |  |  |  |  |
| Life table/Morbidity     | ×1.05 (×0.95)     | Decrease (increase) 8    | Decrease (increase) 6   |  |  |  |  |
| Expense                  | ×1.05 (×0.95)     | Decrease (increase) 423  | Decrease (increase) 317 |  |  |  |  |
| Surrender rates          | ×1.05 (×0.95)     | Increase (decrease)      | Increase (decrease)     |  |  |  |  |
|                          | ` /               | 76                       | 57                      |  |  |  |  |
| Investment return rate   | +0.1%             | Increase 50              | Increase 37             |  |  |  |  |
| _                        |                   |                          |                         |  |  |  |  |

Decrease

50

Decrease

-0.1%

Investment return rate

37

#### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

December 31 2011

|                        | December 31, 2011 |                |             |              |            |  |  |  |
|------------------------|-------------------|----------------|-------------|--------------|------------|--|--|--|
|                        |                   | NT             | <b>S</b> \$ |              |            |  |  |  |
|                        | Change in         | Change         | e in        | Change in    |            |  |  |  |
|                        | supposition       | income bef     | ore tax     | stockholde   | rs' equity |  |  |  |
| Life table/Morbidity   | ×1.05 (×0.95)     | Decrease (in   | crease)     | Decrease (i  | ncrease)   |  |  |  |
|                        |                   |                | 72          |              | 54         |  |  |  |
| Expense                | ×1.05 (×0.95)     | Decrease (in   | crease)     | Decrease (i  | ncrease)   |  |  |  |
|                        |                   |                | 19,405      |              | 14,554     |  |  |  |
| Surrender rates        | ×1.05 (×0.95)     | Increase (de   | crease)     | Increase (de | ecrease)   |  |  |  |
|                        |                   |                | 1,549       |              | 1,162      |  |  |  |
| Investment return rate | +0.1%             | Increase       | 1,402       | Increase     | 1,052      |  |  |  |
| Investment return rate | -0.1%             | Decrease 1,404 |             | Decrease     | 1,053      |  |  |  |
|                        |                   | December       | 31, 201     | 1            |            |  |  |  |
|                        |                   | US             | \$\$        |              |            |  |  |  |
|                        | Change in         | Change         | e in        | Chang        | ge in      |  |  |  |
|                        | supposition       | income bef     | ore tax     | stockholde   | rs' equity |  |  |  |
| Life table/Morbidity   | ×1.05 (×0.95)     | Decrease (in   | crease)     | Decrease (i  | ncrease)   |  |  |  |
|                        |                   |                | 2           |              | 2          |  |  |  |
| Expense                | ×1.05 (×0.95)     | Decrease (in   | crease)     | Decrease (i  | ncrease)   |  |  |  |
|                        |                   |                | 641         |              | 481        |  |  |  |
| Surrender rates        | ×1.05 (×0.95)     | Increase (de   | crease)     | Increase (de | ecrease)   |  |  |  |
|                        |                   |                | 51          |              | 38         |  |  |  |
| Investment return rate | +0.1%             | Increase       | 46          | Increase     | 35         |  |  |  |
| Investment return rate | -0.1%             | Decrease       | 46          | Decrease     | 35         |  |  |  |

a. Changes in income before tax listed above refer to the effects of income before tax for the years ended December 31, 2012 and 2011 by the assumption. Change of the Company · Cathay Life (China) and Cathay Life (Vietnam) stockholders' equity is assumed 17% \cdot 25% and 25% of income tax rate has been used.

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

b. Increase (decrease) 0.1% on discount rate applied to liability adequacy test has no impact on income before tax and stockholders' equity. The result of the test shows adequacy. However, if the discount rate keeps decreasing to significant degree, income before tax and stockholders' equity will probably be affected.

#### c. Test of Sensitivity

- (A) Life Table/Morbidity test is measured by mortality, morbidity and the occurrence rate of injury insurance multiply change in supposition, in opposition to the change in income before tax.
- (B) Expenses sensitivity is measured by all expenses listed on income statement (Note 1) multiply change in supposition, in opposition to the change in income before tax.
- (C) Surrender rate sensitivity test is measured by surrender rate multiplies change in supposition, in opposition to the change in income before tax.
- (D) The rate of returns sensitivity test is measured by the rate of returns (Note 2) increases (decreases) change in supposition, in opposition to income before tax.
  - Note 1: Expenses includes brokerage expenses, commission expenses, other operating expenses under operating costs as well as business expenses, administration expenses and staffs training expenses under operating expenses.
  - Note 2: The rate of returns is measured by 2 x net profits or losses on investment / (the beginning balance of usable capital + the ending balance of usable capital net profits or losses on investment) and it needs to be annualized

Cathay Life Insurance Co., Ltd. and Subsidiaries

Note to audited consolidated financial statements-continued

(Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

#### (2) Interpretation of concentration on insurance risk

The Company's insurance business is mainly from Taiwan, Republic of China. All the insurance contracts which have been signed have the similar risk of exposure, for example, the exposure of the unanticipated changes in trend (ex: mortality, morbidity, and lapse rate), the exposure of multiple insurance contracts caused by a specific event (ex: the simultaneous exposure of life insurance, health insurance, and accidental insurance caused by one earthquake). The Company reduces the risk of exposure not only by monitoring the status of the risk continuously, but also buying reinsurance contracts.

The Company reviews the profits and losses on compensation as a whole and the capability of assuming the risk periodically. Depending upon the feature of each risk, the Company assesses the amount of coverage a company retains on that risk, also called "net line," as well as reviewed and approved by each competent authority. For the excess of net line, the Company reinsures this portion of amount. At the same time, the Company takes the possibility of suddenness of human and nature disasters into account periodically and estimates the reasonable maximum amount of compensation on retained risks. Depending upon the dollar amount of losses and the capability of assuming risks, the Company makes the decision on whether it is necessary to adjust the insurance limits or reinsurance on disasters. Hence, the insurance risk to some extent has been spread out to reduce the potential impact on unanticipated losses.

Furthermore, according to "Regulations Governing the Setting Aside of Various Reserves by Insurance Enterprises.", the annual increase after-tax amount of special capital reserve for major incidents and fluctuation of risks which is based upon the loss ratio of each type of insurance and used for the abnormal movement of compensation needs to be recognized and recorded in appropriated retained earnings of equity in accordance with the Statements of Financial Accounting Standards No. 22 since the beginning of 2011.

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

### (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

#### (3) Trend of the development on compensation

#### A. The Company

#### a. Direct business trend of development

|               | Development period (years)  NT\$ |            |            |            |            |            |            | Expected future |
|---------------|----------------------------------|------------|------------|------------|------------|------------|------------|-----------------|
| Accident year | 1                                | 2          | 3          | 4          | 5          | 6          | 7          | payment         |
| 2006Q1~2006Q4 | 11,425,053                       | 13,557,196 | 13,665,394 | 13,693,817 | 13,728,736 | 13,744,249 | 13,759,078 | -               |
| 2007Q1~2007Q4 | 12,452,527                       | 14,654,222 | 14,777,445 | 14,836,106 | 14,885,981 | 14,940,094 | 14,955,691 | 15,597          |
| 2008Q1~2008Q4 | 13,213,167                       | 15,502,203 | 15,690,933 | 15,752,002 | 15,809,213 | 15,844,103 | 15,859,726 | 50,513          |
| 2009Q1~2009Q4 | 14,440,987                       | 17,222,987 | 17,462,074 | 17,540,479 | 17,596,452 | 17,635,049 | 17,652,707 | 112,228         |
| 2010Q1~2010Q4 | 14,132,667                       | 17,063,839 | 17,346,230 | 17,408,477 | 17,462,709 | 17,498,996 | 17,515,903 | 169,673         |
| 2011Q1~2011Q4 | 14,898,732                       | 18,205,420 | 18,418,577 | 18,484,902 | 18,542,274 | 18,580,339 | 18,598,390 | 392,970         |
| 2012Q1~2012Q4 | 14,630,400                       | 17,372,614 | 17,566,220 | 17,623,362 | 17,672,882 | 17,705,213 | 17,721,475 | 3,091,075       |

Expected future payment \$3,832,056

Less: Expected reported but not paid claim 139,684

Add: Assumed reserve for incurred but not reported claim 41,732

Reserve for unreported claim 3,734,104

Add: Reported but not paid claim 418,166

Reserve claim balance \$4,152,270

|               |         | Development period (years) US\$ |         |         |         |         |         |         |  |
|---------------|---------|---------------------------------|---------|---------|---------|---------|---------|---------|--|
| Accident year | 1       | 2                               | 3       | 4       | 5       | 6       | 7       | payment |  |
| 2006Q1~2006Q4 | 393,289 | 466,685                         | 470,409 | 471,388 | 472,590 | 473,124 | 473,634 | -       |  |
| 2007Q1~2007Q4 | 428,658 | 504,448                         | 508,690 | 510,709 | 512,426 | 514,289 | 514,826 | 537     |  |
| 2008Q1~2008Q4 | 454,842 | 533,639                         | 540,135 | 542,238 | 544,207 | 545,408 | 545,946 | 1,739   |  |
| 2009Q1~2009Q4 | 497,108 | 592,874                         | 601,104 | 603,803 | 605,730 | 607,058 | 607,666 | 3,863   |  |
| 2010Q1~2010Q4 | 486,495 | 587,395                         | 597,116 | 599,259 | 601,126 | 602,375 | 602,957 | 5,841   |  |
| 2011Q1~2011Q4 | 512,865 | 626,693                         | 634,030 | 636,313 | 638,288 | 639,599 | 640,220 | 13,527  |  |
| 2012Q1~2012Q4 | 503,628 | 598,025                         | 604,689 | 606,656 | 608,361 | 609,474 | 610,033 | 106,405 |  |

Expected future payment \$131,912

Less: Expected reported but not paid claim 4,808

Add: Assumed reserve for incurred but not reported claim 1,437

Reserve for unreported claim 128,541

Add: Reported but not paid claim 14,394

Reserve claim balance \$142,935

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

### (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

#### b. Retained business trend of development

|               | Development period (years) |            |            |            |            |            |            |           |
|---------------|----------------------------|------------|------------|------------|------------|------------|------------|-----------|
|               |                            |            |            | NT\$       |            |            |            | future    |
| Accident year | 1                          | 2          | 3          | 4          | 5          | 6          | 7          | payment   |
| 2006Q1~2006Q4 | 11,552,058                 | 13,673,489 | 13,800,715 | 13,838,046 | 13,875,194 | 13,889,224 | 13,912,560 | -         |
| 2007Q1~2007Q4 | 12,530,438                 | 14,750,682 | 14,881,256 | 14,941,735 | 14,991,028 | 15,052,095 | 15,067,952 | 15,857    |
| 2008Q1~2008Q4 | 13,304,966                 | 15,621,032 | 15,813,590 | 15,874,029 | 15,938,326 | 15,973,747 | 15,989,639 | 51,313    |
| 2009Q1~2009Q4 | 13,556,435                 | 15,902,174 | 16,096,383 | 16,169,162 | 16,215,892 | 16,248,749 | 16,263,501 | 94,339    |
| 2010Q1~2010Q4 | 12,304,040                 | 14,592,249 | 14,803,959 | 14,850,410 | 14,887,449 | 14,913,061 | 14,924,564 | 120,605   |
| 2011Q1~2011Q4 | 12,998,408                 | 15,670,011 | 15,829,449 | 15,879,608 | 15,919,385 | 15,946,525 | 15,959,044 | 289,033   |
| 2012Q1~2012Q4 | 12,821,935                 | 15,088,340 | 15,233,647 | 15,276,252 | 15,309,950 | 15,332,458 | 15,343,745 | 2,521,810 |

Note: Retained business equals direct business plus assumed reinsurance business less ceded reinsurance business.

| Expected future payment                    | \$3,092,957 |
|--|-------------|
| Less: Expected reported but not paid claim | 139,684     |
| Add: Reported but not paid claim           | 418,166     |
| Retained reserve claim balance             | \$3,371,439 |
| Retained reserve claim balance             | \$3,371,439 |

|               |         | Development period (years)  US\$ |         |         |         |         |         |         |  |
|---------------|---------|----------------------------------|---------|---------|---------|---------|---------|---------|--|
| Accident year | 1       | 2                                | 3       | 4       | 5       | 6       | 7       | payment |  |
| 2006Q1~2006Q4 | 397,661 | 470,688                          | 475,068 | 476,353 | 477,631 | 478,114 | 478,918 | -       |  |
| 2007Q1~2007Q4 | 431,340 | 507,769                          | 512,264 | 514,345 | 516,042 | 518,144 | 518,690 | 546     |  |
| 2008Q1~2008Q4 | 458,002 | 537,729                          | 544,358 | 546,438 | 548,652 | 549,871 | 550,418 | 1,766   |  |
| 2009Q1~2009Q4 | 466,659 | 547,407                          | 554,092 | 556,598 | 558,206 | 559,337 | 559,845 | 3,247   |  |
| 2010Q1~2010Q4 | 423,547 | 502,315                          | 509,603 | 511,202 | 512,477 | 513,358 | 513,755 | 4,152   |  |
| 2011Q1~2011Q4 | 447,450 | 539,415                          | 544,904 | 546,630 | 547,999 | 548,934 | 549,365 | 9,950   |  |
| 2012Q1~2012Q4 | 441,375 | 519,392                          | 524,394 | 525,861 | 527,021 | 527,795 | 528,184 | 86,809  |  |

Note: Retained business equals direct business plus assumed reinsurance business less ceded reinsurance business.

| Expected future payment                    | \$106,470 |
|--|-----------|
| Less: Expected reported but not paid claim | 4,808     |
| Add: Reported but not paid claim           | 14,394    |
| Retained reserve claim balance             | \$116,056 |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

### (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

#### B. Cathay life (China)

#### a. Direct business trend of development

|               |         | Development period (years) NT\$ |         |         |         |         |         |         |  |
|---------------|---------|---------------------------------|---------|---------|---------|---------|---------|---------|--|
| Accident year | 1       | 2                               | 3       | 4       | 5       | 6       | 7       | payment |  |
| 2006Q1~2006Q4 | 26      | 51                              | 53      | 53      | 53      | 53      | 53      | -       |  |
| 2007Q1~2007Q4 | 783     | 3,148                           | 3,160   | 3,160   | 3,160   | 3,160   | 3,160   | -       |  |
| 2008Q1~2008Q4 | 8,993   | 17,321                          | 18,087  | 18,087  | 18,087  | 18,087  | 18,087  | -       |  |
| 2009Q1~2009Q4 | 49,583  | 112,041                         | 117,922 | 117,922 | 117,922 | 117,922 | 117,922 | ı       |  |
| 2010Q1~2010Q4 | 93,208  | 186,536                         | 198,475 | 198,475 | 198,475 | 198,475 | 198,475 | ı       |  |
| 2011Q1~2011Q4 | 172,199 | 357,911                         | 363,655 | 363,655 | 363,655 | 363,655 | 363,655 | 5,744   |  |
| 2012Q1~2012Q4 | 309,385 | 660,270                         | 660,270 | 660,270 | 660,270 | 660,270 | 660,270 | 350,885 |  |

Expected future payment \$356,629

Less: Expected reported but not paid claim 36,142

Add: Assumed reserve for incurred but not reported claim 
Reserve for unreported claim 320,487

Add: Reported but not paid claim 75,962

Reserve claim balance \$396,449

|               |        | Development period (years) US\$ |        |        |        |        |        | Expected future |
|---------------|--------|---------------------------------|--------|--------|--------|--------|--------|-----------------|
| Accident year | 1      | 2                               | 3      | 4      | 5      | 6      | 7      | payment         |
| 2006Q1~2006Q4 | 1      | 2                               | 2      | 2      | 2      | 2      | 2      | 1               |
| 2007Q1~2007Q4 | 27     | 108                             | 109    | 109    | 109    | 109    | 109    |                 |
| 2008Q1~2008Q4 | 310    | 596                             | 623    | 623    | 623    | 623    | 623    |                 |
| 2009Q1~2009Q4 | 1,707  | 3,857                           | 4,059  | 4,059  | 4,059  | 4,059  | 4,059  | -               |
| 2010Q1~2010Q4 | 3,209  | 6,421                           | 6,832  | 6,832  | 6,832  | 6,832  | 6,832  | -               |
| 2011Q1~2011Q4 | 5,928  | 12,321                          | 12,518 | 12,518 | 12,518 | 12,518 | 12,518 | 197             |
| 2012Q1~2012Q4 | 10,650 | 22,729                          | 22,729 | 22,729 | 22,729 | 22,729 | 22,729 | 12,079          |

| Expected future payment                                  | \$12,276 |
|--|----------|
| Less: Expected reported but not paid claim               | 1,243    |
| Add: Assumed reserve for incurred but not reported claim |          |
| Reserve for unreported claim                             | 11,033   |
| Add: Reported but not paid claim                         | 2,615    |
| Reserve claim balance                                    | \$13,648 |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

### (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

#### b. Retained business trend of development

|               |         | Development period (years) |         |         |         |         |         | Expected |
|---------------|---------|----------------------------|---------|---------|---------|---------|---------|----------|
|               |         |                            |         | NT\$    |         |         |         | future   |
| Accident year | 1       | 2                          | 3       | 4       | 5       | 6       | 7       | payment  |
| 2006Q1~2006Q4 | 26      | 51                         | 53      | 53      | 53      | 53      | 53      | -        |
| 2007Q1~2007Q4 | 783     | 3,148                      | 3,160   | 3,160   | 3,160   | 3,160   | 3,160   | -        |
| 2008Q1~2008Q4 | 8,993   | 17,321                     | 18,087  | 18,087  | 18,087  | 18,087  | 18,087  | -        |
| 2009Q1~2009Q4 | 49,583  | 112,041                    | 117,922 | 117,922 | 117,922 | 117,922 | 117,922 | -        |
| 2010Q1~2010Q4 | 93,208  | 186,405                    | 198,342 | 198,342 | 198,342 | 198,342 | 198,342 | -        |
| 2011Q1~2011Q4 | 171,811 | 356,056                    | 361,777 | 361,777 | 361,777 | 361,777 | 361,777 | 5,721    |
| 2012Q1~2012Q4 | 311,744 | 662,129                    | 662,129 | 662,129 | 662,129 | 662,129 | 662,129 | 350,385  |

Note: Retained business equals direct business plus assumed reinsurance less ceded reinsurance business.

| Expected future payment                    | \$356,106 |
|--|-----------|
| Less: Expected reported but not paid claim | 36,142    |
| Add: Reported but not paid claim           | 75,962    |
| Retained reserve claim balance             | \$395,926 |

|               | Development period (years) US\$ |        |        |        |        |        | Expected future |         |
|---------------|---------------------------------|--------|--------|--------|--------|--------|-----------------|---------|
| Accident year | 1                               | 2      | 3      | 4      | 5      | 6      | 7               | payment |
| 2006Q1~2006Q4 | 1                               | 2      | 2      | 2      | 2      | 2      | 2               | -       |
| 2007Q1~2007Q4 | 27                              | 108    | 109    | 109    | 109    | 109    | 109             | -       |
| 2008Q1~2008Q4 | 310                             | 596    | 623    | 623    | 623    | 623    | 623             | -       |
| 2009Q1~2009Q4 | 1,707                           | 3,857  | 4,059  | 4,059  | 4,059  | 4,059  | 4,059           |         |
| 2010Q1~2010Q4 | 3,209                           | 6,417  | 6,828  | 6,828  | 6,828  | 6,828  | 6,828           | -       |
| 2011Q1~2011Q4 | 5,914                           | 12,257 | 12,454 | 12,454 | 12,454 | 12,454 | 12,454          | 197     |
| 2012Q1~2012Q4 | 10,731                          | 22,792 | 22,792 | 22,792 | 22,792 | 22,792 | 22,792          | 12,061  |

Note: Retained business equals direct business plus assumed reinsurance less ceded reinsurance business.

| Expected future payment                    | \$12,258 |
|--|----------|
| Less: Expected reported but not paid claim | 1,243    |
| Add: Reported but not paid claim           | 2,615    |
| Retained reserve claim balance             | \$13,630 |

Cathay Life Insurance Co., Ltd. and Subsidiaries

Note to audited consolidated financial statements-continued

(Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

The Company and Cathay Life (China) record and recognize reserve for claim for anticipated payment of reported and unreported compensations. Due to the factors of uncertainty, estimation, and judgment involved in recording and recognition, there is a high degree of complexity of reserve for claim. Any change of the estimation or judgment is treated as the change of the accounting principle and recorded and recognized as profit and loss in current year. Some claims of compensation are delayed notification. Also, the estimated unreported cases probably need to be settled by compensation. All these are involved in heavy judgment and estimation. Thus, it exists uncertainty that the estimated reserve for claim in balance sheet date will be not equal to the final settled amount of compensation. The reserve for claim recorded on the book is estimated based upon the current information obtained. However, the settled amount probably will be deviated from the original estimated amount because of the follow-up events.

The chart above has shown the development trend of the compensation. The accident year is the actual year for the occurrence of the claimed accident; The cross axle is the year of the development for the settlement cases; the dollar amount showing above the diagonal line represents the settlement cases in that specific accident year with the corresponding accumulated dollar amounts has been paid in the end of the year; the dollar amount showed below the diagonal line represents the accumulated estimated dollar amounts need to be paid for each accident year as time goes. It is possible that the circumstances and trends affecting dollar amount of recording and recognition to the reserve for claim in current year will be different from that in the future. Thus, the anticipated dollar amounts need to be paid for the settlement cases cannot be made the decision to be made from this chart.

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) Earth a years and ad December 21, 2012 and 2011

#### For the years ended December 31, 2012 and 2011

#### C. Cathay life (Vietnam)

Direct business trend of development (the same as retained business trend of development)

|               | Development period (years) NT\$ |       |       |       |  |
|---------------|---------------------------------|-------|-------|-------|--|
| Accident year | 1                               | 2     | 3     | 4     |  |
| 2009Q1~2009Q4 | 10                              | 15    | 15    | 15    |  |
| 2010Q1~2010Q4 | 255                             | 277   | 277   | 277   |  |
| 2011Q1~2011Q4 | 338                             | 554   | 554   | 554   |  |
| 2012Q1~2012Q4 | 1,072                           | 1,504 | 1,504 | 1,504 |  |

|               | Development period (years) US\$ |    |    |    |  |
|---------------|---------------------------------|----|----|----|--|
| Accident year | 1                               | 2  | 3  | 4  |  |
| 2009Q1~2009Q4 | -                               | 1  | 1  | 1  |  |
| 2010Q1~2010Q4 | 9                               | 10 | 10 | 10 |  |
| 2011Q1~2011Q4 | 12                              | 19 | 19 | 19 |  |
| 2012Q1~2012Q4 | 37                              | 52 | 52 | 52 |  |

The chart above has shown the development trend of the compensation. The accident year is the actual year for the occurrence of the claimed accident; The cross axle is the year of the development for the settlement cases; the dollar amount showing above the diagonal line represents the settlement cases in that specific accident year with the corresponding accumulated dollar amounts has been paid in the end of the year; the dollar amount showing below the diagonal line represents the accumulated estimated dollar amounts need to be paid for each accident year as time goes.

Cathay Life (Vietnam) records and recognizes indemnify reserve for anticipated payment of reported claim and unreported claim compensations. The estimated method of unreported claim is earned premium reserve multiply by claim rate based upon the past indemnity experiences instead of loss triangle method, which approved by Vietnam local authorities. Thus, the anticipated dollar amounts need to be paid for the settlement cases cannot be made the decision to be made from this chart. Also, the estimated unreported cases probably need to be settled by compensation. All these are involved in heavy judgment and estimation. Thus, it exists uncertainty that the estimated indemnify reserve in balance sheet date will be not equal to the final settled amount of compensation.

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

(Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

#### 31. Credit risk, liquidity risk, and market risk for insurance contracts

#### (1) Credit risk

This risk represents the Company's financial loss due to the default of reinsurers; therefore, may cause impairment of reinsurance assets.

Due to the limitation of the features for reinsurance market and the qualification of reinsurer under the related regulation, the insurance company in Taiwan sustains certain degree of concentration of credit risk in reinsurer. To reduce this risk, the Company chooses trading entity carefully and also reviews its credit rating periodically. Also, the Company monitors and controls the risk of reinsurance transactions properly in accordance with the Company's "Reinsurance Risk Management Plan" and "Reinsurance Entity Assessment Procedures."

The credit rating to the trading entities of reinsurance in the Company is good and above certain level, complying with the Company's related rules and the regulations in Taiwan. Furthermore, reinsurance assets are relatively immaterial to the Company; therefore, no significant credit risks exist.

#### (2) Liquidity risk

The chart below is the analysis (undiscounted) of insurance contracts and net cash flows on liabilities of financial instruments with discretionary participation features. The figures showed in this chart are the total insurance payments and expenses of valid insurance contracts at every payment time in the future on the balance sheet date. The actual dollar amounts paid in the future will not be the same due to the difference between the practical and anticipated experiences.

|   |               |             | Unit: Billion |
|---|---------------|-------------|---------------|
| December 31, 2012                             |               |             |               |
| NT\$  | Within 1 year | 1 to 5 year | Over 5 year   |
| Insurance contracts and financial instruments |               |             |               |
| with discretionary participation feature      | (67.4)        | 150.6       | 9,514.1       |
|   |               |             | Unit: Billion |
| December 31, 2012                             |               |             |               |
| US\$  | Within 1 year | 1 to 5 year | Over 5 year   |
| Insurance contracts and financial instruments |               |             |               |
| with discretionary participation feature      | (2.32)        | 5.18        | 327.51        |

Note: Separate account products are not included in.

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

#### (3) Market risk

When the Company measures insurance liabilities, the discounted rate approved by the competent authority is applied. The competent authority reviews periodically the discount rate assumption which has been used for reserves. However, the discount rate assumption is not necessarily the same of the time, dollar amount, and direction with those variables (ex: yield rate) in market risk. Thus, those possible variables in market risk to the Company's valid insurance contacts have slight impact on profit and loss or equity. When the competent authority changes the discount rate assumption possibly and reasonably, this change will have the impact of different range on profit and loss or equity depending upon the level of change it has been made and the overall company product portfolio. Furthermore, the reasonable possibly change on the market risk probably will have impact on the insurance contracts which are estimated on balance sheet date based upon the current obtained information and the future cash flows of financial instruments with discretionary participation features, used for assessing the adequacy of recognized insurance liabilities via adequacy test. Based upon the reasonable possibly changes on current market risk, it has no or little impact on the adequacy of current recognized insurance liabilities.

32. Assets and liabilities are distinguished based on expectations regarding recovery or settlement within 12 months after the reporting date and more than 12 months after the reporting date:

December 31, 2012 NT\$

|                                  |                 | 111ψ           |                 |
|----------------------------------|-----------------|----------------|-----------------|
|                                  | Recovery within | Recovery more  |                 |
| Item                             | 12 months       | than 12 months | Total           |
| Cash and cash equivalents        | \$385,001,185   | \$-            | \$385,001,185   |
| Receivables                      | 60,318,791      | 214,584        | 60,533,375      |
| Investments                      | 585,449,294     | 2,218,459,620  | 2,803,908,914   |
| Reinsurance reserve assets - Net | -               | 9,165,635      | 9,165,635       |
| Property and equipment - Net     | -               | 24,065,132     | 24,065,132      |
| Intangible assets                | -               | 254,878        | 254,878         |
| Other assets                     | 3,027,011       | 31,153,426     | 34,180,437      |
| Separate account product assets  | 1,287,322       | 328,269,924    | 329,557,246     |
| Total assets                     |                 |                | \$3,646,666,802 |
|                                  |                 |                |                 |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

(Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

| December 31, 2012 |
|-------------------|
| NIT¢              |

|                                      |                   | NT\$            |                 |
|--------------------------------------|-------------------|-----------------|-----------------|
|                                      | Settlement within | Settlement more |                 |
| Item                                 | 12 months         | than 12 months  | Total           |
| Payables                             | \$38,073,448      | \$208           | \$38,073,656    |
| Financial liabilities                | 2,376,725         | 30,000,000      | 32,376,725      |
| Reserve for liabilities              | -                 | 3,097,242,243   | 3,097,242,243   |
| Other liabilities                    | 205,168           | 12,925,508      | 13,130,676      |
| Separate account product liabilities | 1,440,241         | 328,117,005     | 329,557,246     |
| Total liabilities                    |                   |                 | \$3,510,380,546 |

#### December 31, 2012

US\$

|                                  | Recovery within | Recovery more  |               |
|----------------------------------|-----------------|----------------|---------------|
| Item                             | 12 months       | than 12 months | Total         |
| Cash and cash equivalents        | \$13,253,053    | \$-            | \$13,253,053  |
| Receivables                      | 2,076,378       | 7,387          | 2,083,765     |
| Investments                      | 20,153,160      | 76,366,940     | 96,520,100    |
| Reinsurance reserve assets - Net | -               | 315,512        | 315,512       |
| Property and equipment - Net     | -               | 828,404        | 828,404       |
| Intangible assets                | -               | 8,774          | 8,774         |
| Other assets                     | 104,200         | 1,072,407      | 1,176,607     |
| Separate account product assets  | 44,314          | 11,300,170     | 11,344,484    |
| Total assets                     |                 |                | \$125,530,699 |

#### December 31, 2012

US\$

|                                      | Settlement within | Settlement more |               |
|--------------------------------------|-------------------|-----------------|---------------|
| Item                                 | 12 months         | than 12 months  | Total         |
| Payables                             | \$1,310,618       | \$7             | \$1,310,625   |
| Financial liabilities                | 81,815            | 1,032,702       | 1,114,517     |
| Reserve for liabilities              | -                 | 106,617,633     | 106,617,633   |
| Other liabilities                    | 7,063             | 444,940         | 452,003       |
| Separate account product liabilities | 49,578            | 11,294,906      | 11,344,484    |
| Total liabilities                    |                   |                 | \$120,839,262 |
|                                      |                   |                 |               |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

(Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

#### For the years ended December 31, 2012 and 2011

| Decemb | er | 31, | 2011 |
|--------|----|-----|------|
| N      | lΤ | `\$ |      |

|                                  | Recovery within | Recovery more  |                 |
|----------------------------------|-----------------|----------------|-----------------|
| Item                             | 12 months       | than 12 months | Total           |
| Cash and cash equivalents        | \$379,048,580   | \$-            | \$379,048,580   |
| Receivables                      | 45,905,176      | 225,740        | 46,130,916      |
| Investments                      | 452,978,978     | 2,061,379,702  | 2,514,358,680   |
| Reinsurance reserve assets - Net | -               | 9,168,433      | 9,168,433       |
| Property and equipment - Net     | -               | 13,326,813     | 13,326,813      |
| Intangible assets                | -               | 396,833        | 396,833         |
| Other assets                     | 7,107,897       | 26,207,376     | 33,315,273      |
| Separate account product assets  | 884,443         | 293,166,569    | 294,051,012     |
| Total assets                     |                 |                | \$3,289,796,540 |

#### December 31, 2011

#### NT\$

|                                      | Settlement within | Settlement more |                 |
|--------------------------------------|-------------------|-----------------|-----------------|
| Item                                 | 12 months         | than 12 months  | Total           |
| Payables                             | \$22,610,881      | \$370           | \$22,611,251    |
| Financial liabilities                | 17,670,059        | 30,000,000      | 47,670,059      |
| Reserve for liabilities              | -                 | 2,803,536,690   | 2,803,536,690   |
| Other liabilities                    | 273,639           | 8,095,546       | 8,369,185       |
| Separate account product liabilities | 2,438,147         | 291,612,865     | 294,051,012     |
| Total liabilities                    |                   |                 | \$3,176,238,197 |

### December 31, 2011

#### US\$

| Recovery within | Recovery more   |  |
|-----------------|---|--|
| 12 months       | than 12 months  | Total  |
| \$12,522,252    | \$-   | \$12,522,252   |
| 1,516,524       | 7,457   | 1,523,981  |
| 14,964,618      | 68,099,759  | 83,064,377   |
| -               | 302,888   | 302,888  |
| -               | 440,265   | 440,265  |
| -               | 13,110  | 13,110   |
| 234,816         | 865,787   | 1,100,603  |
| 29,218          | 9,685,054   | 9,714,272  |
|                 | -   | \$108,681,748  |
|                 | 12 months<br>\$12,522,252<br>1,516,524<br>14,964,618<br>-<br>-<br>234,816 | 12 months     than 12 months       \$12,522,252     \$-       1,516,524     7,457       14,964,618     68,099,759       -     302,888       -     440,265       -     13,110       234,816     865,787 |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

(Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

### December 31, 2011 US\$

|                                      |                   | 0.04            |               |
|--------------------------------------|-------------------|-----------------|---------------|
|                                      | Settlement within | Settlement more |               |
| Item                                 | 12 months         | than 12 months  | Total         |
| Payables                             | \$746,974         | \$12            | \$746,986     |
| Financial liabilities                | 583,749           | 991,080         | 1,574,829     |
| Reserve for liabilities              | -                 | 92,617,664      | 92,617,664    |
| Other liabilities                    | 9,040             | 267,444         | 276,484       |
| Separate account product liabilities | 80,547            | 9,633,725       | 9,714,272     |
| Total liabilities                    |                   |                 | \$104,930,235 |

#### 33. Related party transactions

#### (1) Related parties

| Name  | Relationship  |
|---|---|
| Cathay Financial Holding Co., Ltd.                | Parent company  |
| Cathay United Bank                                | Subsidiary of Cathay Financial Holding Co., Ltd.        |
| Cathay Century Insurance Co., Ltd.                | Subsidiary of Cathay Financial Holding Co., Ltd.        |
| Cathay Securities Co., Ltd.                       | Subsidiary of Cathay Financial Holding Co., Ltd.        |
| Cathay Venture Inc.                               | Subsidiary of Cathay Financial Holding Co., Ltd.        |
| Cathay Securities Investment Trust Co., Ltd.      | Subsidiary of Cathay Financial Holding Co., Ltd.        |
| Cathay Insurance (Bermuda) Co., Ltd.              | Subsidiary of the Company                               |
| Cathay Securities Investment Consulting Co., Ltd. | Subsidiary of the Company                               |
| Indovina Bank Limited                             | Subsidiary of Cathay United Bank                        |
| Singapore Banking Corporation Limited             | Subsidiary of Cathay United Bank                        |
| Seaward Card Co., Ltd.                            | Subsidiary of Cathay United Bank                        |
| Cathay Futures Co., Ltd.                          | Subsidiary of Cathay Securities Co., Ltd.               |
| Cathay Insurance Company Limited (Vietnam)        | Subsidiary of Cathay Century Insurance Co., Ltd.        |
| Cathay Insurance Company Limited (China)          | An equity-method investee                               |
| Cathay General Hospital                           | Related party disclosed according to SFAS No. 6         |
| Cathay Real Estate Development Co., Ltd.          | Related party disclosed according to SFAS No. 6         |
| Lin Yuan Property Management Co., Ltd.            | Related party disclosed according to SFAS No. 6         |
| San Ching Engineering Co., Ltd.                   | Related party disclosed according to SFAS No. 6         |
| Cathay Healthcare Inc.                            | Related party disclosed according to SFAS No. 6         |
| Seaward Leasing Co., Ltd.                         | Related party disclosed according to SFAS No. 6         |
|   | (Merged into Cathay Real Estate Development Co.,        |
|   | Ltd. on July 28, 2011)                                  |
| Other related parties                             | The directors, supervisors, mangers, and their spouses, |
|   | as well as their second immediate families              |

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

#### (2) Significant transactions with related parties

#### A. Property transactions

Property transactions between the Company and related parties are in the nature of undertaking contracted projects, construction, and lease transactions. The terms of such transactions are based on market surveys, the result of public bidding and the contracts of both parties.

a. Significant transactions with related parties for the years ended December 31, 2012 and 2011 are listed below:

|                                 | For the year ended December 31, 2012 |             |          |  |
|---------------------------------|--------------------------------------|-------------|----------|--|
| Name                            | Item                                 | NT\$        | US\$     |  |
| Lin Yuan Property               |                                      |             |          |  |
| Management Co., Ltd.            | Cathay Cosmos Building, etc.         | \$21,297    | \$733    |  |
| San Ching Engineering Co., Ltd. | Cathay Land Mark, etc.               | 1,409,314   | 48,513   |  |
| Cathay Real Estate Development  |                                      |             |          |  |
| Co., Ltd.                       | Cathay Land Mark, etc.               | 34,623      | 1,192    |  |
| Total                           |                                      | \$1,465,234 | \$50,438 |  |
|                                 |                                      |             |          |  |
|                                 | For the year ended December 31, 2011 |             |          |  |
| Name                            | Item                                 | NT\$        | US\$     |  |
| Lin Yuan Property               |                                      |             |          |  |
| Management Co., Ltd.            | Cathay Cosmos Building, etc.         | \$28,888    | \$954    |  |
| San Ching Engineering Co., Ltd. | Cathay Land Mark, etc.               | 1,372,764   | 45,351   |  |
| Total                           |                                      | \$1,401,652 | \$46,305 |  |
|                                 |                                      |             |          |  |

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

The total amounts of contracted projects for real estate as of December 31, 2012 and 2011, between the Company and Lin Yuan Property Management Co., Ltd. were NT\$3,408 (US\$117) thousands and NT\$0 (US\$0) thousands, respectively.

The total amounts of contracted projects for real estate as of December 31, 2012 and 2011, between the Company and San Ching Engineering Co., Ltd. were NT\$5,483,615 (US\$188,765) thousands and NT\$5,483,615 (US\$181,157) thousands, respectively.

The total amounts of contracted projects for real estate as of December 31, 2012 and 2011, between the Company and Cathay Real Estate Development Co., Ltd. were NT\$49,306 (US\$1,697) thousands and NT\$49,306 (US\$1,629) thousands, respectively.

#### b. Real estates acquired from related parties are as follows:

|                       | For the year ended December 31, 2011 |             |           |  |
|-----------------------|--------------------------------------|-------------|-----------|--|
| Name                  | Item                                 | NT\$        | US\$      |  |
| Cathay United Bank    | No. 166-1, 166-2, Sec. 1,            |             |           |  |
|                       | Zhonghua Rd., Wanhua Dist.,          |             |           |  |
|                       | Taipei City                          | \$320,000   | \$10,571  |  |
| Cathay Real Estate    | Taichung Chunghsing                  |             |           |  |
| Development Co., Ltd. | Building and Taichung Yujen          |             |           |  |
|                       | Commercial Building                  | 3,372,700   | 111,421   |  |
| Total                 |                                      | \$3,692,700 | \$121,992 |  |

The price was referred to an appraisal report, and the ownership has been transferred during 2011. The Company did not acquire any real estates from its related parties for the year ended December 31, 2012.

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

#### c. Real-estate rental income (from related parties):

| Rental income                    |  |   |   |
|----------------------------------|--|---|---|
| For the years ended December 31, |  |   | er 31,  |
| 2012 2011                        |  |   | 11  |
| NT\$                             | US\$   | NT\$  | US\$  |
| \$27,960                         | \$963  | \$25,701  | \$849   |
| 17,351                           | 597  | 19,316  | 638   |
| 431,041                          | 14,838   | 397,111   | 13,119  |
| 92,860                           | 3,197  | 91,056  | 3,008   |
| 174,620                          | 6,011  | 179,855   | 5,942   |
| 6,120                            | 211  | 8,204   | 271   |
| 39,082                           | 1,345  | 34,900  | 1,153   |
| 23,134                           | 796  | 20,563  | 679   |
| 9,244                            | 318  | 9,438   | 312   |
| 31,440                           | 1,082  | 4,595   | 152   |
| \$852,852                        | \$29,358   | \$790,739   | \$26,123  |
|                                  | NT\$ \$27,960 17,351 431,041 92,860 174,620 6,120 39,082 23,134 9,244 31,440 | For the years end  2012  NT\$ US\$  \$27,960 \$963  17,351 597  431,041 14,838  92,860 3,197  174,620 6,011  6,120 211  39,082 1,345  23,134 796  9,244 318  31,440 1,082 | For the years ended December 2012 2012 2012 2012 2012 2012 2012 201 |

|  | Guarantee deposits received |          |                   |         |
|--|-----------------------------|----------|-------------------|---------|
|  | December                    | 31, 2012 | December 31, 2011 |         |
| Name   | NT\$                        | US\$     | NT\$              | US\$    |
| Cathay Real Estate Development Co., Ltd.     | \$4,028                     | \$139    | \$4,028           | \$133   |
| Cathay United Bank                           | 85,466                      | 2,942    | 71,365            | 2,358   |
| Cathay Century Insurance Co., Ltd.           | 22,678                      | 781      | 23,234            | 768     |
| Cathay General Hospital                      | 10,166                      | 350      | 13,194            | 436     |
| Cathay Securities Investment Trust Co., Ltd. | 8,903                       | 306      | 8,903             | 294     |
| Cathay Securities Co., Ltd.                  | 5,853                       | 201      | 5,182             | 171     |
| Cathay Financial Holding Co., Ltd.           | 6,604                       | 227      | 5,816             | 192     |
| Cathay Healthcare Inc.                       | 8,012                       | 276      | 6,894             | 228     |
| Total  | \$151,710                   | \$5,222  | \$138,616         | \$4,580 |

Lease periods are usually between 2 to 5 years and rental incomes are collected on a monthly basis.

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

#### d. Real-estate rental expenses (to related parties):

|  | Rental expense                     |             |             |          |
|--|------------------------------------|-------------|-------------|----------|
|  | For the                            | e years end | led Decembe | er 31,   |
|  | 201                                | 2           | 2011        |          |
| Name                                     | NT\$ US\$ NT\$ U                   |             |             |          |
| Cathay Real Estate Development Co., Ltd. | \$7,837                            | \$270       | \$24,271    | \$802    |
| Cathay United Bank                       | 37,320                             | 1,284       | 36,460      | 1,204    |
| Total                                    | \$45,157                           | \$1,554     | \$60,731    | \$2,006  |
|  |                                    |             |             |          |
|  | Guarantee deposits paid            |             |             |          |
|  | December 31, 2012 December 31, 201 |             |             | 31, 2011 |
| Name                                     | NT\$                               | US\$        | NT\$        | US\$     |
| Cathay United Bank                       | \$14,790                           | \$509       | \$8,921     | \$295    |

According to contracts, leasing periods are generally 3 years, and rentals are usually paid on a monthly basis.

#### B. Cash in banks

|                       | For the year ended December 31, 2012 |                 |                |                |
|-----------------------|--------------------------------------|-----------------|----------------|----------------|
|                       |                                      | Interest income |                | Ending balance |
| Name                  | Item                                 | NT\$            | Rate           | NT\$           |
| Cathay United Bank    | Time deposit                         | \$445,308       | 0.17%~1.40%    | \$57,341,698   |
|                       | Cash in bank                         | 17,443          | 0.01%~1.05%    | 16,746,027     |
| Indovina Bank Limited | Time deposit                         | 1,429           | 9%~14%         | 471            |
|                       | Cash in bank                         | 70              | -              | 2,737          |
| Total                 |                                      | \$464,250       |                | \$74,090,933   |
|                       |                                      | For the year    | r ended Decemb | er 31, 2012    |
|                       |                                      | Interest income |                | Ending balance |
| Name                  | Item                                 | US\$            | Rate           | US\$           |
| Cathay United Bank    | Time deposit                         | \$15,329        | 0.17%~1.40%    | \$1,973,897    |
|                       | Cash in bank                         | 601             | 0.01%~1.05%    | 576,455        |
| Indovina Bank Limited | Time deposit                         | 49              | 9%~14%         | 16             |
|                       | Cash in bank                         | 2               | -              | 94             |
|                       |                                      |                 |                |                |

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

|                       |              | For the year ended December 31, 2011 |                 |                |  |  |
|-----------------------|--------------|--------------------------------------|-----------------|----------------|--|--|
|                       |              | Interest income                      |                 | Ending balance |  |  |
| Name                  | Item         | NT\$                                 | Rate            | NT\$           |  |  |
| Cathay United Bank    | Time deposit | \$286,009                            | 0.12%~5.40%     | \$53,383,921   |  |  |
|                       | Cash in bank | 13,259                               | 0.02%~1.10%     | 9,612,041      |  |  |
| Indovina Bank Limited | Time deposit | 1,603                                | 10%~14%         | 32,811         |  |  |
|                       | Cash in bank | 111                                  | 0.50%           | 1,662          |  |  |
| Total                 |              | \$300,982                            |                 | \$63,030,435   |  |  |
|                       |              |                                      |                 |                |  |  |
|                       |              | For the year                         | r ended Decembe | er 31, 2011    |  |  |
|                       |              | Interest income                      |                 | Ending balance |  |  |
| Name                  | Item         | US\$                                 | Rate            | US\$           |  |  |
| Cathay United Bank    | Time deposit | \$9,448                              | 0.12%~5.40%     | \$1,763,592    |  |  |
|                       | Cash in bank | 438                                  | 0.02%~1.10%     | 317,543        |  |  |
| Indovina Bank Limited | Time deposit | 53                                   | 10%~14%         | 1,084          |  |  |

Cash in bank

#### C. Secured loans

Total

| Fo          | For the year ended December 31, 2012 |   |  |  |  |  |
|-------------|--------------------------------------|---|--|--|--|--|
| Maximum     | Maximum Interest                     |   |  |  |  |  |
| amount      | income                               |   | balance  |  |  |  |
| NT\$        | NT\$                                 | Rate  | NT\$   |  |  |  |
| \$3,485,571 | \$83,272                             | 2.43%~2.55%   | \$3,210,519  |  |  |  |
| 510,342     | 768                                  | 1.53%~3.78%   | 466,722  |  |  |  |
| =           | \$84,040                             | : :   | \$3,677,241  |  |  |  |
|             | Maximum amount NT\$ \$3,485,571      | Maximum amount amount NT\$         Interest income Income NT\$           \$3,485,571         \$83,272           510,342         768 | Maximum amount amount income         Interest income           NT\$         NT\$         Rate           \$3,485,571         \$83,272         2.43%~2.55%           510,342         768         1.53%~3.78% |  |  |  |

4

\$9,943

0.50%

55

\$2,082,274

|                         | For the year ended December 31, 2012 |                  |             |           |  |
|-------------------------|--------------------------------------|------------------|-------------|-----------|--|
|                         | Maximum                              | Maximum Interest |             |           |  |
|                         | amount                               | income           |             | balance   |  |
| Name                    | US\$                                 | US\$             | Rate        | US\$      |  |
| Cathay General Hospital | \$119,985                            | \$2,867          | 2.43%~2.55% | \$110,517 |  |
| Other related parties   | 17,568                               | 26               | 1.53%~3.78% | 16,066    |  |
| Total                   |                                      | \$2,893          | =           | \$126,583 |  |

#### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

| For the year endec | d December 31, 2011 |
|--------------------|---------------------|
|--------------------|---------------------|

|                         | Maximum     | Interest |             | Ending      |
|-------------------------|-------------|----------|-------------|-------------|
|                         | amount      | income   |             | balance     |
| Name                    | NT\$        | NT\$     | Rate        | NT\$        |
| Cathay General Hospital | \$3,756,320 | \$84,691 | 2.09%~2.55% | \$3,485,571 |
| Other related parties   | 344,835     | 5,142    | 1.25%~3.78% | 298,171     |
| Total                   | _           | \$89,833 |             | \$3,783,742 |

#### For the year ended December 31, 2011

|                         | To the year ended December 51, 2011 |          |             |           |  |
|-------------------------|-------------------------------------|----------|-------------|-----------|--|
|                         | Maximum                             | Interest |             | Ending    |  |
|                         | amount                              | income   |             | balance   |  |
| Name                    | US\$                                | US\$     | Rate        | US\$      |  |
| Cathay General Hospital | \$124,094                           | \$2,798  | 2.09%~2.55% | \$115,149 |  |
| Other related parties   | 11,392                              | 170      | 1.25%~3.78% | 9,851     |  |
| Total                   | =                                   | \$2,968  | =           | \$125,000 |  |

#### D. Financial assets at fair value through profit or loss (Beneficiary certificates)

|                               |              | December 31, |          |             |          |
|-------------------------------|--------------|--------------|----------|-------------|----------|
|                               |              | 2012         | 2        | 201         | 1        |
| Name                          |              | NT\$         | US\$     | NT\$        | US\$     |
| Cathay Securities Investment  | Market value | \$2,319,889  | \$79,858 | \$1,666,355 | \$55,050 |
| Trust Co., Ltd. managed funds | Cost         | \$2,152,997  | \$74,113 | \$1,548,899 | \$51,169 |

#### E. Discretionary account management balance

|                              | December 31,  |             |               |             |  |  |  |
|------------------------------|---------------|-------------|---------------|-------------|--|--|--|
|                              | 201           | 1           |               |             |  |  |  |
| Name                         | NT\$          | US\$        | NT\$          | US\$        |  |  |  |
| Cathay Securities Investment |               |             |               |             |  |  |  |
| Trust Co Ltd                 | \$204 663 888 | \$7 045 229 | \$121 139 793 | \$4 001 975 |  |  |  |

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

#### F. Other receivables

|  | December 31, |         |           |         |  |
|--|--------------|---------|-----------|---------|--|
|  | 201          | 2012    |           | 1       |  |
| Name   | NT\$         | US\$    | NT\$      | US\$    |  |
| Cathay United Bank                           | \$12,396     | \$427   | \$10,272  | \$339   |  |
| Cathay Financial Holding Co., Ltd. (Note)    | 5,235,287    | 180,216 | 3,055,618 | 100,945 |  |
| Cathay Century Insurance Co., Ltd.           | 141,412      | 4,868   | 217,861   | 7,197   |  |
| Cathay Securities Investment Trust Co., Ltd. | 22,594       | 778     | 21,131    | 698     |  |

Note: Receivables are refundable tax under the consolidated income tax system.

#### G. Guarantee deposits paid

|                          | December 31, |          |           |          |
|--------------------------|--------------|----------|-----------|----------|
|                          | 2012         |          | 11        |          |
| Name                     | NT\$         | US\$     | NT\$      | US\$     |
| Cathay Futures Co., Ltd. | \$364,739    | \$12,556 | \$511,844 | \$16,909 |

As of December 31, 2012 and 2011, the imputed interest income of guarantee deposits paid from Cathay Futures Co., Ltd. were NT\$474 (US\$16) thousands and NT\$490 (US\$16) thousands, respectively.

#### H. Guarantee deposits received

|  | December 31, |       |         |       |
|--|--------------|-------|---------|-------|
|  | 2012         |       | 2011    |       |
| Name                                   | NT\$         | US\$  | NT\$    | US\$  |
| Lin Yuan Property Management Co., Ltd. | \$5,000      | \$172 | \$5,000 | \$165 |

The guarantee deposits received from Lin Yuan Property Management Co., Ltd. are due to the construction contract.

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

#### I. Other payables

|   | December 31, |        |           |        |
|---|--------------|--------|-----------|--------|
|   | 201          | 2      | 201       | 1      |
| Name                                      | NT\$         | US\$   | NT\$      | US\$   |
| Lin Yuan Property Management Co., Ltd.    | \$3,580      | \$123  | \$5,294   | \$175  |
| Cathay Financial Holding Co., Ltd. (Note) | 2,550,995    | 87,814 | 1,642,995 | 54,278 |
| Cathay Century Insurance Co., Ltd.        | 5,732        | 197    | 1,635     | 54     |
| San Ching Engineering Co., Ltd.           | 326          | 11     | 23,331    | 771    |

Note: The payables consist of interest expenses accrued from preferred stocks.

#### J. Preferred stock liability

|                                    |              | December 31, |              |           |  |
|------------------------------------|--------------|--------------|--------------|-----------|--|
|                                    | 2012         |              | 2011         |           |  |
| Name                               | NT\$         | US\$         | NT\$         | US\$      |  |
| Cathay Financial Holding Co., Ltd. | \$30,000,000 | \$1,032,702  | \$30,000,000 | \$991,080 |  |

#### K. Accounts collected in advance

|                                    | December 31, |       |         |       |  |
|------------------------------------|--------------|-------|---------|-------|--|
|                                    | 201          | 2     | 201     | 1     |  |
| Name                               | NT\$         | US\$  | NT\$    | US\$  |  |
| Cathay Century Insurance Co., Ltd. | \$10,859     | \$374 | \$9,645 | \$319 |  |
| Cathay United Bank                 | 26,517       | 913   | 32,817  | 1,084 |  |
| Cathay Securities Co., Ltd.        | 3,993        | 137   | 3,627   | 120   |  |

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

#### L. Premiums income

|                                    | For the years ended December 31, |          |           |          |
|------------------------------------|----------------------------------|----------|-----------|----------|
|                                    | 2012                             | 2        | 2011      |          |
| Name                               | NT\$                             | US\$     | NT\$      | US\$     |
| Cathay United Bank                 | \$651,850                        | \$22,439 | \$620,289 | \$20,492 |
| Cathay General Hospital            | 39,566                           | 1,362    | 41,046    | 1,356    |
| Cathay Century Insurance Co., Ltd. | 13,545                           | 466      | 11,668    | 385      |
| Cathay Securities Co., Ltd.        | 4,710                            | 162      | 3,419     | 113      |
| Other related parties              | 103,346                          | 3,558    | 257,926   | 8,521    |
| Total                              | \$813,017                        | \$27,987 | \$934,348 | \$30,867 |

#### M. Insurance expenses

|                                    | For th    | d December 31, |           |         |  |
|------------------------------------|-----------|----------------|-----------|---------|--|
|                                    | 2012      |                |           | 2011    |  |
| Name                               | NT\$      | US\$           | NT\$      | US\$    |  |
| Cathay Century Insurance Co., Ltd. | \$111,560 | \$3,840        | \$103,736 | \$3,427 |  |

The insurance expenses were related to insurance for fixed assets, cash, public accident, etc. Amounts of NT\$9,578 (US\$330) thousands and NT\$11,273 (US\$372) thousands paid by the Company on behalf of its employees for fidelity bond insurance were included in above insurance expenses for the years ended December 31, 2012 and 2011, respectively.

#### N. Reinsurance income

|                                      | For the years ended December 31, |         |           |         |
|--------------------------------------|----------------------------------|---------|-----------|---------|
|                                      | 2012                             |         | 2011      |         |
| Name                                 | NT\$                             | US\$    | NT\$      | US\$    |
| Cathay Insurance (Bermuda) Co., Ltd. | \$130,785                        | \$4,502 | \$123,882 | \$4,093 |

Since April 1, 2000, Cathay Insurance (Bermuda) Co., Ltd. has engaged in the reinsurance business providing reinsurance for RGA Global Reinsurance Company and Central Reinsurance Corporation's accidental insurance. For the years ended December 31, 2012 and 2011, the Company assumed 90% of the reinsurance business from Cathay Insurance (Bermuda) Co., Ltd..

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

#### O. Reinsurance service expenses

|                                      | For the years ended December 31, |       |         |       |
|--------------------------------------|----------------------------------|-------|---------|-------|
|                                      | 2012                             |       | 2011    |       |
| Name                                 | NT\$                             | US\$  | NT\$    | US\$  |
| Cathay Insurance (Bermuda) Co., Ltd. | \$9,412                          | \$324 | \$9,087 | \$300 |

#### P. Reinsurance claim payments

|                                      | For the years ended December 31, |         |          |         |  |
|--------------------------------------|----------------------------------|---------|----------|---------|--|
|                                      | 2012 2012                        |         | 201      | )11     |  |
| Name                                 | NT\$                             | US\$    | NT\$     | US\$    |  |
| Cathay Insurance (Bermuda) Co., Ltd. | \$136,340                        | \$4,693 | \$92,156 | \$3,044 |  |

#### Q. Reinsurance commission expenses

|                                      | For the years ended December 31, |       |         |      |  |
|--------------------------------------|----------------------------------|-------|---------|------|--|
|                                      | 2012                             |       | 2011    |      |  |
| Name                                 | NT\$                             | US\$  | NT\$    | US\$ |  |
| Cathay Insurance (Bermuda) Co., Ltd. | \$3,105                          | \$107 | \$2,972 | \$98 |  |

#### R. Other operating income

| For the years ended December 31, |  |  |   |
|----------------------------------|--|--|---|
| 201                              | 2012   |  | 11  |
| NT\$                             | US\$   | NT\$   | US\$  |
| \$27,659                         | \$952  | \$20,511   | \$678   |
| 430,341                          | 14,814   | 475,643  | 15,713  |
| 37,295                           | 1,284  | 15,312   | 506   |
| 9,280                            | 319  | 10,140   | 335   |
| 5,225                            | 180  | 6,779  | 224   |
| 1,095                            | 38   | 3,854  | 127   |
| 3,075                            | 106  | 2,143  | 71  |
| \$513,970                        | \$17,693   | \$534,382  | \$17,654  |
|                                  | NT\$ \$27,659 430,341 37,295 9,280 5,225 1,095 3,075 | 2012           NT\$         US\$           \$27,659         \$952           430,341         14,814           37,295         1,284           9,280         319           5,225         180           1,095         38           3,075         106 | 2012         2012           NT\$         US\$         NT\$           \$27,659         \$952         \$20,511           430,341         14,814         475,643           37,295         1,284         15,312           9,280         319         10,140           5,225         180         6,779           1,095         38         3,854           3,075         106         2,143 |

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

#### S. Miscellaneous income

|  | For the years ended December 31, |          |             |          |
|--|----------------------------------|----------|-------------|----------|
|  | 201                              | 2        | 201         | 1        |
| Name   | NT\$                             | US\$     | NT\$        | US\$     |
| Cathay Century Insurance Co., Ltd.           | \$1,176,280                      | \$40,492 | \$1,163,894 | \$38,450 |
| Cathay United Bank                           | 95,486                           | 3,287    | 102,064     | 3,372    |
| Cathay Securities Investment Trust Co., Ltd. | 142,344                          | 4,900    | 108,958     | 3,600    |
| Cathay Financial Holding Co., Ltd.           | 3,632                            | 125      | 4,478       | 148      |
| Cathay General Hospital                      | 5,467                            | 188      | 6,035       | 199      |
| Total  | \$1,423,209                      | \$48,992 | \$1,385,429 | \$45,769 |

Miscellaneous income is mainly generated from the Company's integrated marketing activities.

#### T. Operating expenses

|  | For the years ended December 31, |           |             |          |
|--|----------------------------------|-----------|-------------|----------|
|  | 201                              | 12        | 201         | 11       |
| Name                                     | NT\$                             | US\$      | NT\$        | US\$     |
| Lin Yuan Property Management Co., Ltd.   | \$629,076                        | \$21,655  | \$590,913   | \$19,521 |
| Cathay Securities Investment Consulting  |                                  |           |             |          |
| Co., Ltd.                                | 13,178                           | 454       | 19,513      | 645      |
| Seaward Card Co., Ltd.                   | 108,827                          | 3,746     | 88,311      | 2,917    |
| Seaward Leasing Co., Ltd.                | -                                | -         | 9,421       | 311      |
| Cathay United Bank                       | 2,506,115                        | 86,269    | 1,717,821   | 56,750   |
| Cathay Venture Inc.                      | 22,466                           | 774       | 23,810      | 787      |
| Cathay General Hospital                  | 5,116                            | 176       | 6,736       | 223      |
| San Ching Engineering Co., Ltd.          | 3,769                            | 130       | 3,304       | 109      |
| Cathay Real Estate Development Co., Ltd. | 18,776                           | 646       | 8,955       | 296      |
| Cathay Futures Co., Ltd.                 | 3,554                            | 122       | 5,142       | 170      |
| Cathay Healthcare Inc.                   | 4,763                            | 164       | 39          | 1        |
| Total                                    | \$3,315,640                      | \$114,136 | \$2,473,965 | \$81,730 |

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

#### U. Non-operating expenses and losses

|                                    | For the years ended December 31, |          |           |          |
|------------------------------------|----------------------------------|----------|-----------|----------|
| 2012                               |                                  | 2        | 201       | 1        |
| Name                               | NT\$                             | US\$     | NT\$      | US\$     |
| Cathay Financial Holding Co., Ltd. | \$908,000                        | \$31,257 | \$827,995 | \$27,354 |

Non-operating expenses and losses are interest expenses accrued from preferred stock liability.

#### V. Sales of securities

For the year ended December 31, 2011

|                  |                   | Shares     | Amo         | ount     | Gains from | m disposal |
|------------------|-------------------|------------|-------------|----------|------------|------------|
| Name             | Securities        | (thousand) | NT\$        | US\$     | NT\$       | US\$       |
| Cathay Financial | Cathay Securities |            |             |          |            |            |
| Holding Co.,     | Investment Trust  |            |             |          |            |            |
| Ltd.             | Co., Ltd.         | 17,256     | \$1,106,232 | \$36,545 | \$632,746  | \$20,903   |

There was no significant transaction of securities with related parties for the year ended December 31, 2012.

#### W.Other

a. As of December 31, 2012 and 2011, the nominal amounts of the financial instruments transactions with Cathay United Bank are summarized as below:

|              |     | Decer   | nber 31, |           |  |
|--------------|-----|---------|----------|-----------|--|
| Item         |     | 2012    |          | 2011      |  |
| CS contracts | USD | 985,000 | USD      | 1,900,000 |  |

b. The Company had entered a credit assignment agreement with Cathay United Bank in the amounts of NT\$0 (US\$0) thousands and NT\$1,280,000 (US\$42,286) thousands during the years ended December 31, 2012 and 2011, respectively.

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

#### X. Information about key management personnel compensation:

| _                          | For the years ended December 31, |         |          |         |
|----------------------------|----------------------------------|---------|----------|---------|
| _                          | 2012                             |         | 2011     | [       |
| Item                       | NT\$                             | US\$    | NT\$     | US\$    |
| Remunerations including    |                                  |         |          |         |
| wages, awards, bonus, etc. | \$95,801                         | \$3,298 | \$90,517 | \$2,990 |

The management of the Company includes directors, supervisors, vice general managers and the above. Please refer to the report for annual shareholder meeting for details of total remunerations paid to above management.

#### 34. Pledged assets

#### (1) The Company

As of December 31, 2012 and 2011, the Company provided cash and time deposits to its lessees as guarantees for the guarantee deposits paid and bonds pledged with courts in legal as guarantee of litigations. Moreover, pursuant to Article 141 of the Insurance Act, the Company deposited its government bonds with the Central Bank as the "Guaranteed Depository Insurance".

|                                  | December 31, |           |              |           |  |
|----------------------------------|--------------|-----------|--------------|-----------|--|
|                                  | 201          | 2         | 2011         |           |  |
| Item                             | NT\$         | US\$      | NT\$         | US\$      |  |
| Guarantee deposits paid -        |              |           |              |           |  |
| Government bonds                 | \$9,523,306  | \$327,825 | \$10,615,126 | \$350,682 |  |
| Guarantee deposits paid - Time   |              |           |              |           |  |
| deposits                         | 118,698      | 4,086     | 124,298      | 4,106     |  |
| Guarantee deposits paid - Others | 8,807        | 303       | 10,837       | 358       |  |
| Total                            | \$9,650,811  | \$332,214 | \$10,750,261 | \$355,146 |  |

Pledged assets are summarized based on the net carrying amounts.

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

#### (2) Symphox information

As of December 31, 2012 and 2011, the pledged property details are as follows:

| December 31, |                  |   |   |
|--------------|------------------|---|---|
| 201          | 2                | 201                                     | 1   |
| NT\$         | US\$             | NT\$                                    | US\$  |
|              |                  |   |   |
| \$10         | \$-              | \$-                                     | \$-   |
|              |                  |   |   |
| 45,103       | 1,553            | 39,313                                  | 1,299   |
| \$45,113     | \$1,553          | \$39,313                                | \$1,299   |
|              | NT\$ \$10 45,103 | 2012  NT\$ US\$  \$10 \$-  45,103 1,553 | 2012 201<br>NT\$ US\$ NT\$  \$10 \$- \$-  45,103 1,553 39,313 |

- a. Symphonx Information maintains a trust account at Cathay United Bank for its electronic gift certificates. As of December 31, 2012, the account balance was NT\$10 (US\$0) thousands.
- b. The pledged assets, such as cash, time deposits or bond finds, are utilized to strengthen the financial operation of electronic gift certificates and to protect the clients' interests.

#### (3) Cathay life (China)

|                         |             | December 31, |             |          |  |
|-------------------------|-------------|--------------|-------------|----------|--|
|                         | 2012        |              | 201         | 1        |  |
| Item                    | NT\$        | US\$         | NT\$        | US\$     |  |
| Guarantee deposits paid | \$1,157,835 | \$39,857     | \$1,192,563 | \$39,398 |  |

According to the requirement of the China Insurance Regulatory Commission, the guaranteed deposit is 20% of the registered capital. The guaranteed deposits of Cathay Life (China) are time deposits.

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

### (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

#### 35. Other important commitment and contingent liabilities

None.

#### 36. Serious disaster damages

None.

#### 37. Significant subsequent events

None.

#### 38. Others matters

#### (1) Pension related information

#### a. The Company

The Company recognized a net pension cost of NT\$429,379 (US\$14,781) thousands and NT\$804,004 (US\$26,561) thousands for the years ended December 31, 2012 and 2011, respectively. The amount of NT\$203,309 (US\$6,999) thousands and NT\$203,028 (US\$6,707) thousands were contributed to the pension fund for the years ended December 31, 2012 and 2011, respectively.

The funding status of the pension plan is as follows:

|   | For the years ended December 31, |             |               |             |
|---|----------------------------------|-------------|---------------|-------------|
|   | 2012                             | 2           | 201           | 1           |
|   | NT\$                             | US\$        | NT\$          | US\$        |
| ①Vested benefit obligation                | \$(7,630,897)                    | \$(262,682) | \$(7,062,083) | \$(233,303) |
| ②Non-vested benefit obligation            | (2,708,224)                      | (93,226)    | (2,606,814)   | (86,119)    |
| 3 Accumulated benefit obligation          | (10,339,121)                     | (355,908)   | (9,668,897)   | (319,422)   |
| ④Effect from projected salary increase    | (1,164,299)                      | (40,079)    | (1,132,522)   | (37,414)    |
| ⑤ Projected benefit obligation            | (11,503,420)                     | (395,987)   | (10,801,419)  | (356,836)   |
| ⑥Fair value of plan assets                | 9,474,891                        | 326,158     | 7,783,914     | 257,150     |
| 7)Funded status = (5)+(6)                 | (2,028,529)                      | (69,829)    | (3,017,505)   | (99,686)    |
| ®Unrecognized transitional net assets     | -                                | -           | -             | -           |
| ①Unrecognized prior service cost          | -                                | -           | -             | -           |
| <sup>10</sup> Unrecognized pension loss   | 427,150                          | 14,704      | 1,642,196     | 54,252      |
| ①Adjustment required to recognize minimum |                                  |             |               |             |
| pension liability                         |                                  |             | (509,674)     | (16,838)    |
| 2 Accrued pension liability recognized    |                                  |             |               |             |
| = (7)+(8)+(9)+(10)+(11)                   | \$(1,601,379)                    | \$(55,125)  | \$(1,884,983) | \$(62,272)  |

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

The actuarial assumptions underlying are as follows:

|                                 | For the years ended December 31, |                    |  |
|---------------------------------|----------------------------------|--------------------|--|
|                                 | 2012                             | 2011               |  |
| ①Discount rate                  | 1.75%                            | 2.00%              |  |
| ②Rate of salary increase:       |                                  |                    |  |
| Office workers                  | 1.50%                            | 1.50%              |  |
| Field workers                   | Based on seniority               | Based on seniority |  |
| ③Expected return on plan assets | 1.75%                            | 2.00%              |  |

#### B. Symphox Information

The funding status of the pension plan is as follows:

|   | For the years ended December 31, |        |         |       |
|---|----------------------------------|--------|---------|-------|
|   | 2012                             | 2      | 2011    | -     |
|   | NT\$                             | US\$   | NT\$    | US\$  |
| ①Vested benefit obligation                    | \$(1,908)                        | \$(65) | \$(186) | (6)   |
| ②Non-vested benefit obligation                | (5,310)                          | (183)  | (5,764) | (191) |
| 3 Accumulated benefit obligation              | (7,218)                          | (248)  | (5,950) | (197) |
| 4 Effect from projected salary increase       | (2,640)                          | (91)   | (2,285) | (75)  |
| <sup>⑤</sup> Projected benefit obligation     | (9,858)                          | (339)  | (8,235) | (272) |
| <sup>®</sup> Fair value of plan assets        | 12,056                           | 415    | 11,352  | 375   |
| ①Vested benefit                               | 4,174                            | 144    | 1,954   | 65    |
| 8 Funded status = $5 + 6$                     | 2,198                            | 76     | 3,117   | 103   |
| 9 Unrecognized transitional net assets        | 196                              | 7      | 215     | 7     |
| ①Unrecognized prior service cost              | -                                | -      | -       | -     |
| ①Unrecognized pension gain                    | (1,267)                          | (44)   | (2,254) | (74)  |
| <sup>®</sup> Adjustment required to recognize |                                  |        |         |       |
| minimum pension liability                     |                                  |        |         | -     |
| ® Prepaid pension cost                        |                                  |        |         |       |
| = (8)+(9)+(1)+(1)+(12)                        | \$1,127                          | \$39   | \$1,078 | \$36  |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

The actuarial assumptions underlying are as follows:

|                                  | For the years ended December 31, |       |  |
|----------------------------------|----------------------------------|-------|--|
|                                  | 2012                             | 2011  |  |
| ① Discount rate                  | 1.75%                            | 2.00% |  |
| ② Rate of salary increase:       | 2.00%                            | 2.00% |  |
| ③ Expected return on plan assets | 1.75%                            | 2.00% |  |

#### (2) Separate account insurance products related information

#### A. The Company

#### a. Separate account insurance products – assets and liabilities

| Assets                       |                   |              | Liabilities          |                   |              |
|------------------------------|-------------------|--------------|----------------------|-------------------|--------------|
| Item                         | December 31, 2012 |              | T.                   | December 31, 2012 |              |
|                              | NT\$              | US\$         | Item                 | NT\$              | US\$         |
| Cash in bank                 | \$1,269,067       | \$43,686     | Other payable        | \$1,439,828       | \$49,564     |
| Financial assets at fair     |                   |              | Reserve for separate |                   |              |
| value through profit or loss | 319,027,929       | 10,982,028   | account—Insurance    |                   |              |
| Other receivable             | 8,903,802         | 306,499      | contracts            | 299,194,942       | 10,299,309   |
|                              |                   |              | Reserve for separate |                   |              |
|                              |                   |              | account-Investment   |                   |              |
|                              |                   |              | contracts            | 28,566,028        | 983,340      |
| Total                        | \$329,200,798     | \$11,332,213 | Total                | \$329,200,798     | \$11,332,213 |

| Assets                       |                   |             | Liabilities          |                   |             |
|------------------------------|-------------------|-------------|----------------------|-------------------|-------------|
| Item                         | December 31, 2011 |             | T.                   | December 31, 2011 |             |
|                              | NT\$              | US\$        | Item                 | NT\$              | US\$        |
| Cash in bank                 | \$859,684         | \$28,401    | Other payable        | \$2,436,877       | \$80,505    |
| Financial assets at fair     |                   |             | Reserve for separate |                   |             |
| value through profit or loss | 288,778,425       | 9,540,087   | account—Insurance    |                   |             |
| Interest receivable          | 5,464             | 180         | contracts            | 272,543,995       | 9,003,766   |
| Other receivable             | 3,911,949         | 129,235     | Reserve for separate |                   |             |
|                              |                   |             | account-Investment   |                   |             |
|                              |                   |             | contracts            | 18,574,650        | 613,632     |
| Total                        | \$293,555,522     | \$9,697,903 | Total                | \$293,555,522     | \$9,697,903 |

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

b. Separate account insurance products - revenues and expenses

| Expenses                 |                             |             | Revenues             |                             |             |
|--------------------------|-----------------------------|-------------|----------------------|-----------------------------|-------------|
| Item                     | January 1-December 31, 2012 |             | T.                   | January 1-December 31, 2012 |             |
|                          | NT\$                        | US\$        | Item                 | NT\$                        | US\$        |
| Insurance claim payments | \$12,769,311                | \$439,563   | Premiums income      | \$78,313,136                | \$2,695,805 |
| Cash surrender value     | 60,851,969                  | 2,094,732   | Interest income      | 9,738                       | 335         |
| Dividends                | 1,895                       | 65          | Gains from valuation |                             |             |
| Provision for separate   |                             |             | on financial assets  | 21,905,617                  | 754,066     |
| account reserve          | 26,650,527                  | 917,402     | Gains on disposal of |                             |             |
| Administrative expenses  | 3,785,260                   | 130,302     | investment           | 9,343,080                   | 321,621     |
|                          |                             |             | Losses on foreign    |                             |             |
|                          |                             |             | exchange             | (5,577,116)                 | (191,983)   |
|                          |                             |             | Miscellaneous income | 64,507                      | 2,220       |
| Total                    | \$104,058,962               | \$3,582,064 | Total                | \$104,058,962               | \$3,582,064 |

| Expenses                 |                             |             | Revenues              |                             |             |
|--------------------------|-----------------------------|-------------|-----------------------|-----------------------------|-------------|
| Item                     | January 1-December 31, 2011 |             | T                     | January 1-December 31, 2011 |             |
|                          | NT\$                        | US\$        | Item                  | NT\$                        | US\$        |
| Insurance claim payments | \$9,539,929                 | \$315,161   | Premiums income       | \$93,607,277                | \$3,092,411 |
| Cash surrender value     | 56,976,259                  | 1,882,268   | Interest income       | 16,523                      | 546         |
| Dividends                | 2,170                       | 72          | Losses from valuation |                             |             |
| Provision for separate   |                             |             | on financial assets   | (20,571,875)                | (679,613)   |
| account reserve          | 16,653,296                  | 550,158     | Gains on disposal of  |                             |             |
| Gains on surrender       | (519)                       | (17)        | investment            | 6,159,120                   | 203,472     |
| Administrative expenses  | 4,010,292                   | 132,484     | Gains on foreign      |                             |             |
|                          |                             |             | exchange              | 7,929,979                   | 261,975     |
|                          |                             |             | Miscellaneous income  | 40,403                      | 1,335       |
| Total                    | \$87,181,427                | \$2,880,126 | Total                 | \$87,181,427                | \$2,880,126 |

c. The commission earned for the sales of separate account insurance products from counterparties for the years ended December 31, 2012 and 2011 were NT\$1,132,834 (US\$38,996) thousands and NT\$1,254,959 (US\$41,459) thousands, respectively.

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

### B. Cathay life (China)

#### a. Separate account insurance products-assets and liabilities

| Assets                       |                  |          | Liabilities           |                  |          |  |
|------------------------------|------------------|----------|-----------------------|------------------|----------|--|
| τ.                           | December 31,2012 |          | Τ.                    | December 31,2012 |          |  |
| Item                         | NT\$             | US\$     | Item                  | NT\$             | US\$     |  |
| Cash in bank                 | \$18,089         | \$623    | Other account payable | \$414            | \$15     |  |
| Financial assets at fair     |                  |          | Reserve for separate  |                  |          |  |
| value through profit or loss | 338,194          | 11,642   | account               | 344,846          | 11,871   |  |
| Interests receivable         | 165              | 6        | Others                | 11,188           | 385      |  |
| Total                        | \$356,448        | \$12,271 | Total                 | \$356,448        | \$12,271 |  |

| Assets                       |                  |          | Liabilities           |                  |          |  |
|------------------------------|------------------|----------|-----------------------|------------------|----------|--|
| Item                         | December 31,2011 |          | Tr                    | December 31,2011 |          |  |
|                              | NT\$             | US\$     | Item                  | NT\$             | US\$     |  |
| Cash in bank                 | \$19,135         | \$632    | Other account payable | \$1,378          | \$46     |  |
| Financial assets at fair     |                  |          | Reserve for separate  |                  |          |  |
| value through profit or loss | 476,195          | 15,732   | account               | 480,999          | 15,890   |  |
| Interests receivable         | 160              | 5        | Others                | 13,113           | 433      |  |
| Total                        | \$495,490        | \$16,369 | Total                 | \$495,490        | \$16,369 |  |

### b. Separate account insurance products-revenues and expenses

| Expenses                |                 |               | Revenues             |                 |              |  |
|-------------------------|-----------------|---------------|----------------------|-----------------|--------------|--|
| _                       | January 1- Dece | ember 31,2012 | _                    | January 1- Dece | mber 31,2012 |  |
| Item                    | NT\$            | US\$          | Item                 | NT\$            | US\$         |  |
| Cash surrender value    | \$104,460       | \$3,596       | Premiums income      | \$42,628        | \$1,467      |  |
| Losses on disposal of   |                 |               | Interest income      | 492             | 17           |  |
| investment              | 11,201          | 386           | Recovery of separate |                 |              |  |
| Administrative expenses | 4,897           | 168           | account reserve      | 43,052          | 1,482        |  |
|                         |                 |               | Tax expenses         | 2,038           | 70           |  |
|                         |                 |               | Gains from valuation |                 |              |  |
|                         |                 |               | on financial assets  | 32,348          | 1,114        |  |
| Total                   | \$120,558       | \$4,150       | Total                | \$120,558       | \$4,150      |  |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

### (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

| Expenses                 |                 |               | Revenues             |                  |              |  |
|--------------------------|-----------------|---------------|----------------------|------------------|--------------|--|
| -                        | January 1- Dece | ember 31,2011 | T.                   | January 1- Decer | mber 31,2011 |  |
| Item                     | NT\$            | US\$          | Item                 | NT\$             | US\$         |  |
| Cash surrender value     | \$64,765        | \$2,140       | Premiums income      | \$85,297         | \$2,818      |  |
| Losses on disposal of    |                 |               | Interest income      | 793              | 26           |  |
| investment               | 1,673           | 55            | Recovery of separate |                  |              |  |
| Losses from valuation on |                 |               | account reserve      | 75,754           | 2,503        |  |
| financial assets         | 105,466         | 3,484         | Tax expenses         | 2,584            | 85           |  |
| Administrative expenses  | 6,747           | 223           | Gains on disposal of |                  |              |  |
|                          |                 |               | investment           | 14,223           | 470          |  |
| Total                    | \$178,651       | \$5,902       | Total                | \$178,651        | \$5,902      |  |

### (3) Discretionary account management

| D 1      | 2.1 | 2012 |
|----------|-----|------|
| December | 3 I | 2012 |

|                            | Carrying a    | mount       | Fair value    |             |  |
|----------------------------|---------------|-------------|---------------|-------------|--|
| Item                       | NT\$          | US\$        | NT\$          | US\$        |  |
| Listed stocks              | \$100,690,134 | \$3,466,098 | \$100,690,134 | \$3,466,098 |  |
| Overseas stocks            | 28,173,078    | 969,813     | 28,173,078    | 969,813     |  |
| Repurchase bonds and notes | 6,336,804     | 218,134     | 6,336,804     | 218,134     |  |
| Beneficiary certificates   | 29,184,078    | 1,004,616   | 29,184,078    | 1,004,616   |  |
| Cash in banks              | 38,106,426    | 1,311,753   | 38,106,426    | 1,311,753   |  |
| Futures and options        | 1,482,600     | 51,036      | 1,482,600     | 51,036      |  |
| Corporate bonds            | 690,768       | 23,779      | 690,768       | 23,779      |  |
| Total                      | \$204,663,888 | \$7,045,229 | \$204,663,888 | \$7,045,229 |  |

### December 31, 2011

|                          | Carrying a    | mount       | Fair value    |             |  |
|--------------------------|---------------|-------------|---------------|-------------|--|
| Item                     | NT\$          | US\$        | NT\$          | US\$        |  |
| Listed stocks            | \$90,957,252  | \$3,004,865 | \$90,957,252  | \$3,004,865 |  |
| Resale bonds and notes   | 1,989,703     | 65,732      | 1,989,703     | 65,732      |  |
| Cash in banks            | 25,585,086    | 845,229     | 25,585,086    | 845,229     |  |
| Beneficiary certificates | 748,618       | 24,731      | 748,618       | 24,731      |  |
| Futures and options      | 1,859,134     | 61,418      | 1,859,134     | 61,418      |  |
| Total                    | \$121,139,793 | \$4,001,975 | \$121,139,793 | \$4,001,975 |  |

Cathay Life Insurance Co., Ltd. and Subsidiaries

Note to audited consolidated financial statements-continued

(Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

As of December 31, 2012, the Company entered into discretionary account management contracts in the amounts of NT\$140,000,000 (US\$4,819,277) thousands, US\$2,090,000 thousands and HK\$2,000,000 (US\$258,041) thousands. As of December 31, 2011, the amount is NT\$139,500,000 (US\$4,608,523) thousands.

- (4) Revenues and expenses arising from business transactions, promotion activities and information sharing between parent company and other subsidiaries are allocated to the Company and its affiliates based on the attribution of the transactions.
- (5) Financial risk management objectives and policies

The Company's financial assets primarily consist of domestic or foreign common stocks, preferred stocks, government bonds, corporate bonds, repurchase bonds, structured notes, mortgage-backed securities, mutual funds, project investments, short-term notes, cash and cash equivalents.

The Company also enters into derivative transactions such as stock index options, index futures, interest rate futures, interest rate swaps, currency forwards, cross currency swaps and credit default swaps to protect against the price risk of stock value, interest rate risk, foreign currency risk and credit risk from investment activities. The Company does not enter into derivative transactions for increasing investment income; however, the derivatives not qualified for hedge accounting are measured at fair value through profit or loss.

The primary risks involved in financial instruments are market risk, credit risk, operational risk, liquidity risk and sovereign risk. In addition to compliance with the risk management policies and guidance from the parent company Cathay Financial Holding Co., Ltd., the Company has also established risk management systems such as the VaR model, the credit evaluation model, the integrated appraisal and collection, and the concentration management systems to monitor and manage the Company's risks. The risk management policies are summarized as follows:

Cathay Life Insurance Co., Ltd. and Subsidiaries

Note to audited consolidated financial statements-continued

(Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

#### Market Risk

Market risk is the exposure to uncertain market value of a portfolio, including interest rate risk, price risk and foreign currency risk, etc. The Company conducts analysis and assessments of the investment targets before any investment decisions are made. In addition, VaR model in connection with scenario analysis, stress testing, back testing, position limit, VaR limit and loss limit are used to effectively manage the market risk of the Company's financial instruments.

#### Credit Risk

Credit risk is the risk of loss arising from the potential default of the counter-party. In order to minimize the Company's exposure to the credit risk, following evaluations and controls are performed:

The Company has taken the credit concentration index of each conglomerate into consideration when establishing Lending Policy to prevent from over-exposure. Strict credit evaluations are carried out by the Company before committing to business lending, mortgage lending, policy loan, and securities investments. All business loans are secured by land, property, plant and equipment or financial guarantees.

Assessments on the mortgage repayment ability and personal credits are conducted before the mortgages are granted. The total mortgage amounts granted are based on a different percentage of the carrying value which varies according to regions where the secured buildings locate.

For policy loans, the credit risk level is assessed at low as the policy loan amounts are limited to their net realizable value of the insurance policy and hence are deemed as fully secured investments

Cathay Life Insurance Co., Ltd. and Subsidiaries

Note to audited consolidated financial statements-continued

(Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

An internal credit risk evaluation model for investments in financial instruments has been created based on external credit assessments and various characteristics of financial instruments. The Company also monitors the credit risk level of the investment targets, issuers or counter-parties by evaluating the credit concentration of the investments or counter-parties.

#### Operational Risk

Operational risk is the risk of loss due to inadequate or failed internal controls, employee fraud or misconduct and management negligence. To mitigate the operational risk, the Company has adopted and implemented the internal control regulations and procedures. The Company has also commenced the development of information systems to accommodate and support the aforementioned policies.

### Liquidity Risk

Liquidity risk is the risk stemming from the lack of marketability of an investment that cannot be bought or sold quickly enough to prevent or minimize a loss. The Company has primarily sought to achieve the flexible cash flow and stable liquidity by utilizing the deposits in financial institutions, short-term notes (includes repurchase agreement) and domestic bond funds. In pursuit of these goals, the Company also conducts analysis of assets allocation, liquid asset ratio and cash flows to ensure the effectiveness and timeliness of managing liquidity risk.

#### Sovereign Risk

Sovereign risk is the risk of market price fluctuation or default of the issuers due to the political or economical issues in the country where investments are located. The Company categorizes and manages the investment risk based on each country or region, as well as regularly monitors the concentration of foreign countries to minimize its country risk.

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

### (6) Financial instruments related information

### A. The Company

### (a) Fair value

|  | December 31, 2012 |               |              |              |  |  |
|--|-------------------|---------------|--------------|--------------|--|--|
|  | N                 | Γ\$           | US           | 5\$          |  |  |
|  | Carrying          |               | Carrying     |              |  |  |
| Item   | amount            | Fair value    | amount       | Fair value   |  |  |
| Assets – non-derivative                                    |                   |               |              |              |  |  |
| Cash and cash equivalents                                  | \$379,738,487     | \$379,738,487 | \$13,071,893 | \$13,071,893 |  |  |
| Receivables  | 60,115,199        | 60,115,199    | 2,069,370    | 2,069,370    |  |  |
| Financial assets at fair value through profit or loss      | 67,461,849        | 67,461,849    | 2,322,267    | 2,322,267    |  |  |
| Available-for-sale financial assets                        | 1,210,730,123     | 1,210,730,123 | 41,677,457   | 41,677,457   |  |  |
| Financial assets carried at cost                           | 10,707,797        | (Note)        | 368,599      | (Note)       |  |  |
| Investments under the equity method - Net                  | 7,144,025         | 7,144,025     | 245,921      | 245,921      |  |  |
| Investments in debt securities with no active market       | 797,490,830       | 847,858,784   | 27,452,352   | 29,186,189   |  |  |
| Other financial assets                                     | 23,500,000        | 23,500,000    | 808,950      | 808,950      |  |  |
| Guarantee deposits paid                                    | 13,149,796        | 13,149,796    | 452,661      | 452,661      |  |  |
| <u>Liabilities – non-derivative</u>                        |                   |               |              |              |  |  |
| Payables   | 37,262,033        | 37,262,033    | 1,282,686    | 1,282,686    |  |  |
| Preferred stock liability                                  | 30,000,000        | 30,464,799    | 1,032,702    | 1,048,702    |  |  |
| Guarantee deposits received                                | 2,072,652         | 2,072,652     | 71,348       | 71,348       |  |  |
| Assets – derivative  |                   |               |              |              |  |  |
| Financial assets at fair value through profit or loss      |                   |               |              |              |  |  |
| Forward, CS and CCS  | 4,725,696         | 4,725,696     | 162,674      | 162,674      |  |  |
| IRS and CDS  | 241,668           | 241,668       | 8,319        | 8,319        |  |  |
| Derivative financial assets for hedging                    |                   |               |              |              |  |  |
| IRS and CDS  | 1,142,094         | 1,142,094     | 39,315       | 39,315       |  |  |
| <u>Liabilities – derivative</u>                            |                   |               |              |              |  |  |
| Financial liabilities at fair value through profit or loss |                   |               |              |              |  |  |
| Forward, CS and CCS  | 1,972,791         | 1,972,791     | 67,910       | 67,910       |  |  |
| IRS and CDS  | 106,666           | 106,666       | 3,672        | 3,672        |  |  |

Note: In reality, the fair value of the specified items can't be accountably measured.

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

(Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

|  | December 31, 2011 |               |              |              |  |
|--|-------------------|---------------|--------------|--------------|--|
|  | N'                | Τ\$           | US           | \$\$         |  |
|  | Carrying          |               | Carrying     |              |  |
| Item   | amount            | Fair value    | amount       | Fair value   |  |
| Assets – non-derivative                                    |                   |               | _            |              |  |
| Cash and cash equivalents                                  | \$374,353,961     | \$374,353,961 | \$12,367,161 | \$12,367,161 |  |
| Receivables  | 45,684,727        | 45,684,727    | 1,509,241    | 1,509,241    |  |
| Financial assets at fair value through profit or loss      | 55,536,230        | 55,536,230    | 1,834,696    | 1,834,696    |  |
| Available-for-sale financial assets                        | 1,274,860,140     | 1,274,860,140 | 42,116,291   | 42,116,291   |  |
| Financial assets carried at cost                           | 10,191,832        | (Note)        | 336,697      | (Note)       |  |
| Investments under the equity method - Net                  | 4,016,883         | 4,016,883     | 132,702      | 132,702      |  |
| Investments in debt securities with no active market       | 509,504,264       | 510,371,049   | 16,831,988   | 16,860,623   |  |
| Other financial assets                                     | 13,300,000        | 13,300,000    | 439,379      | 439,379      |  |
| Guarantee deposits paid                                    | 14,429,380        | 14,429,380    | 476,689      | 476,689      |  |
| <u>Liabilities – non-derivative</u>                        |                   |               |              |              |  |
| Payables   | 22,003,803        | 22,003,803    | 726,918      | 726,918      |  |
| Preferred stock liability                                  | 30,000,000        | 30,580,870    | 991,080      | 1,010,270    |  |
| Guarantee deposits received                                | 1,956,964         | 1,956,964     | 64,651       | 64,651       |  |
| Assets – derivative  |                   |               |              |              |  |
| Financial assets at fair value through profit or loss      |                   |               |              |              |  |
| Option   | 152,026           | 152,026       | 5,022        | 5,022        |  |
| Forward, CS and CCS  | 3,775,175         | 3,775,175     | 124,717      | 124,717      |  |
| IRS and CDS  | 257,176           | 257,176       | 8,496        | 8,496        |  |
| Derivative financial assets for hedging                    |                   |               |              |              |  |
| IRS and CDS  | 1,957,846         | 1,957,846     | 64,679       | 64,679       |  |
| <u>Liabilities – derivative</u>                            |                   |               |              |              |  |
| Financial liabilities at fair value through profit or loss |                   |               |              |              |  |
| Forward, CS and CCS  | 17,101,959        | 17,101,959    | 564,981      | 564,981      |  |
| IRS and CDS  | 366,942           | 366,942       | 12,122       | 12,122       |  |

Note: In reality, the fair value of the specified items can't be accountably measured.

Cathay Life Insurance Co., Ltd. and Subsidiaries

Note to audited consolidated financial statements-continued

(Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

The methods and assumptions used to estimate the fair values of the financial instruments are as follows:

- (A) The fair value of the Company's short-term financial instruments is based on the carrying amount of those instruments at reporting date due to the short maturity of those instruments. Short-term financial instruments include cash, cash equivalents, resale bonds and notes, receivables and payables.
- (B) The fair value of the guarantee deposits paid and guarantee deposits received is based on the carrying amount as the Company predicts the future cash inflow or outflow will be of similar amount to the carrying value.
- (C) Quoted market price, if available, is utilized as estimates of the fair value of financial instruments at fair value through profit or loss, available-for-sale financial assets, held-to-maturity investments, investments in debt securities with no active market and derivative financial instruments for hedging. If no quoted market prices exist for the Company's financial assets, the fair value of those assets is derived based on pricing models. A pricing model incorporates all information that available to market participants, such as yield curves, exchange rates, etc., and takes into account characteristics of financial instruments, including credit ratings, residual periods of debt securities, currencies and fair value of similar instruments. The Company thus adopts the methods and assumptions that market participants would use in setting prices.
- (D) If no quoted market prices exist for the Company's investments under the equity method, then their fair value is taken as approximating their carrying amounts when no permanent market value decline exists.

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

(E) As of December 31, 2012 and 2011, the fair values of financial assets or liabilities determined by quoted market price or pricing models are summarized as following:

|  | December 31, 2012 |                   |                  |                               |  |  |
|--|-------------------|-------------------|------------------|-------------------------------|--|--|
|  | Based on the que  | oted market price | Based on valuati | Based on valuation techniques |  |  |
| Financial instruments                              | NT\$              | US\$              | NT\$             | US\$                          |  |  |
| Assets - non-derivative                            |                   |                   |                  |                               |  |  |
| Cash and cash equivalents                          | \$342,984,401     | \$11,806,692      | \$36,754,086     | \$1,265,201                   |  |  |
| Receivables  | -                 | -                 | 60,115,199       | 2,069,370                     |  |  |
| Financial assets at fair value through profit or   |                   |                   |                  |                               |  |  |
| loss   | 47,469,016        | 1,634,045         | 19,992,833       | 688,222                       |  |  |
| Available-for-sale financial assets                | 392,009,994       | 13,494,320        | 818,720,129      | 28,183,137                    |  |  |
| Investments under the equity method - Net          | -                 | -                 | 7,144,025        | 245,921                       |  |  |
| Investment in debt securities with no active       |                   |                   |                  |                               |  |  |
| market   | 63,879,749        | 2,198,959         | 783,979,035      | 26,987,230                    |  |  |
| Other financial assets                             | -                 | -                 | 23,500,000       | 808,950                       |  |  |
| <u>Liabilities – non-derivative</u>                |                   |                   |                  |                               |  |  |
| Payables   | -                 | -                 | 37,262,033       | 1,282,686                     |  |  |
| Preferred stock liability                          | -                 | -                 | 30,464,799       | 1,048,702                     |  |  |
| Assets – derivative                                |                   |                   |                  |                               |  |  |
| Financial assets at fair value through profit or   |                   |                   |                  |                               |  |  |
| loss   |                   |                   |                  |                               |  |  |
| Forward, CS and CCS                                | -                 | -                 | 4,725,696        | 162,674                       |  |  |
| IRS and CDS  | -                 | -                 | 241,668          | 8,319                         |  |  |
| Derivative financial assets for hedging            |                   |                   |                  |                               |  |  |
| IRS and CDS  | -                 | -                 | 1,142,094        | 39,315                        |  |  |
| <u>Liabilities – derivative</u>                    |                   |                   |                  |                               |  |  |
| Financial liabilities at fair value through profit |                   |                   |                  |                               |  |  |
| or loss  |                   |                   |                  |                               |  |  |
| Forward, CS and CCS                                | -                 | -                 | 1,972,791        | 67,910                        |  |  |
| IRS and CDS  | -                 | -                 | 106,666          | 3,672                         |  |  |
|  |                   |                   |                  |                               |  |  |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

(Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

|  | December 31, 2011 |                   |                               |            |  |  |
|--|-------------------|-------------------|-------------------------------|------------|--|--|
|  | Based on the quo  | oted market price | Based on valuation techniques |            |  |  |
| Financial instruments                              | NT\$              | US\$              | NT\$                          | US\$       |  |  |
| Assets – non-derivative                            |                   |                   |                               |            |  |  |
| Cash and cash equivalents                          | \$361,673,820     | \$11,948,260      | \$12,680,141                  | \$418,901  |  |  |
| Receivables  | -                 | -                 | 45,684,727                    | 1,509,241  |  |  |
| Financial assets at fair value through profit or   |                   |                   |                               |            |  |  |
| loss   | 55,273,380        | 1,826,012         | 262,850                       | 8,684      |  |  |
| Available-for-sale financial assets                | 416,804,318       | 13,769,551        | 858,055,822                   | 28,346,740 |  |  |
| Investments under the equity method - Net          | -                 | -                 | 4,016,883                     | 132,702    |  |  |
| Investment in debt securities with no active       |                   |                   |                               |            |  |  |
| market   | 29,669,351        | 980,157           | 480,701,698                   | 15,880,466 |  |  |
| Other financial assets                             | -                 | -                 | 13,300,000                    | 439,379    |  |  |
| <u>Liabilities – non-derivative</u>                |                   |                   |                               |            |  |  |
| Payables   | -                 | -                 | 22,003,803                    | 726,918    |  |  |
| Preferred stock liability                          | -                 | -                 | 30,580,870                    | 1,010,270  |  |  |
| Assets – derivative                                |                   |                   |                               |            |  |  |
| Financial assets at fair value through profit or   |                   |                   |                               |            |  |  |
| loss   |                   |                   |                               |            |  |  |
| Option   | 152,026           | 5,022             | -                             | -          |  |  |
| Forward, CS and CCS                                | -                 | -                 | 3,775,175                     | 124,717    |  |  |
| IRS and CDS  | -                 | -                 | 257,176                       | 8,496      |  |  |
| Derivative financial assets for hedging            |                   |                   |                               |            |  |  |
| IRS and CDS  | -                 | -                 | 1,957,846                     | 64,679     |  |  |
| <u>Liabilities – derivative</u>                    |                   |                   |                               |            |  |  |
| Financial liabilities at fair value through profit |                   |                   |                               |            |  |  |
| or loss  |                   |                   |                               |            |  |  |
| Forward, CS and CCS                                | -                 | -                 | 17,101,959                    | 564,981    |  |  |
| IRS and CDS  | -                 | -                 | 366,942                       | 12,122     |  |  |

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

### b. Risk of interest rate

The following table summarizes the maturities of the Company's financial instruments at December 31, 2012 and 2011:

### (A) December 31, 2012

### Non-derivative financial instruments of fixed interest rate

|                                     | Less than o | ne year   | Due in 1∼2 years |            | Due in 2~3 years |            | Due in 3~4 years |           |
|-------------------------------------|-------------|-----------|------------------|------------|------------------|------------|------------------|-----------|
| Item                                | NT\$        | US\$      | NT\$             | US\$       | NT\$             | US\$       | NT\$             | US\$      |
| Financial assets at fair value      |             |           |                  |            |                  |            |                  |           |
| through profit or loss              | \$64,901    | \$2,234   | \$159,439        | \$5,489    | \$1,352,624      | \$46,562   | \$9,280,513      | \$319,467 |
| Available-for-sale financial assets | 30,142,886  | 1,037,621 | 39,285,509       | 1,352,341  | 48,487,400       | 1,669,102  | 29,676,466       | 1,021,565 |
| Investments in debt securities with |             |           |                  |            |                  |            |                  |           |
| no active market                    | 6,968,204   | 239,869   | 26,124,165       | 899,283    | 30,604,557       | 1,053,513  | 4,777,077        | 164,443   |
| Preferred stock liability           | -           | -         | -                | -          | 15,000,000       | 516,351    | 10,000,000       | 344,234   |
|                                     |             |           |                  |            |                  |            |                  |           |
|                                     | Due in 4~   | 5 years   | Over 5 years     |            | Total            |            |                  |           |
| Item                                | NT\$        | US\$      | NT\$             | US\$       | NT\$             | US\$       |                  |           |
| Financial assets at fair value      |             |           |                  |            |                  |            |                  |           |
| through profit or loss              | \$9,914,804 | \$341,301 | \$2              | \$-        | \$20,772,283     | \$715,053  |                  |           |
| Available-for-sale financial assets | 70,413,562  | 2,423,875 | 470,240,580      | 16,187,283 | 688,246,403      | 23,691,787 |                  |           |
| Investments in debt securities with |             |           |                  |            |                  |            |                  |           |
| no active market                    | 18,305,306  | 630,131   | 665,841,740      | 22,920,542 | 752,621,049      | 25,907,781 |                  |           |
| Preferred stock liability           | -           | -         | 5,000,000        | 172,117    | 30,000,000       | 1,032,702  |                  |           |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

### Non-derivative financial instruments of float interest rate

|                                     | Less than o | one year  | Due in 1   | ~2 years  | Due in 2~   | 3 years   | Due in 3~4 | years  |
|-------------------------------------|-------------|-----------|------------|-----------|-------------|-----------|------------|--------|
| Item                                | NT\$        | US\$      | NT\$       | US\$      | NT\$        | US\$      | NT\$       | US\$   |
| Financial assets at fair value      |             |           |            |           |             |           |            |        |
| through profit or loss              | \$11,887    | \$409     | \$9,829    | \$339     | \$3         | \$-       | \$2        | \$-    |
| Available-for-sale financial assets | 123,688,593 | 4,257,783 | 341,836    | 11,767    | 504,939     | 17,382    | 1,708,520  | 58,813 |
| Investments in debt securities with |             |           |            |           |             |           |            |        |
| no active market                    | -           | -         | 1,214,388  | 41,804    | 260,095     | 8,953     | -          | -      |
|                                     | Due in 4~5  | years     | Over 5 y   | rears     | Total       |           |            |        |
| Item                                | NT\$        | US\$      | NT\$       | US\$      | NT\$        | US\$      |            |        |
| Financial assets at fair value      |             |           |            |           |             |           |            |        |
| through profit or loss              | \$2         | \$-       | \$-        | \$-       | \$21,723    | \$748     |            |        |
| Available-for-sale financial assets | 415,188     | 14,292    | 34,935,372 | 1,202,595 | 161,594,448 | 5,562,632 |            |        |
| Investments in debt securities with |             |           |            |           |             |           |            |        |
| no active market                    | -           | -         | 43,395,298 | 1,493,814 | 44,869,781  | 1,544,571 |            |        |

### Derivative financial instruments

|                                     | Less than o | ne year     | Due in 1~2 | 2 years | Due in 2∼3 | 3 years | Due in 3~4 | years |
|-------------------------------------|-------------|-------------|------------|---------|------------|---------|------------|-------|
| Item                                | NT\$        | US\$        | NT\$       | US\$    | NT\$       | US\$    | NT\$       | US\$  |
| Financial assets at fair value      |             |             |            |         |            |         |            |       |
| through profit or loss              | \$-         | <b>\$</b> - | \$3,728    | \$128   | \$35,153   | \$1,210 | \$-        | \$-   |
| Derivative financial assets for     |             |             |            |         |            |         |            |       |
| hedging                             | 185,211     | 6,375       | 687,562    | 23,668  | 39,508     | 1,360   | 133,358    | 4,591 |
| Financial liabilities at fair value |             |             |            |         |            |         |            |       |
| through profit or loss              | -           | -           | 66,836     | 2,301   | 29,261     | 1,007   | 10,569     | 364   |
|                                     |             |             |            |         |            |         |            |       |
|                                     | Due in 4~5  | 5 years     | Over 5 y   | rears   | Tota       | 1       |            |       |
| Item                                | NT\$        | US\$        | NT\$       | US\$    | NT\$       | US\$    |            |       |
| Financial assets at fair value      |             |             |            |         |            |         |            |       |
| through profit or loss              | \$1,830     | \$63        | \$200,957  | \$6,918 | \$241,668  | \$8,319 |            |       |
| Derivative financial assets for     |             |             |            |         |            |         |            |       |
| Derivative illialiciai assets ioi   |             |             |            |         |            |         |            |       |
| hedging                             | 73,718      | 2,538       | 22,737     | 783     | 1,142,094  | 39,315  |            |       |
|                                     | 73,718      | 2,538       | 22,737     | 783     | 1,142,094  | 39,315  |            |       |

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

### (B) December 31, 2011

### Non-derivative financial instruments of fixed interest rate

|                                     | Less than o  | one year  | Due in 1-   | -2 years   | Due in 2~    | 3 years    | Due in 3~   | 4 years   |
|-------------------------------------|--------------|-----------|-------------|------------|--------------|------------|-------------|-----------|
| Item                                | NT\$         | US\$      | NT\$        | US\$       | NT\$         | US\$       | NT\$        | US\$      |
| Financial assets at fair value      |              |           |             |            |              |            |             |           |
| through profit or loss              | \$1,569,417  | \$51,847  | \$514,833   | \$17,008   | \$206,990    | \$6,838    | \$1,315,212 | \$43,449  |
| Available-for-sale financial assets | 36,767,880   | 1,214,664 | 39,828,781  | 1,315,784  | 42,740,095   | 1,411,962  | 48,537,607  | 1,603,489 |
| Investments in debt securities with |              |           |             |            |              |            |             |           |
| no active market                    | 14,599,207   | 482,300   | 6,059,556   | 200,184    | 18,611,039   | 614,834    | 10,430,086  | 344,568   |
| Preferred stock liability           | -            | -         | -           | -          | -            | -          | 15,000,000  | 495,540   |
|                                     |              |           |             |            |              |            |             |           |
|                                     | Due in 4~:   | 5 years   | Over 5      | years      | То           | tal        |             |           |
| Item                                | NT\$         | US\$      | NT\$        | US\$       | NT\$         | US\$       |             |           |
| Financial assets at fair value      |              |           |             |            |              |            |             |           |
| through profit or loss              | \$10,419,248 | \$344,211 | \$2         | \$-        | \$14,025,702 | \$463,353  |             |           |
| Available-for-sale financial assets | 30,694,791   | 1,014,034 | 597,391,686 | 19,735,437 | 795,960,840  | 26,295,370 |             |           |
| Investments in debt securities with |              |           |             |            |              |            |             |           |
| no active market                    | 4,330,933    | 143,077   | 432,454,784 | 14,286,580 | 486,485,605  | 16,071,543 |             |           |
| Preferred stock liability           | 10,000,000   | 330,360   | 5,000,000   | 165,180    | 30,000,000   | 991,080    |             |           |

### Non-derivative financial instruments of float interest rate

|                                     | Less than o | ne year   | Due in 1 | ~2 years | Due in 2~   | 3 years   | Due in 3~4 | years |
|-------------------------------------|-------------|-----------|----------|----------|-------------|-----------|------------|-------|
| Item                                | NT\$        | US\$      | NT\$     | US\$     | NT\$        | US\$      | NT\$       | US\$  |
| Financial assets at fair value      |             |           |          |          |             |           |            |       |
| through profit or loss              | \$21,287    | \$703     | \$-      | \$-      | \$-         | \$-       | \$-        | \$-   |
| Available-for-sale financial assets | 166,877,753 | 5,512,975 | -        | -        | -           | -         | -          | -     |
| Investments in debt securities with |             |           |          |          |             |           |            |       |
| no active market                    | 23,018,659  | 760,445   | -        | -        | -           | -         | -          | -     |
|                                     | Due in 4~5  | years     | Over 5 y | ears     | Total       |           |            |       |
| Item                                | NT\$        | US\$      | NT\$     | US\$     | NT\$        | US\$      |            |       |
| Financial assets at fair value      | ,           |           |          |          |             |           |            |       |
| through profit or loss              | \$-         | \$-       | \$-      | \$-      | \$21,287    | \$703     |            |       |
| Available-for-sale financial assets | -           | -         | -        | -        | 166,877,753 | 5,512,975 |            |       |
| Investments in debt securities with |             |           |          |          |             |           |            |       |
| no active market                    | -           | -         | -        | _        | 23,018,659  | 760,445   |            |       |

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

### Derivative financial instruments

|                                     | Less than o | ne year | Due in 1~2 | 2 years | Due in 2~ | 3 years | Due in 3~4 | years   |
|-------------------------------------|-------------|---------|------------|---------|-----------|---------|------------|---------|
| Item                                | NT\$        | US\$    | NT\$       | US\$    | NT\$      | US\$    | NT\$       | US\$    |
| Financial assets at fair value      |             |         |            |         |           |         |            |         |
| through profit or loss              | \$-         | \$-     | \$-        | \$-     | \$8,216   | \$272   | \$51,977   | \$1,717 |
| Derivative financial assets for     |             |         |            |         |           |         |            |         |
| hedging                             | 20,940      | 692     | 479,288    | 15,833  | 1,124,375 | 37,145  | 59,656     | 1,971   |
| Financial liabilities at fair value |             |         |            |         |           |         |            |         |
| through profit or loss              | -           | -       | -          | -       | 172,415   | 5,696   | 168,577    | 5,569   |
|                                     |             |         |            |         |           |         |            |         |
|                                     | Due in 4~5  | years   | Over 5 y   | /ears   | Tota      | 1       |            |         |
| Item                                | NT\$        | US\$    | NT\$       | US\$    | NT\$      | US\$    |            |         |
| Financial assets at fair value      |             |         |            |         |           |         |            |         |
| through profit or loss              | \$-         | \$-     | \$129,956  | \$4,293 | \$190,149 | \$6,282 |            |         |
| Derivative financial assets for     |             |         |            |         |           |         |            |         |
| hedging                             | 165,487     | 5,467   | 108,100    | 3,571   | 1,957,846 | 64,679  |            |         |
| Financial liabilities at fair value |             |         |            |         |           |         |            |         |
| through profit or loss              | 23,594      | 779     | -          | -       | 364,586   | 12,044  |            |         |

#### c. Credit risk

The Company doesn't expose to concentrations of credit risk.

### d. Hedged accounting disclosures

### Cash flow hedges

The following table summarizes the terms of the Company's interest rate swap for bonds used as hedging instruments at December 31, 2012 and 2011:

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

### (A) December 31, 2012

| Par value   |          | _             |              |               |
|-------------|----------|---------------|--------------|---------------|
| NT\$        | US\$     | Exchange rate | Frequency    | Maturity date |
| \$2,000,000 | \$68,847 | 90DCP         | Yearly       | 2013.3.26     |
| 2,425,000   | 83,477   | 90DCP         | Each quarter | 2013.4.24     |
| 3,600,000   | 123,924  | 90DCP         | Each quarter | 2013.6.8      |
| 2,700,000   | 92,943   | 90DCP+25bps   | Each quarter | 2013.8.24     |
| 3,000,000   | 103,270  | 90DCP+26.5bps | Yearly       | 2013.11.3     |
| 2,000,000   | 68,847   | 90DCP         | Yearly       | 2013.11.3     |
| 1,000,000   | 34,423   | 90DCP+26.5bps | Yearly       | 2013.12.14    |
| 500,000     | 17,212   | 90DCP+23bps   | Yearly       | 2013.12.14    |
| 1,500,000   | 51,635   | 90DCP+23bps   | Yearly       | 2013.12.16    |
| 1,000,000   | 34,423   | 90DCP+26.5bps | Yearly       | 2013.12.16    |
| 900,000     | 30,981   | 90DCP         | Yearly       | 2014.3.12     |
| 1,000,000   | 34,423   | 90DCP         | Yearly       | 2014.6.12     |
| 3,000,000   | 103,270  | 90DCP         | Each quarter | 2014.6.25     |
| 1,810,000   | 62,306   | 90DCP         | Each quarter | 2014.6.26     |
| 2,000,000   | 68,847   | 90DCP         | Yearly       | 2014.6.29     |
| 5,000,000   | 172,117  | 90DCP         | Yearly       | 2014.8.23     |
| 1,000,000   | 34,423   | 90DCP         | Yearly       | 2014.9.20     |
| 3,200,000   | 110,155  | 90DCP         | Yearly       | 2014.9.27     |
| 2,000,000   | 68,847   | 90DCP         | Each quarter | 2014.9.28     |
| 1,500,000   | 51,635   | 90DCP         | Yearly       | 2014.9.29     |
| 2,500,000   | 86,059   | 90DCP         | Yearly       | 2014.12.20    |
| 2,000,000   | 68,847   | 90DCP         | Yearly       | 2014.12.24    |
| 2,300,000   | 79,174   | 90DCP         | Each quarter | 2015.3.25     |
| 1,500,000   | 51,635   | 90DCP         | Each quarter | 2015.5.9      |
| 2,543,500   | 87,556   | 90DCP         | Each quarter | 2016.10.23    |
| 900,000     | 30,981   | 90DCP         | Each quarter | 2016.10.24    |
| 1,200,000   | 41,308   | 90DCP         | Each quarter | 2017.10.25    |
| 1,400,000   | 48,193   | 90DCP         | Each quarter | 2017.12.9     |
| 600,000     | 20,654   | 90DCP         | Each quarter | 2020.9.23     |
|             |          |               |              |               |

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

### (B) December 31, 2011

| Par va      | lue      |               |              |               |
|-------------|----------|---------------|--------------|---------------|
| NT\$        | US\$     | Exchange rate | Frequency    | Maturity date |
| \$1,000,000 | \$33,036 | 90DCP         | Each quarter | 2012.6.26     |
| 2,000,000   | 66,072   | 90DCP         | Each quarter | 2012.9.9      |
| 2,000,000   | 66,072   | 90DCP         | Each quarter | 2012.10.11    |
| 700,000     | 23,125   | 90DCP         | Each quarter | 2012.11.24    |
| 2,000,000   | 66,072   | 90DCP         | Yearly       | 2013.3.26     |
| 2,425,000   | 80,112   | 90DCP         | Each quarter | 2013.4.24     |
| 3,600,000   | 118,930  | 90DCP         | Each quarter | 2013.6.8      |
| 2,700,000   | 89,197   | 90DCP+25bps   | Each quarter | 2013.8.24     |
| 2,000,000   | 66,072   | 90DCP         | Yearly       | 2013.11.3     |
| 3,000,000   | 99,108   | 90DCP+26.5bps | Yearly       | 2013.11.3     |
| 500,000     | 16,518   | 90DCP+23bps   | Yearly       | 2013.12.14    |
| 1,000,000   | 33,036   | 90DCP+26.5bps | Yearly       | 2013.12.14    |
| 1,500,000   | 49,554   | 90DCP+23bps   | Yearly       | 2013.12.16    |
| 1,000,000   | 33,036   | 90DCP+26.5bps | Yearly       | 2013.12.16    |
| 900,000     | 29,732   | 90DCP         | Yearly       | 2014.3.12     |
| 1,000,000   | 33,036   | 90DCP         | Yearly       | 2014.6.12     |
| 3,000,000   | 99,108   | 90DCP         | Each quarter | 2014.6.25     |
| 1,810,000   | 59,795   | 90DCP         | Each quarter | 2014.6.26     |
| 2,000,000   | 66,072   | 90DCP         | Yearly       | 2014.6.29     |
| 5,000,000   | 165,180  | 90DCP         | Yearly       | 2014.8.23     |
| 1,000,000   | 33,036   | 90DCP         | Yearly       | 2014.9.20     |
| 3,200,000   | 105,715  | 90DCP         | Yearly       | 2014.9.27     |
| 2,000,000   | 66,072   | 90DCP         | Each quarter | 2014.9.28     |
| 1,500,000   | 49,554   | 90DCP         | Yearly       | 2014.9.29     |
| 2,500,000   | 82,590   | 90DCP         | Yearly       | 2014.12.20    |
| 2,000,000   | 66,072   | 90DCP         | Yearly       | 2014.12.24    |
| 2,300,000   | 75,983   | 90DCP         | Each quarter | 2015.3.25     |
| 1,500,000   | 49,554   | 90DCP         | Each quarter | 2015.5.9      |
| 2,543,500   | 84,027   | 90DCP         | Each quarter | 2016.10.23    |
| 900,000     | 29,732   | 90DCP         | Each quarter | 2016.10.24    |
| 1,200,000   | 39,643   | 90DCP         | Each quarter | 2017.10.25    |
| 1,400,000   | 46,250   | 90DCP         | Each quarter | 2017.12.9     |
| 600,000     | 19,822   | 90DCP         | Each quarter | 2020.9.23     |
|             |          |               |              |               |

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

The terms of interest rate swap agreements are established based on the terms of the bonds being hedged.

The Company's interest rate swap agreements are considered to be highly effective cash flow hedges. As of December 31, 2012 and 2011, unrealized gains on these financial instruments recognized in equity were NT\$1,140,187 (US\$39,249) thousands and NT\$1,961,877 (US\$64,813) thousands, respectively.

### B. Symphox Information

|  | December 31, 2012 |            |          |            |  |  |
|--|-------------------|------------|----------|------------|--|--|
|  | N                 | Γ\$        | US       | \$\$       |  |  |
|  | Carrying          |            | Carrying |            |  |  |
| Item                                   | amount            | Fair value | amount   | Fair value |  |  |
| Assets – non-derivative                |                   |            |          |            |  |  |
| Cash and cash equivalents              | \$528,181         | \$528,181  | \$18,182 | \$18,182   |  |  |
| Receivables                            | 145,205           | 145,205    | 4,998    | 4,998      |  |  |
| Financial assets at fair value through |                   |            |          |            |  |  |
| profit and loss                        | 165,124           | 165,124    | 5,684    | 5,684      |  |  |
| Available-for-sale-financial assets    | 972               | 972        | 33       | 33         |  |  |
| Other financial assets                 | 10                | 10         | -        | -          |  |  |
| Guarantee deposits paid                | 11,210            | 11,210     | 386      | 386        |  |  |
|  |                   |            |          |            |  |  |
| <u>Liabilities – non-derivative</u>    |                   |            |          |            |  |  |
| Payables                               | 218,434           | 218,434    | 7,519    | 7,519      |  |  |
| Guarantee deposits received            | 62                | 62         | 2        | 2          |  |  |

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

December 31, 2011 NT\$ US\$ Carrying Carrying Item amount Fair value amount Fair value Assets - non-derivative Cash and cash equivalents \$584,861 \$584,861 \$19,321 \$19,321 Receivables 171,616 171,616 5,670 5,670 Financial assets at fair value through profit and loss 157,365 157,365 5,199 5,199 Guarantee deposits paid 268 8,117 8,117 268 <u>Liabilities – non-derivative</u> **Payables** 221,487 221,487 7,317 7,317 Guarantee deposits received 62 2 62

The methods and assumptions used to estimate the fair values of the financial instruments are as follows:

- (A) The book values of short-term financial instruments approximate their fair value due to their short maturities. Short-term financial instruments include cash and cash equivalents, notes receivable, accounts receivable and payables.
- (B) The fair value of the guarantee deposits paid and guarantee deposits received is based on the carrying amount as Symphox Information predicts the future cash inflow or outflow will be of similar amount to the carrying value.
- (C)Quoted market price, if available, is utilized as estimates of the fair value of financial instruments. If no quoted market prices exist for the financial assets, the fair value of those assets is derived based on pricing models. A pricing model incorporates all information that market participants would consider in setting a price available to Symphox Information. Symphox Information uses discount rates equal to the prevailing rates of return for financial instruments with similar characteristics. The characteristics involve debtor's credit standing, residual period of contracted fixed interest rates, residual period of principal repayment and currency of payment.

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

(D) The fair values of Symphox Information's financial assets or liabilities determined by quoted market price or pricing models are summarized as following:

|  |                | December     | 31, 2012      |            |
|--|----------------|--------------|---------------|------------|
|  | Based on the q | uoted market |               |            |
|  | prie           | ce           | Based on pric | ing models |
| Item   | NT\$           | US\$         | NT\$          | US\$       |
| Assets – non-derivative                      |                |              |               |            |
| Cash and cash equivalents                    | \$528,181      | \$18,182     | \$-           | \$-        |
| Receivables                                  | -              | -            | 145,205       | 4,998      |
| Financial assets at fair value through       |                |              |               |            |
| profit or loss                               | 165,124        | 5,684        | -             | -          |
| Available-for-sale financial assets          | -              | -            | 972           | 33         |
| Other financial assets                       | -              | -            | 10            | -          |
| <u>Liabilities – non-derivative</u> Payables | -              | -            | 218,434       | 7,519      |
|  |                | December     | 31, 2011      |            |
|  | Based on the q | uoted market |               |            |
|  | prio           | ce           | Based on pric | ing models |
| Item   | NT\$           | US\$         | NT\$          | US\$       |
| Assets – non-derivative                      |                |              |               |            |
| Cash and cash equivalents                    | \$584,861      | \$19,321     | \$-           | \$-        |
| Receivables                                  | -              | -            | 171,616       | 5,670      |
| Financial assets at fair value through       |                |              |               |            |
| profit or loss                               | 157,365        | 5,199        | -             | -          |
| <u>Liabilities – non-derivative</u>          |                |              |               |            |
| Payables                                     | -              | -            | 221,487       | 7,317      |

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

December 31, 2012

Fair value

\$3,708,574

US\$

Fair value

\$127,662

Carrying

amount

\$127,662

NT\$

Carrying

amount

\$3,708,574

### C. Cathay Life (China)

<u>Assets – non-derivative</u>

Cash and cash equivalents

Item

| 1  | . , ,                | . , ,                | . ,              | . ,              |  |  |
|--|----------------------|----------------------|------------------|------------------|--|--|
| Receivables  | 399,447              | 399,447              | 13,750           | 13,750           |  |  |
| Financial assets at fair value through profit                |                      |                      |                  |                  |  |  |
| and loss   | 370,474              | 370,474              | 12,753           | 12,753           |  |  |
| Available-for-sale financial assets                          | 4,652,993            | 4,652,993            | 160,172          | 160,172          |  |  |
| Investment in debt securities with no active                 |                      |                      |                  |                  |  |  |
| market   | 534,406              | 534,406              | 18,396           | 18,396           |  |  |
| Guarantee deposits paid                                      | 1,187,211            | 1,187,211            | 40,868           | 40,868           |  |  |
| <u>Liabilities – non-derivative</u>                          |                      |                      |                  |                  |  |  |
| Payables   | 714,954              | 714,954              | 24,611           | 24,611           |  |  |
| Short-term debt  | 297,268              | 297,268              | 10,233           | 10,233           |  |  |
| Guarantee deposits received                                  | 9,741                | 9,741                | 335              | 335              |  |  |
|  | December 31, 2011    |                      |                  |                  |  |  |
|  | NT                   | Γ\$                  | US               | \$\$             |  |  |
|  | Carrying             |                      | Carrying         |                  |  |  |
| Item   | amount               | Fair value           | amount           | Fair value       |  |  |
| Assets – non-derivative                                      |                      |                      |                  |                  |  |  |
| Cash and cash equivalents                                    | \$3,642,369          | \$3,642,369          | \$120,329        | \$120,329        |  |  |
| Receivables  | 404,156              | 404,156              | 13,352           | 13,352           |  |  |
| Financial assets at fair value through profit                |                      |                      |                  |                  |  |  |
| and loss   | 272,778              | 272,778              | 9,011            | 9,011            |  |  |
| Available-for-sale financial assets                          | 5,606,267            | 5,606,267            | 185,209          | 185,209          |  |  |
| Investment in debt securities with no active                 |                      |                      |                  |                  |  |  |
| market   | 529,375              | 529,375              | 17,488           | 17,488           |  |  |
| Guarantee deposits paid                                      |                      |                      |                  |                  |  |  |
| Guarantee deposits para                                      | 1,221,746            | 1,221,746            | 40,362           | 40,362           |  |  |
| •  | 1,221,746            | 1,221,746            | 40,362           | 40,362           |  |  |
| <u>Liabilities – non-derivative</u>                          | 1,221,746<br>491,420 | 1,221,746<br>491,420 | 40,362<br>16,235 | 40,362<br>16,235 |  |  |
| <u>Liabilities – non-derivative</u> Payables Short-term debt |                      |                      | ŕ                |                  |  |  |
| <u>Liabilities – non-derivative</u><br>Payables              | 491,420              | 491,420              | 16,235           | 16,235           |  |  |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

The methods and assumptions used to estimate the fair values of the financial instruments are as follows:

- (A) The book values of short-term financial instruments approximate their fair value due to their short maturities. Short-term financial instruments include cash and cash equivalents, notes receivable, accounts receivable and payables.
- (B) The fair value of the guarantee deposits paid and guarantee deposits received is based on the carrying amount as Cathay Life (China) predicts the future cash inflow or outflow will be of similar amount to the carrying value.
- (C) Quoted market price, if available, is utilized as estimates of the fair value of financial instruments. If no quoted market prices exist for the financial assets, the fair value of those assets is derived based on pricing models. A pricing model incorporates all information that market participants would consider in setting a price available to Cathay Life (China). Cathay Life (China) uses discount rates equal to the prevailing rates of return for financial instruments with similar characteristics. The characteristics involve debtor's credit standing, residual period of contracted fixed interest rates, residual period of principal repayment and currency of payment.
- (D) The fair values of financial assets and liabilities determined by quoted market price or pricing models are summarized as following:

December 21 2012

|   | December 31, 2012 |              |                         |         |  |  |
|---|-------------------|--------------|-------------------------|---------|--|--|
|   | Based on the qu   | uoted market |                         |         |  |  |
|   | pric              | e            | Based on pricing models |         |  |  |
| Item  | NT\$              | US\$         | NT\$                    | US\$    |  |  |
| Assets – non-derivative                       |                   |              |                         |         |  |  |
| Cash and cash equivalents                     | \$3,708,574       | \$127,662    | \$-                     | \$-     |  |  |
| Receivables                                   | -                 | -            | 399,447                 | 13,750  |  |  |
| Financial assets at fair value through profit |                   |              |                         |         |  |  |
| or loss                                       | 370,474           | 12,753       | -                       | -       |  |  |
| Available-for-sale financial assets           | 922,092           | 31,742       | 3,730,901               | 128,430 |  |  |
| Investment in debt securities with no active  |                   |              |                         |         |  |  |
| market  | -                 | -            | 534,406                 | 18,396  |  |  |
|   |                   |              |                         |         |  |  |
| <u>Liabilities – non-derivative</u>           |                   |              |                         |         |  |  |
| Payables                                      | -                 | -            | 714,954                 | 24,611  |  |  |
| Short-term debt                               | 297,268           | 10,233       | -                       | -       |  |  |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

December 31, 2011 Based on the quoted market Based on pricing models price NT\$ US\$ NT\$ US\$ Item Assets - non-derivative \$-\$-Cash and cash equivalents \$3,642,369 \$120,329 Receivables 404,156 13,352 Financial assets at fair value through profit or loss 272,778 9,011 Available-for-sale financial assets 1,166,409 38,534 4,439,858 146,675 Investment in debt securities with no active market 529,375 17,488 <u>Liabilities – non-derivative</u> **Payables** 491,420 16,235 Short-term debt 201,158 6,645

### D. Cathay Life (Vietnam)

|                                     | December 31, 2012 |            |          |            |  |  |
|-------------------------------------|-------------------|------------|----------|------------|--|--|
|                                     | N                 | Γ\$        | US       | \$\$       |  |  |
|                                     | Carrying Car      |            | Carrying |            |  |  |
| Item                                | amount            | Fair value | amount   | Fair value |  |  |
| <u>Assets – non-derivative</u>      |                   |            |          |            |  |  |
| Cash and cash equivalents           | \$615,771         | \$615,771  | \$21,197 | \$21,197   |  |  |
| Receivables                         | 79,948            | 79,948     | 2,752    | 2,752      |  |  |
| Available-for-sale financial assets | 932,943           | 932,943    | 32,115   | 32,115     |  |  |
| Guarantee deposits paid             | 32,604            | 32,604     | 1,122    | 1,122      |  |  |
|                                     |                   |            |          |            |  |  |
| <u>Liabilities – non-derivative</u> |                   |            |          |            |  |  |
| Payables                            | 14,581            | 14,581     | 502      | 502        |  |  |

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

|                                     | December 31, 2011 |            |          |            |  |  |  |
|-------------------------------------|-------------------|------------|----------|------------|--|--|--|
|                                     | N                 | Γ\$        | US\$     |            |  |  |  |
|                                     | Carrying          |            | Carrying |            |  |  |  |
| Item                                | amount            | Fair value | amount   | Fair value |  |  |  |
| Assets - non-derivative             |                   |            |          |            |  |  |  |
| Cash and cash equivalents           | \$467,388         | \$467,388  | \$15,441 | \$15,441   |  |  |  |
| Receivables                         | 76,916            | 76,916     | 2,541    | 2,541      |  |  |  |
| Available-for-sale financial assets | 947,621           | 947,621    | 31,306   | 31,306     |  |  |  |
| Guarantee deposits paid             | 41,274            | 41,274     | 1,364    | 1,364      |  |  |  |
|                                     |                   |            |          |            |  |  |  |
| <u>Liabilities – non-derivative</u> |                   |            |          |            |  |  |  |
| Payables                            | 27,601            | 27,601     | 912      | 912        |  |  |  |

The methods and assumptions used to estimate the fair values of the financial instruments are as follows:

- (A) The book values of short-term financial instruments approximate their fair value due to their short maturities. Short-term financial instruments include cash and cash equivalents, notes receivable, accounts receivable and payables.
- (B) The fair value of the guarantee deposits paid and guarantee deposits received is based on the carrying amount as Cathay Life (Vietnam) predicts the future cash inflow or outflow will be of similar amount to the carrying value.
- (C) Quoted market price, if available, is utilized as estimates of the fair value of financial instruments. If no quoted market prices exist for the financial assets, the fair value of those assets is derived based on pricing models. A pricing model incorporates all information that market participants would consider in setting a price available to Cathay Life (Vietnam). Cathay Life (Vietnam) uses discount rates equal to the prevailing rates of return for financial instruments with similar characteristics. The characteristics involve debtor's credit standing, residual period of contracted fixed interest rates, residual period of principal repayment and currency of payment.

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

(D) The fair values of financial assets and liabilities determined by quoted market price or pricing models are summarized as following:

December 31, 2012

|                                     |                | December :        | 71, 2012       |            |
|-------------------------------------|----------------|-------------------|----------------|------------|
|                                     | Based on the q | uoted market      |                |            |
|                                     | pric           | ee                | Based on price | ing models |
| Item                                | NT\$           | US\$              | NT\$           | US\$       |
| <u>Assets – non-derivative</u>      |                |                   |                |            |
| Cash and cash equivalents           | \$615,771      | \$21,197          | \$-            | \$-        |
| Receivables                         | -              | -                 | 79,948         | 2,752      |
| Available-for-sale financial assets | 932,943        | 32,115            | -              |            |
| <u>Liabilities – non-derivative</u> |                |                   |                |            |
| Payables                            | -              | -                 | 14,581         | 502        |
|                                     |                | December 3        | 31, 2011       |            |
|                                     | Based on the q | uoted market      |                |            |
|                                     | pric           | e                 | Based on price | ing models |
| Item                                | NT\$           | US\$              | NT\$           | US\$       |
| <u>Assets – non-derivative</u>      |                |                   |                |            |
| Cash and cash equivalents           | \$467,388      | \$15,441          | \$-            | \$         |
| Receivables                         | -              | -                 | 76,916         | 2,54       |
| Available-for-sale financial assets | 947,621        | 31,306            | -              |            |
| <u>Liabilities – non-derivative</u> |                |                   |                |            |
| Payables                            | -              | -                 | 27,601         | 912        |
| Lin Yuan                            |                |                   |                |            |
|                                     |                | December 31, 2012 |                |            |
|                                     | N              | Γ\$               | US             | \$         |
|                                     | Carrying       |                   | Carrying       |            |
| Item                                | amount         | Fair value        | amount         | Fair value |
| $\underline{Assets-non-derivative}$ |                |                   |                |            |
| Cash and cash equivalents           | \$410,172      | \$410,172         | \$14,119       | \$14,1     |
| <u>Liabilities – non-derivative</u> |                |                   |                |            |
| Payables                            | 5,376          | 5,376             | 185            | 13         |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

The methods and assumptions used to estimate the fair values of the financial instruments are as follows:

- (A) The book values of short-term financial instruments approximate their fair value due to their short maturities. Short-term financial instruments include cash and cash equivalents, notes receivable, accounts receivable and payables.
- (B) The fair values of financial assets and liabilities determined by quoted market price or pricing models are summarized as following:

|                                     |                | December 31, 2012 |                         |      |  |  |  |  |
|-------------------------------------|----------------|-------------------|-------------------------|------|--|--|--|--|
|                                     | Based on the c | uoted market      |                         |      |  |  |  |  |
|                                     | pri            | ce                | Based on pricing models |      |  |  |  |  |
| Item                                | NT\$           | US\$              | NT\$                    | US\$ |  |  |  |  |
| Assets – non-derivative             |                |                   |                         |      |  |  |  |  |
| Cash and cash equivalents           | \$410,172      | \$14,119          | \$-                     | \$-  |  |  |  |  |
| <u>Liabilities – non-derivative</u> |                |                   |                         |      |  |  |  |  |
| Payables                            | -              | -                 | 5,376                   | 185  |  |  |  |  |

#### (7) Eliminated intercompany transactions

### A. Eliminated intercompany transactions for the year of 2012

|  |             | Companies and amounts |          |         |             |           |           |         |            |           |
|--|-------------|-----------------------|----------|---------|-------------|-----------|-----------|---------|------------|-----------|
|  |             |                       | Symp     | hox     |             |           | Cathay    | Life    |            |           |
| Transactions                             | The Cor     | npany                 | Inform   | ation   | Cathay Lif  | e (China) | (Vietn    | am)     | Lin Y      | Zuan      |
| Eliminations of investments under equity |             |                       |          |         |             |           |           |         |            |           |
| method and stockholders' equity          | NT\$        | US\$                  | NT\$     | US\$    | NT\$        | US\$      | NT\$      | US\$    | NT\$       | US\$      |
| Eliminations of investment gains/losses  |             |                       |          |         |             |           |           |         |            |           |
| on subsidiaries                          | \$(176,723) | \$(6,084)             | \$30,341 | \$1,044 | \$(143,542) | \$(4,941) | \$(6,033) | \$(208) | \$(57,489) | \$(1,979) |
| Eliminations of stockholders' equity on  |             |                       |          |         |             |           |           |         |            |           |
| subsidiaries                             | 5,183,322   | 178,427               | 344,385  | 11,855  | 784,526     | 27,006    | 1,385,334 | 47,688  | 3,682,049  | 126,748   |

Note: The intercompany elimination differences for the year of 2012 are minority interests: NT\$1,012,972 (US\$34,870) thousands.

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

### B. Eliminated intercompany transactions for the year of 2011

|   | Companies and amounts |           |          |         |             |           |            |           |
|---|-----------------------|-----------|----------|---------|-------------|-----------|------------|-----------|
|   |                       | Symphox   |          |         |             |           |            | Life      |
| Transactions                                    | The Cor               | npany     | Inform   | ation   | Cathay Life | e (China) | (Vietr     | nam)      |
| Eliminations of investments under equity method |                       |           |          |         |             |           |            |           |
| and stockholders' equity                        | NT\$                  | US\$      | NT\$     | US\$    | NT\$        | US\$      | NT\$       | US\$      |
| Eliminations of investment gains/losses on      |                       |           |          |         |             |           |            |           |
| subsidiaries                                    | \$(286,547)           | \$(9,466) | \$40,275 | \$1,330 | \$(234,697) | \$(7,753) | \$(92,125) | \$(3,043) |
| Eliminations of stockholders' equity on         |                       |           |          |         |             |           |            |           |
| subsidiaries                                    | 1,460,099             | 48,236    | 350,309  | 11,573  | 901,394     | 29,778    | 1,342,165  | 44,340    |

Note: The intercompany elimination differences for the year of 2011 are minority interests: NT\$1,133,769 (US\$37,455) thousands.

39. Exchange rates used to translate material financial assets and liabilities denominated in foreign currencies are disclosed as follows:

|                  |            | 2012.12.31 |               |            | 2011.12.31 |               |
|------------------|------------|------------|---------------|------------|------------|---------------|
|                  | Foreign    | Exchange   |               | Foreign    | Exchange   |               |
|                  | Currency   | Rate       | NTD           | Currency   | Rate       | NTD           |
| Financial Assets |            |            |               |            |            |               |
| Monetary Items   |            |            |               |            |            |               |
| USD              | 36,845,654 | 29.136000  | 1,073,534,986 | 33,563,805 | 30.290000  | 1,016,647,662 |
| AUD              | (Note)     | (Note)     | (Note)        | 1,549,838  | 30.751900  | 47,660,512    |
| EUR              | 717,803    | 38.609570  | 27,714,068    | 515,132    | 39.199804  | 20,193,085    |
| GBP              | 526,696    | 46.975973  | 24,742,075    | 332,656    | 46.751101  | 15,552,022    |
| CNH              | 19,422,188 | 4.679730   | 90,890,601    | 2,765,935  | 4.774590   | 13,206,205    |

Note: On December 31, 2012, the amount did not have significant influence.

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

(Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

|                    |           | 2012.12.31 |            |           | 2011.12.31 |            |
|--------------------|-----------|------------|------------|-----------|------------|------------|
|                    | Foreign   | Exchange   |            | Foreign   | Exchange   |            |
|                    | Currency  | Rate       | NTD        | Currency  | Rate       | NTD        |
| Non-Monetary Items |           |            |            |           |            |            |
| USD                | 3,188,552 | 29.136000  | 93,069,180 | 2,407,923 | 30.290000  | 72,972,587 |
| HKD                | 7,588,075 | 3.758611   | 28,520,621 | 8,310,042 | 3.898503   | 32,396,719 |
|                    |           |            |            |           |            |            |
| Investments Under  |           |            |            |           |            |            |
| The Equity Method  |           |            |            |           |            |            |
| CNY                | 64,246    | 4.674100   | 300,290    | 130,716   | 4.812500   | 629,070    |
| USD                | 3,493     | 29.136000  | 101,761    | 4,184     | 30.290000  | 126,731    |

### 40. Foreign exchange volatility reserve

### A. The hedge strategy and risk exposure:

Based on the principle of risk control and to maintain the consistent level of foreign exchange volatility reserve, the Company consistently adjusts the hedge ratios and risk exposure position under the risk control.

### B. Adjustment in foreign exchange volatility reserve:

For the year ended December 31, 2012 NT\$ US\$ \$4,511,406 Beginning balance (The first money) \$155,298 Reserve: Compulsory reserve 1,672,322 57,567 Extra reserve 944,888 32,526 Subtotal 90,093 2,617,210 2,857,760 98,374 Recover Total \$4,270,856 \$147,017

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

### C. Effects due to foreign exchange volatility reserve:

|                      | Inapplicabl | e amount (1) | Applicable  | amount (2) | Effects (2 | 2) - (1) |
|----------------------|-------------|--------------|-------------|------------|------------|----------|
| Item                 | NT\$        | US\$         | NT\$        | US\$       | NT\$       | US\$     |
| Consolidated income  | 2,956,916   | 101,787      | 3,156,573   | 108,660    | 199,657    | 6,873    |
| Earnings per share   | 0.55        | 0.02         | 0.59        | 0.02       | 0.04       | -        |
| Foreign exchange     |             |              |             |            |            |          |
| volatility reserve   | -           | -            | 4,270,856   | 147,017    | 4,270,856  | 147,017  |
| Stockholders' equity | 136,086,599 | 4,684,564    | 136,286,256 | 4,691,437  | 199,657    | 6,873    |

### 41. Pre-disclosure for adoption of international financial reporting standards

The Financial Supervisory Commission ("FSC") requires insurance enterprises to prepare their financial statements in accordance with the International Financial Reporting Standards, International Accounting Standards, and Interpretations ("IFRSs") approved and promulgated by the FSC, starting 2013.

Under Rule No. 10002506141 issued by the FSC, the main contents of the plan which the Company and Subsidiaries required to be disclosed were as follows:

|  | Responsible Department or    | Status of |
|--|------------------------------|-----------|
| Contents of Plan                           | Personnel                    | Execution |
| 1. Assess stage: 2010/1/1~2011/12/31       |                              |           |
|  | Accounting department and    | Finished  |
| project team                               | other authorized departments |           |
| ©Proceed initial internal training         | Accounting department and    | Finished  |
|  | other authorized departments |           |
| ⊚Identify differences between the existing | Accounting department and    | Finished  |
| accounting policies and IFRSs              | other authorized departments |           |
| ⊚Identify the adjustment required for      | Accounting department and    | Finished  |
| existing accounting policies               | other authorized departments |           |
| ©Select voluntary exemptions under IFRS 1  | Accounting department and    | Finished  |
| "First-time Adoption of International      | other authorized departments |           |
| Financial Reporting Standards" and assess  |                              |           |
| the impact of these exemptions             |                              |           |
| ⊚Identify the adjustments required for IT  | Accounting department, IT    | Finished  |
| system and internal controls               | department and Audit         |           |
|  | department                   |           |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

### (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

|  | Responsible Department or    | Status of  |
|--|------------------------------|------------|
| Contents of Plan                           | Personnel                    | Execution  |
| 2. Prepare stage: 2011/1/1~2012/12/31      |                              |            |
| ©Finalize the accounting policies under    | Accounting department and    | Finished   |
| IFRSs                                      | other authorized departments |            |
| ©Finalize the selection of voluntary       | Accounting department and    | Finished   |
| exemptions under IFRS 1 "First-time        | other authorized departments |            |
| Adoption of International Financial        |                              |            |
| Reporting Standards"                       |                              |            |
| ©Finalize adjustments to the IT system and | Accounting department, IT    | Finished   |
| internal control.                          | department and Audit         |            |
|  | department                   |            |
| OProceed advanced internal training        | Accounting department and    | Finished   |
|  | other authorized departments |            |
| 3. Practice stage: 2012/1/1~2013/12/31     |                              |            |
|  | Accounting department, IT    | Finished   |
|  | department and other         |            |
|  | authorized departments       |            |
| ©Prepare opening IFRSs balance sheet and   | Accounting department        | Finished   |
| comparative financial statements           |                              |            |
| ©Prepare IFRSs financial statements        | Accounting department        | In process |

The Company and Subsidiaries assess the material differences in accounting policies based on IFRSs as recognized by the FSC and the Regulations Governing the Preparation of Financial Reports by Insurance Enterprise expected to become effective in 2013. However, these assessments may be changed as the FSC may recognize different versions of IFRSs or amend the Regulations Governing the Preparation of Financial Reports by Insurance Enterprise in the future. Furthermore, the Company and Subsidiaries have decided the accounting policies to be adopted under IFRSs based on the current circumstances, if circumstances change in the future, the accounting policies to be adopted may change accordingly. The material differences in accounting policies described in the table below may not result in any adjustment on the date of transition to IFRSs, due to the voluntary exemptions selected under IFRS 1 "First-time Adoption of International Financial Reporting Standards."

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

Material differences between the existing accounting policies and the accounting policies to be adopted under IFRSs and the Regulations Governing the Preparation of Financial Reports by Insurance Enterprises are described in the table below:

| Financial<br>Instruments      | Under the requirements of the existing Regulations Governing the Preparation of Financial Reports by Insurance Enterprises, equity investments in unlisted entities or entities traded on emerging stock market should be measured at cost. However under the requirements of IFRSs, the fair value of investments in equity instruments that do not have a quoted market price in an active market is reliably measurable if (a) the variability in the range of reasonable fair value estimates is not significant for that instrument or (b) the probabilities of the various |
|-------------------------------|--|
|                               | estimates within the range can be reasonably assessed and used in estimating fair value.   |
| Investment<br>Property        | For the Company first-time adopted IFRSs, it is eligible to exempt from the regulation of IFRS 1. The cost of certain investment property can be recognized at fair value. And the rest should apply retrospective application of IAS 40 in accordance with the materiality principle.   |
| Property, Plant and Equipment | For the Company first-time adopted IFRSs, it should apply retrospective application of IAS 16 in accordance with the materiality principle.  |
| Leases                        | Leases of the Company's properties are currently classified as operating leases as they are not qualified as capital leases under R.O.C. GAAP. However under the requirements of IFRSs, a lease is classified as a finance lease, if substantially all the risks and rewards of a leased asset lie with the lessee under the lease agreement.  |
| Income Taxes                  | Under the requirements of R.O.C. GAAP, deferred tax assets are recognized in full, however, if there is over 50% possibility that the economic benefits of a deferred tax asset become unrealizable, a valuation allowance account should be established to reduce the carrying amount of the deferred tax asset. However under the requirements of IFRSs, a deferred tax asset shall be recognized to the extent that it is probable that would be utilized.  |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

(Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

| Income Taxes         | Under the requirements of R.O.C. GAAP, the current and noncurrent deferred tax liabilities and assets of the same taxable entity should be offset against each other and presented as a net amount. However under the requirements of IAS 12, an entity shall offset current tax assets and current tax liabilities if, and only if, the entity has a legally enforceable right to set off the recognized amounts; and an entity shall offset deferred tax assets and current tax liabilities if the deferred tax assets and the deferred tax liabilities relate to income taxes levied by the same taxation authority on the same taxable entity.   |
|----------------------|--|
| Employee<br>Benefits | The Company has selected a rate of return on relatively high-safety fixed-income investment as the discount rate under R.O.C. GAAP. However under the requirements of IFRSs, the rate used to discount post-employment benefits obligations shall be determined by reference to market yields on high quality corporate bonds. In countries where there is no active market in such bonds, the market yields on government bonds shall be used.  Under the requirements of R.O.C. GAAP, minimum pension liability is to be recognized for the excess of the accumulated benefit obligation over the pension plan assets. There is no such requirement under IAS 19.  Under the requirements of R.O.C. GAAP, the unrecognized transitional net assets (or net benefit obligation) should be amortized on a straight-line basis over the average remaining service period of employees still in service and expected to receive benefits. There is no such requirement under IAS 19. |
| Special Reserve      | Special reserve is recently listed under the liabilities in accordance with the requirement of the "Regulations Governing the Setting Aside of Various Reserve by Insurance Enterprise." However, based upon IFRSs requirement, the special reserve should not be listed under liabilities. In response to trends in international accounting practices and the planned implementation of the Statement of Financial Accounting Standards No. 40 in 2011, the FSC recently revised the "Regulations Governing the Setting Aside of Various Reserves by Insurance Enterprises" to switch the special capital reserves from the liabilities to owners' equity.   |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

(Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

The preliminary assessment on the monetary impacts of the material differences and effects between the existing accounting policies and the accounting policies to be adopted under IFRSs is as follows:

Reconciliation of the balance sheet as of January 1, 2012:

Unit: NT thousand dollars

| Onit. WE thousand dona |   |  |  |  |
|------------------------|---|--|--|--|
| ROC GAAP               | Adjustments   | IFRSs  | Notes  |  |
| \$379,048,580          | \$(4,995,000)   | \$374,053,580  | 1  |  |
| 46,130,916             | 362,935   | 46,493,851   | 2  |  |
| 2,514,358,680          | 66,757,350  | 2,581,116,030  | 1 \ \ 3 \ \ 4  |  |
| 9,168,433              | 1   | 9,168,433  |  |  |
| 13,326,813             | 10,291,530  | 23,618,343   | 4 \ 5  |  |
| 396,833                | -   | 396,833  |  |  |
| 33,315,273             | (3,093,832)   | 30,221,441   | 8 \ 10   |  |
| 294,051,012            | -   | 294,051,012  |  |  |
| 3,289,796,540          | 69,322,983  | 3,359,119,523  |  |  |
| 22,611,251             | -   | 22,611,251   |  |  |
| 47,670,059             | -   | 47,670,059   |  |  |
| 2,803,536,690          | 50,905,213  | 2,854,441,903  | 6 • 7  |  |
| -                      | 346,155   | 346,155  | 8  |  |
| 8,369,185              | 14,327,148  | 22,696,333   | 9 \ 10   |  |
| 294,051,012            | _   | 294,051,012  |  |  |
| 3,176,238,197          | 65,578,516  | 3,241,816,713  |  |  |
| 53,065,274             | -   | 53,065,274   |  |  |
| 13,009,649             | _   | 13,009,649   |  |  |
| 36,488,955             | 6,739,032   | 43,227,987   | 2~10   |  |
| 9,860,696              | (2,994,565)   | 6,866,131  | 3 · 5 · 9 · 10   |  |
| 1,133,769              | -   | 1,133,769  |  |  |
| 113,558,343            | 3,744,467   | 117,302,810  |  |  |
|                        | \$379,048,580<br>46,130,916<br>2,514,358,680<br>9,168,433<br>13,326,813<br>396,833<br>33,315,273<br>294,051,012<br>3,289,796,540<br>22,611,251<br>47,670,059<br>2,803,536,690<br>-<br>8,369,185<br>294,051,012<br>3,176,238,197<br>53,065,274<br>13,009,649<br>36,488,955<br>9,860,696<br>1,133,769 | \$379,048,580 \$(4,995,000)<br>46,130,916 362,935<br>2,514,358,680 66,757,350<br>9,168,433 -<br>13,326,813 10,291,530<br>396,833 -<br>33,315,273 (3,093,832)<br>294,051,012 -<br>3,289,796,540 69,322,983<br>22,611,251 -<br>47,670,059 -<br>2,803,536,690 50,905,213<br>- 346,155<br>8,369,185 14,327,148<br>294,051,012 -<br>3,176,238,197 65,578,516<br>53,065,274 -<br>13,009,649 -<br>36,488,955 6,739,032<br>9,860,696 (2,994,565) | ROC GAAP         Adjustments         IFRSs           \$379,048,580         \$(4,995,000)         \$374,053,580           46,130,916         362,935         46,493,851           2,514,358,680         66,757,350         2,581,116,030           9,168,433         -         9,168,433           13,326,813         10,291,530         23,618,343           396,833         -         396,833           33,315,273         (3,093,832)         30,221,441           294,051,012         -         294,051,012           3,289,796,540         69,322,983         3,359,119,523           22,611,251         -         22,611,251           47,670,059         -         47,670,059           2,803,536,690         50,905,213         2,854,441,903           3,46,155         346,155           8,369,185         14,327,148         22,696,333           294,051,012         -         294,051,012           3,176,238,197         65,578,516         3,241,816,713           53,065,274         -         53,065,274           13,009,649         -         13,009,649           36,488,955         6,739,032         43,227,987           9,860,696         (2,994,565) |  |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

(Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

Unit: US thousand dollars

|                                      |              |             | Unit. US thou | Sanu uonais    |
|--------------------------------------|--------------|-------------|---------------|----------------|
|                                      | ROC GAAP     | Adjustments | IFRSs         | Notes          |
| Cash and cash equivalents            | \$12,522,252 | \$(165,015) | \$12,357,237  | 1              |
| Receivables                          | 1,523,981    | 11,990      | 1,535,971     | 2              |
| Investments                          | 83,064,377   | 2,205,397   | 85,269,774    | 1 \ \ 3 \ \ 4  |
| Reinsurance reserve assets - Net     | 302,888      | -           | 302,888       |                |
| Property and equipment - Net         | 440,265      | 339,991     | 780,256       | 4 \ 5          |
| Intangible assets                    | 13,110       | -           | 13,110        |                |
| Other assets                         | 1,100,604    | (102,208)   | 998,396       | 8 \ 10         |
| Separate account product assets      | 9,714,272    | -           | 9,714,272     |                |
| Total assets                         | 108,681,749  | 2,290,155   | 110,971,904   |                |
| Payables                             | 746,986      | -           | 746,986       |                |
| Financial liabilities                | 1,574,829    | -           | 1,574,829     |                |
| Insurance liabilities                | 92,617,664   | 1,681,705   | 94,299,369    | 6 . 7          |
| Provision                            | -            | 11,436      | 11,436        | 8              |
| Other liabilities                    | 276,484      | 473,312     | 749,796       | 9、10           |
| Separate account product liabilities | 9,714,272    | -           | 9,714,272     |                |
| Total liabilities                    | 104,930,235  | 2,166,453   | 107,096,688   |                |
| Common stock                         | 1,753,065    | -           | 1,753,065     |                |
| Capital surplus                      | 429,787      | -           | 429,787       |                |
| Retained earnings                    | 1,205,449    | 222,630     | 1,428,079     | 2~10           |
| Equity adjustments                   | 325,758      | (98,928)    | 226,830       | 3 · 5 · 9 · 10 |
| Minority interests                   | 37,455       | -           | 37,455        |                |
| Total stockholders' equity           | 3,751,514    | 123,702     | 3,875,216     |                |
|                                      |              |             |               |                |

Note: The exchange rate provided by the Federal Reserve Bank of New York on January 1, 2012 was NT\$ 30.27 to US\$ 1.00.

#### Reconciliation items are as follows:

1. In accordance with IAS 7, the Company and Subsidiaries reclassified time deposits that do not meet the definition of cash and cash equivalents to investments in debt securities with no active market. As of January 1, 2012, the reclassification adjustment resulted in a decrease of cash and cash equivalents by NT\$4,995,000 (US\$165,015) thousands and a corresponding increase of investments in debt securities with no active market.

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

- 2. The Company adopted IAS 17 to recognize rent revenue under the straight-line method during the lease term. As of January 1, 2012, the IFRSs adjustment resulted in increases of other receivables by NT\$362,935 (US\$11,990) thousands and retained earnings by NT\$301,236(US\$9,952).
- 3. According to IAS 39, the Company reclassified financial assets carried at cost to available-for-sale financial assets and measured at fair value. As of January 1, 2012, the reclassification adjustment resulted in increases of available-for-sale financial assets by NT\$10,615,151 (US\$350,682) thousands and unrealized gains on financial instruments by NT\$426,603 (US\$14,093) thousands. The adjustment also made decreases of financial assets carried at cost by NT\$10,191,832 (US\$336,697) thousands and retained earnings by NT\$37,960 (US\$1,254) thousands.
- 4. According to the Regulations Governing the Preparation of Financial Reports by Insurance Enterprises and IFRS 1, the Company identified deemed cost of some properties in accordance with the definition of investment property as optional exemptions. The others were retrospectively applied to IAS 40. The Company assessed the net increase in fair value of investment property was NT\$ 75,820,050 (US\$2,504,792) thousands as of January 1, 2012, and reviewed each significant components resulted in retrospectively recognizing accumulated depreciation by NT\$2,058,259 (US\$67,997) thousands and the increase in retained earnings by NT\$66,157,740 (US\$2,185,587) thousands. In addition, the Company reclassified investment property to property and equipment by NT\$12,422,760 (US\$410,398) thousands.
- 5. The Company determined revalued amount of some properties as deemed cost according to the Regulations Governing the Preparation of Financial Reports by Insurance Enterprises and retrospectively adopted IAS 16. The Company assessed that significant components of property and equipment resulted in retrospectively recognizing accumulated depreciation by NT\$2,131,230 (US\$70,407) thousands, decreases of retained earnings and unrealized revaluation increments by NT\$1,767,459 (US\$58,390) thousands and NT\$1,462 (US\$48) thousands, respectively on January 1, 2012.

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

- 6. In accordance with IFRS 4, provisions for possible claims under contracts that are not in existence at the reporting date are prohibited. Based on the "Regulation Governing the Setting Aside of Various Reserves by Insurance Enterprises", the reserves under liability recorded before December 31, 2012 should be reclassified to special capital reserve considering of balance after tax according to IAS 12 under retained earnings on January 1, 2013. In addition, in order to maintain the consistency and sustainability, the amount should be adjusted retrospectively to January 1, 2012. As of January 1, 2012, the "Special Reserves for Major Incidents" and "Special Reserve for Fluctuation of Risks" are amounted to NT\$9,022,812 (US\$298,078) thousands. The half of this amount was set aside to be reclassified as the opening balance of foreign exchange volatility reserve on March 1, 2012, and the rest of it NT\$4,511,406 (US\$149,039) after deducted by NT\$766,939 (US\$25,337) thousands due to the effect of deferred income tax was diverted to special capital reserve under retained earnings since January 1, 2012.
- 7. According to the Regulations Governing the Preparation of Financial Reports by Insurance Enterprises, if there are increments after estimating property in fair value, in addition to offsetting adverse effects of other accountings first-time adopted to IFRSs, the exceeds should be recognized as special reserve under insurance liabilities by full amount at the date of transition. The transition resulted in recognizing special reserve by NT\$55,416,619 (US\$1,830,744) thousands and a corresponding decrease of retained earnings.
- 8. The Company adopted IAS 37 to assess the provisions due to taxation administrative remedy. After assessment, the Company should increase provisions by NT\$346,155 (US\$11,436) thousands, decrease other assets and retained earnings by NT\$60,482 (US\$1,998) thousands and NT\$406,637 (US\$13,434) thousands respectively on January 1, 2012.
- 9. The Company adopted IAS 19 to measure pension liability, and recognize all cumulative actuarial gains and losses according to IFRS 1. As of January 1, 2012, the IFRSs adjustment resulted in an increase of accrual pension liability by NT\$1,414,590 (US\$46,732) thousands, decreases of retained earnings and net loss not recognized as pension cost by NT\$1,597,139 (US\$52,763) thousands and NT\$509,674 (US\$16,838) thousands, respectively.

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

### (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

10. According to IAS 12, the Company reviewed income tax effects resulted from adjustment items above, the adjustment totally recognized deferred tax assets and deferred tax liabilities by NT\$1,039,338 (US\$34,335) thousands and NT\$8,817,269 (US\$291,288) thousands, respectively. In addition, assessing income tax effects directly recognized in other comprehensive incomes or equity items, the Company should increase in recognition of deferred tax liabilities and decrease in recognition of unrealized gains or losses on financial instruments by NT\$3,929,380 (US\$129,811) thousands. In addition, the Company assessed that unused tax loss carryforward would not probably realize and decreased in recognition of deferred tax assets by NT\$4,238,597 (US\$140,026) thousands and a corresponding decrease of retained earnings. Furthermore, deferred tax assets and liabilities were presented in gross amount and both increased by NT\$165,909 (US\$5,481) thousands.

Reconciliation of the balance sheet as of December 31, 2012:

Unit: NT thousand dollars

|                                      | ROC GAAP      | Adjustments    | IFRSs         | Notes      |
|--------------------------------------|---------------|----------------|---------------|------------|
| Cash and cash equivalents            | \$385,001,185 | \$(18,879,381) | \$366,121,804 | 1          |
| Receivables                          | 60,533,375    | 462,240        | 60,995,615    | 2 . 8      |
| Investments                          | 2,803,908,914 | 65,769,693     | 2,869,678,607 | 1 \ 3 \ 4  |
| Reinsurance reserve assets – Net     | 9,165,635     | -              | 9,165,635     |            |
| Property and equipment – Net         | 24,065,132    | 24,291,750     | 48,356,882    | 4 \ 5      |
| Intangible assets                    | 254,878       | -              | 254,878       |            |
| Other assets                         | 34,180,437    | (1,334,293)    | 32,846,144    | 4 \ 10     |
| Separate account product assets      | 329,557,246   | -              | 329,557,246   |            |
| Total assets                         | 3,646,666,802 | 70,310,009     | 3,716,976,811 |            |
| Payables                             | 38,073,656    | -              | 38,073,656    |            |
| Financial liabilities                | 32,376,725    | -              | 32,376,725    |            |
| Insurance liabilities                | 3,097,242,243 | 51,038,736     | 3,148,280,979 | 6 . 7      |
| Provision                            | -             | 333,438        | 333,438       | 8          |
| Other liabilities                    | 13,130,676    | 17,264,781     | 30,395,457    | 9 \ 10     |
| Separate account product liabilities | 329,557,246   | -              | 329,557,246   |            |
| Total liabilities                    | 3,510,380,546 | 68,636,955     | 3,579,017,501 |            |
| Common stock                         | 53,065,274    | -              | 53,065,274    |            |
| Capital surplus                      | 13,009,649    | -              | 13,009,649    |            |
| Retained earnings                    | 39,768,944    | 6,632,712      | 46,401,656    | 2~10       |
| Equity adjustments                   | 29,429,417    | (4,959,658)    | 24,469,759    | 3 \ 5 \ 10 |
| Minority interests                   | 1,012,972     | -              | 1,012,972     |            |
| Total stockholders' equity           | 136,286,256   | 1,673,054      | 137,959,310   |            |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

Unit: US thousand dollars

| <del>-</del>                         | Unit. US thousand donars |             |              |            |  |
|--------------------------------------|--------------------------|-------------|--------------|------------|--|
|                                      | ROC GAAP                 | Adjustments | IFRSs        | Notes      |  |
| Cash and cash equivalents            | \$13,253,053             | \$(649,893) | \$12,603,160 | 1          |  |
| Receivables                          | 2,083,765                | 15,912      | 2,099,677    | 2 \ 8      |  |
| Investments                          | 96,520,100               | 2,264,017   | 98,784,117   | 1 \ 3 \ 4  |  |
| Reinsurance reserve assets – Net     | 315,512                  | -           | 315,512      |            |  |
| Property and equipment – Net         | 828,404                  | 836,205     | 1,664,609    | 4 \ 5      |  |
| Intangible assets                    | 8,774                    | -           | 8,774        |            |  |
| Other assets                         | 1,176,607                | (45,931)    | 1,130,676    | 4 \ 10     |  |
| Separate account product assets      | 11,344,484               | -           | 11,344,484   |            |  |
| Total assets                         | 125,530,699              | 2,420,310   | 127,951,009  |            |  |
| Payables                             | 1,310,625                | -           | 1,310,625    |            |  |
| Financial liabilities                | 1,114,517                | -           | 1,114,517    |            |  |
| Insurance liabilities                | 106,617,633              | 1,756,927   | 108,374,560  | 6 • 7      |  |
| Provision                            | -                        | 11,478      | 11,478       | 8          |  |
| Other liabilities                    | 452,003                  | 594,313     | 1,046,316    | 9、10       |  |
| Separate account product liabilities | 11,344,484               | -           | 11,344,484   |            |  |
| Total liabilities                    | 120,839,262              | 2,362,718   | 123,201,980  |            |  |
| Common stock                         | 1,826,688                | -           | 1,826,688    |            |  |
| Capital surplus                      | 447,836                  | -           | 447,836      |            |  |
| Retained earnings                    | 1,368,983                | 228,320     | 1,597,303    | 2~10       |  |
| Equity adjustments                   | 1,013,060                | (170,728)   | 842,332      | 3 \ 5 \ 10 |  |
| Minority interests                   | 34,870                   |             | 34,870       |            |  |
| Total stockholders' equity           | 4,691,437                | 57,592      | 4,749,029    |            |  |

#### Reconciliation items are as follows:

1. In accordance with IAS 7, the Company and Subsidiaries reclassified time deposits that do not meet the definition of cash and cash equivalents to investments in debt securities with no active market. As of December 31, 2012, the reclassification adjustment resulted in a decrease of cash and cash equivalents by NT\$18,879,381 (US\$649,893) thousands and a corresponding increase of investments in debt securities with no active market.

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

- 2. The Company adopted IAS 17 to recognize rent revenue under the straight-line method during the lease term. The IFRSs adjustment resulted in increases of other receivables by NT\$274,247 (US\$9,441) thousands, retained earnings by NT\$301,236 (US\$10,370) thousands, income tax benefit by NT\$15,077 (US\$519) thousands and a decrease of rent revenue by NT\$88,688 (US\$3,053).
- 3. According to IAS 39, the Company reclassified financial assets carried at cost to available-for-sale financial assets and measured at fair value. As of December 31, 2012, the reclassification adjustment resulted in increases of available-for-sale financial assets by NT\$11,004,140 (US\$378,800) thousands, unrealized gains on financial instruments by NT\$296,323 (US\$10,200) thousands and gains on disposal of investment by NT\$24 (US\$1). The adjustment also made decreases of financial assets carried at cost by NT\$10,707,797 (US\$368,599) thousands and retained earnings by NT\$37,960 (US\$1,307) thousands.
- 4. According to the Regulations Governing the Preparation of Financial Reports by Insurance Enterprises and IFRS 1, the Company identified deemed cost of some properties in accordance with the definition of investment property as optional exemptions. The others were retrospectively applied to IAS 40. The Company assessed the net increase in fair value of investment property was NT\$75,820,050 (US\$2,609,985) thousands as of December 31, 2012, and reviewed each significant components resulted in retrospectively recognizing accumulated depreciation by NT\$177,139 (US\$6,098) thousand and an increases in retained earnings by NT\$66,157,740 (US\$2,277,374) thousands. The adjustment also resulted in decreases of depreciation expense and income tax benefit by NT\$1,881,120 (US\$64,755) thousands and NT\$319,790 (US\$11,008) thousands, respectively. In addition, the Company reclassified investment property to property and equipment by NT\$28,659,220 (US\$986,548) thousands. Superficies NT\$389,722 (US\$13,416) thousands represented a prepaid rent thus reclassified to other assets.
- 5. The Company determined revalued amount of some properties as deemed cost according to the Regulations Governing the Preparation of Financial Reports by Insurance Enterprises and retrospectively adopted IAS 16. The Company assessed that significant components of property and equipment resulted in retrospectively recognizing accumulated depreciation by NT\$4,367,470 (US\$150,343) thousands, decreases of retained earnings and unrealized revaluation increments by NT\$1,767,459 (US\$60,842) thousands and NT\$1,462 (US\$50) thousands, respectively. The adjustment also resulted in increases of depreciation expense by NT\$2,236,240 (US\$76,979) thousands and income tax benefit by NT\$380,161 (US\$13,086) thousands.

## Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

- 6. In accordance with IFRS 4, provisions for possible claims under contracts that are not in existence at the reporting date are prohibited. Based on the "Regulation Governing the Setting Aside of Various Reserves by Insurance Enterprises", the reserves under liability recorded before December 31, 2012 should be reclassified to special capital reserve considering of balance after tax according to IAS 12 under retained earnings on January 1, 2013. In addition, in order to maintain the consistency and sustainability, the amount should be adjusted retrospectively to January 1, 2012. The adjustment resulted in a decrease of "Special Reserves for Major Incidents" and "Special Reserve for Fluctuation of Risks" by NT\$4,377,883 (US\$150,701) thousands, a decrease of changes in provision for special reserves by NT\$133,523 (US\$4,596) thousands, an increase of income tax benefit by NT\$22,699 (US\$781) thousands and an increase of special capital reserve under retained earnings by NT\$3,744,467 (US\$128,897) thousands.
- 7. According to the Regulations Governing the Preparation of Financial Reports by Insurance Enterprises, if there are increments after estimating property in fair value, in addition to offsetting adverse effects of other accountings first-time adopted to IFRSs, the exceeds should be recognized as special reserve under insurance liabilities by full amount at the date of transition. The transition resulted in recognizing special reserve by NT\$55,416,619 (US\$1,907,628) thousands and a corresponding decrease of retained earnings.
- 8. The Company adopted IAS 37 to assess the provisions due to taxation administrative remedy. After assessment, the Company should increase provisions by NT\$333,438 (US\$11,478) thousands, decrease retained earnings by NT\$406,637 (US\$13,998) thousands. In addition, the reversal recognition resulted in increases of tax receivables by NT\$187,993 (US\$6,471) thousands and income tax benefit by NT\$261,192 (US\$8,991) thousands.
- 9. The Company adopted IAS 19 to measure pension liability, and recognize all cumulative actuarial gains and losses according to IFRS 1. As of December 31, 2012, the IFRSs adjustment resulted in an increase of accrual pension liability by NT\$1,877,666 (US\$64,636) thousands, and a decrease of retained earnings by NT\$1,597,139 (US\$54,979). In addition, the adjustment resulted in decreases of pension expense and income tax benefit by NT\$46,598 (US\$1,604) thousands and NT\$7,922 (US\$273) thousands, respectively.

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

10. According to IAS 12, the Company reviewed income tax effects resulted from adjustment items above, the adjustment totally recognized deferred tax assets and deferred tax liabilities by NT\$1,411,577 (US\$48,590) thousands and NT\$9,102,563 (US\$313,341) thousands, respectively. In addition, assessing income tax effects directly recognized in other comprehensive incomes or equity items, the Company should decrease in recognition of deferred tax assets and unrealized gains or losses on financial instruments by NT\$5,254,519 (US\$180,878) thousands. In addition, the Company assessed that unused tax loss carryforward would not probably realize and resulted in decreases of retained earnings by NT\$4,238,597 (US\$145,907) thousands and deferred tax assets by NT\$4,165,625 (US\$143,395) thousands and resulted in increases of income tax benefit by NT\$72,972 (US\$2,512) thousands. Furthermore, deferred tax assets and liabilities were presented in gross amount and both increased by NT\$6,284,552 (US\$216,336) thousands.

Reconciliation of the income statement for the year ended December 31, 2012:

Unit: NT thousand dollars

|                                     | ROC GAAP      | Adjustments | IFRSs         | Notes     |
|-------------------------------------|---------------|-------------|---------------|-----------|
| Operating revenues                  | \$688,446,852 | \$(88,664)  | \$688,358,188 | 2 \ 3     |
| Operating costs                     | (670,515,328) | (133,523)   | (670,648,851) | 6         |
| Gross margin                        | 17,931,524    | (222,187)   | 17,709,337    |           |
| Operating expenses                  | (17,492,519)  | (308,522)   | (17,801,041)  | 4 \ 5 \ 9 |
| Operating income (loss)             | 439,005       | (530,709)   | (91,704)      |           |
| Non-operating revenues and expenses | 965,281       | -           | 965,281       |           |
| Income from continuing operations   |               |             |               |           |
| before income taxes                 | 1,404,286     | (530,709)   | 873,577       |           |
|                                     |               |             |               | 2 \ 4~6 \ |
| Income taxes benefit                | 1,752,287     | 424,389     | 2,176,676     | 8~10      |
| Consolidated income                 | 3,156,573     | (106,320)   | 3,050,253     |           |

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued

(Expressed in thousands of dollars except for share and per share data and unless otherwise stated)

For the years ended December 31, 2012 and 2011

Unit: US thousand dollars

|                                     | ROC GAAP     | Adjustments | IFRSs        | Notes     |
|-------------------------------------|--------------|-------------|--------------|-----------|
| Operating revenues                  | \$23,698,687 | \$(3,052)   | \$23,695,635 | 2 \ 3     |
| Operating costs                     | (23,081,423) | (4,596)     | (23,086,019) | 6         |
| Gross margin                        | 617,264      | (7,648)     | 609,616      |           |
| Operating expenses                  | (602,152)    | (10,620)    | (612,772)    | 4 \ 5 \ 9 |
| Operating income (loss)             | 15,112       | (18,268)    | (3,156)      |           |
| Non-operating revenues and expenses | 33,228       | -           | 33,228       |           |
| Income from continuing operations   |              |             |              |           |
| before income taxes                 | 48,340       | (18,268)    | 30,072       |           |
|                                     |              |             |              | 2 \ 4~6 \ |
| Income taxes benefit                | 60,320       | 14,608      | 74,928       | 8~10      |
| Consolidated income                 | 108,660      | (3,660)     | 105,000      |           |

About reconciliation of income statements, please refer to the notes of reconciliation of balance sheets.

- (3) According to the requirements under IFRS 1"First-time Adoption of International Financial Reporting Standards", the Company prepares its first IFRS financial statements based on the effective IFRS standards and makes adjustments retrospectively, except for the optional exemptions and mandatory exemptions under IFRS 1. The optional exemptions selected by the Company is as follows:
  - A. The Company has elected to regard the revalued amount under previous GAAP as the deemed costs for certain items of land and buildings as at the date of revaluation.
  - B. The Company has elected to use the fair value at the date of transition to be the deemed costs for certain investment properties as at that date.
  - C. The Company has recognized all cumulative actuarial gains and losses directly to retained earnings as at January 1, 2012.

### Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

- D. The Company has selected to disclose present value of defined pension plan, fair value of plan assets, surplus or shortage of the plans, and experience adjustment information required by paragraph 120A (p) of IAS19 prospectively from January 1, 2012.
- E. The Company designates financial instruments which were recognized as financial assets carried at cost previously as available-for-sale financial assets at the date of transition.

#### 42. Information regarding investment in Mainland China

On December 25, 2002 and July 24, 2003, the Investment Commission of the Ministry of Economic Affairs (MOEAIC) authorized the Company to remit US\$22,850 thousands and US\$27,150 thousands, respectively, as the registered capital to establish a China-based company named Cathay Life Insurance Co., Ltd. (Guangzhou). The total amount of the registered capital was revised from US\$50,000 to US\$48,330 thousands approved by MOEAIC on December 20, 2010. Also, MOEAIC authorized the Company to remit US \$59,000 thousands as the registered capital again on May 16, 2008. The total registered capital is US \$107,330 thousands. On September 25, 2003, MOEAIC authorized Cathay Life Insurance Co., Ltd. (Guangzhou) to change its location from Guangzhou to Shanghai. The Company's subsidiary, Cathay Life Insurance Ltd. (China) has acquired a business license of an enterprise as legal person on December 29, 2004. The Company has remitted US\$48,330 thousands to Cathay Life Insurance Ltd. (China) till December 31, 2009, and injected another US\$29,880 thousands on September 29, 2010. As of December 31, 2012, the Company's remittances to Cathay Life Insurance Ltd. (China) totaled approximately US\$78,210 thousands.

On October 17, 2007, the Investment Commission of the Ministry of Economic Affairs (MOEAIC) authorized the Company to remit US\$26,390 thousands as the registered capital to establish a China-based general insurance subsidiary (in form of joint venture with Cathay Century Insurance). On March 6, 2008, MOEAIC authorized the Company to increase the remittances from US\$26,390 thousands to US\$28,960 thousands. The joint venture company named Cathay Insurance Company Ltd. (China) established by the Company and Cathay Century Insurance in Shanghai has acquired a business license of an enterprise as legal person on August 26, 2008. As of December 31, 2012, the Company's remittances to this general insurance company totaled approximately US\$28,140 thousands.

# Cathay Life Insurance Co., Ltd. and Subsidiaries Note to audited consolidated financial statements-continued (Expressed in thousands of dollars except for share and per share data and unless otherwise stated) For the years ended December 31, 2012 and 2011

On November 1, 2011 and April 11, 2012, the Investment Commission of the Ministry of Economic Affairs (MOEAIC) authorized the Company to remit US\$47,000 thousands and US\$80,000 thousands, respectively, as the registered capital to establish a China-based company named Lin Yuan (Shanghai) Real Estate Co., Ltd.. The Company's subsidiary, Lin Yuan (Shanghai) Real Estate Co., Ltd. has acquired a business license of an enterprise as legal person on August 15, 2012. As of December 31, 2012, the Company's remittances to Lin Yuan (Shanghai) Real Estate Co., Ltd. totaled approximately US\$126,064 thousands.

### 43. Segment information

The Company abides by the provisions of insurance law for insurance business operations. In accordance with SFAS No. 41, the Company provides insurance contract type products, the overall business decision-makers make decisions based on resource allocation, making the overall company as one functional operation's department.